



**Deltek**. ProPricer >

## ProPricer Report Samples



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# About This Guide

The ProPricer™ Report Sample Guide introduces you to every built-in ProPricer report. For each one, it provides a brief description and one-page sample. Most samples are generated with default report options.

Please be aware that some reports shown in this guide are only available in specific editions of ProPricer.

To learn more about reports and report options, log in to ProPricer, go to the **Help** ribbon, then click **Contents & Index**. Or press **F1** on your keyboard when you have a report or its options open in ProPricer.

# Ad Hoc Reports

## Ad Hoc Cost Breakdown Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Ad Hoc Cost Breakdown Report combines a cost breakdown format with ad hoc flexibility, allowing you to reveal the cost information of your choice for a specific proposal.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a system Resource Table or create your own.

Depending on the options you select for the report, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the resources on the report.
- Print the indirect rates and bases for the rates.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.



ProPricer 9.6.101.0 Report Samples

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

The following options were used to generate the Ad Hoc Cost Breakdown Report:

### **Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: Yes
- Perform Roll-Up: No
- Print Resources: Yes
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Fields included in the Ad Hoc Layout:
  - WBS/Resource

ProPricer 9.6.101.0 Report Samples

- Description
- Hours
- Average Rate
- Cost
- Direct Cost

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: None
- Display Company Logo: No
- Print Options: No

- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |                               |                                   |              |                                          |                           |  |
|--------------------------------------------|-------------------------------|-----------------------------------|--------------|------------------------------------------|---------------------------|--|
| Proposal: Advanced Tank, Ver. 0            |                               | Executive Business Services, Inc. |              |                                          | Proposal Number: 2015 001 |  |
| RFQ Ref.: AA-2015                          |                               | Ad Hoc Cost Breakdown Report      |              |                                          | Date: 3/21/2019           |  |
| Proposal Manager: C. Layton                |                               |                                   |              |                                          | Time: 11:10:46 AM         |  |
| Rate Tables: Tank Directs   Tank Indirects |                               |                                   |              |                                          | Page: 1                   |  |
| Full Disclosure                            |                               |                                   |              | Period of Performance: 01/2017 - 03/2019 |                           |  |
| WBS                                        | Description                   | Hours                             | Average Rate | Cost                                     | Direct Cost               |  |
| 1.1.A                                      | Project Management            | 64,000                            | 31.73        | 2,115,990                                | 2,115,990                 |  |
| 1.2.A                                      | Financial Management          | 25,200                            | 29.68        | 778,057                                  | 778,057                   |  |
| 1.2.A.1                                    | Financial Planning            | 32,400                            | 30.11        | 1,125,558                                | 1,125,558                 |  |
| 1.2.A.1.1                                  | Pricing                       | 8,190                             | 22.01        | 197,242                                  | 197,242                   |  |
| 1.3.A                                      | Code Development              | 11,520                            | 27.64        | 399,893                                  | 399,893                   |  |
| 1.3.A.1                                    | Implementation and Deployment | 27,765                            | 25.22        | 792,305                                  | 792,305                   |  |
| 1.3.A.2                                    |                               | 5,000                             | 39.36        | 196,798                                  | 196,798                   |  |
| 1.4.A                                      | CAD-CAM                       | 188,853                           | 20.82        | 4,247,300                                | 4,247,300                 |  |
| 2.1.A.1.1                                  | Human Factors Engr            | 140,840                           | 22.19        | 4,055,942                                | 4,055,942                 |  |
| 2.3.A                                      | Technical Publications        | 90,000                            | 22.88        | 2,159,512                                | 2,159,512                 |  |
| 2.3.B                                      | Engineering Data              | 135,000                           | 25.29        | 3,414,454                                | 3,414,454                 |  |
| 2.3.C                                      | Management Data               | 135,000                           | 31.31        | 4,227,420                                | 4,227,420                 |  |
| 2.3.D                                      | Support Data                  | 273,600                           | 20.28        | 5,549,843                                | 5,549,843                 |  |
| 2.3.E                                      |                               | 1,000                             | 20.22        | 20,222                                   | 20,222                    |  |
| 3.1.A                                      | Mockup                        | 273,600                           | 22.66        | 6,500,215                                | 6,500,215                 |  |
| 3.1.B                                      |                               |                                   |              | 4,291,684                                | 4,291,684                 |  |
| 3.1.C                                      |                               |                                   |              | 7,733,208                                | 7,733,208                 |  |
| 4.1.A                                      | Test to failure               | 145,440                           | 32.55        | 4,894,710                                | 4,894,710                 |  |
| 4.2.A                                      | Aging Test                    | 145,440                           | 32.55        | 4,894,710                                | 4,894,710                 |  |
| 4.2.B                                      |                               | 42,000                            | 26.46        | 1,291,320                                | 1,291,320                 |  |
| 4.2.C                                      |                               | 42,000                            | 28.05        | 1,357,999                                | 1,357,999                 |  |
| TOTALS                                     |                               | 1,786,848                         |              | 60,244,384                               | 60,244,384                |  |
| Labor Overhead                             |                               |                                   |              | 36,560,223                               |                           |  |
| Material Handling OH                       |                               |                                   |              | 30,049                                   |                           |  |
| Total Overhead                             |                               |                                   |              | 36,590,273                               |                           |  |
| Subtotal                                   |                               |                                   |              | 96,834,657                               |                           |  |
| G&A, IR&D / B&P                            |                               |                                   |              | 6,784,781                                |                           |  |
| Total Indirect                             |                               |                                   |              | 43,375,054                               |                           |  |
| Estimated Cost                             |                               |                                   |              | 103,619,438                              |                           |  |
| Profit                                     |                               |                                   |              | 11,671,619                               |                           |  |
| IntDiv Xfr @ Price                         |                               |                                   |              | 435,000                                  |                           |  |
| Total Cost + Fee                           |                               |                                   |              | 115,726,058                              |                           |  |
| Proprietary Information                    |                               |                                   |              |                                          |                           |  |

# Summary Ad Hoc Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Summary Ad Hoc Report combines a summary format with ad hoc flexibility, allowing you to reveal the cost information of your choice for a specific proposal.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a system Resource Table or create your own.

Depending on the options you select for the report, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Print the resources on the report.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Summary Ad Hoc Report:

**Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: Yes
- Perform Roll-Up: No
- Sub-Summary Field: None
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Print Resources: Yes
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Fields included in the Ad Hoc Layout:
  - WBS/Resource

- Description
- Start Date
- End Date
- Hours
- Cost

### **Filter Options**

- Task Selection: WBS 1.1.A
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: None
- Display Company Logo: No
- Print Options: No



ProPricer 9.6.101.0 Report Samples

- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

Proposal: Advanced Tank, Ver. 0

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects

## Executive Business Services, Inc.

## Summary Ad Hoc Report

Proposal Number: 2015 001

Date: 3/21/2019

Time: 11:21:29 AM

Page: 1

Task Selection: WBS 1.1.A

Period of Performance: 01/2017 - 03/2019

| WBS / Resource         | Description                      | Start Date | End Date | Hours  | Cost      |
|------------------------|----------------------------------|------------|----------|--------|-----------|
| 1.1.A                  | Project Management               | 01/2017    | 03/2019  | 64,000 | 2,115,990 |
| <b>Labor</b>           |                                  |            |          |        |           |
| Engineering Aide       | Engineering Aide and Techs       |            |          | 48,000 | 1,271,839 |
| Program Manager        | Program Managers and Deputy PMs  |            |          | 16,000 | 758,857   |
| Total Labor            |                                  |            |          | 64,000 | 2,030,696 |
| <b>Travel</b>          |                                  |            |          |        |           |
| Travel                 | Travel                           |            |          |        | 35,294    |
| Total Travel           |                                  |            |          |        | 35,294    |
| <b>Interdivisional</b> |                                  |            |          |        |           |
| IntDiv Xfr @ Cost      | Interdivisional Transfer at Cost |            |          |        | 50,000    |
| Total Interdivisional  |                                  |            |          |        | 50,000    |
| <b>TOTALS</b>          |                                  |            |          | 64,000 | 2,115,990 |

# Comparison Reports

## Comparison Algorithm Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Comparison Algorithm Report compares the differences between the algorithms assigned to proposals. It shows the elements, COM definitions, total definitions, and formulas in each algorithm, and it highlights any differences in red.

Depending on the options you select for the report, you can:

- Compare two or more algorithms.
- Use the names of the indirect elements instead of their abbreviated codes in the algorithm formula.
- Indicate the indirect base in a formula expression for reference and clarification.

The following options were used to generate the Comparison Algorithm Report:

**Content Options**

- Base Proposal: S4-H5 Watchtower, Ver.0
- Comp1 Proposal: Advanced Tank, Ver. 0

**Format Options**

- User Title Definition: Default
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                                                   |             |             |                   |            |           |                                   |                |      |                                |            |           |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
|-------------------------------------------------------------------|-------------|-------------|-------------------|------------|-----------|-----------------------------------|----------------|------|--------------------------------|------------|-----------|--------------------------------|------|------|-------------|------|-----------|--|--|--|--|--|--|-------------------------------------|--|--|--|--|--|--|--|--|--|--|--|
| Proposal: S4-H5 Watchtower, Ver. 0                                |             |             |                   |            |           | Executive Business Services, Inc. |                |      |                                |            |           | Proposal Number: 784125-451298 |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| RFQ Ref.:                                                         |             |             |                   |            |           | Comparison Algorithm Report       |                |      |                                |            |           | Date: 12/19/2023               |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| Proposal Manager: System Administrator                            |             |             |                   |            |           |                                   |                |      |                                |            |           | Time: 10:37:47 AM              |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| Rate Tables: UAC_MBU_FPRA_2020_04_01 /<br>UAC_MBU_FPRA_2020_04_01 |             |             |                   |            |           |                                   |                |      |                                |            |           | Page: 1                        |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| Algorithm: UAC_MBU_1920                                           |             |             |                   |            |           |                                   |                |      |                                |            |           |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
|                                                                   |             |             |                   |            |           |                                   |                |      |                                |            |           | Elements                       |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| S4-H5 Watchtower, Ver. 0                                          |             |             |                   |            |           |                                   |                |      |                                |            |           |                                |      |      |             |      |           |  |  |  |  |  |  | Advanced Tank, Ver. 0               |  |  |  |  |  |  |  |  |  |  |  |
| UAC_MBU_1920 - UAC Military Pricing Model Algorithm               |             |             |                   |            |           |                                   |                |      |                                |            |           |                                |      |      |             |      |           |  |  |  |  |  |  | Tank Algo - Advanced Tank Algorithm |  |  |  |  |  |  |  |  |  |  |  |
| Order                                                             | Name        | Code        | Description       | Type       | Printable | Order                             | Name           | Code | Description                    | Type       | Printable | Order                          | Name | Code | Description | Type | Printable |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 1                                                                 | Direct Cost | Direct Cost | Direct Cost       | Input      | Yes       |                                   |                |      |                                |            |           |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 2                                                                 | Labor Ovhd  | Labor Ovhd  | Overhead          | Input      | Yes       | 1                                 | Labor Ovhd     | LOH  | Labor Overhead                 | Input      | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 3                                                                 | Fringe      | Fringe      | Fringe            | Input      | Yes       | 6                                 | Tot Indrct     | TIN  | Total Indirect                 | Cost Level | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 4                                                                 | Mat Hnd     | Mat Hnd     | Material Handling | Input      | Yes       | 2                                 | Mat Hnd OH     | MHO  | Material Handling OH           | Input      | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 5                                                                 | Tot Ovhd    | Tot Ovhd    | Tot Ovhd          | Subtotal   | Yes       | 3                                 | Tot Ovhd       | TOH  | Total Overhead                 | Cost Level | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 6                                                                 | Subtotal    | Subtotal    | Subtotal          | Cost Level | Yes       | 4                                 | Subtotal       | ST1  | Subtotal                       | Cost Level | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 7                                                                 | G&A         | G&A         | G&A               | Input      | Yes       | 5                                 | G&A IRD BP     | G&A  | G&A, IR&D / B&P                | Input      | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 8                                                                 | Est Cost    | Est Cost    | Total Cost        | Cost Level | Yes       | 7                                 | Est Cost       | ST2  | Estimated Cost                 | Cost Level | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 9                                                                 | Profit      | Profit      | Profit            | Input      | Yes       | 8                                 | Profit         | FEE  | Profit                         | Input      | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 10                                                                | Cost + Fee  | Cost + Fee  | Total Cost + Fee  | Cost Level | Yes       | 9                                 | Cst + Fee      | ST3  | Total Cost + Fee               | Cost Level | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 11                                                                | Labor COM   | Labor COM   | FCCOM - Labor     | Input      | Yes       | 10                                | Mfg COM        | LCM  | Mfg Cost of Money              | Input      | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
|                                                                   |             |             |                   |            |           | 12                                | IntDiv Xfr COM | ICM  | Interdivisional Transfer FCCOM | Input      | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 12                                                                | G&A COM     | G&A COM     | FCCOM - G&A       | Input      | Yes       | 11                                | G&A COM        | FCM  | G&A Cost of Money              | Input      | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 13                                                                | Total COM   | Total COM   | Total FCCOM       | Subtotal   | Yes       | 13                                | Total COM      | TCM  | Total COM                      | Cost Level | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| 14                                                                | Tot Price   | Tot Price   | Total Price       | Cost Level | Yes       | 14                                | Tot Price      | ST4  | Total Price                    | Cost Level | Yes       |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |
| Company Private                                                   |             |             |                   |            |           |                                   |                |      |                                |            |           |                                |      |      |             |      |           |  |  |  |  |  |  |                                     |  |  |  |  |  |  |  |  |  |  |  |

# Comparison Annual Cost Breakdown Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Comparison Annual Cost Breakdown Report compares proposal costs timephased by year for two or more proposals. It shows input hours and units, direct costs, and indirect expenses. You can generate the report for a single summary element, or for up to five different ones. Every new summary element starts a new page. If a resource is not used in a particular year, the report displays zeroes for the respective hours/units and expenses.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a system Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print the differences in a Delta column.
- Report a fiscal year that is different than the proposal's fiscal year.
- Print the rates of the resources and descriptions.
- Summarize the data based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the indirect rates and bases for the rates.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Suppress any zero values that may appear.

ProPricer 9.6.101.0 Report Samples

- Print inactive years within the proposal's period of performance as blank columns when a summary element has no data for a particular year.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs are converted.

The following options were used to generate the Comparison Annual Cost Breakdown Report:

### **Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver. 1
- Print Delta: Yes
- Print Delta %: No
- Summary Field: WBS
- Hierarchical Mask/Roll-Up: No
- Report Level Mask: 3
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Fiscal Year Period: Jan through Dec
- Print Inactive Years: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A



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- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: 1/2015
- End Date: 12/2016
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Display Company Logo: No
- Print Options: No

- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |                       |                       |                                         |                       |                       |       |                                          |                       |       |
|--------------------------------------------|-----------------------|-----------------------|-----------------------------------------|-----------------------|-----------------------|-------|------------------------------------------|-----------------------|-------|
| Proposal: Advanced Tank, Ver. 0            |                       |                       | Executive Business Services, Inc.       |                       |                       |       | Proposal Number: 2015 001                |                       |       |
| RFQ Ref.: AA-2015                          |                       |                       | Comparison Annual Cost Breakdown Report |                       |                       |       | Date: 3/21/2019                          |                       |       |
| Proposal Manager: C. Layton                |                       |                       |                                         |                       |                       |       | Time: 3:36:31 PM                         |                       |       |
| Rate Tables: Tank Directs   Tank Indirects |                       |                       |                                         |                       |                       |       | Page: 1                                  |                       |       |
| Full Disclosure                            |                       |                       |                                         |                       |                       |       | Period of Performance: 01/2017 - 03/2019 |                       |       |
|                                            |                       |                       |                                         |                       |                       |       | Fiscal Year: (Jan through Dec)           |                       |       |
| WBS: 1.1.A - Project Management            |                       |                       |                                         |                       |                       |       |                                          |                       |       |
|                                            | 2017                  |                       |                                         | 2018                  |                       |       | 2019                                     |                       |       |
| Resource                                   | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1 | DELTA                                   | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1 | DELTA | Advanced Tank, Ver. 0                    | Advanced Tank, Ver. 1 | DELTA |
| Labor                                      |                       |                       |                                         |                       |                       |       |                                          |                       |       |
| Engineering Aide                           | 21,333                | 21,333                | 0                                       | 21,334                | 21,334                | 0     | 5,333                                    | 5,333                 | 0     |
| Program Manager                            | 9,680                 | 9,680                 | 0                                       | 6,178                 | 6,178                 | 0     | 142                                      | 142                   | 0     |
| Total Labor Hours                          | 31,013                | 31,013                | 0                                       | 27,512                | 27,512                | 0     | 5,475                                    | 5,475                 | 0     |
| Total Labor Cost                           | 991,536               | 991,536               | 0                                       | 879,165               | 879,165               | 0     | 159,995                                  | 159,995               | 0     |
| Travel                                     |                       |                       |                                         |                       |                       |       |                                          |                       |       |
| Travel                                     | 19,822                | 19,822                | 0                                       | 11,604                | 11,604                | 0     | 3,868                                    | 3,868                 | 0     |
| Total Travel Cost                          | 19,822                | 19,822                | 0                                       | 11,604                | 11,604                | 0     | 3,868                                    | 3,868                 | 0     |
| Interdivisional                            |                       |                       |                                         |                       |                       |       |                                          |                       |       |
| IntDiv Xfr @ Cost                          | 6,933                 | 6,933                 | 0                                       | 39,671                | 39,671                | 0     | 3,396                                    | 3,396                 | 0     |
| Total Interdivisional Cost                 | 6,933                 | 6,933                 | 0                                       | 39,671                | 39,671                | 0     | 3,396                                    | 3,396                 | 0     |
| Direct Cost                                | 1,018,291             | 1,018,291             | 0                                       | 930,440               | 930,440               | 0     | 167,259                                  | 167,259               | 0     |
| Labor Overhead                             | 508,658               | 508,658               | 0                                       | 451,891               | 451,891               | 0     | 82,397                                   | 82,397                | 0     |
| Total Overhead                             | 508,658               | 508,658               | 0                                       | 451,891               | 451,891               | 0     | 82,397                                   | 82,397                | 0     |
| Subtotal                                   | 1,526,949             | 1,526,949             | 0                                       | 1,382,331             | 1,382,331             | 0     | 249,656                                  | 249,656               | 0     |
| G&A, IR&D / B&P                            | 122,156               | 122,156               | 0                                       | 110,587               | 110,587               | 0     | 19,972                                   | 19,972                | 0     |
| Total Indirect                             | 630,814               | 630,814               | 0                                       | 562,477               | 562,477               | 0     | 102,370                                  | 102,370               | 0     |
| Estimated Cost                             | 1,649,105             | 1,649,105             | 0                                       | 1,492,918             | 1,492,918             | 0     | 269,629                                  | 269,629               | 0     |
| Profit                                     | 164,910               | 164,910               | 0                                       | 149,292               | 149,292               | 0     | 26,963                                   | 26,963                | 0     |
| IntDiv Xfr @ Price                         | 10,778                | 10,778                | 0                                       | 22,997                | 22,997                | 0     | 1,225                                    | 1,225                 | 0     |
| Total Cost + Fee                           | 1,824,793             | 1,824,793             | 0                                       | 1,665,207             | 1,665,207             | 0     | 297,817                                  | 297,817               | 0     |
| G&A Cost of Money                          | 4,581                 | 4,581                 | 0                                       | 4,147                 | 4,147                 | 0     | 749                                      | 749                   | 0     |
| Interdivisional Transfer FCCOM             | 7                     | 7                     | 0                                       | 40                    | 40                    | 0     | 3                                        | 3                     | 0     |
| Total COM                                  | 4,588                 | 4,588                 | 0                                       | 4,187                 | 4,187                 | 0     | 752                                      | 752                   | 0     |
| Warranty                                   | 2,028,198             | 2,028,198             | 0                                       | 3,017,245             | 3,017,245             | 0     | 583,404                                  | 583,404               | 0     |
| Total Price                                | 3,857,579             | 3,857,579             | 0                                       | 4,686,638             | 4,686,638             | 0     | 881,973                                  | 881,973               | 0     |
| Proprietary Information                    |                       |                       |                                         |                       |                       |       |                                          |                       |       |

# Comparison Annual Cost Summary Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Comparison Annual Cost Summary Report compares summarized costs for a single summary element or a combination of two summary elements, timephased by year for two or more proposals. Each year of the reporting period is displayed in a separate column on the report. The summary field entries are printed on a single page or more depending on the volume of the report. If a summary element is not used in some years, the report prints zeroes for the respective expenses for those years. The report displays a total in the far right column for each combination of summary elements and a total at the bottom for each year.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a system Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print the differences in a Delta column.
- Report a fiscal year that is different than the proposal's fiscal year.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the descriptions of the summary elements.
- Print the resources and descriptions.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

ProPricer 9.6.101.0 Report Samples

The report also offers a Disclosure Format option that allows you to define how the indirect expenses are shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

The following options were used to generate the Comparison Annual Cost Summary Report:

### **Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver.1
- Print Delta: Yes
- Print Delta %: No
- Summary Field: WBS
- Report Level Mask: 2
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Sub-Summary Field: None
- Fiscal Year Period: Jan through Dec
- Print Summary Field Description: Yes
- Print Resources: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A

ProPricer 9.6.101.0 Report Samples

- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Print Resource Description: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: 1/2015
- End Date: 12/2016
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1

- Section: N/A



|                                            |                       |                                       |       |                       |                       |                                          |  |
|--------------------------------------------|-----------------------|---------------------------------------|-------|-----------------------|-----------------------|------------------------------------------|--|
| Proposal: Advanced Tank, Ver. 0            |                       | Executive Business Services, Inc.     |       |                       |                       | Proposal Number: 2015 001                |  |
| RFQ Ref.: AA-2015                          |                       | Comparison Annual Cost Summary Report |       |                       |                       | Date: 3/21/2019                          |  |
| Proposal Manager: C. Layton                |                       |                                       |       |                       |                       | Time: 3:49:10 PM                         |  |
| Rate Tables: Tank Directs   Tank Indirects |                       |                                       |       |                       |                       | Page: 1                                  |  |
| Direct Cost - Standard                     |                       |                                       |       |                       |                       | Period of Performance: 01/2017 - 03/2019 |  |
|                                            |                       |                                       |       |                       |                       | Fiscal Year: (Jan through Dec)           |  |
|                                            | 2017                  |                                       |       | 2018                  |                       |                                          |  |
| WBS                                        | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1                 | DELTA | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1 | DELTA                                    |  |
| 1.1 - Management                           | 1,018,291             | 1,018,291                             | 0     | 930,440               | 930,440               | 0                                        |  |
| 1.2 - Finance                              | 1,111,584             | 1,111,584                             | 0     | 860,721               | 860,721               | 0                                        |  |
| 1.3 - Software Design                      | 1,235,575             | 1,235,575                             | 0     | 153,422               | 153,422               | 0                                        |  |
| 1.4 - Hardware Design                      |                       |                                       |       | 3,873,149             | 3,873,149             | 0                                        |  |
| 2.1 - Integ. Assy, Test & Checkout         | 1,294,813             | 1,294,813                             | 0     | 2,408,745             | 2,408,745             | 0                                        |  |
| 2.3 - Data                                 | 6,559,558             | 6,559,558                             | 0     | 6,960,281             | 6,960,281             | 0                                        |  |
| 3.1 - Operational Test                     | 7,073,662             | 7,073,662                             | 0     | 10,674,108            | 10,674,108            | 0                                        |  |
| 4.1 - Performance Analysis                 | 2,093,714             | 2,093,714                             | 0     | 2,215,071             | 2,215,071             | 0                                        |  |
| 4.2 - Reliability Analysis                 | 3,385,034             | 3,385,034                             | 0     | 3,573,070             | 3,573,070             | 0                                        |  |
| TOTALS                                     | 23,772,231            | 23,772,231                            | 0     | 31,649,007            | 31,649,007            | 0                                        |  |
| Proprietary Information                    |                       |                                       |       |                       |                       |                                          |  |

# Comparison CER Data Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Comparison CER Data Report compares base and derivative resource data of the Cost Estimating Relationships used in two or more proposals.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print CER descriptions.
- Print CER factors.
- Sort the data by CER factor.
- Print the name of the rate band entered for the derivative resources in the Direct Rate Table.
- Print the name of the indirect pool entered for the derivative resources.
- Print the currency entered for the derivative resources whose rate type is *Cost*.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison CER Data Report:

**Content Options**

- Base Proposal: Advanced Tank, Ver. 1
- Comp1 Proposal: Advanced Tank, Ver. 0
- Summary Field: TASK ID
- Hierarchical Mask/Roll-Up: No
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Resource Display: Default
- Print Summary Field Description: No
- Print CER Description: No
- Print Rate Band: N/A
- Print Indirect Pool: No
- Print CER Factor: No
- Print Effective Date: No

- Print Currency: N/A
- Sort by CER Factor: No
- Base Resource Display: Default

#### **Filter Options**

- Task Selection: Task 004 01
- Resource Selection: None
- Start Date: None
- End Date: None

#### **Format Options**

- User Title Definition: Default
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                          |        |                            |          |        |                           |          |        |
|------------------------------------------|--------|----------------------------|----------|--------|---------------------------|----------|--------|
| Proposal: Advanced Tank, Ver. 1          |        | ProPricer, LLC             |          |        | Proposal Number: 2030 001 |          |        |
| RFQ Ref.: AA-2030                        |        | Comparison CER Data Report |          |        | Date: 12/15/2022          |          |        |
| Proposal Manager: C. Layton              |        |                            |          |        | Time: 10:34:28 AM         |          |        |
| CER Table: Common                        |        |                            |          |        | Page: 20                  |          |        |
| CER Factor Table: Warranty               |        |                            |          |        |                           |          |        |
| Period of Performance: 01/2030 - 03/2032 |        |                            |          |        |                           |          |        |
| Fiscal Year: (Jan through Dec)           |        |                            |          |        |                           |          |        |
| TASK ID: TANK 004 01                     |        |                            |          |        |                           |          |        |
| CER Name: Line Supervision               |        |                            |          |        |                           |          |        |
| Resource: Junior Engineer                |        |                            |          |        |                           |          |        |
|                                          |        | Advanced Tank, Ver. 1      |          |        | Advanced Tank, Ver. 0     |          |        |
| Base Resource                            | Period | Base                       | Factor   | Result | Base                      | Factor   | Result |
| Assembly                                 | 2021   |                            |          |        | 19,200                    | 0.050000 | 960    |
| Assembly                                 | 2031   | 19,200                     | 0.080000 | 1,536  |                           |          |        |
| Fabrication                              | 2021   |                            |          |        | 12,800                    | 0.050000 | 640    |
| Fabrication                              | 2031   | 12,800                     | 0.080000 | 1,024  |                           |          |        |
| Total Junior Engineer                    |        |                            |          | 2,560  |                           |          | 1,600  |
| Total Line Supervision                   |        | 32,000                     |          | 2,560  | 32,000                    |          | 1,600  |
| CER Name: Mnfg Engineering               |        |                            |          |        |                           |          |        |
| Resource: Senior Engineer                |        |                            |          |        |                           |          |        |
|                                          |        | Advanced Tank, Ver. 1      |          |        | Advanced Tank, Ver. 0     |          |        |
| Base Resource                            | Period | Base                       | Factor   | Result | Base                      | Factor   | Result |
| Assembly                                 | 2021   |                            |          |        | 19,200                    | 0.020000 | 384    |
| Assembly                                 | 2031   | 19,200                     | 0.050000 | 960    |                           |          |        |
| Fabrication                              | 2021   |                            |          |        | 12,800                    | 0.020000 | 256    |
| Fabrication                              | 2031   | 12,800                     | 0.050000 | 640    |                           |          |        |
| Total Senior Engineer                    |        |                            |          | 1,600  |                           |          | 640    |
| Total Mnfg Engineering                   |        | 32,000                     |          | 1,600  | 32,000                    |          | 640    |
| Proprietary Information                  |        |                            |          |        |                           |          |        |

# Comparison Detail Cost Breakdown Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

The Comparison Detail Cost Breakdown Report compares proposal input and cost data on a yearly, quarterly, or monthly basis for two or more proposals. It shows hours/units, rates, and direct costs per resource, as well as indirect expenses. Each period is presented in a separate column, and all months/quarters/years are summed in a **Total** column. You can generate the report for a single summary element or for up to five different ones. Every new summary element starts a new page.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a system Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print the differences in a Delta column.
- Print the period of performance of each comparison proposal.
- Report a fiscal year that is different than the proposal's fiscal year.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the resource hours/units, rates, and descriptions.
- Print the indirect rates and bases for the rates.
- Enter start and/or end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

ProPricer 9.6.101.0 Report Samples

- Suppress any zero values that may appear.
- Print inactive years within the proposal's period of performance as blank columns when a summary element has no data for a particular year.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

The following options were used to generate the Comparison Detail Cost Breakdown Report:

### **Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver.1
- Print Delta: Yes
- Print Delta %: No
- Print Comparison Proposals POP: No
- Summary Field: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Print Inactive Years: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No



ProPricer 9.6.101.0 Report Samples

- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Print Resource Hours/Units: Yes
- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: 1/2015
- End Date: 12/2016
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0

- Cost Decimal Scale: (none)
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |                                         |         |                       |                                          |                           |      |
|--------------------------------------------|-----------------------------------------|---------|-----------------------|------------------------------------------|---------------------------|------|
| Proposal: Advanced Tank, Ver. 0            | Executive Business Services, Inc.       |         |                       |                                          | Proposal Number: 2015 001 |      |
| RFQ Ref.: AA-2015                          | Comparison Detail Cost Breakdown Report |         |                       |                                          | Date: 3/21/2019           |      |
| Proposal Manager: C. Layton                |                                         |         |                       |                                          | Time: 3:53:14 PM          |      |
| Rate Tables: Tank Directs   Tank Indirects |                                         |         |                       |                                          | Page: 1                   |      |
| Full Disclosure                            |                                         |         |                       | Period of Performance: 01/2017 - 03/2019 |                           |      |
| Fiscal Year 2017                           |                                         |         |                       | Fiscal Year: (Jan through Dec)           |                           |      |
| WBS: 1.1.A - Project Management            |                                         |         |                       |                                          |                           |      |
|                                            | Jan                                     |         |                       |                                          |                           |      |
|                                            | Advanced Tank, Ver. 0                   |         | Advanced Tank, Ver. 1 |                                          | DELTA                     |      |
| Resource                                   | Hrs/Units                               | Cost    | Hrs/Units             | Cost                                     | Hrs/Units                 | Cost |
| Labor                                      |                                         |         |                       |                                          |                           |      |
| Engineering Aide                           | 1,778                                   | 45,282  | 1,778                 | 45,282                                   | 0                         | 0    |
| Program Manager                            | 93                                      | 4,306   | 93                    | 4,306                                    | 0                         | 0    |
| Total Labor                                | 1,871                                   | 49,588  | 1,871                 | 49,588                                   | 0                         | 0    |
| Interdivisional                            |                                         |         |                       |                                          |                           |      |
| IntDiv Xfr @ Cost                          |                                         | 14      |                       | 14                                       |                           | 0    |
| Total Interdivisional                      |                                         | 14      |                       | 14                                       |                           | 0    |
| Direct Cost                                |                                         | 49,602  |                       | 49,602                                   |                           | 0    |
| Labor Overhead                             |                                         | 25,439  |                       | 25,439                                   |                           | 0    |
| Total Overhead                             |                                         | 25,439  |                       | 25,439                                   |                           | 0    |
| Subtotal                                   |                                         | 75,041  |                       | 75,041                                   |                           | 0    |
| G&A, IR&D / B&P                            |                                         | 6,003   |                       | 6,003                                    |                           | 0    |
| Total Indirect                             |                                         | 31,442  |                       | 31,442                                   |                           | 0    |
| Estimated Cost                             |                                         | 81,044  |                       | 81,044                                   |                           | 0    |
| Profit                                     |                                         | 8,104   |                       | 8,104                                    |                           | 0    |
| IntDiv Xfr @ Price                         |                                         | 65      |                       | 65                                       |                           | 0    |
| Total Cost + Fee                           |                                         | 89,213  |                       | 89,213                                   |                           | 0    |
| G&A Cost of Money                          |                                         | 225     |                       | 225                                      |                           | 0    |
| Interdivisional Transfer FCCOM             |                                         | 0       |                       | 0                                        |                           | 0    |
| Total COM                                  |                                         | 225     |                       | 225                                      |                           | 0    |
| Warranty                                   |                                         | 168,862 |                       | 168,862                                  |                           | 0    |
| Total Price                                |                                         | 258,300 |                       | 258,300                                  |                           | 0    |
| Proprietary Information                    |                                         |         |                       |                                          |                           |      |

# Comparison Detail Phase Cost Breakdown Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Comparison Detail Phase Cost Breakdown Report compares proposal input and cost data by phase and year, quarter, month, or only by phase for two or more proposals. It shows hours/units, rates, direct costs, and indirect expenses per resource. Each period is presented in a separate column, and all months/quarters/years are summed in a Total column. You can generate the report for a single summary element, or for up to five different ones. Every new summary element starts a new page.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a system Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print the differences in a Delta column.
- Report a fiscal year that is different than the proposal's fiscal year.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the resource hours/units, rates, and descriptions.
- Print the indirect rates and bases for the rates.
- Enter start and/or end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

ProPricer 9.6.101.0 Report Samples

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs are converted.

The following options were used to generate the Comparison Detail Phase Cost Breakdown Report:

### **Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver.1
- Print Delta: Yes
- Print Delta %: No
- Summary Field: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Timescale: Phase
- Fiscal Year Period: Jan through Dec
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A

ProPricer 9.6.101.0 Report Samples

- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Print Resource Hours/Units: Yes
- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Display Company Logo: No

- Print Options: No
  - Auto Scale Font: Yes
  - Page Number Format: Page N
  - Start Page Number: 1
  - Section: N/A



|                                            |  |                                               |           |                       |           |           |      |                          |           |                       |           |                                          |      |           |      |
|--------------------------------------------|--|-----------------------------------------------|-----------|-----------------------|-----------|-----------|------|--------------------------|-----------|-----------------------|-----------|------------------------------------------|------|-----------|------|
| Proposal: Advanced Tank, Ver. 1            |  | Executive Business Services, Inc.             |           |                       |           |           |      | Proposal Number: B&P 001 |           |                       |           |                                          |      |           |      |
| RFQ Ref.: AA-2015                          |  | Comparison Detail Phase Cost Breakdown Report |           |                       |           |           |      | Date: 3/22/2019          |           |                       |           |                                          |      |           |      |
| Proposal Manager: C. Layton                |  |                                               |           |                       |           |           |      | Time: 8:12:35 AM         |           |                       |           |                                          |      |           |      |
| Rate Tables: Tank Directs   Tank Indirects |  |                                               |           |                       |           |           |      | Page: 1                  |           |                       |           |                                          |      |           |      |
| Full Disclosure                            |  |                                               |           |                       |           |           |      |                          |           |                       |           | Period of Performance: 01/2017 - 03/2019 |      |           |      |
|                                            |  |                                               |           |                       |           |           |      |                          |           |                       |           | Fiscal Year: (Jan through Dec)           |      |           |      |
| WBS: 1.1.A - Project Management            |  |                                               |           |                       |           |           |      |                          |           |                       |           |                                          |      |           |      |
|                                            |  | Phase 1                                       |           |                       |           |           |      | Total                    |           |                       |           |                                          |      |           |      |
|                                            |  | Advanced Tank, Ver. 1                         |           | Advanced Tank, Ver. 0 |           | DELTA     |      | Advanced Tank, Ver. 1    |           | Advanced Tank, Ver. 0 |           | DELTA                                    |      |           |      |
| Resource                                   |  | Hrs/Units                                     | Cost      | Hrs/Units             | Cost      | Hrs/Units | Cost | Hrs/Units                | Cost      | Hrs/Units             | Cost      | Hrs/Units                                | Cost | Hrs/Units | Cost |
| Labor                                      |  |                                               |           |                       |           |           |      |                          |           |                       |           |                                          |      |           |      |
| Engineering Aide                           |  | 48,000                                        | 1,271,839 | 48,000                | 1,271,839 | 0         | 0    | 48,000                   | 1,271,839 | 48,000                | 1,271,839 | 0                                        | 0    |           |      |
| Program Manager                            |  | 16,000                                        | 758,857   | 16,000                | 758,857   | 0         | 0    | 16,000                   | 758,857   | 16,000                | 758,857   | 0                                        | 0    |           |      |
| Total Labor                                |  | 64,000                                        | 2,030,696 | 64,000                | 2,030,696 | 0         | 0    | 64,000                   | 2,030,696 | 64,000                | 2,030,696 | 0                                        | 0    |           |      |
| Travel                                     |  |                                               |           |                       |           |           |      |                          |           |                       |           |                                          |      |           |      |
| Travel                                     |  |                                               | 35,294    |                       | 35,294    |           | 0    |                          | 35,294    |                       | 35,294    |                                          | 0    |           |      |
| Total Travel                               |  |                                               | 35,294    |                       | 35,294    |           | 0    |                          | 35,294    |                       | 35,294    |                                          | 0    |           |      |
| Interdivisional                            |  |                                               |           |                       |           |           |      |                          |           |                       |           |                                          |      |           |      |
| IntDiv Xfr @ Cost                          |  |                                               | 50,000    |                       | 50,000    |           | 0    |                          | 50,000    |                       | 50,000    |                                          | 0    |           |      |
| Total Interdivisional                      |  |                                               | 50,000    |                       | 50,000    |           | 0    |                          | 50,000    |                       | 50,000    |                                          | 0    |           |      |
| Direct Cost                                |  |                                               | 2,115,990 |                       | 2,115,990 |           | 0    |                          | 2,115,990 |                       | 2,115,990 |                                          | 0    |           |      |
| Labor Overhead                             |  |                                               | 1,042,946 |                       | 1,042,946 |           | 0    |                          | 1,042,946 |                       | 1,042,946 |                                          | 0    |           |      |
| Total Overhead                             |  |                                               | 1,042,946 |                       | 1,042,946 |           | 0    |                          | 1,042,946 |                       | 1,042,946 |                                          | 0    |           |      |
| Subtotal                                   |  |                                               | 3,158,936 |                       | 3,158,936 |           | 0    |                          | 3,158,936 |                       | 3,158,936 |                                          | 0    |           |      |
| G&A, IR&D / B&P                            |  |                                               | 252,715   |                       | 252,715   |           | 0    |                          | 252,715   |                       | 252,715   |                                          | 0    |           |      |
| Total Indirect                             |  |                                               | 1,295,661 |                       | 1,295,661 |           | 0    |                          | 1,295,661 |                       | 1,295,661 |                                          | 0    |           |      |
| Estimated Cost                             |  |                                               | 3,411,651 |                       | 3,411,651 |           | 0    |                          | 3,411,651 |                       | 3,411,651 |                                          | 0    |           |      |
| Profit                                     |  |                                               | 341,165   |                       | 341,165   |           | 0    |                          | 341,165   |                       | 341,165   |                                          | 0    |           |      |
| IntDiv Xfr @ Price                         |  |                                               | 35,000    |                       | 35,000    |           | 0    |                          | 35,000    |                       | 35,000    |                                          | 0    |           |      |
| Total Cost + Fee                           |  |                                               | 3,787,816 |                       | 3,787,816 |           | 0    |                          | 3,787,816 |                       | 3,787,816 |                                          | 0    |           |      |
| G&A Cost of Money                          |  |                                               | 9,477     |                       | 9,477     |           | 0    |                          | 9,477     |                       | 9,477     |                                          | 0    |           |      |
| Interdivisional Transfer FCOOM             |  |                                               | 50        |                       | 50        |           | 0    |                          | 50        |                       | 50        |                                          | 0    |           |      |
| Total COM                                  |  |                                               | 9,527     |                       | 9,527     |           | 0    |                          | 9,527     |                       | 9,527     |                                          | 0    |           |      |
| Warranty                                   |  |                                               | 5,628,847 |                       | 5,628,847 |           | 0    |                          | 5,628,847 |                       | 5,628,847 |                                          | 0    |           |      |
| Total Price                                |  |                                               | 9,426,190 |                       | 9,426,190 |           | 0    |                          | 9,426,190 |                       | 9,426,190 |                                          | 0    |           |      |
| Proprietary Information                    |  |                                               |           |                       |           |           |      |                          |           |                       |           |                                          |      |           |      |

# Comparison Direct Rate Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Comparison Direct Rate Report shows the resource rates from two or more Direct Rate Tables, Composite Rate Tables, or T&M Rate Tables.

Here are a few things you can do with the options in this report:

- Print monthly, quarterly, or annual rates.
- Print rates within a specific fiscal year period.
- Prints rates for a single resource.
- Print the deltas in a separate column.
- Indicate rate differences with a red highlight.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison Direct Rate Report:

**Content Options**

- Base Table: Tank Directs
- Comp1 Table: Tank Directs (revised)
- Print Delta: Yes
- Print Delta %: Yes
- Highlight Differences: Yes
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Print Rate Band Only: No
- Print Rate Band: No
- Print Effective Date: No

**Filter Options**

- Resource: None
- Start Year: Default
- End Year: Default

**Format Options**

- User Title Definition: Default
- Rates Decimal Places: 2

- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Comparison Direct Rate Report**

Date: 12/17/2019

Time: 1:34:44 PM

Page: 1

Direct Rate Table: Tank Directs

| Resource               | 2014         |                           |       |         | 2015         |                           |       |         |
|------------------------|--------------|---------------------------|-------|---------|--------------|---------------------------|-------|---------|
|                        | Tank Directs | Tank Directs<br>(revised) | DELTA |         | Tank Directs | Tank Directs<br>(revised) | DELTA |         |
|                        |              |                           | Rate  | Rate %  |              |                           | Rate  | Rate %  |
| Assembly               | 14.00        | 18.00                     | 4.00  | 28.57%  | 14.70        | 18.90                     | 4.20  | 28.57%  |
| Engineering Aide       | 22.00        | 19.00                     | -3.00 | -13.64% | 23.10        | 19.95                     | -3.15 | -13.64% |
| Fabrication            | 20.00        | 20.00                     | 0.00  | 0.00%   | 21.00        | 21.00                     | 0.00  | 0.00%   |
| IntDiv Xfr @ Cost      | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |
| IntDiv Xfr @ Price     | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |
| Junior Engineer        | 25.00        | 25.00                     | 0.00  | 0.00%   | 26.25        | 26.25                     | 0.00  | 0.00%   |
| Metallurgist           | 52.00        | 52.00                     | 0.00  | 0.00%   | 54.60        | 54.60                     | 0.00  | 0.00%   |
| Program Manager        | 40.00        | 38.00                     | -2.00 | -5.00%  | 42.00        | 39.90                     | -2.10 | -5.00%  |
| Purchased Parts        | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |
| Quality Assurance      | 24.00        | 28.00                     | 4.00  | 16.67%  | 25.20        | 29.40                     | 4.20  | 16.67%  |
| Raw Materials          | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |
| Senior Engineer        | 30.00        | 32.00                     | 2.00  | 6.67%   | 31.50        | 33.60                     | 2.10  | 6.67%   |
| SUB--Assembly          | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |
| Subcontract Assemblies | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |
| SUB--Fabrication       | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |
| SUB--Purchased Parts   | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |
| SUB--Raw Materials     | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |
| Technical Writer       | 16.00        | 16.00                     | 0.00  | 0.00%   | 16.80        | 16.80                     | 0.00  | 0.00%   |
| Travel                 | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |
| Warranty               | 1.00         | 1.00                      | 0.00  | 0.00%   | 1.00         | 1.00                      | 0.00  | 0.00%   |

Company Private

# Comparison Element Matrix Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Comparison Element Matrix Report prints a comparison crosscut of task input and cost information for two or more proposals. The report is based on two summary elements. The information is presented in a rectangular array in which rows display the entries from the first summary element, and columns display entries from the second summary element. The array is divided into two parts. The upper part shows input and direct cost plus some indirect expenses, depending on the disclosure format selected. The lower part shows only indirect expenses.

Depending on the options you select for the report, you can:

- Print the differences in a Delta column.
- Print the period of performance of each comparison proposal.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs are converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison Element Matrix Report:

**Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver.1
- Print Delta: Yes
- Print Delta %: No
- Print Comparison Proposals POP: No
- Side Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Top Summary Field: Bidder
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Use Bid Currency: No
- Bid Currency: N/A

- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard

#### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

#### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



|                                            |         |                                   |         |                       |       |                                          |  |
|--------------------------------------------|---------|-----------------------------------|---------|-----------------------|-------|------------------------------------------|--|
| Proposal: Advanced Tank, Ver. 0            |         | Executive Business Services, Inc. |         |                       |       | Proposal Number: B&P 000                 |  |
| RFQ Ref.: AA-2015                          |         | Comparison Element Matrix Report  |         |                       |       | Date: 3/22/2019                          |  |
| Proposal Manager: C. Layton                |         |                                   |         |                       |       | Time: 8:28:55 AM                         |  |
| Rate Tables: Tank Directs   Tank Indirects |         |                                   |         |                       |       | Page: 1                                  |  |
|                                            |         | Full Disclosure                   |         |                       |       | Period of Performance: 01/2017 - 03/2019 |  |
| BIDDER                                     |         | ALDRIN                            |         |                       |       |                                          |  |
|                                            |         | Advanced Tank, Ver. 0             |         | Advanced Tank, Ver. 1 |       | DELTA                                    |  |
| WBS                                        | Hours   | Cost                              | Hours   | Cost                  | Hours | Cost                                     |  |
| 2.3.A                                      | 90,000  | 2,159,512                         | 90,000  | 2,159,512             | 0     | 0                                        |  |
| 2.3.B                                      | 135,000 | 3,414,454                         | 135,000 | 3,414,454             | 0     | 0                                        |  |
| 2.3.C                                      | 135,000 | 4,227,420                         | 135,000 | 4,227,420             | 0     | 0                                        |  |
| 2.3.D                                      | 273,600 | 5,549,843                         | 273,600 | 5,549,843             | 0     | 0                                        |  |
| 2.3.E                                      | 1,000   | 20,222                            | 1,000   | 20,222                | 0     | 0                                        |  |
| Element Totals                             | 634,600 | 15,371,452                        | 634,600 | 15,371,452            | 0     | 0                                        |  |
| Labor Overhead                             |         | 10,141,749                        |         | 10,141,749            |       | 0                                        |  |
| Total Overhead                             |         | 10,141,749                        |         | 10,141,749            |       | 0                                        |  |
| Subtotal                                   |         | 25,513,201                        |         | 25,513,201            |       | 0                                        |  |
| G&A, IR&D / B&P                            |         | 2,041,056                         |         | 2,041,056             |       | 0                                        |  |
| Total Indirect                             |         | 12,182,806                        |         | 12,182,806            |       | 0                                        |  |
| Estimated Cost                             |         | 27,554,257                        |         | 27,554,257            |       | 0                                        |  |
| Profit                                     |         | 3,180,704                         |         | 3,180,704             |       | 0                                        |  |
| IntDiv Xfr @ Price                         |         | 50,000                            |         | 50,000                |       | 0                                        |  |
| Total Cost + Fee                           |         | 30,784,961                        |         | 30,784,961            |       | 0                                        |  |
| Mfg Cost of Money                          |         | 7,371                             |         | 7,371                 |       | 0                                        |  |
| G&A Cost of Money                          |         | 76,540                            |         | 76,540                |       | 0                                        |  |
| Total COM                                  |         | 83,910                            |         | 83,910                |       | 0                                        |  |
| Total Price                                |         | 30,868,872                        |         | 30,868,872            |       | 0                                        |  |
| Proprietary Information                    |         |                                   |         |                       |       |                                          |  |

# Comparison Indirect Rate Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Comparison Indirect Rate Report shows the rates entered in the indirect pools of two or more Indirect Rate Tables.

To run this report, the tables being compared must use the same timescale and algorithm, which are set in the table properties.

Here are a few things you can do with the options in this report:

- Print the deltas in a separate column.
- Indicate the rate differences with a red highlight.
- Print the rates from a single indirect pool.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison Indirect Rate Report:

**Content Options**

- Base Table: Tank Burdens
- Comp1 Table: Tank Burdens (revised)
- Print Delta: Yes
- Print Delta %: Yes
- Highlight Differences: Yes
- Print Effective Date: No

**Filter Options**

- Start Year: Default
- End Year: Default
- Indirect Pool: None

**Format Options**

- User Title Definition: Default
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1

- Section: N/A

| Executive Business Services, Inc.<br>Comparison Indirect Rate Report |              |                        |          |        |              |                        |          | Date: 12/17/2019 |
|----------------------------------------------------------------------|--------------|------------------------|----------|--------|--------------|------------------------|----------|------------------|
| Indirect Rate Table: Tank Burdens                                    |              |                        |          |        |              |                        |          | Time: 1:49:54 PM |
|                                                                      |              |                        |          |        |              |                        |          | Page: 1          |
|                                                                      | 2014         |                        |          |        | 2015         |                        |          |                  |
|                                                                      | Tank Burdens | Tank Burdens (revised) | DELTA    |        | Tank Burdens | Tank Burdens (revised) | DELTA    |                  |
|                                                                      | Rate         | Rate                   | Rate     | Rate % | Rate         | Rate                   | Rate     | Rate %           |
| <b>Eng Labor</b>                                                     |              |                        |          |        |              |                        |          |                  |
| Labor Overhead                                                       | 0.510000     | 0.610000               | 0.100000 | 19.61% | 0.511000     | 0.611000               | 0.100000 | 19.57%           |
| G&A, IR&D / B&P                                                      | 0.080000     | 0.080000               | 0.000000 | 0.00%  | 0.080000     | 0.080000               | 0.000000 | 0.00%            |
| Profit                                                               | 0.100000     | 0.100000               | 0.000000 | 0.00%  | 0.100000     | 0.100000               | 0.000000 | 0.00%            |
| G&A Cost of Money                                                    | 0.003000     | 0.003000               | 0.000000 | 0.00%  | 0.003000     | 0.003000               | 0.000000 | 0.00%            |
| <b>Materials</b>                                                     |              |                        |          |        |              |                        |          |                  |
| Material Handling OH                                                 | 0.051000     | 0.061000               | 0.010000 | 19.61% | 0.051100     | 0.061100               | 0.010000 | 19.57%           |
| G&A, IR&D / B&P                                                      | 0.080000     | 0.100000               | 0.020000 | 25.00% | 0.080000     | 0.100000               | 0.020000 | 25.00%           |
| Profit                                                               | 0.200000     | 0.200000               | 0.000000 | 0.00%  | 0.200000     | 0.200000               | 0.000000 | 0.00%            |
| G&A Cost of Money                                                    | 0.003000     | 0.003000               | 0.000000 | 0.00%  | 0.003000     | 0.003000               | 0.000000 | 0.00%            |
| <b>Mnfg Labor</b>                                                    |              |                        |          |        |              |                        |          |                  |
| Labor Overhead                                                       | 1.100000     | 1.100000               | 0.000000 | 0.00%  | 1.110000     | 1.110000               | 0.000000 | 0.00%            |
| G&A, IR&D / B&P                                                      | 0.080000     | 0.080000               | 0.000000 | 0.00%  | 0.080000     | 0.080000               | 0.000000 | 0.00%            |
| Profit                                                               | 0.150000     | 0.150000               | 0.000000 | 0.00%  | 0.150000     | 0.150000               | 0.000000 | 0.00%            |
| Mfg Cost of Money                                                    | 0.002000     | 0.002000               | 0.000000 | 0.00%  | 0.002000     | 0.002000               | 0.000000 | 0.00%            |
| G&A Cost of Money                                                    | 0.003000     | 0.003000               | 0.000000 | 0.00%  | 0.003000     | 0.003000               | 0.000000 | 0.00%            |
| <b>ODCs</b>                                                          |              |                        |          |        |              |                        |          |                  |
| G&A, IR&D / B&P                                                      | 0.080000     | 0.080000               | 0.000000 | 0.00%  | 0.080000     | 0.080000               | 0.000000 | 0.00%            |
| Profit                                                               | 0.100000     | 0.120000               | 0.020000 | 20.00% | 0.100000     | 0.120000               | 0.020000 | 20.00%           |
| G&A Cost of Money                                                    | 0.003000     | 0.003000               | 0.000000 | 0.00%  | 0.003000     | 0.003000               | 0.000000 | 0.00%            |
| Interdivisional Transfer FCCOM                                       | 0.001000     | 0.001000               | 0.000000 | 0.00%  | 0.001000     | 0.001000               | 0.000000 | 0.00%            |
| <b>Subcontracts</b>                                                  |              |                        |          |        |              |                        |          |                  |
| G&A, IR&D / B&P                                                      | 0.080000     | 0.080000               | 0.000000 | 0.00%  | 0.080000     | 0.080000               | 0.000000 | 0.00%            |
| Profit                                                               | 0.100000     | 0.100000               | 0.000000 | 0.00%  | 0.100000     | 0.100000               | 0.000000 | 0.00%            |
| G&A Cost of Money                                                    | 0.003000     | 0.003000               | 0.000000 | 0.00%  | 0.003000     | 0.003000               | 0.000000 | 0.00%            |
| Company Private                                                      |              |                        |          |        |              |                        |          |                  |

# Comparison Monthly Cost Breakdown Report

This report is only available in the following editions of ProPricer™

[Contractor Edition Enterprise](#)

[Government Edition](#)

The Comparison Monthly Cost Breakdown Report compares proposal cost information timephased by month for two or more proposals. It shows input hours and units, direct costs, and indirect expenses. Because the month is the smallest calendar unit in ProPricer, this report provides the most detailed view of proposal costs. Every month is displayed in a separate column, and all months are summed up in a **Yr Total** column.

You can generate the report for a single summary element, or for up to five different ones. Every new summary element starts a new page, and each page shows a single fiscal year. A year may need more than one page, but the report never displays two years on the same page.

If a resource is not used in a certain month, the report will display zeroes for the respective hours/units and expenses for that month.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a system Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print the differences in a Delta column.
- Report a fiscal year that is different than the proposal's fiscal year.
- Print the rates of the resources and descriptions.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the indirect rates and bases for the rates.
- Enter start and/or end dates to limit the report to a specific period of performance.

ProPricer 9.6.101.0 Report Samples

- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Print a Summary Page.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

The following options were used to generate the Comparison Monthly Cost Breakdown Report:

### **Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver.1
- Print Delta: Yes
- Print Delta %: No
- Summary Field: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Fiscal Year Period: Jan through Dec
- Hours per Accounting Month: 0
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A



## ProPricer 9.6.101.0 Report Samples

- Disclosure Format: Direct Cost Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

### Filter Options

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### Format Options

- User Title Definition: Default
- Hours Decimal Places: 0
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Display Company Logo: No
- Print Options: No

- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |                       |                       |                                          |                       |                       |       |                       |                       |                                          |                       |                       |       |  |
|--------------------------------------------|-----------------------|-----------------------|------------------------------------------|-----------------------|-----------------------|-------|-----------------------|-----------------------|------------------------------------------|-----------------------|-----------------------|-------|--|
| Proposal: Advanced Tank, Ver. 0            |                       |                       | Executive Business Services, Inc.        |                       |                       |       |                       |                       | Proposal Number: B&P 000                 |                       |                       |       |  |
| RFQ Ref.: AA-2015                          |                       |                       | Comparison Monthly Cost Breakdown Report |                       |                       |       |                       |                       | Date: 3/22/2019                          |                       |                       |       |  |
| Proposal Manager: C. Layton                |                       |                       |                                          |                       |                       |       |                       |                       | Time: 8:33:44 AM                         |                       |                       |       |  |
| Rate Tables: Tank Directs   Tank Indirects |                       |                       |                                          |                       |                       |       |                       |                       | Page: 1                                  |                       |                       |       |  |
| Full Disclosure                            |                       |                       |                                          |                       |                       |       |                       |                       | Period of Performance: 01/2017 - 03/2019 |                       |                       |       |  |
| Fiscal Year 2017                           |                       |                       |                                          |                       |                       |       |                       |                       | Fiscal Year: (Jan through Dec)           |                       |                       |       |  |
| WBS: 1.1.A - Project Management            |                       |                       |                                          |                       |                       |       |                       |                       |                                          |                       |                       |       |  |
|                                            | Jan                   |                       |                                          | Feb                   |                       |       | Mar                   |                       |                                          | Apr                   |                       |       |  |
|                                            | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1 | DELTA                                    | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1 | DELTA | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1 | DELTA                                    | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1 | DELTA |  |
| Resource                                   |                       |                       |                                          |                       |                       |       |                       |                       |                                          |                       |                       |       |  |
| Labor                                      |                       |                       |                                          |                       |                       |       |                       |                       |                                          |                       |                       |       |  |
| Engineering Aide                           | 1,778                 | 1,778                 | 0                                        | 1,778                 | 1,778                 | 0     | 1,777                 | 1,777                 | 0                                        | 1,778                 | 1,778                 | 0     |  |
| Program Manager                            | 93                    | 93                    | 0                                        | 263                   | 263                   | 0     | 422                   | 422                   | 0                                        | 568                   | 568                   | 0     |  |
| Total Labor Hours                          | 1,871                 | 1,871                 | 0                                        | 2,041                 | 2,041                 | 0     | 2,199                 | 2,199                 | 0                                        | 2,346                 | 2,346                 | 0     |  |
| Total Labor Cost                           | 49,588                | 49,588                | 0                                        | 57,460                | 57,460                | 0     | 64,797                | 64,797                | 0                                        | 71,583                | 71,583                | 0     |  |
| Travel                                     |                       |                       |                                          |                       |                       |       |                       |                       |                                          |                       |                       |       |  |
| Travel                                     |                       |                       |                                          |                       |                       |       | 2,876                 | 2,876                 | 0                                        | 2,876                 | 2,876                 | 0     |  |
| Total Travel Cost                          |                       |                       |                                          |                       |                       |       | 2,876                 | 2,876                 | 0                                        | 2,876                 | 2,876                 | 0     |  |
| Interdivisional                            |                       |                       |                                          |                       |                       |       |                       |                       |                                          |                       |                       |       |  |
| IntDiv Xfr @ Cost                          | 14                    | 14                    | 0                                        | 47                    | 47                    | 0     | 98                    | 98                    | 0                                        | 157                   | 157                   | 0     |  |
| Total Interdivisional Cost                 | 14                    | 14                    | 0                                        | 47                    | 47                    | 0     | 98                    | 98                    | 0                                        | 157                   | 157                   | 0     |  |
| Direct Cost                                | 49,602                | 49,602                | 0                                        | 57,507                | 57,507                | 0     | 67,771                | 67,771                | 0                                        | 74,616                | 74,616                | 0     |  |
| Labor Overhead                             | 25,439                | 25,439                | 0                                        | 29,477                | 29,477                | 0     | 33,241                | 33,241                | 0                                        | 36,722                | 36,722                | 0     |  |
| Total Overhead                             | 25,439                | 25,439                | 0                                        | 29,477                | 29,477                | 0     | 33,241                | 33,241                | 0                                        | 36,722                | 36,722                | 0     |  |
| Subtotal                                   | 75,041                | 75,041                | 0                                        | 86,984                | 86,984                | 0     | 101,012               | 101,012               | 0                                        | 111,338               | 111,338               | 0     |  |
| G&A, IR&D / B&P                            | 6,003                 | 6,003                 | 0                                        | 6,959                 | 6,959                 | 0     | 8,081                 | 8,081                 | 0                                        | 8,907                 | 8,907                 | 0     |  |
| Total Indirect                             | 31,442                | 31,442                | 0                                        | 36,436                | 36,436                | 0     | 41,322                | 41,322                | 0                                        | 45,629                | 45,629                | 0     |  |
| Estimated Cost                             | 81,044                | 81,044                | 0                                        | 93,942                | 93,942                | 0     | 109,093               | 109,093               | 0                                        | 120,245               | 120,245               | 0     |  |
| Profit                                     | 8,104                 | 8,104                 | 0                                        | 9,394                 | 9,394                 | 0     | 10,909                | 10,909                | 0                                        | 12,024                | 12,024                | 0     |  |
| IntDiv Xfr @ Price                         | 65                    | 65                    | 0                                        | 190                   | 190                   | 0     | 321                   | 321                   | 0                                        | 462                   | 462                   | 0     |  |
| Total Cost + Fee                           | 89,213                | 89,213                | 0                                        | 103,527               | 103,527               | 0     | 120,323               | 120,323               | 0                                        | 132,731               | 132,731               | 0     |  |
| G&A Cost of Money                          | 225                   | 225                   | 0                                        | 261                   | 261                   | 0     | 303                   | 303                   | 0                                        | 334                   | 334                   | 0     |  |
| Interdivisional Transfer FCCOM             | 0                     | 0                     | 0                                        | 0                     | 0                     | 0     | 0                     | 0                     | 0                                        | 0                     | 0                     | 0     |  |
| Total COM                                  | 225                   | 225                   | 0                                        | 261                   | 261                   | 0     | 303                   | 303                   | 0                                        | 334                   | 334                   | 0     |  |
| Warranty                                   | 168,862               | 168,862               | 0                                        | 166,048               | 166,048               | 0     | 166,647               | 166,647               | 0                                        | 185,286               | 185,286               | 0     |  |
| Total Price                                | 258,300               | 258,300               | 0                                        | 269,836               | 269,836               | 0     | 287,273               | 287,273               | 0                                        | 318,351               | 318,351               | 0     |  |
| Proprietary Information                    |                       |                       |                                          |                       |                       |       |                       |                       |                                          |                       |                       |       |  |

# Comparison Proposal Rate Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

The Comparison Proposal Rate Report compares the average direct rates and the average input indirect rates of resources in two or more proposals. Unless a proposal has rate overrides or cost actuals, the average rates of its resources will match the rates in the proposal's Direct and Indirect Rate Tables.

***Note:** To run this report, you must have Access Rights to the Show Direct Cost and Show Indirect Cost permissions. If the proposal is locked, access must be granted to those permissions in the Locked Proposal Rights.*

Here are a few things you can do with the options in this report:

- Run the report at the proposal level or the task level, WBS level, CLIN level, etc.
- Indicate rate differences between proposals with a red highlight.
- Print average rate totals for each period and for the whole proposal.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison Proposal Rate Report:

**Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver.1
- Print Delta: Yes
- Print Delta %: Yes
- Highlight Differences: Yes
- Print Comparison Proposals POP: No
- Summary Field: None
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Print Inactive Years: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost Standard
- Cost Level: Direct Cost
- Print Resource Description: No
- Print Summary Field Description: No

- Print Total Average Rates: No
- Print Indirect Rates: Yes

#### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

#### **Format Options**

- User Title Definition: Default
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                          |                       |                       |          |                                   |                       |                       |          |                                          |                       |                       |          |         |
|------------------------------------------|-----------------------|-----------------------|----------|-----------------------------------|-----------------------|-----------------------|----------|------------------------------------------|-----------------------|-----------------------|----------|---------|
| Proposal: Advanced Tank, Ver. 0          |                       |                       |          | Executive Business Services, Inc. |                       |                       |          | Proposal Number: 2015 001                |                       |                       |          |         |
| RFQ Ref.: AA-2015                        |                       |                       |          | Comparison Proposal Rate Report   |                       |                       |          | Date: 12/17/2019                         |                       |                       |          |         |
| Proposal Manager: C. Layton              |                       |                       |          |                                   |                       |                       |          | Time: 1:15:29 PM                         |                       |                       |          |         |
| Rate Tables: Tank Directs   Tank Burdens |                       |                       |          |                                   |                       |                       |          | Page: 1                                  |                       |                       |          |         |
| Full Disclosure                          |                       |                       |          |                                   |                       |                       |          | Period of Performance: 01/2017 - 03/2019 |                       |                       |          |         |
|                                          |                       |                       |          |                                   |                       |                       |          | Fiscal Year: (Jan through Dec)           |                       |                       |          |         |
| Resource                                 | 2017                  |                       |          |                                   | 2018                  |                       |          |                                          | 2019                  |                       |          |         |
|                                          | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1 | DELTA    |                                   | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1 | DELTA    |                                          | Advanced Tank, Ver. 0 | Advanced Tank, Ver. 1 | DELTA    |         |
|                                          | Rate                  | Rate                  | Rate     | Rate %                            | Rate                  | Rate                  | Rate     | Rate %                                   | Rate                  | Rate                  | Rate     | Rate %  |
| Assembly                                 | 16.21                 | 20.84                 | 4.63     | 28.57%                            | 17.18                 | 22.09                 | 4.91     | 28.57%                                   | 18.21                 | 23.41                 | 5.20     | 28.57%  |
| Engineering Aide                         | 25.47                 | 21.99                 | -3.47    | -13.64%                           | 27.00                 | 23.31                 | -3.68    | -13.64%                                  | 28.62                 | 24.71                 | -3.90    | -13.64% |
| Fabrication                              | 23.15                 | 23.15                 | 0.00     | 0.00%                             | 24.54                 | 24.54                 | 0.00     | 0.00%                                    | 26.01                 | 26.01                 | 0.00     | 0.00%   |
| Junior Engineer                          | 28.94                 | 28.94                 | 0.00     | 0.00%                             | 30.68                 | 30.68                 | 0.00     | 0.00%                                    | 32.52                 | 32.52                 | 0.00     | 0.00%   |
| Metallurgist                             | 60.20                 | 60.20                 | 0.00     | 0.00%                             | 63.81                 | 63.81                 | 0.00     | 0.00%                                    | 67.64                 | 67.64                 | 0.00     | 0.00%   |
| Program Manager                          | 46.31                 | 43.99                 | -2.32    | -5.00%                            | 49.08                 | 46.63                 | -2.45    | -5.00%                                   | 52.03                 | 49.43                 | -2.60    | -5.00%  |
| Quality Assurance                        | 27.78                 | 32.41                 | 4.63     | 16.67%                            | 29.45                 | 34.36                 | 4.91     | 16.67%                                   | 31.22                 | 36.42                 | 5.20     | 16.67%  |
| Raw Materials                            |                       |                       |          |                                   | 1.00                  | 1.00                  | 0.00     | 0.00%                                    |                       |                       |          |         |
| Senior Engineer                          | 34.73                 | 37.04                 | 2.32     | 6.67%                             | 36.81                 | 39.27                 | 2.45     | 6.67%                                    | 39.02                 | 41.62                 | 2.60     | 6.67%   |
| Technical Writer                         | 18.52                 | 18.52                 | 0.00     | 0.00%                             | 19.63                 | 19.63                 | 0.00     | 0.00%                                    | 20.81                 | 20.81                 | 0.00     | 0.00%   |
| Labor Overhead                           | 0.773308              | 0.855446              | 0.082137 | 10.62%                            | 0.850320              | 0.921157              | 0.070837 | 8.33%                                    | 0.850581              | 0.924035              | 0.073454 | 8.64%   |
| Material Handling OH                     | 0.051300              | 0.061300              | 0.010000 | 19.49%                            | 0.051400              | 0.061400              | 0.010000 | 19.46%                                   | 0.051500              | 0.061500              | 0.010000 | 19.42%  |
| G&A, IR&D / B&P                          | 0.080000              | 0.080000              | 0.000000 | 0.00%                             | 0.080000              | 0.080000              | 0.000000 | 0.00%                                    | 0.080000              | 0.080000              | 0.000000 | 0.00%   |
| Profit                                   | 0.125935              | 0.127436              | 0.001501 | 1.19%                             | 0.131314              | 0.132711              | 0.001397 | 1.06%                                    | 0.131049              | 0.132556              | 0.001507 | 1.15%   |
| Mfg Cost of Money                        | 0.002000              | 0.002000              | 0.000000 | 0.00%                             | 0.002000              | 0.002000              | 0.000000 | 0.00%                                    | 0.002000              | 0.002000              | 0.000000 | 0.00%   |
| G&A Cost of Money                        | 0.003000              | 0.003000              | 0.000000 | 0.00%                             | 0.003000              | 0.003000              | 0.000000 | 0.00%                                    | 0.003000              | 0.003000              | 0.000000 | 0.00%   |
| Interdivisional Transfer FCCOM           | 0.001000              | 0.001000              | 0.000000 | 0.00%                             | 0.001000              | 0.001000              | 0.000000 | 0.00%                                    | 0.001000              | 0.001000              | 0.000000 | 0.00%   |
| Proprietary Information                  |                       |                       |          |                                   |                       |                       |          |                                          |                       |                       |          |         |

# Comparison Quarterly Cost Breakdown Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

The Comparison Quarterly Cost Breakdown Report compares proposal cost information timephased by quarter for two or more proposals. It shows input hours and units, direct costs, and indirect expenses. Every quarter is displayed in a separate column, and all quarters are summed up in a **Yr Totals** column.

You can generate the report for a single summary element, or up to five different ones. Every new summary element starts a new page, and each page shows a single fiscal year.

If a resource is not used in a certain quarter, the report displays zeroes for the respective hours/units and expenses for that quarter.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print the differences in a Delta column.
- Report a fiscal year that is different than the proposal's fiscal year.
- Print the rates of the resources and descriptions.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the indirect rates and bases for the rates.
- Enter start and/or end dates to limit the report to a specific period of performance.



## ProPricer 9.6.101.0 Report Samples

- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Print a Summary Page.
- Suppress any zero values that may appear.
- Print inactive years within the proposal's period of performance as blank columns when a summary element has no data for a particular year.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

The following options were used to generate the Comparison Quarterly Cost Breakdown Report:

### **Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver.1
- Print Delta: Yes
- Print Delta %: No
- Summary Field: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Fiscal Year Period: Jan through Dec
- Print Inactive Years: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A

ProPricer 9.6.101.0 Report Samples

- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Display Company Logo: No
- Print Options: No

- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |                       |                               |                                            |                       |                               |       |                                          |                               |       |
|--------------------------------------------|-----------------------|-------------------------------|--------------------------------------------|-----------------------|-------------------------------|-------|------------------------------------------|-------------------------------|-------|
| Proposal: Advanced Tank, Ver. 0            |                       |                               | Executive Business Services, Inc.          |                       |                               |       | Proposal Number: B&P 000                 |                               |       |
| RFQ Ref.: AA-2015                          |                       |                               | Comparison Quarterly Cost Breakdown Report |                       |                               |       | Date: 3/22/2019                          |                               |       |
| Proposal Manager: C. Layton                |                       |                               |                                            |                       |                               |       | Time: 8:40:50 AM                         |                               |       |
| Rate Tables: Tank Directs   Tank Indirects |                       |                               |                                            |                       |                               |       | Page: 1                                  |                               |       |
|                                            |                       |                               | Full Disclosure                            |                       |                               |       | Period of Performance: 01/2017 - 03/2019 |                               |       |
|                                            |                       |                               |                                            |                       |                               |       | Fiscal Year: (Jan through Dec)           |                               |       |
| WBS: 1.1.A - Project Management            |                       |                               |                                            |                       |                               |       |                                          |                               |       |
| Fiscal Year 2017                           |                       |                               |                                            |                       |                               |       |                                          |                               |       |
| Resource                                   | Advanced Tank, Ver. 0 | Jan-Mar Advanced Tank, Ver. 1 | DELTA                                      | Advanced Tank, Ver. 0 | Apr-Jun Advanced Tank, Ver. 1 | DELTA | Advanced Tank, Ver. 0                    | Jul-Sep Advanced Tank, Ver. 1 | DELTA |
| Labor                                      |                       |                               |                                            |                       |                               |       |                                          |                               |       |
| Engineering Aide                           | 5,333                 | 5,333                         | 0                                          | 5,334                 | 5,334                         | 0     | 5,333                                    | 5,333                         | 0     |
| Program Manager                            | 778                   | 778                           | 0                                          | 2,107                 | 2,107                         | 0     | 3,130                                    | 3,130                         | 0     |
| Total Labor Hours                          | 6,111                 | 6,111                         | 0                                          | 7,441                 | 7,441                         | 0     | 8,463                                    | 8,463                         | 0     |
| Total Labor Cost                           | 171,845               | 171,845                       | 0                                          | 233,410               | 233,410                       | 0     | 280,754                                  | 280,754                       | 0     |
| Travel                                     |                       |                               |                                            |                       |                               |       |                                          |                               |       |
| Travel                                     | 2,876                 | 2,876                         | 0                                          | 5,752                 | 5,752                         | 0     | 3,458                                    | 3,458                         | 0     |
| Total Travel Cost                          | 2,876                 | 2,876                         | 0                                          | 5,752                 | 5,752                         | 0     | 3,458                                    | 3,458                         | 0     |
| Interdivisional                            |                       |                               |                                            |                       |                               |       |                                          |                               |       |
| IntDiv Xfr @ Cost                          | 159                   | 159                           | 0                                          | 755                   | 755                           | 0     | 1,989                                    | 1,989                         | 0     |
| Total Interdivisional Cost                 | 159                   | 159                           | 0                                          | 755                   | 755                           | 0     | 1,989                                    | 1,989                         | 0     |
| Direct Cost                                | 174,880               | 174,880                       | 0                                          | 239,917               | 239,917                       | 0     | 286,201                                  | 286,201                       | 0     |
| Labor Overhead                             | 88,156                | 88,156                        | 0                                          | 119,739               | 119,739                       | 0     | 144,027                                  | 144,027                       | 0     |
| Total Overhead                             | 88,156                | 88,156                        | 0                                          | 119,739               | 119,739                       | 0     | 144,027                                  | 144,027                       | 0     |
| Subtotal                                   | 263,036               | 263,036                       | 0                                          | 359,656               | 359,656                       | 0     | 430,228                                  | 430,228                       | 0     |
| G&A, IR&D / B&P                            | 21,043                | 21,043                        | 0                                          | 28,772                | 28,772                        | 0     | 34,418                                   | 34,418                        | 0     |
| Total Indirect                             | 109,199               | 109,199                       | 0                                          | 148,512               | 148,512                       | 0     | 178,445                                  | 178,445                       | 0     |
| Estimated Cost                             | 284,079               | 284,079                       | 0                                          | 388,428               | 388,428                       | 0     | 464,646                                  | 464,646                       | 0     |
| Profit                                     | 28,408                | 28,408                        | 0                                          | 38,843                | 38,843                        | 0     | 46,465                                   | 46,465                        | 0     |
| IntDiv Xfr @ Price                         | 576                   | 576                           | 0                                          | 1,844                 | 1,844                         | 0     | 3,327                                    | 3,327                         | 0     |
| Total Cost + Fee                           | 313,063               | 313,063                       | 0                                          | 429,115               | 429,115                       | 0     | 514,438                                  | 514,438                       | 0     |
| G&A Cost of Money                          | 789                   | 789                           | 0                                          | 1,079                 | 1,079                         | 0     | 1,291                                    | 1,291                         | 0     |
| Interdivisional Transfer FCCOM             | 0                     | 0                             | 0                                          | 1                     | 1                             | 0     | 2                                        | 2                             | 0     |
| Total COM                                  | 789                   | 789                           | 0                                          | 1,080                 | 1,080                         | 0     | 1,293                                    | 1,293                         | 0     |
| Warranty                                   | 501,557               | 501,557                       | 0                                          | 558,882               | 558,882                       | 0     | 480,818                                  | 480,818                       | 0     |
| Total Price                                | 815,409               | 815,409                       | 0                                          | 989,076               | 989,076                       | 0     | 996,548                                  | 996,548                       | 0     |
| Proprietary Information                    |                       |                               |                                            |                       |                               |       |                                          |                               |       |

# Comparison Resource Element Matrix Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Comparison Resource Element Matrix Report compares resource input and cost information for every resource for two or more proposals. You can summarize the costs for a single summary element or a combination of two summary elements.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a system Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print the differences in a Delta column.
- Print the period of performance of each comparison proposal.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Print the descriptions of the summary elements.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses are shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison Resource Element Matrix Report:

**Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver.1
- Print Delta: Yes
- Print Delta %: No
- Print Comparison Proposals POP: No
- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: Yes
- Perform Roll-Up: No
- Sub-Summary Field: None
- Print Summary Field Description: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A

- Disclosure Format: Direct Cost - Standard
- Print Resource Hours/Units: Yes

#### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

#### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



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| Proposal: Advanced Tank, Ver. 0            |                       | Executive Business Services, Inc.         |                       |             |           | Proposal Number: B&P 000                 |  |
| RFQ Ref.: AA-2015                          |                       | Comparison Resource Element Matrix Report |                       |             |           | Date: 3/22/2019                          |  |
| Proposal Manager: C. Layton                |                       |                                           |                       |             |           | Time: 8:53:53 AM                         |  |
| Rate Tables: Tank Directs   Tank Indirects |                       |                                           |                       |             |           | Page: 1                                  |  |
| Full Disclosure                            |                       |                                           |                       |             |           | Period of Performance: 01/2017 - 03/2019 |  |
|                                            |                       | Labor                                     |                       |             |           |                                          |  |
|                                            | Advanced Tank, Ver. 0 |                                           | Advanced Tank, Ver. 1 |             | DELTA     |                                          |  |
| WBS                                        | Hrs/Units             | Cost                                      | Hrs/Units             | Cost        | Hrs/Units | Cost                                     |  |
| 1.1.A                                      | 64,000                | 2,030,696                                 | 64,000                | 2,030,696   | 0         | 0                                        |  |
| 1.2.A                                      | 25,200                | 748,057                                   | 25,200                | 748,057     | 0         | 0                                        |  |
| 1.2.A.1                                    | 32,400                | 975,558                                   | 32,400                | 975,558     | 0         | 0                                        |  |
| 1.2.A.1.1                                  | 8,190                 | 180,242                                   | 8,190                 | 180,242     | 0         | 0                                        |  |
| 1.3.A                                      | 11,520                | 318,393                                   | 11,520                | 318,393     | 0         | 0                                        |  |
| 1.3.A.1                                    | 27,765                | 700,305                                   | 27,765                | 700,305     | 0         | 0                                        |  |
| 1.4.A                                      | 188,853               | 3,932,300                                 | 188,853               | 3,932,300   | 0         | 0                                        |  |
| 2.1.A.1.1                                  | 140,840               | 3,124,942                                 | 140,840               | 3,124,942   | 0         | 0                                        |  |
| 2.3.A                                      | 90,000                | 2,059,512                                 | 90,000                | 2,059,512   | 0         | 0                                        |  |
| 2.3.B                                      | 135,000               | 3,414,454                                 | 135,000               | 3,414,454   | 0         | 0                                        |  |
| 2.3.C                                      | 135,000               | 4,227,420                                 | 135,000               | 4,227,420   | 0         | 0                                        |  |
| 2.3.D                                      | 273,600               | 5,549,843                                 | 273,600               | 5,549,843   | 0         | 0                                        |  |
| 3.1.A                                      | 273,600               | 6,200,215                                 | 273,600               | 6,200,215   | 0         | 0                                        |  |
| 4.1.A                                      | 145,440               | 4,734,710                                 | 145,440               | 4,734,710   | 0         | 0                                        |  |
| 4.2.A                                      | 145,440               | 4,734,710                                 | 145,440               | 4,734,710   | 0         | 0                                        |  |
| INVALID ELEMENT                            | 90,000                | 2,506,340                                 | 90,000                | 2,506,340   | 0         | 0                                        |  |
| TOTALS                                     | 1,786,848             | 45,437,698                                | 1,786,848             | 45,437,698  | 0         | 0                                        |  |
| Labor Overhead                             |                       | 36,560,223                                |                       | 36,560,223  |           | 0                                        |  |
| Total Overhead                             |                       | 36,560,223                                |                       | 36,560,223  |           | 0                                        |  |
| Subtotal                                   |                       | 81,997,921                                |                       | 81,997,921  |           | 0                                        |  |
| G&A, IR&D / B&P                            |                       | 6,559,834                                 |                       | 6,559,834   |           | 0                                        |  |
| Total Indirect                             |                       | 43,120,057                                |                       | 43,120,057  |           | 0                                        |  |
| Estimated Cost                             |                       | 88,557,755                                |                       | 88,557,755  |           | 0                                        |  |
| Profit                                     |                       | 11,301,515                                |                       | 11,301,515  |           | 0                                        |  |
| Total Cost + Fee                           |                       | 99,859,270                                |                       | 99,859,270  |           | 0                                        |  |
| Mfg Cost of Money                          |                       | 42,374                                    |                       | 42,374      |           | 0                                        |  |
| G&A Cost of Money                          |                       | 245,994                                   |                       | 245,994     |           | 0                                        |  |
| Total COM                                  |                       | 288,368                                   |                       | 288,368     |           | 0                                        |  |
| Total Price                                |                       | 100,147,638                               |                       | 100,147,638 |           | 0                                        |  |
| Proprietary Information                    |                       |                                           |                       |             |           |                                          |  |

# Comparison Summary Cost Breakdown Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

The Comparison Summary Cost Breakdown Report compares summarized cost information by summary element and resource for two or more proposals. The report shows input hours and units, direct costs, and indirect expenses. Unlike the other Cost Breakdown Reports, this report does not break the cost information into time units; only costs for the duration of the reported tasks are displayed. The Summary Element column is subdivided into two sub-columns showing hours/units (for resources with rate types *Hours* and *Units*) and cost (for resources of all rate types), respectively. You can generate the report for one or more summary elements and one summary element that crosses the other(s).

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a system Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print the differences in a Delta column.
- Print the period of performance of each comparison proposal.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the rates of the resources and descriptions.
- Print the indirect rates and the bases.
- Enter start and/or end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

ProPricer 9.6.101.0 Report Samples

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

The following options were used to generate the Comparison Summary Cost Breakdown Report:

### **Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver. 1
- Print Delta: Yes
- Print Delta %: No
- Print Comparison Proposals POP: No
- Multi Summary Field Grid: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Summary Field: Task ID
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Print Summary Field Description: Yes

## ProPricer 9.6.101.0 Report Samples

- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Print Resource Hours/Units: Yes
- Print Resource Rates: No
- Print Resource Description: No

### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### **Format Options**

- User Title Definition: Default

- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



# Multi-Proposal Summary Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Multi-Proposal Summary Report compares summarized cost data for two or more proposals. The comparisons are categorized by resource class, so each class starts a new page of the report. For every resource in a specific class, a separate direct cost column is printed. The first page of the report includes an additional column for proposal-level direct cost totals. The extended cost of proposals and resources is displayed if the proposals contain task quantities, or if you enter a quantity in the report options.

Information from the Proposal Properties is used to group proposals together in this report. Proposals with the same Manager, RFQ, Quantity, Grouping, etc. can comprise a single group, and a subtotal of costs is printed for each group.

Depending on the options you select for the report, you can:

- Sort the data by grouping proposals.
- Adjust how extended cost is calculated with the Quantity and Quantity Operation options.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Enter start/end dates to limit the report to a specific period of performance.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs are converted.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Multi-Proposal Summary Report:

**Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver. 1
- Group By: (none)
- Quantity: 5
- Quantity Operation: Multiply
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

**Format Options**

- User Title Definition: Default
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)

- Print Currency Symbol: No
- Unit Cost Decimal Places: 0
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: 1

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|--------------------------------------------|---------------|--------------------------------------------------------------------|-----------------|-------------------|--------------------------|------------------|
| Proposal: Advanced Tank, Ver. 0            |               | Executive Business Services, Inc.<br>Multi-Proposal Summary Report |                 |                   | Proposal Number: B&P 000 |                  |
| RFQ Ref.: AA-2015                          |               |                                                                    |                 |                   | Date: 3/22/2019          |                  |
| Proposal Manager: C. Layton                |               |                                                                    |                 |                   | Time: 9:12:30 AM         |                  |
| Rate Tables: Tank Directs   Tank Indirects |               |                                                                    |                 |                   | Page: 1                  |                  |
| Period of Performance: 01/2017 - 03/2019   |               |                                                                    |                 |                   |                          |                  |
| Proposal                                   | Description   | Cost                                                               | Program Manager | Quality Assurance | Admin                    | Engineering Aide |
| Advanced Tank, Ver. 0                      | Advanced Tank | 60,244,384                                                         | 3,721,508       | 107,292           | 3,828,801                | 13,118,255       |
| Advanced Tank, Ver. 1                      | Advanced Tank | 61,649,817                                                         | 4,320,197       | 107,292           | 4,427,490                | 13,856,235       |
| Total                                      |               | 121,894,201                                                        | 8,041,706       | 214,584           | 8,256,290                | 26,974,490       |
| Extended Total                             |               | 609,471,007                                                        | 40,208,529      | 1,072,922         | 41,281,451               | 134,872,449      |
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# Comparison Project Reports

## Comparison Project Cost Breakdown Report

**This report is only available in the following editions of ProPricer™**

Government Edition

The Comparison Project Cost Breakdown Report shows the direct cost of the normalized resources in a project's proposals. The report options allow you to:

- Print the hours/units and direct rate of each resource.
- Highlight the differences between hours, direct rates, and direct costs.
- Print annual, quarterly, or monthly data, or run the report with no timescale.
- Print data for any fiscal year period, regardless of the fiscal year period in each proposal.
- Categorize report data by a normalized summary field, or select no summary field to get a broader breakdown of the proposals' direct costs.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison Project Cost Breakdown Report:

**Content Options**

- Comparison Project: My Project
- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver.1
- Print Delta: Yes
- Print Delta %: Yes
- Highlight Differences: Yes
- Summary Field: WBS
- Override Fiscal Year: Yes
- Fiscal Year Period: Oct through Sep
- Timescale: Annual
- Print Resource Hours/Units: Yes
- Print Resource Rates: Yes

**Format Options**

- User Title Definition: Default
- Cost Decimal Places: 0
- Cost Decimal Scale: None

- Print Currency Symbol: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                              |                       |                                          |           |                       |       |           |       |         |       |                                          |          |         |  |
|----------------------------------------------|-----------------------|------------------------------------------|-----------|-----------------------|-------|-----------|-------|---------|-------|------------------------------------------|----------|---------|--|
| Project: My Project                          |                       | Executive Business Services, Inc.        |           |                       |       |           |       |         |       | Date: 12/17/2019                         |          |         |  |
| Description: Comparison Project Example      |                       | Comparison Project Cost Breakdown Report |           |                       |       |           |       |         |       | Time: 2:51:44 PM                         |          |         |  |
| Team Leader: John Doe                        |                       |                                          |           |                       |       |           |       |         |       | Page: 1                                  |          |         |  |
| Solicitation / Contract No.: 123-ABC-456-DEF |                       |                                          |           |                       |       |           |       |         |       | Period of Performance: 01/2017 - 03/2019 |          |         |  |
| WBS: 1.1.A                                   |                       |                                          |           |                       |       |           |       |         |       |                                          |          |         |  |
| 2017                                         |                       |                                          |           |                       |       |           |       |         |       |                                          |          |         |  |
| Resource                                     | Advanced Tank, Ver. 0 |                                          |           | Advanced Tank, Ver. 1 |       |           | DELTA |         |       |                                          |          |         |  |
|                                              | Hours                 | Rate                                     | Cost      | Hours                 | Rate  | Cost      | Hours | Hours % | Rate  | Rate %                                   | Cost     | Cost %  |  |
| Assembly                                     | 41,300                | 16.21                                    | 669,339   | 41,300                | 20.84 | 860,579   | 0     | 0.00%   | 4.63  | 28.57%                                   | 191,240  | 28.57%  |  |
| Engineering Aide                             | 16,000                | 25.47                                    | 407,484   | 16,000                | 21.99 | 351,918   | 0     | 0.00%   | -3.47 | -13.64%                                  | (55,566) | -13.64% |  |
| IntDiv Xfr @ Cost                            |                       |                                          | 2,903     |                       |       | 2,903     |       |         |       |                                          | 0        | 0.00%   |  |
| IntDiv Xfr @ Price                           |                       |                                          | 0         |                       |       | 0         |       |         |       |                                          | 0        |         |  |
| Program Manager                              | 6,015                 | 46.31                                    | 278,525   | 6,015                 | 43.99 | 264,598   | 0     | 0.00%   | -2.32 | -5.00%                                   | (13,926) | -5.00%  |  |
| Purchased Parts                              |                       |                                          | 242,912   |                       |       | 242,912   |       |         |       |                                          | 0        | 0.00%   |  |
| Quality Assurance                            | 968                   | 27.78                                    | 26,880    | 968                   | 32.41 | 31,360    | 0     | 0.00%   | 4.63  | 16.67%                                   | 4,480    | 16.67%  |  |
| Senior Engineer                              | 826                   | 34.73                                    | 28,686    | 826                   | 37.04 | 30,598    | 0     | 0.00%   | 2.32  | 6.67%                                    | 1,912    | 6.67%   |  |
| Travel                                       |                       |                                          | 12,086    |                       |       | 12,086    |       |         |       |                                          | 0        | 0.00%   |  |
| Warranty                                     |                       |                                          | 0         |                       |       | 0         |       |         |       |                                          | 0        |         |  |
| Direct Cost                                  |                       |                                          | 1,668,814 |                       |       | 1,796,954 |       |         |       |                                          | 128,140  | 7.68%   |  |
| Company Private                              |                       |                                          |           |                       |       |           |       |         |       |                                          |          |         |  |

# Comparison Project Detail Report

**This report is only available in the following editions of ProPricer™**

Government Edition

The Comparison Project Detail Report prints the normalized resources and cost elements of the proposals that make up the project. The report allows you to select the normalized summary field you want to use to report the data, as well as the proposals you want to include. Other options include printing a currency symbol, and entering the number of places you want to print after the decimal point for the cost fields.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison Project Detail Report:

**Content Options**

- Comparison Project: My Project
- Summary Field: WBS
- Proposals:
  - ABC
  - MNO
  - XYZ

**Format Options**

- User Title Definition: Default
- Cost Decimal Places: 0
- Cost Decimal Scale: None
- Print Currency Symbol: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Project:** My Project**Description:** Comparison Project Example**Team Leader:** John Doe**Solicitation / Contract No.:** 123-ABC-456-DEF**Executive Business Services, Inc.****Comparison Project Detail Report****Date:** 8/12/2015**Time:** 4:26:15 PM**Page:** 1**Period of Performance:** 01/2014 - 12/2014**WBS: 1.1.1**

|                   | <u>ABC</u> | <u>MNO</u> | <u>XYZ</u> |
|-------------------|------------|------------|------------|
| ENG01             | 66,000     | 30,000     | 36,000     |
| PRGMGR            | 120,000    | 144,000    | 115,200    |
| SUB               | 60,000     | 54,000     | 61,200     |
| SUPV              | 26,000     | 23,000     | 20,400     |
| TRAVEL            | 1,405      | 1,405      | 1,405      |
| Direct Cost       | 273,405    | 252,405    | 234,205    |
| Overhead          | 296,800    | 275,800    | 240,240    |
| Subtotal          | 570,205    | 528,205    | 474,445    |
| General & Admin   | 85,531     | 79,231     | 71,167     |
| Total Cost        | 655,736    | 607,436    | 545,612    |
| Profit/Fee        | 65,574     | 60,744     | 54,561     |
| Total Cost + Fee  | 721,309    | 668,179    | 600,173    |
| Total COM         | 154        | 142        | 131        |
| Grand Total Price | 721,463    | 668,321    | 600,304    |



# Comparison Project Log Report

**This report is only available in the following editions of ProPricer™**

Government Edition

The Comparison Project Log Report prints general information for all the projects in the system. The information includes the name and description of the project, the issuing office, solicitation/contract number, and team leader. The report also offers you the option to print the names of the proposals contained in the project.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison Project Log Report:

**Content Options**

- Print Proposals: Yes

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.  
Comparison Project Log Report****Date:**8/12/2015  
**Time:**4:29:53 PM  
**Page:** 1**Comparison Project Name:** My Project**Solicitation/Contract No.:** 123-ABC-456-DEF**Description:** Comparison Project Example**Team Leader:** John Doe**Issuing Office:** My Place  
100 Main St  
Anywhere, State 10000**Proposals:**

| Proposal    | Description | Offeror Title |
|-------------|-------------|---------------|
| ABC, Ver. 0 |             | ABC           |
| MNO, Ver. 0 |             | MNO           |
| XYZ, Ver. 0 |             | XYZ           |

Company Private

# Comparison Project Rate Report

**This report is only available in the following editions of ProPricer™**

Government Edition

The Comparison Project Rate Report prints the direct and indirect rates of the proposals that make up the project. You can select the normalized summary field by which to print the normalized resources and cost elements, and you can select the proposals to include. Other options for this report are printing a currency symbol and entering the number of places to print after the decimal point for the cost fields.

The following options were used to generate the Comparison Project Rate Report:

### **Content Options**

- Comparison Project: My Project
- Summary Field: WBS
- Proposals:
  - ABC
  - MNO
  - XYZ

### **Format Options**

- User Title Definition: Default
- Cost Decimal Places: 0
- Cost Decimal Scale: None
- Print Currency Symbol: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



|                                                     |            |                                                                                   |            |                                                 |
|-----------------------------------------------------|------------|-----------------------------------------------------------------------------------|------------|-------------------------------------------------|
| <b>Project:</b> My Project                          |            | <b>Executive Business Services, Inc.</b><br><b>Comparison Project Rate Report</b> |            | <b>Date:</b> 8/12/2015                          |
| <b>Description:</b> Comparison Project Example      |            |                                                                                   |            | <b>Time:</b> 4:34:10 PM                         |
| <b>Team Leader:</b> John Doe                        |            |                                                                                   |            | <b>Page:</b> 1                                  |
| <b>Solicitation / Contract No.:</b> 123-ABC-456-DEF |            |                                                                                   |            | <b>Period of Performance:</b> 01/2014 - 12/2014 |
| <b>WBS: 1.1.1</b>                                   |            |                                                                                   |            |                                                 |
|                                                     | <b>ABC</b> | <b>MNO</b>                                                                        | <b>XYZ</b> |                                                 |
| ENG01                                               | 66,000     | 30,000                                                                            | 36,000     |                                                 |
| ENG01 Direct Rate                                   | 30.00      | 30.00                                                                             | 30.00      |                                                 |
| ENG01 Total Rate                                    | 91.10      | 91.10                                                                             | 91.10      |                                                 |
| PRGMGR                                              | 120,000    | 144,000                                                                           | 115,200    |                                                 |
| PRGMGR Direct Rate                                  | 40.00      | 40.00                                                                             | 40.00      |                                                 |
| PRGMGR Total Rate                                   | 121.46     | 121.46                                                                            | 121.46     |                                                 |
| SUB                                                 | 60,000     | 54,000                                                                            | 61,200     |                                                 |
| SUPV                                                | 26,000     | 23,000                                                                            | 20,400     |                                                 |
| SUPV Direct Rate                                    | 50.00      | 50.00                                                                             | 50.00      |                                                 |
| SUPV Total Rate                                     | 151.83     | 151.83                                                                            | 151.83     |                                                 |
| TRAVEL                                              | 1,405      | 1,405                                                                             | 1,405      |                                                 |
| Total Direct Cost                                   | 273,405    | 252,405                                                                           | 234,205    |                                                 |
| Direct Labor Rate                                   | 37.06      | 38.93                                                                             | 38.24      |                                                 |
| Overhead Rate                                       | 1.400000   | 1.400000                                                                          | 1.400000   |                                                 |
| General & Admin Rate                                | 0.150000   | 0.150000                                                                          | 0.150000   |                                                 |
| Profit/Fee Rate                                     | 0.100000   | 0.100000                                                                          | 0.100000   |                                                 |
| Proprietary Information                             |            |                                                                                   |            |                                                 |

# Comparison Project Summary Report

**This report is only available in the following editions of ProPricer™**

Government Edition

The Comparison Project Summary Report prints the proposals by a single cost element over time. You can select the normalized summary field to use, and you can select the proposals to include. Other options include overriding the fiscal year periods of the proposals so that they all use the same fiscal year period, entering the number of places to print after the decimal point for the cost fields, and printing a currency symbol.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison Project Summary Report:

**Content Options**

- Comparison Project: My Project
- Summary Field: WBS
- Normalize Fiscal Year: Yes
- Fiscal Year Period: Jan through Dec
- Proposals:
  - ABC
  - MNO
  - XYZ
- Cost Element: Direct Cost

**Format Options**

- User Title Definition: Default
- Cost Decimal Places: 0
- Cost Decimal Scale: None
- Print Currency Symbol: No
- Auto Scale Font: Yes
- Page Number Format: Page N

- Start Page Number: 1
- Section: N/A

# ProPricer 9.6.101.0 Report Samples

Project: My Project

**Description:** Comparison Project Example

**Team Leader:** John Doe

**Solicitation / Contract No.:** 123-ABC-456-DEF

**Executive Business Services, Inc.**  
**Comparison Project Summary Report**

**Date:** 8/12/2015

Time: 4:36:10 PM

Page: 1

**Cost Element: Direct Cost**

Period of Performance: 01/2014 - 12/2014

**WBS: 1.1.1**

| Fiscal Year | ABC     | MNO     | XYZ     |
|-------------|---------|---------|---------|
| 2014        | 273,405 | 252,405 | 234,205 |
| Total       | 273,405 | 252,405 | 234,205 |

Proprietary Information

# Cost Breakdown Reports

## Annual Cost Breakdown Report

**This report is only available in the following editions of ProPricer™**

[Contractor Edition Enterprise](#)

[Contractor Edition Essentials](#)

[Government Edition](#)

The Annual Cost Breakdown Report prints proposal costs timephased by year. It shows input hours and units, direct costs, and indirect expenses. You can generate the report for a single summary element or up to five different ones. Every new summary element will start a new page. If a resource is not used in a year, the report will display zeroes for the respective hours/units and expenses.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Print the rates of the resources and descriptions.
- Summarize the data based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the indirect rates and bases for the rates.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

ProPricer 9.6.101.0 Report Samples

- Suppress any zero values that may appear.
- Print inactive years within the proposal's period of performance as blank columns when a summary element has no data for a particular year.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

The following options were used to generate the Annual Cost Breakdown Report:

### **Content Options**

- Summary Field: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Fiscal Year Period: Jan through Dec
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Print Resource Rates: No



ProPricer 9.6.101.0 Report Samples

- Print Resource Description: No
- Print Summary Page: No
- Print Inactive Years: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N

- Start Page Number: 1
- Section: N/A

Proposal: Advanced Tank, Ver. 0

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects

# Executive Business Services, Inc.

## Annual Cost Breakdown Report

Proposal Number: B&amp;P 000

Date: 3/22/2019

Time: 9:17:12 AM

Page: 1

## Full Disclosure

Period of Performance: 01/2017 - 03/2019

Fiscal Year: (Jan through Dec)

## WBS: 1.1.A - Project Management

| Resource                       | 2017      | 2018      | 2019    | Totals    |
|--------------------------------|-----------|-----------|---------|-----------|
| <b>Labor</b>                   |           |           |         |           |
| Engineering Aide               | 21,333    | 21,334    | 5,333   | 48,000    |
| Program Manager                | 9,680     | 6,178     | 142     | 16,000    |
| Total Labor Hours              | 31,013    | 27,512    | 5,475   | 64,000    |
| Total Labor Cost               | 991,536   | 879,165   | 159,995 | 2,030,696 |
| <b>Travel</b>                  |           |           |         |           |
| Travel                         | 19,822    | 11,604    | 3,868   | 35,294    |
| Total Travel Cost              | 19,822    | 11,604    | 3,868   | 35,294    |
| <b>Interdivisional</b>         |           |           |         |           |
| IntDiv Xfr @ Cost              | 6,933     | 39,671    | 3,396   | 50,000    |
| Total Interdivisional Cost     | 6,933     | 39,671    | 3,396   | 50,000    |
| Direct Cost                    | 1,018,291 | 930,440   | 167,259 | 2,115,990 |
| Labor Overhead                 | 508,658   | 451,891   | 82,397  | 1,042,946 |
| Total Overhead                 | 508,658   | 451,891   | 82,397  | 1,042,946 |
| Subtotal                       | 1,526,949 | 1,382,331 | 249,656 | 3,158,936 |
| G&A, IR&D / B&P                | 122,156   | 110,587   | 19,972  | 252,715   |
| Total Indirect                 | 630,814   | 562,477   | 102,370 | 1,295,661 |
| Estimated Cost                 | 1,649,105 | 1,492,918 | 269,629 | 3,411,651 |
| Profit                         | 164,910   | 149,292   | 26,963  | 341,165   |
| IntDiv Xfr @ Price             | 10,778    | 22,997    | 1,225   | 35,000    |
| Total Cost + Fee               | 1,824,793 | 1,665,207 | 297,817 | 3,787,816 |
| G&A Cost of Money              | 4,581     | 4,147     | 749     | 9,477     |
| Interdivisional Transfer FCCOM | 7         | 40        | 3       | 50        |
| Total COM                      | 4,588     | 4,187     | 752     | 9,527     |
| Warranty                       | 2,028,198 | 3,017,245 | 583,404 | 5,628,847 |
| Total Price                    | 3,857,579 | 4,686,638 | 881,973 | 9,426,190 |

# Currency Breakdown Report

This report is only available in the following editions of ProPricer™

[Contractor Edition Enterprise](#)

[Government Edition](#)

The Currency Breakdown Report prints proposal input and cost data on a yearly, quarterly, or monthly basis. It shows hours/units, rates, and direct costs per resource, as well as indirect expenses. Each period is presented in a separate column, and all months/quarters/years are summed in a **Total** column. The periods are further broken down by each currency used in the proposal. You can generate the report for a single summary element, or up to five different ones. Every new summary element will start a new page.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the resource hours/units, rates, and descriptions.
- Print the indirect rates and bases for the rates.
- Enter start and/or end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Suppress any zero values that may appear.

ProPricer 9.6.101.0 Report Samples

- Print inactive years within the proposal's period of performance as blank columns when a summary element has no data for a particular year.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

The following options were used to generate the Currency Breakdown Report:

### **Content Options**

- Summary Field: Summary
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Print Inactive Years: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost

ProPricer 9.6.101.0 Report Samples

- Print Indirect Rates/Bases: (none)
- Print Resource Hours/Units: Yes
- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N

- Start Page Number: 1
- Section: N/A



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# Detail Cost Breakdown Report

The Detail Cost Breakdown Report prints proposal input and cost data on a yearly, quarterly, or monthly basis. It shows hours/units, rates, and direct costs per resource, as well as indirect expenses. Each period is presented in a separate column, and all months/quarters/years are summed in a **Total** column. You can generate the report for a single summary element, or up to five different ones. Every new summary element will start a new page.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the resource hours/units, rates, and descriptions.
- Print the indirect rates and bases for the rates.
- Enter start and/or end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Suppress any zero values that may appear.
- Print inactive years within the proposal's period of performance as blank columns when a summary element has no data for a particular year.

ProPricer 9.6.101.0 Report Samples

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

The following options were used to generate the Detail Cost Breakdown Report:

### **Content Options**

- Summary Field: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Print Inactive Years: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost

## ProPricer 9.6.101.0 Report Samples

- Print Indirect Rates/Bases: (none)
- Print Resource Hours/Units: Yes
- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N

- Start Page Number: 1
- Section: N/A

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# Detail Phase Cost Breakdown Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Detail Phase Cost Breakdown Report prints proposal input and cost data by phase and year, quarter, month, or only by phase. It shows hours/units, rates, and direct costs per resource, as well as indirect expenses. Each period is presented in a separate column, and all months/quarters/years/Phases are summed in a **Total** column. You can generate the report for a single summary element, or up to five different ones. Every new summary element will start a new page.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Summarize the data based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the resource hours/units, rates, and descriptions.
- Print the indirect rates and bases for the rates.
- Enter start and/or end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.



ProPricer 9.6.101.0 Report Samples

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

The following options were used to generate the Detail Phase Cost Breakdown Report:

### **Content Options**

- Summary Field: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Timescale: Phase
- Fiscal Year Period: Jan through Dec
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)

ProPricer 9.6.101.0 Report Samples

- Print Resource Hours/Units: Yes
- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1

- Section: N/A

|                                            |           |                                    |           |           |           |           |           |                          |           |                                          |  |
|--------------------------------------------|-----------|------------------------------------|-----------|-----------|-----------|-----------|-----------|--------------------------|-----------|------------------------------------------|--|
| Proposal: Advanced Tank, Ver. 1            |           | Executive Business Services, Inc.  |           |           |           |           |           | Proposal Number: B&P 001 |           |                                          |  |
| RFQ Ref.: AA-2015                          |           | Detail Phase Cost Breakdown Report |           |           |           |           |           | Date: 3/22/2019          |           |                                          |  |
| Proposal Manager: C. Layton                |           |                                    |           |           |           |           |           | Time: 9:47:23 AM         |           |                                          |  |
| Rate Tables: Tank Directs   Tank Indirects |           |                                    |           |           |           |           |           | Page: 1                  |           |                                          |  |
| Full Disclosure                            |           |                                    |           |           |           |           |           |                          |           | Period of Performance: 01/2017 - 03/2019 |  |
|                                            |           |                                    |           |           |           |           |           |                          |           | Fiscal Year: (Jan through Dec)           |  |
| WBS: 1.1.A - Project Management            |           |                                    |           |           |           |           |           |                          |           |                                          |  |
|                                            | Phase 1   |                                    | Phase 2   |           | Phase 3   |           | Phase 4   |                          | Total     |                                          |  |
| Resource                                   | Hrs/Units | Cost                               | Hrs/Units | Cost      | Hrs/Units | Cost      | Hrs/Units | Cost                     | Hrs/Units | Cost                                     |  |
| Labor                                      |           |                                    |           |           |           |           |           |                          |           |                                          |  |
| Engineering Aide                           | 22,222    | 565,944                            | 9,259     | 249,954   | 12,963    | 349,947   | 5,556     | 158,988                  | 50,000    | 1,324,833                                |  |
| Program Manager                            | 12,100    | 560,291                            | 5,083     | 249,490   | 2,639     | 129,531   | 178       | 9,261                    | 20,000    | 948,573                                  |  |
| Total Labor                                | 34,322    | 1,126,235                          | 14,342    | 499,445   | 15,602    | 479,478   | 5,734     | 168,249                  | 70,000    | 2,273,406                                |  |
| Travel                                     |           |                                    |           |           |           |           |           |                          |           |                                          |  |
| Travel                                     |           | 19,822                             |           | 3,868     |           | 7,736     |           | 3,868                    |           | 35,294                                   |  |
| Total Travel                               |           | 19,822                             |           | 3,868     |           | 7,736     |           | 3,868                    |           | 35,294                                   |  |
| Interdivisional                            |           |                                    |           |           |           |           |           |                          |           |                                          |  |
| IntDiv Xfr @ Cost                          |           | 6,933                              |           | 14,077    |           | 25,594    |           | 3,396                    |           | 50,000                                   |  |
| Total Interdivisional                      |           | 6,933                              |           | 14,077    |           | 25,594    |           | 3,396                    |           | 50,000                                   |  |
| Direct Cost                                |           | 1,152,990                          |           | 517,390   |           | 512,808   |           | 175,513                  |           | 2,358,700                                |  |
| Labor Overhead                             |           | 577,758                            |           | 256,715   |           | 246,451   |           | 86,648                   |           | 1,167,573                                |  |
| Total Overhead                             |           | 577,758                            |           | 256,715   |           | 246,451   |           | 86,648                   |           | 1,167,573                                |  |
| Subtotal                                   |           | 1,730,748                          |           | 774,104   |           | 759,259   |           | 262,161                  |           | 3,526,273                                |  |
| G&A, IR&D / B&P                            |           | 138,460                            |           | 61,928    |           | 60,741    |           | 20,973                   |           | 282,102                                  |  |
| Total Indirect                             |           | 716,218                            |           | 318,643   |           | 307,192   |           | 107,621                  |           | 1,449,675                                |  |
| Estimated Cost                             |           | 1,869,208                          |           | 836,033   |           | 820,000   |           | 283,134                  |           | 3,808,375                                |  |
| Profit                                     |           | 186,921                            |           | 83,603    |           | 82,000    |           | 28,313                   |           | 380,837                                  |  |
| IntDiv Xfr @ Price                         |           | 10,778                             |           | 11,893    |           | 11,104    |           | 1,225                    |           | 35,000                                   |  |
| Total Cost + Fee                           |           | 2,066,907                          |           | 931,529   |           | 913,104   |           | 312,673                  |           | 4,224,212                                |  |
| G&A Cost of Money                          |           | 5,192                              |           | 2,322     |           | 2,278     |           | 786                      |           | 10,579                                   |  |
| Interdivisional Transfer FOCOM             |           | 7                                  |           | 14        |           | 26        |           | 3                        |           | 50                                       |  |
| Total COM                                  |           | 5,199                              |           | 2,336     |           | 2,303     |           | 790                      |           | 10,629                                   |  |
| Warranty                                   |           | 2,080,441                          |           | 1,261,017 |           | 1,814,631 |           | 596,581                  |           | 5,752,670                                |  |
| Total Price                                |           | 4,152,547                          |           | 2,194,883 |           | 2,730,038 |           | 910,044                  |           | 9,987,511                                |  |
| Proprietary Information                    |           |                                    |           |           |           |           |           |                          |           |                                          |  |

# Monthly Cost Breakdown Report

This report is only available in the following editions of ProPricer™

[Contractor Edition Enterprise](#)

[Contractor Edition Essentials](#)

[Government Edition](#)

The Monthly Cost Breakdown Report prints proposal cost information timephased by month. It shows input hours and units, direct costs, and indirect expenses. Because the month is the smallest calendar unit in ProPricer, this report provides the most detailed view of proposal costs. Every month is displayed in a separate column, and all months are summed up in a **Yr Total** column.

You can generate the report for a single summary element, or up to five different ones. Every new summary element will start a new page, and each page shows a single fiscal year. A year may need more than one page, but the report will never display two years on the same page.

If a resource is not used in a certain month, the report will display zeroes for the respective hours/units and expenses for that month.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Print the rates of the resources and descriptions.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the indirect rates and bases for the rates.

ProPricer 9.6.101.0 Report Samples

- Enter start and/or end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Print a Summary Page.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

The following options were used to generate the Monthly Cost Breakdown Report:

### **Content Options**

- Summary Field: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Fiscal Year Period: Jan through Dec
- Hours per Accounting Month: 0
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)



## ProPricer 9.6.101.0 Report Samples

- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### **Format Options**

- User Title Definition: Default
- Hours Decimal Places: 0
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

Proposal: Advanced Tank, Ver. 0

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects

**Executive Business Services, Inc.**  
**Monthly Cost Breakdown Report**

Proposal Number: B&amp;P 000

Date: 3/22/2019

Time: 9:55:42 AM

Page: 1

Full Disclosure

Period of Performance: 01/2017 - 03/2019

Fiscal Year: (Jan through Dec)

Fiscal Year 2017

**WBS: 1.1.A - Project Management**

| Resource                        | Jan     | Feb     | Mar     | Apr     | May     | Jun     | Jul     | Aug     | Sep     | Oct     | Nov     | Dec     | Yr Total  |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|
| <b>Labor</b>                    |         |         |         |         |         |         |         |         |         |         |         |         |           |
| Engineering Aide                | 1,778   | 1,778   | 1,777   | 1,778   | 1,778   | 1,778   | 1,777   | 1,778   | 1,778   | 1,778   | 1,778   | 1,777   | 21,333    |
| Program Manager                 | 93      | 263     | 422     | 568     | 707     | 832     | 943     | 1,048   | 1,139   | 1,222   | 1,269   | 1,174   | 9,680     |
| Total Labor Hours               | 1,871   | 2,041   | 2,199   | 2,346   | 2,485   | 2,610   | 2,720   | 2,826   | 2,917   | 3,000   | 3,047   | 2,951   | 31,013    |
| Total Labor Cost                | 49,588  | 57,460  | 64,797  | 71,583  | 78,019  | 83,807  | 88,922  | 93,809  | 98,023  | 101,866 | 104,043 | 99,618  | 991,536   |
| <b>Travel</b>                   |         |         |         |         |         |         |         |         |         |         |         |         |           |
| Travel                          |         |         | 2,876   | 2,876   | 2,876   |         |         | 1,729   | 1,729   |         | 3,868   | 3,868   | 19,822    |
| Total Travel Cost               |         |         | 2,876   | 2,876   | 2,876   |         |         | 1,729   | 1,729   |         | 3,868   | 3,868   | 19,822    |
| <b>Interdivisional</b>          |         |         |         |         |         |         |         |         |         |         |         |         |           |
| IntDiv Xfr @ Cost               | 14      | 47      | 98      | 157     | 243     | 355     | 495     | 650     | 844     | 1,069   | 1,336   | 1,625   | 6,933     |
| Total Interdivisional Cost      | 14      | 47      | 98      | 157     | 243     | 355     | 495     | 650     | 844     | 1,069   | 1,336   | 1,625   | 6,933     |
| Direct Cost                     | 49,602  | 57,507  | 67,771  | 74,616  | 81,138  | 84,162  | 89,417  | 96,188  | 100,596 | 102,935 | 109,247 | 105,111 | 1,018,291 |
| Labor Overhead                  | 25,439  | 29,477  | 33,241  | 36,722  | 40,024  | 42,993  | 45,617  | 48,124  | 50,286  | 52,257  | 53,374  | 51,104  | 508,658   |
| Total Overhead                  | 25,439  | 29,477  | 33,241  | 36,722  | 40,024  | 42,993  | 45,617  | 48,124  | 50,286  | 52,257  | 53,374  | 51,104  | 508,658   |
| Subtotal                        | 75,041  | 86,984  | 101,012 | 111,338 | 121,162 | 127,156 | 135,034 | 144,312 | 150,882 | 155,193 | 162,621 | 156,215 | 1,526,949 |
| G&A, IR&D / B&P                 | 6,003   | 6,959   | 8,081   | 8,907   | 9,693   | 10,172  | 10,803  | 11,545  | 12,071  | 12,415  | 13,010  | 12,497  | 122,156   |
| Total Indirect                  | 31,442  | 36,436  | 41,322  | 45,629  | 49,717  | 53,166  | 56,420  | 59,669  | 62,356  | 64,673  | 66,384  | 63,601  | 630,814   |
| Estimated Cost                  | 81,044  | 93,942  | 109,093 | 120,245 | 130,855 | 137,328 | 145,836 | 155,857 | 162,952 | 167,608 | 175,630 | 168,713 | 1,649,105 |
| Profit                          | 8,104   | 9,394   | 10,909  | 12,024  | 13,086  | 13,733  | 14,584  | 15,586  | 16,295  | 16,761  | 17,563  | 16,871  | 164,910   |
| IntDiv Xfr @ Price              | 65      | 190     | 321     | 462     | 612     | 770     | 934     | 1,103   | 1,290   | 1,475   | 1,677   | 1,879   | 10,778    |
| Total Cost + Fee                | 89,213  | 103,527 | 120,323 | 132,731 | 144,553 | 151,831 | 161,354 | 172,546 | 180,538 | 185,844 | 194,870 | 187,463 | 1,824,793 |
| G&A Cost of Money               | 225     | 261     | 303     | 334     | 363     | 381     | 405     | 433     | 453     | 466     | 488     | 469     | 4,581     |
| Interdivisional Transfer FCC... | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 1       | 1       | 1       | 1       | 2       | 7         |
| Total COM                       | 225     | 261     | 303     | 334     | 364     | 382     | 406     | 434     | 453     | 467     | 489     | 470     | 4,588     |
| Warranty                        | 168,862 | 166,048 | 166,647 | 185,286 | 185,914 | 187,682 | 159,790 | 160,333 | 160,694 | 162,128 | 162,575 | 162,239 | 2,028,198 |
| Total Price                     | 258,300 | 269,836 | 287,273 | 318,351 | 330,831 | 339,894 | 321,550 | 333,313 | 341,685 | 348,439 | 357,935 | 350,172 | 3,857,579 |

Proprietary Information

# Quarterly Cost Breakdown Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

The Quarterly Cost Breakdown Report prints proposal cost information timephased by quarter. It shows input hours and units, direct costs, and indirect expenses. Every quarter is displayed in a separate column, and all quarters are summed up in a **Yr Totals** column.

You can generate the report for a single summary element, or up to five different ones. Every new summary element will start a new page, and each page shows a single fiscal year.

If a resource is not used in a certain quarter, the report will display zeroes for the respective hours/units and expenses for that quarter.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Print the rates of the resources and descriptions.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the indirect rates and bases for the rates.
- Enter start and/or end dates to limit the report to a specific period of performance.

- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Print a Summary Page.
- Suppress any zero values that may appear.
- Print inactive years within the proposal's period of performance as blank columns when a summary element has no data for a particular year.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Quarterly Cost Breakdown Report:

**Content Options**

- Summary Field: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Fiscal Year Period: Jan through Dec
- Print Inactive Years: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)

- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

#### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

#### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |         |                                   |         |           |           |                                          |           |           |           |           |
|--------------------------------------------|---------|-----------------------------------|---------|-----------|-----------|------------------------------------------|-----------|-----------|-----------|-----------|
| Proposal: Advanced Tank, Ver. 0            |         | Executive Business Services, Inc. |         |           |           | Proposal Number: B&P 000                 |           |           |           |           |
| RFQ Ref.: AA-2015                          |         | Quarterly Cost Breakdown Report   |         |           |           | Date: 3/22/2019                          |           |           |           |           |
| Proposal Manager: C. Layton                |         |                                   |         |           |           | Time: 10:02:39 AM                        |           |           |           |           |
| Rate Tables: Tank Directs   Tank Indirects |         |                                   |         |           |           | Page: 1                                  |           |           |           |           |
| Full Disclosure                            |         |                                   |         |           |           | Period of Performance: 01/2017 - 03/2019 |           |           |           |           |
|                                            |         |                                   |         |           |           | Fiscal Year: (Jan through Dec)           |           |           |           |           |
| WBS: 1.1.A - Project Management            |         |                                   |         |           |           |                                          |           |           |           |           |
| Fiscal Year 2017                           |         |                                   |         |           |           | Fiscal Year 2018                         |           |           |           |           |
| Resource                                   | Jan-Mar | Apr-Jun                           | Jul-Sep | Oct-Dec   | Yr Totals | Jan-Mar                                  | Apr-Jun   | Jul-Sep   | Oct-Dec   | Yr Totals |
| Labor                                      |         |                                   |         |           |           |                                          |           |           |           |           |
| Engineering Aide                           | 5,333   | 5,334                             | 5,333   | 5,333     | 21,333    | 5,334                                    | 5,333     | 5,333     | 5,334     | 21,334    |
| Program Manager                            | 778     | 2,107                             | 3,130   | 3,665     | 9,680     | 2,765                                    | 1,813     | 1,072     | 528       | 6,178     |
| Total Labor Hours                          | 6,111   | 7,441                             | 8,463   | 8,998     | 31,013    | 8,099                                    | 7,146     | 6,405     | 5,862     | 27,512    |
| Total Labor Cost                           | 171,845 | 233,410                           | 280,754 | 305,527   | 991,536   | 279,711                                  | 232,957   | 196,586   | 169,912   | 879,165   |
| Travel                                     |         |                                   |         |           |           |                                          |           |           |           |           |
| Travel                                     | 2,876   | 5,752                             | 3,458   | 7,736     | 19,822    | 3,868                                    |           |           | 7,736     | 11,604    |
| Total Travel Cost                          | 2,876   | 5,752                             | 3,458   | 7,736     | 19,822    | 3,868                                    |           |           | 7,736     | 11,604    |
| Interdivisional                            |         |                                   |         |           |           |                                          |           |           |           |           |
| IntDiv Xfr @ Cost                          | 159     | 755                               | 1,989   | 4,030     | 6,933     | 7,079                                    | 11,325    | 12,450    | 8,817     | 39,671    |
| Total Interdivisional Cost                 | 159     | 755                               | 1,989   | 4,030     | 6,933     | 7,079                                    | 11,325    | 12,450    | 8,817     | 39,671    |
| Direct Cost                                | 174,880 | 239,917                           | 286,201 | 317,293   | 1,018,291 | 290,658                                  | 244,282   | 209,036   | 186,465   | 930,440   |
| Labor Overhead                             | 88,156  | 119,739                           | 144,027 | 156,736   | 508,658   | 143,771                                  | 119,740   | 101,045   | 87,335    | 451,891   |
| Total Overhead                             | 88,156  | 119,739                           | 144,027 | 156,736   | 508,658   | 143,771                                  | 119,740   | 101,045   | 87,335    | 451,891   |
| Subtotal                                   | 263,036 | 359,656                           | 430,228 | 474,029   | 1,526,949 | 434,429                                  | 364,021   | 310,081   | 273,799   | 1,382,331 |
| G&A, IR&D / B&P                            | 21,043  | 28,772                            | 34,418  | 37,922    | 122,156   | 34,754                                   | 29,122    | 24,806    | 21,904    | 110,587   |
| Total Indirect                             | 109,199 | 148,512                           | 178,445 | 194,658   | 630,814   | 178,526                                  | 148,861   | 125,852   | 109,239   | 562,477   |
| Estimated Cost                             | 284,079 | 388,428                           | 464,646 | 511,951   | 1,649,105 | 469,184                                  | 393,143   | 334,888   | 295,703   | 1,492,918 |
| Profit                                     | 28,408  | 38,843                            | 46,465  | 51,195    | 164,910   | 46,918                                   | 39,314    | 33,489    | 29,570    | 149,292   |
| IntDiv Xfr @ Price                         | 576     | 1,844                             | 3,327   | 5,031     | 10,778    | 6,964                                    | 7,134     | 5,432     | 3,467     | 22,997    |
| Total Cost + Fee                           | 313,063 | 429,115                           | 514,438 | 568,177   | 1,824,793 | 523,066                                  | 439,591   | 373,808   | 328,741   | 1,665,207 |
| G&A Cost of Money                          | 789     | 1,079                             | 1,291   | 1,422     | 4,581     | 1,303                                    | 1,092     | 930       | 821       | 4,147     |
| Interdivisional Transfer FCCOM             | 0       | 1                                 | 2       | 4         | 7         | 7                                        | 11        | 12        | 9         | 40        |
| Total COM                                  | 789     | 1,080                             | 1,293   | 1,426     | 4,588     | 1,310                                    | 1,103     | 943       | 830       | 4,187     |
| Warranty                                   | 501,557 | 558,882                           | 480,818 | 486,942   | 2,028,198 | 706,144                                  | 787,588   | 786,351   | 737,162   | 3,017,245 |
| Total Price                                | 815,409 | 989,076                           | 996,548 | 1,056,546 | 3,857,579 | 1,230,520                                | 1,228,283 | 1,161,102 | 1,066,733 | 4,686,638 |
| Proprietary Information                    |         |                                   |         |           |           |                                          |           |           |           |           |

# Resource Cost Breakdown Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Resource Cost Breakdown Report prints the number of hours every resource is used in the proposal, as well as the associated expenses. The report incorporates an Ad Hoc Layout, which allows you to select the items you want to include in it.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Resource Cost Breakdown Report:

**Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: Yes
- Perform Roll-Up: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Fields included in the Ad Hoc Layout:
  - Element
  - Element Description
  - Hours
  - Direct Cost

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |                                  |                                                                     |             |                                          |  |
|--------------------------------------------|----------------------------------|---------------------------------------------------------------------|-------------|------------------------------------------|--|
| Proposal: Advanced Tank, Ver. 0            |                                  | Executive Business Services, Inc.<br>Resource Cost Breakdown Report |             | Proposal Number: B&P 000                 |  |
| RFQ Ref.: AA-2015                          |                                  |                                                                     |             | Date: 3/22/2019                          |  |
| Proposal Manager: C. Layton                |                                  |                                                                     |             | Time: 10:09:52 AM                        |  |
| Rate Tables: Tank Directs   Tank Indirects |                                  |                                                                     |             | Page: 1                                  |  |
|                                            |                                  |                                                                     |             | Period of Performance: 01/2017 - 03/2019 |  |
| WBS: 1.1.A - Project Management            |                                  |                                                                     |             |                                          |  |
| Element                                    | Element Description              | Hours                                                               | Direct Cost |                                          |  |
| Labor                                      |                                  |                                                                     |             |                                          |  |
| Engineering Aide                           | Engineering Aide and Techs       | 48,000                                                              | 1,271,839   |                                          |  |
| Program Manager                            | Program Managers and Deputy PMs  | 16,000                                                              | 758,857     |                                          |  |
| Total Labor                                |                                  | 64,000                                                              | 2,030,696   |                                          |  |
| Travel                                     |                                  |                                                                     |             |                                          |  |
| Travel                                     | Travel                           |                                                                     | 35,294      |                                          |  |
| Total Travel                               |                                  |                                                                     | 35,294      |                                          |  |
| Interdivisional                            |                                  |                                                                     |             |                                          |  |
| IntDiv Xfr @ Cost                          | Interdivisional Transfer at Cost |                                                                     | 50,000      |                                          |  |
| Total Interdivisional                      |                                  |                                                                     | 50,000      |                                          |  |
| TOTALS                                     |                                  | 64,000                                                              | 2,115,990   |                                          |  |
| Proprietary Information                    |                                  |                                                                     |             |                                          |  |

# Resource Currency Matrix Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Resource Currency Matrix Report prints summarized cost information by currency for the summary element selected. ProPricer will use the Exchange Rate Table assigned to the proposal to convert the costs to the proposal currency. Every currency used in the proposal is presented in a separate column. Every new summary element will start a new page.

The report uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print the rates of the resources and descriptions.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the indirect rates and bases for the rates.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

ProPricer 9.6.101.0 Report Samples

You can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

The following options were used to generate the Resource Currency Matrix Report:

### **Content Options**

- Summary Field: Task ID
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Print Resource Hours/Units: Yes
- Print Resource Rates: No
- Print Resource Description: No

ProPricer 9.6.101.0 Report Samples

- Print Summary Page: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

Proposal: Currencies, Ver. 0

RFQ Ref.:

Proposal Manager: System Administrator

Rate Tables: Currency DRT | Currency BRT

Currency: USD

**Executive Business Services, Inc.**  
**Resource Currency Matrix Report**

Proposal Number:

Date: 1/23/2014

Time: 11:40:07 AM

Page: 1

| Full Disclosure   |           |      |           |      |           |      |           |      |           | Period of Performance: 01/2014 - 01/2014 |  |
|-------------------|-----------|------|-----------|------|-----------|------|-----------|------|-----------|------------------------------------------|--|
| TASK ID: T0010    |           |      |           |      |           |      |           |      |           |                                          |  |
| Resource          | USD       |      | CAD       |      | EUR       |      | MXN       |      | TOTAL     |                                          |  |
|                   | Hrs/Units | Cost | Hrs/Units | Cost | Hrs/Units | Cost | Hrs/Units | Cost | Hrs/Units | Cost                                     |  |
| Labor             |           |      |           |      |           |      |           |      |           |                                          |  |
| ASSEM             |           |      | 1         | 12   |           |      |           |      | 1         | 12                                       |  |
| ENG01             |           |      |           |      | 1         | 46   |           |      | 1         | 46                                       |  |
| PRGMGR            |           |      |           |      |           |      | 1         | 3    | 1         | 3                                        |  |
| QA                | 1         | 21   |           |      |           |      |           |      | 1         | 21                                       |  |
| Total Labor       | 1         | 21   | 1         | 12   | 1         | 46   | 1         | 3    | 4         | 83                                       |  |
| Overhead          |           | 36   |           | 20   |           | 65   |           | 5    |           | 126                                      |  |
| Subtotal          |           | 58   |           | 32   |           | 111  |           | 8    |           | 209                                      |  |
| General & Admin   |           | 9    |           | 5    |           | 17   |           | 1    |           | 31                                       |  |
| Total Cost        |           | 67   |           | 37   |           | 128  |           | 9    |           | 241                                      |  |
| Profit/Fee        |           | 7    |           | 4    |           | 13   |           | 1    |           | 24                                       |  |
| Total Cost + Fee  |           | 73   |           | 41   |           | 140  |           | 10   |           | 265                                      |  |
| Total COM         |           | 0    |           | 0    |           | 0    |           | 0    |           | 0                                        |  |
| Grand Total Price |           | 73   |           | 41   |           | 140  |           | 10   |           | 265                                      |  |



# Summary Cost Breakdown Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Summary Cost Breakdown Report prints summarized cost information by summary element and resource. The report shows input hours and units, direct costs, and indirect expenses. Unlike the other Cost Breakdown reports, this report does not break the cost information into time units; only costs for the duration of the reported tasks are displayed. The Summary Element column is subdivided into two sub-columns showing hours/units (for resources with rate types *Hours* and *Units*) and cost (for resources of all rate types), respectively. You can generate the report for one or more summary elements and one summary element that will cross the other(s).

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the rates of the resources and descriptions.
- Print the indirect rates and the bases.
- Enter start and/or end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Summary Cost Breakdown Report:

**Content Options**

- Multi Summary Field Grid: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Summary Field: Task ID
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Page Break: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A

- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Print Resource Rates: No
- Print Resource Description: No
- Print Resource Hours/Units: Yes

#### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

#### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes

ProPricer 9.6.101.0 Report Samples

- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

Proposal: Advanced Tank, Ver. 1

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects

**Executive Business Services, Inc.**  
**Summary Cost Breakdown Report**

Proposal Number: B&amp;P 001

Date: 3/22/2019

Time: 10:49:42 AM

Page: 1

## Full Disclosure

Period of Performance: 01/2017 - 03/2019

## WBS: 1.1.A - Project Management

| TASK ID:                       | TANK 001 01        |           | TANK 001 TR               |        | TANK 001 WR      |           | TOTAL     |           |
|--------------------------------|--------------------|-----------|---------------------------|--------|------------------|-----------|-----------|-----------|
|                                | Program Management |           | Program Management Travel |        | Program Warranty |           |           |           |
| Resource                       | Hrs/Units          | Cost      | Hrs/Units                 | Cost   | Hrs/Units        | Cost      | Hrs/Units | Cost      |
| <b>Labor</b>                   |                    |           |                           |        |                  |           |           |           |
| Engineering Aide               | 50,000             | 1,324,833 |                           |        |                  |           | 50,000    | 1,324,833 |
| Program Manager                | 20,000             | 948,573   |                           |        |                  |           | 20,000    | 948,573   |
| Total Labor                    | 70,000             | 2,273,406 |                           |        |                  |           | 70,000    | 2,273,406 |
| <b>Travel</b>                  |                    |           |                           |        |                  |           |           |           |
| Travel                         |                    |           |                           | 35,294 |                  |           |           | 35,294    |
| Total Travel                   |                    |           |                           | 35,294 |                  |           |           | 35,294    |
| <b>Interdivisional</b>         |                    |           |                           |        |                  |           |           |           |
| IntDiv Xfr @ Cost              |                    | 50,000    |                           |        |                  |           |           | 50,000    |
| Total Interdivisional          |                    | 50,000    |                           |        |                  |           |           | 50,000    |
| Direct Cost                    |                    | 2,323,406 |                           | 35,294 |                  |           |           | 2,358,700 |
| Labor Overhead                 |                    | 1,167,573 |                           | 0      |                  |           |           | 1,167,573 |
| Total Overhead                 |                    | 1,167,573 |                           | 0      |                  |           |           | 1,167,573 |
| Subtotal                       |                    | 3,490,979 |                           | 35,294 |                  |           |           | 3,526,273 |
| G&A, IR&D / B&P                |                    | 279,278   |                           | 2,824  |                  |           |           | 282,102   |
| Total Indirect                 |                    | 1,446,851 |                           | 2,824  |                  |           |           | 1,449,675 |
| Estimated Cost                 |                    | 3,770,257 |                           | 38,118 |                  |           |           | 3,808,375 |
| Profit                         |                    | 377,026   |                           | 3,812  |                  |           |           | 380,837   |
| IntDiv Xfr @ Price             |                    | 35,000    |                           |        |                  |           |           | 35,000    |
| Total Cost+ Fee                |                    | 4,182,283 |                           | 41,929 |                  |           |           | 4,224,212 |
| G&A Cost of Money              |                    | 10,473    |                           | 106    |                  |           |           | 10,579    |
| Interdivisional Transfer FCCOM |                    | 50        |                           | 0      |                  |           |           | 50        |
| Total COM                      |                    | 10,523    |                           | 106    |                  |           |           | 10,629    |
| Warranty                       |                    |           |                           |        |                  | 5,752,670 |           | 5,752,670 |
| Total Price                    |                    | 4,192,806 |                           | 42,035 |                  | 5,752,670 |           | 9,987,511 |

Proprietary Information

# Three-Point Detail Cost Breakdown Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

The Three-Point Detail Cost Breakdown Report prints the three-point estimates and expected values in a proposal on a yearly, quarterly, or monthly basis. It shows hours/units, rates, and direct cost per resource, as well as indirect expenses. Each period is presented as a separate collection of columns, and all months/quarters/years are summed in a **Total** section. You can generate the report for up to five summary elements. Every new summary element will start a new page.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Summarize the data based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the resource hours/units, rates, and descriptions.
- Print the indirect rates and bases for the rates.
- Enter start and/or end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Suppress any zero values that may appear.

- Print inactive years within the proposal's period of performance as blank columns when a summary element has no data for a particular year

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Three-Point Detail Cost Breakdown Report:

**Content Options**

- Summary Field: WBS
- Hierarchical Mask/Roll-Up: Yes
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Print Inactive Years: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost

- Print Indirect Rates/Bases: (none)
- Print Resource Hours/Units: Yes
- Print Resource Rates: No
- Print Resource Description: No
- Print Summary Page: No

### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Hours Decimal Places: 0
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes

ProPricer 9.6.101.0 Report Samples

- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

Proposal: Advanced Tank, Ver. 1  
 RFQ Ref.: AA-2015  
 Proposal Manager: C. Layton  
 Rate Tables: Tank Directs | Tank Indirects

**Executive Business Services, Inc.**  
**Three-Point Detail Cost Breakdown Report**

Proposal Number: B&P 001  
 Date: 3/22/2019  
 Time: 10:57:09 AM  
 Page: 1

Full Disclosure

Period of Performance: 01/2017 - 03/2019

Fiscal Year: (Jan through Dec)

WBS: 1.1.1.A - Project Management

| Resource                       | 2017      |           |             |           |            |           |           |           |
|--------------------------------|-----------|-----------|-------------|-----------|------------|-----------|-----------|-----------|
|                                | Best Case |           | Most Likely |           | Worst Case |           | Expected  |           |
|                                | Hrs/Units | Cost      | Hrs/Units   | Cost      | Hrs/Units  | Cost      | Hrs/Units | Cost      |
| <b>Labor</b>                   |           |           |             |           |            |           |           |           |
| Engineering Aide               | 20,000    | 509,350   | 22,222      | 565,944   | 24,444     | 622,539   | 22,222    | 565,944   |
| Program Manager                | 10,890    | 504,261   | 12,100      | 560,291   | 13,310     | 616,320   | 12,100    | 560,291   |
| Total Labor                    | 30,890    | 1,013,611 | 34,322      | 1,126,235 | 37,754     | 1,238,858 | 34,322    | 1,126,235 |
| <b>Travel</b>                  |           |           |             |           |            |           |           |           |
| Travel                         |           | 17,840    |             | 19,822    |            | 21,804    |           | 19,822    |
| Total Travel                   |           | 17,840    |             | 19,822    |            | 21,804    |           | 19,822    |
| <b>Interdivisional</b>         |           |           |             |           |            |           |           |           |
| IntDiv Xfr @ Cost              |           | 6,240     |             | 6,933     |            | 7,626     |           | 6,933     |
| Total Interdivisional          |           | 6,240     |             | 6,933     |            | 7,626     |           | 6,933     |
| Direct Cost                    |           | 1,037,691 |             | 1,152,990 |            | 1,268,289 |           | 1,152,990 |
| Labor Overhead                 |           | 519,983   |             | 577,758   |            | 635,534   |           | 577,758   |
| Total Overhead                 |           | 519,983   |             | 577,758   |            | 635,534   |           | 577,758   |
| Subtotal                       |           | 1,557,673 |             | 1,730,748 |            | 1,903,823 |           | 1,730,748 |
| G&A, IR&D / B&P                |           | 124,614   |             | 138,460   |            | 152,306   |           | 138,460   |
| Total Indirect                 |           | 644,597   |             | 716,218   |            | 787,840   |           | 716,218   |
| Estimated Cost                 |           | 1,682,287 |             | 1,869,208 |            | 2,056,129 |           | 1,869,208 |
| Profit                         |           | 168,229   |             | 186,921   |            | 205,613   |           | 186,921   |
| IntDiv Xfr @ Price             |           | 9,700     |             | 10,778    |            | 11,856    |           | 10,778    |
| Total Cost + Fee               |           | 1,860,216 |             | 2,066,907 |            | 2,273,598 |           | 2,066,907 |
| G&A Cost of Money              |           | 4,673     |             | 5,192     |            | 5,711     |           | 5,192     |
| Interdivisional Transfer FCOOM |           | 6         |             | 7         |            | 8         |           | 7         |
| Total COM                      |           | 4,679     |             | 5,199     |            | 5,719     |           | 5,199     |
| Warranty                       |           | 1,872,396 |             | 2,080,441 |            | 2,288,485 |           | 2,080,441 |
| Total Price                    |           | 3,737,292 |             | 4,152,547 |            | 4,567,801 |           | 4,152,547 |

Proprietary Information

# Unit Cost Breakdown Report

**This report is only available in the following editions of ProPricer™**

[Contractor Edition Enterprise](#)

[Government Edition](#)

The Unit Cost Breakdown report prints resource rates and costs per resource unit. The report shows direct rates, indirect rates and bases for these rates, the duration of resource employment expressed in accounting months, input labor hours, direct and indirect expenses, and hours and cost per resource unit. Every summary element is displayed on a separate page. When Annual Breakout is included, each fiscal year is presented on a separate page as well.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Print the rates of the resources and descriptions.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the indirect rates and bases for the rates.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers Disclosure Format and Cost Level options that provide various possibilities for disclosing the direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Unit Cost Breakdown Report:

**Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: Yes
- Perform Roll-Up: No
- Annual Breakout: Yes
- Fiscal Year Period: Jan through Dec
- Hours per Accounting Month: 160
- Quantity: None
- Quantity Operation: Divide
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard

- Cost Level: Direct Cost
- Print Indirect Rates/Bases: (none)
- Print Resource Description: No

#### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

#### **Format Options**

- User Title Definition
- Print Currency Symbol: No
- Hours Decimal Places: 0
- Unit Cost Decimal Places: 0
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N



ProPricer 9.6.101.0 Report Samples

- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Unit Cost Breakdown Report**

Proposal: Advanced Tank, Ver. 1  
 RFQ Ref.: AA-2015  
 Proposal Manager: C. Layton  
 Rate Tables: Tank Directs | Tank Indirects

Proposal Number: B&P 001  
 Date: 3/22/2019  
 Time: 11:09:12 AM  
 Page: 1

Full Disclosure

Period of Performance: 01/2017 - 03/2019

Fiscal Year: (Jan through Dec)

Fiscal Year 2017

Quantity: 0

## WBS: 1.1.A - Project Management

| Cost Category                  | Acctg   |        | Total  |           |
|--------------------------------|---------|--------|--------|-----------|
|                                | Rate/Hr | Months | Hours  | Cost      |
| <b>Labor</b>                   |         |        |        |           |
| Engineering Aide               | 25.47   | 138.9  | 22,222 | 565,944   |
| Program Manager                | 46.31   | 75.6   | 12,100 | 560,291   |
| Total Labor                    |         |        | 34,322 | 1,126,235 |
| <b>Travel</b>                  |         |        |        |           |
| Travel                         |         |        |        | 19,822    |
| Total Travel                   |         |        |        | 19,822    |
| <b>Interdivisional</b>         |         |        |        |           |
| IntDiv Xfr @ Cost              |         |        |        | 6,933     |
| Total Interdivisional          |         |        |        | 6,933     |
| Direct Cost                    |         |        |        | 1,152,990 |
| Labor Overhead                 |         |        |        | 577,758   |
| Total Overhead                 |         |        |        | 577,758   |
| Subtotal                       |         |        |        | 1,730,748 |
| G&A, IR&D / B&P                |         |        |        | 138,460   |
| Total Indirect                 |         |        |        | 716,218   |
| Estimated Cost                 |         |        |        | 1,869,208 |
| Profit                         |         |        |        | 186,921   |
| IntDiv Xfr @ Price             |         |        |        | 10,778    |
| Total Cost + Fee               |         |        |        | 2,066,907 |
| G&A Cost of Money              |         |        |        | 5,192     |
| Interdivisional Transfer FCCOM |         |        |        | 7         |
| Total COM                      |         |        |        | 5,199     |
| Warranty                       |         |        |        | 2,080,441 |
| Total Acctg Months/Hours       |         | 214.5  | 34,322 |           |
| Total Price                    |         |        |        | 4,152,547 |

# Government Formats

## 15-2 Line Item Summary Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

The 15-2 Line Item Summary Report prints summarized cost information in accordance with FAR 15.408 by summary element for new contracts and change orders, modifications, and claims. Change order pricing may include adding new work or deleting work that may have already started. The 15-2 Line Item Summary Report allows you to print the estimated unit and total costs, or isolate the costs of deleted work already performed and the total cost of the work deleted. The report assumes you are adding new work by default. You must select the **Change Order** checkbox to activate the Deleted Work options.

Depending on the options you select for the report, you can:

- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Specify how many units will be made.
- Use resource actuals for cost calculations.
- Include labor hours in the report along with any selected cost elements.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

The following options were used to generate the 15-2 Line Item Summary Report for a new contract:

**Content Category**

- Summary Field: WBS
- Title Table/Mask Roll-Up: Yes
- Report Level Mask: 3
- Roll-Up Step Size: 0
- Perform Roll-Up: Yes
- Page Break: No
- Print Summary Field Description: Yes
- Use Bid Currency: No
- Bid Currency: N/A
- Change Order: No
- Number of Units: 10
- Deleted Work Selection: N/A
- Use Actual Cost: N/A
- Deleted Work Performed Selection: N/A
- Reference Text Input:

| Hours/Cost Element | Reference Text |
|--------------------|----------------|
|--------------------|----------------|

ProPricer 9.6.101.0 Report Samples

|                                |        |
|--------------------------------|--------|
| Labor Cost                     | Part A |
| Material Cost                  | Part B |
| Subcontractor Cost             | Part C |
| Other Cost                     | Part D |
| Travel Cost                    | Part E |
| Interdivisional Cost           | Part F |
| Labor Overhead                 | Part G |
| Material Handling OH           | Part H |
| Total Overhead                 |        |
| Subtotal                       |        |
| G&A, IR&D / B&P                | Part I |
| Total Indirect                 |        |
| Estimated Cost                 |        |
| Profit                         | Part J |
| Total Cost + Fee               |        |
| Mfg Cost of Money              | Part K |
| G&A Cost of Money              | Part L |
| Interdivisional Transfer FCCOM | Part M |
| Total COM                      |        |
| Total Price                    |        |

**Filter Category**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

**Format Category**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**15-2 Line Item Summary Report**

Proposal: Advanced Tank, Ver. 0  
 RFQ Ref.: AA-2015  
 Proposal Manager: C. Layton  
 Rate Tables: Tank Directs | Tank Indirects  
 Currency: USD

Proposal Number: B&P 000  
 Date: 3/25/2019  
 Time: 8:19:01 AM  
 Page: 1

Period of Performance: 01/2015 - 03/2019

**WBS: 0 - Total Program**

| Cost Element                   | Proposed Contract<br>Estimated - Total Cost | Proposed Contract<br>Estimated - Unit Cost | Reference |
|--------------------------------|---------------------------------------------|--------------------------------------------|-----------|
| Labor Cost                     | 42,931,358                                  | 4,293,136                                  | Part A    |
| Material Cost                  | 595,200                                     | 59,520                                     | Part B    |
| Subcontractor Cost             | 911,150                                     | 91,115                                     | Part C    |
| Travel Cost                    | 492,794                                     | 49,279                                     | Part E    |
| Interdivisional Cost           | 490,900                                     | 49,090                                     | Part F    |
| Labor Overhead                 | 35,273,109                                  | 3,527,311                                  | Part G    |
| Material Handling OH           | 30,573                                      | 3,057                                      | Part H    |
| Total Overhead                 | 35,303,681                                  | 3,530,368                                  |           |
| Subtotal                       | 80,725,084                                  | 8,072,508                                  |           |
| G&A, IR&D / B&P                | 6,458,007                                   | 645,801                                    | Part I    |
| Total Indirect                 | 41,761,688                                  | 4,176,169                                  |           |
| Estimated Cost                 | 87,183,091                                  | 8,718,309                                  |           |
| Profit                         | 11,231,632                                  | 1,123,163                                  | Part J    |
| Total Cost + Fee               | 98,886,623                                  | 9,888,662                                  |           |
| Mfg Cost of Money              | 42,374                                      | 4,237                                      | Part K    |
| G&A Cost of Money              | 242,175                                     | 24,218                                     | Part L    |
| Interdivisional Transfer FCCOM | 491                                         | 49                                         | Part M    |
| Total COM                      | 285,041                                     | 28,504                                     |           |
| Total Price                    | 104,806,158                                 | 10,480,616                                 |           |

Proprietary Information

# DD Form 1547 Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The DD Form 1547 Report shows the record of Weighted Guidelines Application. The Weighted Guidelines method calculates the Profit/Fee Objective of a proposal or of a selection of tasks and/or resources from a proposal, based on the facilities employed, the type of the contract, the length of the contract, and the risk factors associated with the contract performance.

Depending on the options you select for the report, you can:

- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the DD Form 1547 Report:

**Content Category**

- Use Bid Currency: No
- Bid Currency: N/A

**Filter Category**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

**Format Category**

- Print Currency Symbol: No
- Auto Scale Font: Yes

| RECORD OF WEIGHTED GUIDELINES APPLICATION                  |                              |                                                    |                    |                                    |                             | REPORT CONTROL SYMBOL<br>DD-AT&L(Q) 1751 |                   |                  |          |
|------------------------------------------------------------|------------------------------|----------------------------------------------------|--------------------|------------------------------------|-----------------------------|------------------------------------------|-------------------|------------------|----------|
| 1. REPORT NO.                                              |                              | 2. BASIC PROCUREMENT INSTRUMENT IDENTIFICATION NO. |                    |                                    | 3. SPIIN                    |                                          | 4. DATE OF ACTION |                  |          |
|                                                            |                              | a. PURCHASING OFFICE                               | b. FY              | c. TYPE PROC INST CODE             | d. PRISN                    |                                          |                   | a. YEAR          | b. MONTH |
| 5. CONTRACTING OFFICE CODE                                 |                              |                                                    |                    | ITEM                               | COST CATEGORY               |                                          | OBJECTIVE         |                  |          |
| 6. NAME OF CONTRACTOR<br>Executive Business Services, Inc. |                              |                                                    |                    | 13.                                | MATERIAL                    |                                          | 585,000           |                  |          |
|                                                            |                              |                                                    |                    | 14.                                | SUBCONTRACTS                |                                          | 13,274,892        |                  |          |
| 7. DUNS NUMBER                                             |                              | 8. FEDERAL SUPPLY CODE                             |                    | 15.                                | DIRECT LABOR                |                                          | 40,981,106        |                  |          |
|                                                            |                              |                                                    |                    | 16.                                | INDIRECT EXPENSES           |                                          | 28,057,214        |                  |          |
| 9. DOD CLAIMANT PROGRAM                                    |                              | 10. CONTRACT TYPE CODE                             |                    | 17.                                | OTHER DIRECT CHARGES        |                                          | 5,448,461         |                  |          |
|                                                            |                              |                                                    |                    | 18.                                | SUBTOTAL COSTS (13 thru 17) |                                          | 88,346,673        |                  |          |
| 11. TYPE EFFORT                                            |                              | 12. USE CODE                                       |                    | 19.                                | GENERAL AND ADMINISTRATIVE  |                                          | 6,105,742         |                  |          |
|                                                            |                              |                                                    |                    | 20.                                | TOTAL COSTS (18 + 19)       |                                          | 94,452,415        |                  |          |
|                                                            |                              |                                                    |                    | WEIGHTED GUIDELINES PROFIT FACTORS |                             |                                          |                   |                  |          |
| ITEM                                                       | CONTRACTOR RISK FACTORS      |                                                    | ASSIGNED WEIGHTING | ASSIGNED VALUE                     |                             | BASE (Item 20)                           |                   | PROFIT OBJECTIVE |          |
| 21.                                                        | TECHNICAL                    |                                                    | 50.00 %            | 0.00                               |                             |                                          |                   |                  |          |
| 22.                                                        | MANAGEMENT/COST CONTROL      |                                                    | 50.00 %            | 0.00                               |                             |                                          |                   |                  |          |
| 23.                                                        | PERFORMANCE RISK (COMPOSITE) |                                                    |                    | 0.00                               |                             | 94,452,415                               |                   | 0                |          |
| 24.                                                        | CONTRACT TYPE RISK           |                                                    |                    | 0.00                               |                             | 94,452,415                               |                   | 0                |          |
| 25.                                                        | WORKING CAPITAL              |                                                    | COST FINANCED      | LENGTH FACTOR                      |                             | INTEREST RATE                            |                   |                  |          |
|                                                            |                              |                                                    | 0                  | 0.00                               |                             | 7.000 %                                  |                   | 0                |          |
| CONTRACTOR FACILITIES CAPITAL EMPLOYED                     |                              |                                                    |                    | ASSIGNED VALUE                     |                             | AMOUNT EMPLOYED                          |                   |                  |          |
| 26.                                                        | LAND                         |                                                    |                    |                                    |                             | 764,503                                  |                   |                  |          |
| 27.                                                        | BUILDINGS                    |                                                    |                    |                                    |                             | 1,452,555                                |                   |                  |          |
| 28.                                                        | EQUIPMENT                    |                                                    |                    | 0 %                                |                             | 1,605,456                                |                   | 0                |          |
| 29.                                                        | COST EFFICIENCY FACTOR       |                                                    |                    | ASSIGNED VALUE                     |                             | BASE (Item 20)                           |                   |                  |          |
|                                                            |                              |                                                    |                    | 0.00 %                             |                             | 94,452,415                               |                   | 0                |          |
| 30.                                                        | TOTAL PROFIT OBJECTIVE       |                                                    |                    |                                    |                             |                                          |                   | 0                |          |
| NEGOTIATED SUMMARY                                         |                              |                                                    |                    |                                    |                             |                                          |                   |                  |          |

# DD Form 1861 Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The DD Form 1861 Report shows the contract Facilities Capital Cost of Money. Based on the distribution of the Facilities Capital Cost of Money and the COM indirect rates, the report calculates the Facilities Capital Employed. It distributes the expenses for Land, Buildings, and Equipment based on the factors entered in the proposal's Asset Table.

Depending on the options you select for the report, you can:

- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Show a breakdown of the indirect pools by indirect element.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

The following options were used to generate the DD Form 1861 Report:

**Content Category**

- Print Indirect Pools for:
  - Mfg COM
  - G&A COM
  - Interdivisional COM
- Use Proposal Name as RFP: No
- Use Bid Currency: No
- Bid Currency: N/A

**Filter Category**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

**Format Category**

- Print Currency Symbol: No
- Cost Decimal Places: 0

ProPricer 9.6.101.0 Report Samples

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                     |                                                           |                             |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------------------------------------------------------|-----------------------------|
| <b>CONTRACT FACILITIES CAPITAL COST OF MONEY</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                     | OMB No. 0704-0267<br>OMB approval expires<br>Jul 31, 2007 |                             |
| <p>The public reporting burden for this collection of information is estimated to average 10 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to Department of Defense, Executive Services Directorate (0704-0267). Respondents should be aware that notwithstanding any other provision of law, no person shall be subject to any penalty for failing to comply with a collection of information if it does not display a currently valid OMB control number.</p> <p><b>PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THIS ADDRESS.<br/>RETURN COMPLETED FORM TO YOUR CONTRACTING OFFICIAL.</b></p> |                                     |                                                           |                             |
| <b>1. CONTRACTOR NAME</b><br>Executive Business Services, Inc.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                     | <b>2. CONTRACTOR ADDRESS</b>                              |                             |
| <b>3. BUSINESS UNIT</b><br>DC Tank Works (DTW)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                     |                                                           |                             |
| <b>4. RFP/CONTRACT PIIN NUMBER</b><br>AA-2015                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                     | <b>5. PERFORMANCE PERIOD</b><br>FY: 2015                  |                             |
| <b>6. DISTRIBUTION OF FACILITIES CAPITAL COST OF MONEY</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                     |                                                           |                             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                     | <b>FACILITIES CAPITAL COST OF MONEY</b>                   |                             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                     | <b>c.</b>                                                 |                             |
| <b>POOL</b><br><b>a.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>ALLOCATION BASE</b><br><b>b.</b> | <b>FACTOR</b><br><b>(1)</b>                               | <b>AMOUNT</b><br><b>(2)</b> |
| Mfg COM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                     |                                                           |                             |
| Mnfg Labor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 6,536,775                           | 0.002000                                                  | 13,074                      |
| G&A COM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                     |                                                           |                             |
| Eng Labor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 15,225,095                          | 0.003000                                                  | 45,675                      |
| Materials                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 257,330                             | 0.003000                                                  | 772                         |
| Mnfg Labor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 13,792,595                          | 0.003000                                                  | 41,378                      |
| ODCs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 309,398                             | 0.003000                                                  | 928                         |
| Subcontracts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 610,555                             | 0.003000                                                  | 1,832                       |
| Intdiv COM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                     |                                                           |                             |
| ODCs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 220,298                             | 0.001000                                                  | 220                         |
| <b>d. TOTAL</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                     |                                                           | <b>103,879</b>              |

# DD Form 1921 Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

This report only prints DD Form 1921-1, known as the Functional Cost-Hour Report, which shows a proposal's recurring and nonrecurring costs and hours. It is typically run by WBS, but you can also run it by Task ID or another summary field.

To run this report, the proposal must have summary fields for tracking the number of units to date and the number of units at completion.

Depending on the options you select for the report, you can:

- Fill in the text or select the checkboxes in the form's various numbered boxes.
- Choose which resource field value identifies the proposal's recurring resource costs.
- Associate a resource field value with each line item in the form.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the DD Form 1921 Report:

**Content Category**

- Proposal: Tank Materials, Ver. 0
- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask Roll-Up: No
- Perform Roll-Up: N/A
- Security Classification: Blank
- Major Program Name: Blank
- Phase Milestone: None
- Prime Mission Product: Blank
- Reporting Organization Type: Prime/Associate Contractor
- Performing Company Name: Blank
- Performing Company Address: Blank
- Performing Company Division: Blank
- Approved Plan Number: Blank
- Customer: Blank

- Type Action: None
- Report Cycle: Interim
- Submission Number: Blank
- Resubmission Number: Blank
- Report As Of: Current Date
- Name: C. Layton
- Department: Blank
- Telephone: Blank
- Email: Blank
- Date Prepared: Current Date
- Quantity to Date Summary Field: Qty to Date
- Quantity to Completion Summary Field: Qty to Comp
- RDT&E Field Indicator
  - Summary Field: Appropriation
  - Summary Value: RDT&E
- Procurement Field Indicator
  - Summary Field: Appropriation
  - Summary Value: Procurement
- O&M Field Indicator



ProPricer 9.6.101.0 Report Samples

- Summary Field: Appropriation
- Summary Value: O&M
- Recurring Resource Field Map
  - Resource Field: Organization
  - Resource Field Value: CONUS
- Line Item Resource Field Map: 1921 Line Items
- Incurred to Date Period Selection
  - Start Date: 01/2020
  - End Date: 06/2020
- Use Bid Currency: No
- Bid Currency: N/A
- Print Proposal Notes Text: No

**Filter Category**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

**Format Category**

- Hours Decimal Places: 0
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Print Currency Symbol: No
- Print Options: No
- Auto Scale Font: Yes

ProPricer 9.6.101.0 Report Samples

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------|--|---------------------------|--|---------------------------------------------------------------------------------------------|--|------------------------------------|--|----------------------------------------------------------------------------------------------------------------------------------|--|-----------|--|------------------------------|--|--|--|
| SECURITY CLASSIFICATION _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| Specifically Negotiated License Rights                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| FUNCTIONAL COST-HOUR REPORT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  | Form Approved<br>OMB No. 0704-0188                                                          |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| The public reporting burden for this collection of information is estimated to average 15 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to Department of Defense, Washington Headquarters Services, Executive Services Directorate (0704-0188). Respondents should be aware that notwithstanding any other provision of law, no person shall be subject to any penalty for failing to comply with a collection of information if it does not display a currently valid OMB control number. PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE ABOVE ORGANIZATION. |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| 1. MAJOR PROGRAM                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  | a. Name                                                                                                                                                                          |  | Tank Materials                                                                                                                                               |  | 2. PRIME MISSION PRODUCT: |  | 3. REPORTING ORGANIZATION TYPE                                                              |  | 4. NAME/ADDRESS (Include Zip Code) |  | 5. APPROVED PLAN NUMBER                                                                                                          |  |           |  |                              |  |  |  |
| b. PHASE/MILESTONE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  | <input type="checkbox"/> Pre-A <input type="checkbox"/> B <input type="checkbox"/> C-FRP <input type="checkbox"/> A <input type="checkbox"/> C-LRIP <input type="checkbox"/> O&S |  | <input checked="" type="checkbox"/> PRIME / ASSOCIATE CONTRACTOR <input type="checkbox"/> DIRECT-REPORTING SUBCONTRACTOR <input type="checkbox"/> GOVERNMENT |  | a. PERFORMING ORG.        |  | b. DIVISION                                                                                 |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| 6. CUSTOMER (Direct-Reporting Subcontractor Use Only)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |                                                                                                                                                                                  |  | 7. TYPE ACTION                                                                                                                                               |  |                           |  | a. CONTRACT NO.: c. SOLICITATION NO.: e. TASK ORDER/DELIVERY ORDER/LOT NO.:                 |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| 8. PERIOD OF PERFORMANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |                                                                                                                                                                                  |  | 9. REPORT CYCLE                                                                                                                                              |  |                           |  | 10. SUBMISSION NUMBER                                                                       |  |                                    |  | 11. RESUBMISSION NUMBER                                                                                                          |  |           |  | 12. REPORT AS OF (YYYYMMDD)  |  |  |  |
| a. START DATE (YYYYMMDD): 01/2020                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                                                                                                                                                                  |  | <input type="checkbox"/> INITIAL <input checked="" type="checkbox"/> INTERIM <input type="checkbox"/> FINAL                                                  |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| b. END DATE (YYYYMMDD): 03/2022                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| 13. NAME (Last, First, Middle Initial)<br>C. Layton                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                  |  | 14. DEPARTMENT                                                                                                                                               |  |                           |  | 15. TELEPHONE NO. (Include Area Code)                                                       |  |                                    |  | 16. EMAIL ADDRESS                                                                                                                |  |           |  | 17. DATE PREPARED (YYYYMMDD) |  |  |  |
| 18. WBS ELEMENT CODE<br><br>2.1.A.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |  |                                                                                                                                                                                  |  | 19. WBS REPORTING ELEMENT<br><br>Integration & Assy                                                                                                          |  |                           |  | 20. NUMBER OF UNITS<br>a. TO DATE 5.0 b. AT COMPLETION 10.0                                 |  |                                    |  | 21. APPROPRIATION<br><input checked="" type="checkbox"/> RDT&E <input type="checkbox"/> PROCUREMENT <input type="checkbox"/> O&M |  |           |  |                              |  |  |  |
| FUNCTIONAL DATA ELEMENTS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |                                                                                                                                                                                  |  | COSTS AND HOURS INCURRED TO DATE<br>(thousands of U.S. Dollars or thousands of hours)                                                                        |  |                           |  | COSTS AND HOURS INCURRED AT COMPLETION<br>(thousands of U.S. Dollars or thousands of hours) |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |  |                                                                                                                                                                                  |  | A. NONRECURRING                                                                                                                                              |  | B. RECURRING              |  | C. TOTAL                                                                                    |  | D. NONRECURRING                    |  | E. RECURRING                                                                                                                     |  | F. TOTAL  |  |                              |  |  |  |
| ENGINEERING                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 7,200                     |  | 7,200                                                                                       |  | 0                                  |  | 25,200                                                                                                                           |  | 25,200    |  |                              |  |  |  |
| (1) DIRECT ENGINEERING LABOR HOURS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 180,000                   |  | 180,000                                                                                     |  | 0                                  |  | 657,225                                                                                                                          |  | 657,225   |  |                              |  |  |  |
| (2) DIRECT ENGINEERING LABOR DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 91,800                    |  | 91,800                                                                                      |  | 0                                  |  | 335,761                                                                                                                          |  | 335,761   |  |                              |  |  |  |
| (3) ENGINEERING OVERHEAD DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 271,800                   |  | 271,800                                                                                     |  | 0                                  |  | 992,986                                                                                                                          |  | 992,986   |  |                              |  |  |  |
| (4) TOTAL ENGINEERING DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| MANUFACTURING OPERATIONS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (5) DIRECT TOOLING LABOR HOURS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (6) DIRECT TOOLING LABOR DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (7) DIRECT TOOLING & EQUIPMENT DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (8) DIRECT QUALITY CONTROL LABOR HOURS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (9) DIRECT QUALITY CONTROL LABOR DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (10) DIRECT MANUFACTURING LABOR HOURS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (11) DIRECT MANUFACTURING LABOR DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (12) MANUFACTURING OPERATIONS OVERHEAD DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (13) TOTAL MANUFACTURING OPERATIONS DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| MATERIALS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (14) RAW MATERIAL DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                  |  | 5,937                                                                                                                                                        |  | 0                         |  | 5,937                                                                                       |  | 54,063                             |  | 0                                                                                                                                |  | 54,063    |  |                              |  |  |  |
| (15) PURCHASED PARTS DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 5,937                                                                                       |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (16) PURCHASED EQUIPMENT DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                                                                                                                                                                                  |  | 303                                                                                                                                                          |  | 0                         |  | 303                                                                                         |  | 2,761                              |  | 0                                                                                                                                |  | 2,761     |  |                              |  |  |  |
| (17) MATERIAL HANDLING OVERHEAD DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (18) TOTAL DIRECT-REPORTING SUBCONTRACTOR DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                                                                                                                                                                  |  | 6,240                                                                                                                                                        |  | 0                         |  | 6,240                                                                                       |  | 56,824                             |  | 0                                                                                                                                |  | 6,240     |  |                              |  |  |  |
| (19) TOTAL MATERIAL DOLLARS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| OTHER COSTS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                                                                                                                                                                                  |  | 0                                                                                                                                                            |  | 0                         |  | 0                                                                                           |  | 0                                  |  | 0                                                                                                                                |  | 0         |  |                              |  |  |  |
| (20) OTHER COSTS NOT SHOWN ELSEWHERE (Specify in Remarks)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| SUMMARY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |
| (21) TOTAL COST (Direct and Overhead)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |                                                                                                                                                                                  |  | 6,240                                                                                                                                                        |  | 271,800                   |  | 278,040                                                                                     |  | 56,824                             |  | 992,986                                                                                                                          |  | 1,271,026 |  |                              |  |  |  |
| 22. REMARKS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |  |                                                                                                                                                                                  |  |                                                                                                                                                              |  |                           |  |                                                                                             |  |                                    |  |                                                                                                                                  |  |           |  |                              |  |  |  |

# DOE Form 4620 Report

**This report is only available in the following editions of ProPricer™**

[Contractor Edition Enterprise](#)

[Government Edition](#)

Organizations applying for a research award from the U.S. Department of Energy (DOE) use this report to show the budget being requested. The first page summarizes the budget for the whole proposal, and the subsequent pages show the budget for each fiscal year.

Before running the DOE Form 4620 Report, verify the form mapping settings on the DOE Form 4620 page of the Proposal Properties. If those settings are blank, the report will not run.

Here are a few things you can do with the options in this report:

- Print only the summary Budget Page and exclude all annual Budget Pages.
- Show information in a fiscal year period that is different than the proposal's fiscal year period.
- Limit the report information to specific tasks and resources.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate DOE Form 4620:

**Content Options**

- Proposal: Research Grant Proposal, Ver. 0
- Fringe Element: Total Indirect
- Program Support Element: Labor Overhead
- Overhead Element: Total Overhead
- Funds Granted: 0 for all line items
- Total Participants: 0
- Fiscal Year Period: Jan through Dec
- Hours per Accounting Month: 0
- Use Bid Currency: No
- Bid Currency: N/A
- Annual Breakout: Yes

**Filter Options**

- Task Selection: None
- Start Year: None
- End Year: None
- Resource Selection: None

**Format Options**

- Equivalent Heads Decimal Places: 2
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Print Currency Symbol: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

# ProPricer 9.6.101.0 Report Samples

|                                                                                                                                               |  |                                                                                    |                                        |                                                                               |                          |
|-----------------------------------------------------------------------------------------------------------------------------------------------|--|------------------------------------------------------------------------------------|----------------------------------------|-------------------------------------------------------------------------------|--------------------------|
| DOE F 4620.1<br>(04-93)<br>All Other Editions Are Obsolete<br>Date Prepared: 12/17/2019                                                       |  | U. S. Department of Energy<br><b>Budget Page</b><br>(See reverse for instructions) |                                        | OMB Control No.<br>1910-1400<br>OMB Burden Disclosure<br>Statement on Reverse |                          |
| ORGANIZATION<br>Executive Business Services, Inc.                                                                                             |  |                                                                                    | FY2019 to FY 2021                      |                                                                               | Budget Page No: <u>1</u> |
| PRINCIPAL INVESTIGATOR/PROJECT DIRECTOR<br>C. Layton                                                                                          |  |                                                                                    | Requested Duration: <u>24</u> (Months) |                                                                               |                          |
| A. SENIOR PERSONNEL: PI/PI's, Co-PI's, Faculty and Other Senior Associates<br>(List each separately with title; A.6. show number in brackets) |  | DOE Funded<br>Person-mos.                                                          |                                        | Funds Requested<br>by Applicant                                               | Funds Granted<br>by DOE  |
|                                                                                                                                               |  | CAL                                                                                | ACAD                                   | SUMR                                                                          |                          |
| 1. Program Manager - Anthony Anderson                                                                                                         |  | 22.14                                                                              |                                        |                                                                               | 2,435,445                |
| 2. Scientist III - Brittany Belle                                                                                                             |  | 31.25                                                                              |                                        |                                                                               | 3,283,553                |
| 3. Scientist II - Caroline Cole                                                                                                               |  | 31.25                                                                              |                                        |                                                                               | 2,873,109                |
| 4. Scientist I - Dan Davis                                                                                                                    |  | 26.04                                                                              |                                        |                                                                               | 2,052,222                |
| 5. Senior Engineer - Edward Engel                                                                                                             |  | 23.44                                                                              |                                        |                                                                               | 1,908,109                |
| 6. (2) OTHERS (LIST INDIVIDUAL ON BUDGET EXPLANATION PAGE)                                                                                    |  | 20.83                                                                              |                                        |                                                                               | 95,404                   |
| 7. (7) TOTAL SENIOR PERSONNEL (1-6)                                                                                                           |  | 154.95                                                                             |                                        |                                                                               | 12,647,843               |
| B. OTHER PERSONNEL (SHOW NUMBERS IN BRACKETS)                                                                                                 |  |                                                                                    |                                        |                                                                               |                          |
| 1. (0) POST DOCTORAL ASSOCIATES                                                                                                               |  | 0.00                                                                               |                                        |                                                                               | 0                        |
| 2. (0) OTHER PROFESSIONAL (Computer Cluster Manager)                                                                                          |  | 0.00                                                                               |                                        |                                                                               | 0                        |
| 3. (0) GRADUATE STUDENTS                                                                                                                      |  | 0.00                                                                               |                                        |                                                                               | 0                        |
| 4. (3) UNDERGRADUATE STUDENTS                                                                                                                 |  | 37.33                                                                              |                                        |                                                                               | 275,879                  |
| 5. (2) SECRETARIAL - CLERICAL                                                                                                                 |  | 41.67                                                                              |                                        |                                                                               | 294,798                  |
| 6. (0) OTHER                                                                                                                                  |  | 0.00                                                                               |                                        |                                                                               | 0                        |
| 7. (0) OTHERS (LIST INDIVIDUALLY ON OTHER PERSONNEL PAGE)                                                                                     |  | 0.00                                                                               |                                        |                                                                               | 0                        |
| TOTAL SALARIES AND WAGES (A+B)                                                                                                                |  |                                                                                    |                                        | 13,218,519                                                                    |                          |
| C. FRINGE BENEFITS (IF CHARGED AS DIRECT COSTS)                                                                                               |  |                                                                                    |                                        | 1,041,794                                                                     |                          |
| TOTAL SALARIES, WAGES AND FRINGE BENEFITS (A+B+C)                                                                                             |  |                                                                                    |                                        | 14,260,313                                                                    |                          |
| D. PERMANENT EQUIPMENT<br>See Budget Justification                                                                                            |  | (LIST ITEM AND DOLLAR AMOUNT FOR EACH ITEM.)                                       |                                        |                                                                               |                          |
| TOTAL PERMANENT EQUIPMENT                                                                                                                     |  |                                                                                    |                                        | 5,000                                                                         |                          |
| E. TRAVEL                                                                                                                                     |  | 1. DOMESTIC (INCL. CANADA AND U.S. POSSESSIONS)                                    |                                        | 10,000                                                                        |                          |
|                                                                                                                                               |  | 2. FOREIGN                                                                         |                                        | 2,500                                                                         |                          |
| TOTAL TRAVEL                                                                                                                                  |  |                                                                                    |                                        | 12,500                                                                        |                          |
| F. TRAINEE/PARTICIPANT COSTS                                                                                                                  |  |                                                                                    |                                        |                                                                               |                          |
| 1. STIPENDS (Itemize levels, types + totals on budget justification page)                                                                     |  |                                                                                    |                                        | 4,550                                                                         |                          |
| 2. TUITION & FEES                                                                                                                             |  |                                                                                    |                                        | 26,700                                                                        |                          |
| 3. TRAINEE TRAVEL                                                                                                                             |  |                                                                                    |                                        | 0                                                                             |                          |
| 4. WORKSHOPS AND SUMMER SCHOOL                                                                                                                |  |                                                                                    |                                        | 0                                                                             |                          |
| TOTAL PARTICIPANTS ( )                                                                                                                        |  | TOTAL COST                                                                         |                                        | 31,250                                                                        |                          |
| G. OTHER DIRECT COSTS                                                                                                                         |  |                                                                                    |                                        |                                                                               |                          |
| 1. MATERIALS AND SUPPLIES                                                                                                                     |  |                                                                                    |                                        | 3,100                                                                         |                          |
| 2. PUBLICATION COSTS/DOCUMENTATION/DISSEMINATION                                                                                              |  |                                                                                    |                                        | 0                                                                             |                          |
| 3. CONSULTANT SERVICES                                                                                                                        |  |                                                                                    |                                        | 0                                                                             |                          |
| 4. SCIENTIFIC COMPUTING SERVICES                                                                                                              |  |                                                                                    |                                        | 35,769                                                                        |                          |

# FWP Form Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

This is a report for organizations that submit field work proposals to the U.S. Department of Energy (DOE). It provides a two-page proposal overview, including general project information, operational budget requests, anticipated milestones, and required reports.

The FWP Form page of the Report Defaults has settings for the work proposal number, title, reviewer, and other information that needs to appear on the form.

In individual proposals, go to the Proposal Properties to set up additional information for Page 1 and Page 2 of the FWP Form, such as the proposal description and your milestones. Before running the FWP Form Report, verify the form mapping setting in the Proposal Properties. If that setting is blank, the report will not run.

Here are a few things you can do with the options in this report:

- Print the operating expense and equipment total on a separate line.
- Show information in a fiscal year period that is different than the proposal's fiscal year period.
- Indicate which detail attachments you will be including with the form.
- Limit the report information to specific tasks and resources.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the FWP Form:

**Content Options**

- Proposal: FWP, Ver. 0
- Scientific Cost Element: Direct Cost
- Other Direct Cost Element: Direct Cost
- Operating Expense Element: Direct Cost
- Equipment Cost Element: Direct Cost
- Print Total Line: No
- Fiscal Year Period: Jan through Dec
- Hours per Accounting Month: 0
- Use Bid Currency: No
- Bid Currency: N/A
- Date Prepared: Default
- Detail Attachment Selection: None
- Obligations Override: None

**Filter Options**

- Task Selection: None
- Start Date: None

- End Date: None
- Resource Selection: None

#### **Format Options**

- Equivalent Heads Decimal Places: 3
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Print Currency Symbol: No
- Print Options: No
- Auto Scale Font: Yes

## ProPricer 9.6.101.0 Report Samples

| U.S. DEPARTMENT OF ENERGY<br>WORK PROPOSAL                                                                                   |  |                                                                                               |  |
|------------------------------------------------------------------------------------------------------------------------------|--|-----------------------------------------------------------------------------------------------|--|
| <b>1. Work Proposal Number:</b><br>2020 001                                                                                  |  | <b>2. Revision Number:</b><br>0                                                               |  |
|                                                                                                                              |  | <b>3. Date Prepared:</b><br>5/20/2020                                                         |  |
| <b>4. Work Proposal Title:</b><br>FWP                                                                                        |  | <b>5. STARS Accounting Flexfield string (as available):</b><br>DC Tank Works (DTW)            |  |
| <b>6. Work Proposal Term:</b><br><br>01/2021 - 03/2023                                                                       |  |                                                                                               |  |
| <b>7. Name (Last, First, MI) and Phone Number of the Headquarters Program Manager:</b><br>Anthony Anderson<br>(555) 555-5555 |  | <b>8. Headquarters Organization:</b><br><br>AA-2020                                           |  |
| <b>9. DOE Field Organization Work Proposal Reviewer:</b><br>Stacy Smith<br>(555) 555-5555                                    |  | <b>10. DOE Field Organization:</b><br>Example Field Organization                              |  |
| <b>11. Contractor Work Proposal Manager:</b><br>Eric Erikson<br>(555) 555-5555                                               |  | <b>12. Contractor Name</b><br>Executive Business Services, Inc.                               |  |
| <b>13. Proposal Description (Approach, anticipated benefits in 200 words or less):</b>                                       |  |                                                                                               |  |
|                                                                                                                              |  |                                                                                               |  |
| <b>14. Contractor Work Proposal Manager:</b><br><br>_____<br>(Signature)<br><br>_____<br>(Date)                              |  | <b>15. DOE Field Organization Official</b><br><br>_____<br>(Signature)<br><br>_____<br>(Date) |  |

# Proposal Cover Sheet Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Proposal Cover Sheet Report is used to present the proposal to the government. It prints information about the offeror, contact and contract administration office, as well as details of the contract. ProPricer uses the data entered on the **Cover Sheet** page in the **Government Data** subfolder in the **Reports** folder of **Proposal Properties**.

Depending on the options you select for the report, you can:

- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Proposal Cover Sheet Report:

**Content Category**

- Use Bid Currency: No
- Bid Currency: N/A

**Filter Category**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

**Format Category**

- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Print Currency Symbol: No
- Auto Scale Font: Yes

**Proposal Cover Sheet - Advanced Tank, Ver. 0**

Cost or pricing data are not included as part of this proposal.

**1. Solicitation/Contract/Modification No.:** AA-2015

**2. Offeror**

Executive Business Services, Inc.

**3. Point of Contact****4. Contract Administration Office****5. Type of Contract Action:****6. Proposed Cost and Fee**

|            |               |
|------------|---------------|
| Cost       | \$94,452,415  |
| FCCOM      | \$267,576     |
| Profit/Fee | \$10,490,822  |
| Total      | \$109,712,480 |

**7. Government Property**

Executive Business Services, Inc. will not require the use of Government property in the performance of this work.

**8. Cost Accounting Standard (CAS) and Estimating & Accounting Compliance**

- a) Executive Business Services, Inc. is subject to the CASB Regulations (Public Law (PL) 61-379) as amended and FAR Part 30.
- b) Executive Business Services, Inc. has submitted a CASB Disclosure Statement.
- c) Executive Business Services, Inc. CASB Disclosure Statement has been found adequate.
- d) Executive Business Services, Inc. has not been notified that we are or may be in noncompliance with CAS or CASB requirements.
- e) This proposal is consistent with our established estimating and accounting principles and procedures and FAR Part 31, Cost Principles.

9. This proposal reflects our estimates and/or actual costs as of this date and conforms with the instructions in FAR 15.403-5(b)(1) and Table 15-2. By submitting this proposal, we grant the Contracting Officer and authorized representative(s) the right to examine, at any time before award, those records, which include books, documents, accounting procedures and practices, and other data, regardless of type and form or whether such supporting information is specifically referenced or included in the proposal as the basis for pricing, that will permit an adequate evaluation of the proposed prices.

# Section B Report

This report is only available in the following editions of ProPricer™

[Contractor Edition Enterprise](#)

[Contractor Edition Essentials](#)

This report prints the cost information needed in Section B of the contract schedule. It shows the prices of supplies that will be delivered and services that will be performed, along with the specified quantity of each line item. It also includes an item's description, additional text, and unit type, if this information exists.

Before running the report, the **Section B** page of **Proposal Properties** must be set up. Although the report is designed to summarize data by *CLIN*, any valid summary field can be chosen on the **Section B** page.

The following options were used to generate the Section B Report for a new contract:

**Content Category**

- Proposal: Services Example, ver. Section B

**Format Category**

- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Print Currency Symbol: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



Section B - Supplies or Services and Prices

| ITEM NO | SUPPLIES/SERVICES | QUANTITY | UNIT | UNIT PRICE     | AMOUNT     |
|---------|-------------------|----------|------|----------------|------------|
| 001     |                   | 1        |      | 16,484,190     | 16,484,190 |
|         | COST              |          |      |                |            |
|         |                   |          |      | ESTIMATED COST | 16,484,190 |

| ITEM NO | SUPPLIES/SERVICES | QUANTITY | UNIT | UNIT PRICE           | AMOUNT    |
|---------|-------------------|----------|------|----------------------|-----------|
| 002     |                   | 3        |      | 2,889,832            | 8,669,497 |
|         | CPFF              |          |      |                      |           |
|         |                   |          |      | ESTIMATED COST       | 8,027,312 |
|         |                   |          |      | FIXED FEE            | 642,185   |
|         |                   |          |      | TOTAL EST COST + FEE | 8,669,497 |

| ITEM NO | SUPPLIES/SERVICES | QUANTITY | UNIT | UNIT PRICE | AMOUNT     |
|---------|-------------------|----------|------|------------|------------|
| 003     |                   | 5        |      | 2,606,654  | 13,033,271 |
|         | FFP               |          |      |            |            |

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# Material Reports

## Assembly Library Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Assembly Library Report uses an Ad Hoc Layout to print material information for all assemblies contained in the Common and Product libraries. The report prints two levels of the assembly's structure. If the assembly has a sub-assembly, the report will print the name of the sub-assembly, but not the parts that make up the sub-assembly. The structure of the sub-assembly will be printed separately. Every Assembly Library will start a new page.

Depending on the options you select for the report, you can:

- Report the associated costs.
- Report the assemblies from a specific library.
- Limit the report to a specific selection of assemblies.
- Determine how the resources will be identified on the report.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Assembly Library Report:

**Content Options**

- Display Associated Costs: No
- Resource Display: Default
- Fields included in the Ad Hoc Layout:
  - Library
  - Assembly/Element
  - Element/Type
  - UM
  - Quantity
  - Base Unit Cost
  - Inventory Qty
  - Make/Buy
  - Resource

**Filter Options**

- Library: None
- Material Selection: None

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



# Bill of Materials Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Material Estimator Edition

The Bill of Materials Report uses an Ad Hoc Layout to print assembly data for a specific material library. It lists the assembly elements, and it provides detailed descriptive and cost-related data (material quantities, associated costs, etc.). The report only displays assemblies and their components. Single parts are not shown on the report.

Depending on the options you select for the report, you can:

- Report the assemblies from the Common Library.
- Report the assemblies from a specific Product Library.
- Report a specific assembly from a library.
- Report the assemblies from a specific library assigned to the proposal.
- Report the main assembly and the assembly components that occupy the second level in its hierarchy.
- Report the associated costs.
- Print the indirect elements for associated costs.
- Print a list of the consolidated parts.
- Print a list of the consolidated assemblies.
- Print just the assemblies that will be bought.

### ProPricer 9.6.101.0 Report Samples

- Enter a material selection to limit the report to the materials specified in the selection.
- Determine how the resources will be identified on the report.
- Sort the report by multiple fields in ascending or descending order.

The report also offers a **Disclosure Format** option that allows you to define how the direct and indirect expenses will be shown.

If your proposal uses more than one currency, you can use the **Bid Currency** option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

### Notes:

*The cost and associated costs of an assembly will be reported as N/A when:*

- *Neither the assembly nor its constituent elements are assigned to a task.*
- *The **Total Mfg Start Qty** values of both the assembly and its components are zero.*
- *The associated costs and the cost of all the elements that constitute the structure of the assembly are reported as N/A.*

*When reporting proposal-specific information, the costs and associated costs of an assembly's elements will be reported as N/A when:*

- *The assembly element is not assigned to a task.*
- *The **Total Mfg Start Qty** of the material is zero.*
- *The **Ovrd** checkbox for the parent structure is selected.*

*When printing a list of consolidated parts, the cost of a part will be reported as N/A if its cost is N/A in all materials in which the part is a component.*

The following options were used to generate the Bill of Materials Report:

### **Content Options**

- Display First Level Only: No
- Consolidated Parts List: No
- Print Buy Assemblies: No
- Consolidated Assemblies List: No
- Display Associated Costs: No
- Resource Display: Default
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Fields Included in the Ad Hoc Layout:
  - TASK ID
  - Material
  - Library
  - Type
  - Assembly/Part



ProPricer 9.6.101.0 Report Samples

- Level
  - Part Number
  - Quantity
  - Unit Cost
- Group Sorting: N/A

**Filter Options**

- Library: (Miscellaneous)
- Assembly: None
- Material Selection: None

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

Proposal: Tank Materials, Ver. 0

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects

## Executive Business Services, Inc.

## Bill of Materials Report

Proposal Number: 2015 001

Date: 3/25/2019

Time: 10:19:57 AM

Page: 1

Library: (Miscellaneous)

Disclosure Format: Direct Cost - Standard

| TASK ID     | Material        | Library  | Type     | Assembly/Part   | Level | Part Number    | Quantity | Unit Cost |
|-------------|-----------------|----------|----------|-----------------|-------|----------------|----------|-----------|
| TANK 001 MT | 0001            | (Common) | Assembly | 0001            | 1     |                | 1        | 1,138.94  |
| TANK 001 MT | 0001.001        | (Common) | Assembly | 0001.001        | 2     |                | 1        | 805.56    |
| TANK 001 MT | 0001.001.001    | (Common) | Assembly | 0001.001.001    | 3     |                | 1        | 438.75    |
| TANK 001 MT | 1086338-08      | (Common) | Part     | 1086338-08      | 4     |                | 1        | 0.16      |
| TANK 001 MT | 1091017-43      | (Common) | Part     | 1091017-43      | 4     |                | 4        | 0.14      |
| TANK 001 MT | 1229554-23      | (Common) | Part     | 1229554-23      | 4     |                | 10       | 0.72      |
| TANK 001 MT | 1229555-45      | (Common) | Part     | 1229555-45      | 4     |                | 1        | 13.86     |
| TANK 001 MT | 1229692-43      | (Common) | Part     | 1229692-43      | 4     |                | 1        | 70.93     |
| TANK 001 MT | 1229692-44      | (Common) | Part     | 1229692-44      | 4     |                | 1        | 67.16     |
| TANK 001 MT | 1229693-51      | (Common) | Part     | 1229693-51      | 4     |                | 1        | 90.32     |
| TANK 001 MT | 12296935-P2     | (Common) | Part     | 12296935-P2     | 4     |                | 1        | 28.70     |
| TANK 001 MT | 1229703-4S      | (Common) | Part     | 1229703-4S      | 4     |                | 1        | 24.16     |
| TANK 001 MT | 86753-09        | (Common) | Part     | 86753-09        | 4     | 12369947 RE... | 1        | 8.29      |
| TANK 001 MT | B1821BH038C150N | (Common) | Part     | B1821BH038C150N | 4     |                | 4        | 0.16      |
| TANK 001 MT | MS16555-63      | (Common) | Part     | MS16555-63      | 4     |                | 1        | 0.74      |
| TANK 001 MT | MS24665-497S    | (Common) | Part     | MS24665-497S    | 4     |                | 1        | 0.08      |
| TANK 001 MT | MS27769-3       | (Common) | Part     | MS27769-3       | 4     |                | 2        | 2.05      |
| TANK 001 MT | MS28775-043     | (Common) | Part     | MS28775-043     | 4     |                | 1        | 0.62      |
| TANK 001 MT | MS28775-236     | (Common) | Part     | MS28775-236     | 4     |                | 1        | 0.57      |
| TANK 001 MT | MS90725-58      | (Common) | Part     | MS90725-58      | 4     |                | 2        | 0.11      |
| TANK 001 MT | U0005A          | (Common) | Part     | U0005A          | 4     |                | 1        | 120.41    |
| TANK 001 MT | 0001.001.002    | (Common) | Assembly | 0001.001.002    | 3     |                | 1        | 132.12    |
| TANK 001 MT | 4142H001        | (Common) | Part     | 4142H001        | 4     |                | 17       | 0.34      |
| TANK 001 MT | 4142H001-S      | (Common) | Part     | 4142H001-S      | 4     |                | 17       | 0.16      |
| TANK 001 MT | 510518          | (Common) | Part     | 510518          | 4     |                | 77       | 0.34      |
| TANK 001 MT | 510518-S        | (Common) | Part     | 510518-S        | 4     |                | 77       | 0.16      |
| TANK 001 MT | 510826          | (Common) | Part     | 510826          | 4     |                | 72       | 0.34      |
| TANK 001 MT | 510826-S        | (Common) | Part     | 510826-S        | 4     |                | 72       | 0.16      |
| TANK 001 MT | M8686010        | (Common) | Part     | M8686010        | 4     |                | 1        | 42.08     |
| TANK 001 MT | M8686010-S      | (Common) | Part     | M8686010-S      | 4     |                | 1        | 6.99      |
| TANK 001 MT | U0005AU         | (Common) | Part     | U0005AU         | 4     |                | 1        | 0.00      |

Proprietary Information

# Comparison Bill of Materials Structure Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Material Estimator Edition

The Comparison Bill of Materials Structure Report lets you select an assembly and see how its structure differs between a proposal and a library. This can help pinpoint the parts and quantities that were changed in the bill of materials after it was added to a proposal.

The report shows material names and quantities, and it indents lower-level assembly components to reflect their hierarchical positions.

Depending on the options you select for the report, you can:

- Print the deltas in a separate column.
- Indicate differences with a red highlight.
- Print material descriptions in a separate column.
- Shows if materials are categorized as Make or Buy in a separate column.

The following options were used to generate the Comparison Bill of Materials Structure Report:

**Content Options**

- Proposal: Advanced Tank, Ver. 0
- Comparison Assembly: 0001
- Print Delta: Yes
- Highlight Differences: Yes
- Print Description: Yes
- Print Make Buy: Yes

**Format Options**

- User Title Definition: Default
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| Proposal: Advanced Tank, Ver. 0          |                    |                                   |          | Executive Business Services, Inc.             |                            | Proposal Number: 2020 001 |  |
|------------------------------------------|--------------------|-----------------------------------|----------|-----------------------------------------------|----------------------------|---------------------------|--|
| RFQ Ref.: AA-2020                        |                    |                                   |          | Comparison Bill of Materials Structure Report |                            | Date: 10/19/2020          |  |
| Proposal Manager: C. Layton              |                    |                                   |          |                                               |                            | Time: 2:45:33 PM          |  |
| Rate Tables: Tank Directs   Tank Burdens |                    |                                   |          |                                               |                            | Page: 1                   |  |
| Level                                    | Assembly/Part Name | Description                       | Make/Buy | Library                                       | 0001                       |                           |  |
|                                          |                    |                                   |          |                                               | TANK 001<br>MT<br>Quantity | DELTA<br>Quantity         |  |
| 1                                        | 0001               | Tank                              | Make     |                                               |                            |                           |  |
| 2                                        | 0001.001           | Cockpit                           | Make     | 1                                             | 1                          | 0                         |  |
| 3                                        | 0001.001.001       | Turret                            | Make     | 1                                             | 1                          | 0                         |  |
| 4                                        | 1086338-08         | WASHER 10863380                   | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | 1091017-43         | WASHER, FLAT, METAL, ROUND        | Buy      | 4                                             | 8                          | 4                         |  |
| 4                                        | 1229554-23         | BOLT, RIBBED SHOULDER             | Buy      | 10                                            | 20                         | 10                        |  |
| 4                                        | 1229555-45         | SEAL, PLAIN, ENCASED              | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | 1229692-43         | BEARING SLEEVE                    | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | 1229692-44         | BEARING SLEEVE                    | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | 1229693-51         | HUB, LESS PAINT ALODINED          | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | 12296935-P2        | HUB ASSY OUTSIDE PAINT (TAN)      | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | 1229703-48         | SPACER, STEPPED                   | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | 86753-09           | NUT, PLAIN, HEX                   | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | B1821BH038C150N    | SCREW CAP, HEX<br>B1821BH038C150N | Buy      | 4                                             | 4                          | 0                         |  |
| 4                                        | MS16555-63         | DOWEL PIN                         | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | MS24665-497S       | COTTER PIN NASM 24665<br>REV10/98 | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | MS27769-3          | PLUG, PIPE                        | Buy      | 2                                             | 2                          | 0                         |  |
| 4                                        | MS28775-043        | PACKING PREFORMED                 | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | MS28775-236        | PACKING PREFORMED ("O"<br>RING)   | Buy      | 1                                             | 1                          | 0                         |  |
| 4                                        | MS90725-58         | SCREW, CAP, GR 5                  | Buy      | 2                                             | 2                          | 0                         |  |
| 4                                        | U0005A             | BOX, BFV ROAD ARM                 | Buy      | 1                                             | 1                          | 0                         |  |
| 3                                        | 0001.001.002       | Periscope                         | Make     | 1                                             | 1                          | 0                         |  |
| 4                                        | 4142H001           | STEEL BAR, 2.750" DIA, 4142H      | Buy      | 17                                            | 17                         | 0                         |  |
| 4                                        | 4142H001-S         | STEEL BAR, 2.750" DIA, 4142H      | Buy      | 17                                            | 17                         | 0                         |  |
| 4                                        | 510518             | STEEL 4145H 3 13/16" RD           | Buy      | 77                                            | 77                         | 0                         |  |
| 4                                        | 510518-S           | STEEL 4145H 3 13/16" RD           | Buy      | 77                                            | 77                         | 0                         |  |
| 4                                        | 510826             | STEEL BAR 5.50" RND 4130          | Buy      | 72                                            | 72                         | 0                         |  |
| 4                                        | 510826-S           | STEEL BAR 5.50" RND 4130          | Buy      | 72                                            | 72                         | 0                         |  |
| Proprietary Information                  |                    |                                   |          |                                               |                            |                           |  |

# Comparison Proposal Bill of Materials Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Material Estimator Edition

This report shows how an assembly's costs differ between multiple proposals. Since the report compares material costs and does not focus on the bill of materials hierarchy, the assembly's structure can be different in any proposal.

To correctly compare the bill of materials, all proposals in the report need a task with the same name and assembly. In the task, make sure every proposal has the same data in the Material ID, Library, and Assembly/Part columns.

Depending on the options you select for the report, you can:

- Print the deltas in a separate column.
- Indicate differences with a red highlight.
- Print a list of the consolidated parts or assemblies.
- Print the associated costs of parts or assemblies.
- Print the descriptions of parts and assemblies.
- Print a list of the assemblies that will be bought.
- Print only the first level of assemblies.
- Enter a task and/or material selection to limit the report to specific tasks and/or materials.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Comparison Proposal Bill of Materials Report:

**Content Options**

- Base Proposal: Advanced Tank, Ver. 0
- Comp1 Proposal: Advanced Tank, Ver. 1
- Print Delta: Yes
- Highlight Differences: Yes
- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: N/A
- Material Group By: (none)
- If Empty Use: N/A
- Print Subtotals: N/A
- Print Description: No
- Print Unit Cost: No
- Print Delivery Quantity: No
- Display First Level Only: No

- Consolidated Parts List: No
- Print Buy Assemblies: N/A
- Consolidated Assemblies List: No
- Print List Price: No
- Group Sorting: Default

#### **Filter Options**

- Task Selection: None
- Material Selection: None

#### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: None
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



|                                          |             |                                              |                     |               |                       |                     |               |                           |                     |               |
|------------------------------------------|-------------|----------------------------------------------|---------------------|---------------|-----------------------|---------------------|---------------|---------------------------|---------------------|---------------|
| Proposal: Advanced Tank, Ver. 0          |             | Executive Business Services, Inc.            |                     |               |                       |                     |               | Proposal Number: 2020 001 |                     |               |
| RFQ Ref.: AA-2020                        |             | Comparison Proposal Bill of Materials Report |                     |               |                       |                     |               | Date: 10/19/2020          |                     |               |
| Proposal Manager: C. Layton              |             |                                              |                     |               |                       |                     |               | Time: 2:20:01 PM          |                     |               |
| Rate Tables: Tank Directs   Tank Burdens |             |                                              |                     |               |                       |                     |               | Page: 1                   |                     |               |
| WBS: 1.1.A - Project Management          |             |                                              |                     |               |                       |                     |               |                           |                     |               |
|                                          |             | Advanced Tank, Ver. 0                        |                     |               | Advanced Tank, Ver. 1 |                     |               |                           |                     |               |
| TASK ID                                  | Material    | Base Unit Cost                               | Total Mfg Start Qty | Extended Cost | Base Unit Cost        | Total Mfg Start Qty | Extended Cost | DELTA                     |                     |               |
|                                          |             |                                              |                     |               |                       |                     |               | Base Unit Cost            | Total Mfg Start Qty | Extended Cost |
| TANK 001 MT                              | 1086338-08  | 0.19                                         | 510                 | 96.90         | 0.19                  | 510                 | 96.90         | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 1091017-43  | 0.16                                         | 2,040               | 326.40        | 0.16                  | 2,040               | 326.40        | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 116694-50   | 56.95                                        | 500                 | 28,475.00     | 56.95                 | 500                 | 28,475.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 116694-501  | 56.95                                        | 500                 | 28,475.00     | 56.95                 | 500                 | 28,475.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 1229554-23  | 0.85                                         | 5,100               | 4,335.00      | 0.85                  | 5,100               | 4,335.00      | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 1229555-45  | 16.90                                        | 510                 | 8,619.00      | 16.90                 | 510                 | 8,619.00      | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 122967-15   | 55.95                                        | 500                 | 27,975.00     | 55.95                 | 500                 | 27,975.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 122967-151  | 55.95                                        | 500                 | 27,975.00     | 55.95                 | 500                 | 27,975.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 1229692-43  | 86.50                                        | 510                 | 44,115.00     | 86.50                 | 510                 | 44,115.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 1229692-44  | 81.90                                        | 510                 | 41,769.00     | 81.90                 | 510                 | 41,769.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 1229693-51  | 110.15                                       | 510                 | 56,176.50     | 110.15                | 510                 | 56,176.50     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 12296935-P2 | 35.00                                        | 510                 | 17,850.00     | 35.00                 | 510                 | 17,850.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 122970-29   | 30.43                                        | 500                 | 15,215.00     | 30.43                 | 500                 | 15,215.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 122970-291  | 30.43                                        | 500                 | 15,215.00     | 30.43                 | 500                 | 15,215.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 1229703-48  | 29.46                                        | 510                 | 15,024.60     | 29.46                 | 510                 | 15,024.60     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 122983-00   | 1.76                                         | 500                 | 880.00        | 1.76                  | 500                 | 880.00        | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 122983-001  | 1.76                                         | 500                 | 880.00        | 1.76                  | 500                 | 880.00        | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 123287-25   | 52.38                                        | 500                 | 26,190.00     | 52.38                 | 500                 | 26,190.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 123287-251  | 52.38                                        | 500                 | 26,190.00     | 52.38                 | 500                 | 26,190.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 123287-26   | 39.95                                        | 500                 | 19,975.00     | 39.95                 | 500                 | 19,975.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 123287-261  | 39.95                                        | 500                 | 19,975.00     | 39.95                 | 500                 | 19,975.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 123509-41   | 32.86                                        | 500                 | 16,430.00     | 32.86                 | 500                 | 16,430.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 123509-411  | 32.86                                        | 500                 | 16,430.00     | 32.86                 | 500                 | 16,430.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 123588-58   | 25.85                                        | 500                 | 12,925.00     | 25.85                 | 500                 | 12,925.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 123588-581  | 25.85                                        | 500                 | 12,925.00     | 25.85                 | 500                 | 12,925.00     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 21701-0A    | 35.82                                        | 510                 | 18,268.20     | 30.00                 | 510                 | 15,300.00     | -5.82                     | 0                   | (2,968.20)    |
| TANK 001 MT                              | 21701-0B    | 35.82                                        | 510                 | 18,268.20     | 30.00                 | 510                 | 15,300.00     | -5.82                     | 0                   | (2,968.20)    |
| TANK 001 MT                              | 21702-2A    | 58.92                                        | 510                 | 30,049.20     | 58.92                 | 510                 | 30,049.20     | 0.00                      | 0                   | 0.00          |
| TANK 001 MT                              | 21702-2B    | 58.92                                        | 510                 | 30,049.20     | 58.92                 | 510                 | 30,049.20     | 0.00                      | 0                   | 0.00          |
| Proprietary Information                  |             |                                              |                     |               |                       |                     |               |                           |                     |               |

# Material Ad Hoc Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Material Estimator Edition

The Material Ad Hoc Report provides ad hoc flexibility to print details about the material assignments in a specific proposal. You can base the report on a single summary element, or use two to create a crosscut of the materials. You also can run the report without a summary element.

If you choose:

- None - the report will print all task assignments in the proposal on a single page.
- Summary Field or Task ID - the report will print a separate page for every task or summary field entry.
- Material Summary Element - the report will print a separate page for every Summary element.
- Both - the report will print a separate page for every cross-section of the two summary elements.

Depending on the options you select for the report, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Enter a task and/or material selection to limit the report to specific tasks and/or materials.
- Print a list of the consolidated parts or assemblies.
- Print a list of the assemblies that will be bought.
- Print the associated costs of parts or assemblies.

ProPricer 9.6.101.0 Report Samples

- Print the indirect elements for associated costs.
- Print only the first level of assemblies.
- Sort the report by multiple fields in ascending or descending order.

The report also offers a Disclosure Format option that allows you to define how the direct and indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

The following options were used to generate the Material Ad Hoc Report:

### **Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: N/A
- Material Group By: (none)
- If Empty Use: N/A
- Print Subtotals: N/A
- Display First Level Only: No
- Consolidated Parts List: No
- Print Buy Assemblies: N/A
- Consolidated Assemblies List: No
- Display Associated Costs: No
- Resource Display: Default
- Use Bid Currency: N/A
- Bid Currency: N/A

ProPricer 9.6.101.0 Report Samples

- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Fields included in the Ad Hoc Layout:
  - TASK ID
  - Material
  - Library
  - Type
  - Assembly/Part
  - Part Number
  - UM
  - Quantity
  - Unit Cost
- Group Sorting: Default

**Filter Options**

- Task Selection: None
- Material Selection: None

**Format Options**

- User Title Definition: Default

- Print Currency Symbol: No
- Cost Decimal Places: 0
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                                                                                                                                                |                                                                           |                                                                                                         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|
| <b>Proposal:</b> Tank Materials, Ver. 0<br><b>RFQ Ref.:</b> AA-2015<br><b>Proposal Manager:</b> C. Layton<br><b>Rate Tables:</b> Tank Directs   Tank Indirects | <b>Executive Business Services, Inc.</b><br><b>Material Ad Hoc Report</b> | <b>Proposal Number:</b> 2015 001<br><b>Date:</b> 8/9/2015<br><b>Time:</b> 12:36:04 PM<br><b>Page:</b> 1 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|

**WBS: 1.1.A - Project Management**

Proprietary Information

# Material Cost Ad Hoc Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Material Estimator Edition

The Material Cost Ad Hoc Report provides ad hoc flexibility to print all quotations, purchase orders, and miscellaneous sources of cost. The report displays part/assembly information, order information, vendor information, and purchase details by part/assembly.

Depending on the options you select for the report, you can:

- Print only the cost sources of the parts/assemblies used in the proposal.
- Indicate which cost source was used with the proposal.
- Print the cost sources of the parts/assemblies from a specific library.
- Enter a material selection to limit the report to the materials specified in the selection.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Material Cost Ad Hoc Report:

**Content Options**

- Reconcile with Proposal: Yes
- Indicate Cost Source: Yes
- Fields included in the Ad Hoc Layout:
  - Assembly/Part
  - Type
  - Library
  - Part Number
  - UM
  - Quantity Range
  - Base Unit Cost
  - Cost Type
  - Cost
  - Revision
  - From Date
  - To Date

**Filter Options**

- Library: None
- Material Selection: None

### **Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



# Material Costs Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Material Estimator Edition

The Material Costs Report prints all quotes, purchase orders, and miscellaneous cost sources. The report displays part/assembly information, order information, vendor information, and purchase details by part/assembly.

Depending on the options you select for the report, you can:

- Print only the cost sources of the parts/assemblies used in a specific proposal.
- Indicate which cost source is used in a specific proposal.
- Print the cost source notes entered in the Parts and Assemblies Libraries.
- Print the names of files attached to the cost source notes in the Parts and Assemblies Libraries.
- Print the cost sources of the parts/assemblies from a specific material library.
- Enter a material selection to limit the report to the materials specified in the selection.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Material Costs Report:

**Content Options**

- Reconcile with Proposal: Yes
- Indicate Cost Source: Yes
- Print Notes Text: No
- Print Notes Attachment File Names: No

**Filter Options**

- Library: None
- Material Selection: None

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Material Costs Report**

**Proposal:** Tank Materials, Ver. 0  
**RFQ Ref.:** AA-2015  
**Proposal Manager:** C. Layton  
**Rate Tables:** Tank Directs | Tank Indirects

**Proposal Number:** 2015 001  
**Date:** 8/9/2015  
**Time:** 12:40:55 PM  
**Page:** 1

**Library:** (Common)

**Part:** 1086338-08

**Unit of Measure:** EA

**Description:** WASHER 10863380

**Used on this proposal**

**Misc:** SNB-M20

**Vendor:** Soup to Nuts and Bolts

**Revision:** 0

**Vendor Status:** Approved

**From Date:** 1/1/2014

**Lead Time:**

**To Date:** 12/31/2017

**Min Buy Qty:** 0

| <u>From Qty</u> | <u>To Qty</u> | <u>Base Unit Cost</u> |
|-----------------|---------------|-----------------------|
| 1               | 9             | 0.19                  |
| 10              | 49            | 0.16                  |
| 50              | +             | 0.17                  |

Proprietary Information

# Material Detail Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Material Estimator Edition

The Material Detail Report prints a structured list of the assemblies in a proposal, similar to the Bill of Materials Report. However, the Material Detail Report also prints cost data for the resources used throughout the assemblies, including associated costs. It shows the details of assembly elements crossed with the unit and extended costs of the resources.

Depending on the options you select for the report, you can:

- Print the unit and extended costs of materials that do not have resources assigned to them.
- Enter a material selection to limit the report to the materials specified in the selection.

The following options were used to generate the Material Detail Report:

**Content Options**

- Print Extended Costs: No
- Print Empty Resources: No

**Filter**

- Material Selection: None

**Format**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



| <b>Proposal:</b> Tank Materials, Ver. 0           |       | <b>Executive Business Services, Inc.</b> |             |          | <b>Proposal Number:</b> 2015 001 |                 |                   |
|---------------------------------------------------|-------|------------------------------------------|-------------|----------|----------------------------------|-----------------|-------------------|
| <b>RFQ Ref.:</b> AA-2015                          |       |                                          |             |          | <b>Date:</b> 12/8/2016           |                 |                   |
| <b>Proposal Manager:</b> C. Layton                |       | <b>Material Detail Report</b>            |             |          | <b>Time:</b> 12:47:08 PM         |                 |                   |
| <b>Rate Tables:</b> Tank Directs   Tank Indirects |       |                                          |             |          | <b>Page:</b> 1                   |                 |                   |
| Task                                              | Level | Material                                 | Description | Quantity | Unit Cost                        |                 |                   |
|                                                   |       |                                          |             |          | Assembly                         | Purchased Parts | Quality Assurance |
| TANK 001 MT                                       | 1     | 0001                                     |             | 1        | 25.00                            |                 | 3.00              |
| TANK 001 MT                                       | 2     | 0001.001                                 |             | 1        | 30.00                            |                 |                   |
| TANK 001 MT                                       | 3     | 0001.001.001                             |             | 1        | 50.00                            |                 | 2.25              |
| TANK 001 MT                                       | 4     | 1086338-08                               |             | 1        |                                  | 0.16            |                   |
| TANK 001 MT                                       | 4     | 1091017-43                               |             | 4        |                                  | 0.14            |                   |
| TANK 001 MT                                       | 4     | 1229554-23                               |             | 10       |                                  | 0.72            |                   |
| TANK 001 MT                                       | 4     | 1229555-45                               |             | 1        |                                  | 13.86           |                   |
| TANK 001 MT                                       | 4     | 1229692-43                               |             | 1        |                                  | 70.93           |                   |
| TANK 001 MT                                       | 4     | 1229692-44                               |             | 1        |                                  | 67.16           |                   |
| TANK 001 MT                                       | 4     | 1229693-51                               |             | 1        |                                  | 90.32           |                   |
| TANK 001 MT                                       | 4     | 12296935-P2                              |             | 1        |                                  | 28.70           |                   |
| TANK 001 MT                                       | 4     | 1229703-4S                               |             | 1        |                                  | 24.16           |                   |
| TANK 001 MT                                       | 4     | 86753-09                                 |             | 1        |                                  | 8.29            |                   |
| TANK 001 MT                                       | 4     | B1821BH038C150N                          |             | 4        |                                  | 0.16            |                   |
| TANK 001 MT                                       | 4     | MS16555-63                               |             | 1        |                                  | 0.74            |                   |
| TANK 001 MT                                       | 4     | MS24665-497S                             |             | 1        |                                  | 0.08            |                   |
| TANK 001 MT                                       | 4     | MS27769-3                                |             | 2        |                                  | 2.05            |                   |
| TANK 001 MT                                       | 4     | MS28775-043                              |             | 1        |                                  | 0.62            |                   |
| TANK 001 MT                                       | 4     | MS28775-236                              |             | 1        |                                  | 0.57            |                   |
| TANK 001 MT                                       | 4     | MS90725-58                               |             | 2        |                                  | 0.11            |                   |
| TANK 001 MT                                       | 4     | U0005A                                   |             | 1        |                                  | 120.41          |                   |
| TANK 001 MT                                       | 3     | 0001.001.002                             |             | 1        | 60.00                            |                 | 0.50              |
| TANK 001 MT                                       | 4     | 4142H001                                 |             | 17       |                                  | 0.34            |                   |
| TANK 001 MT                                       | 4     | 4142H001-S                               |             | 17       |                                  | 0.16            |                   |
| TANK 001 MT                                       | 4     | 510518                                   |             | 77       |                                  | 0.34            |                   |
| TANK 001 MT                                       | 4     | 510518-S                                 |             | 77       |                                  | 0.16            |                   |
| TANK 001 MT                                       | 4     | 510826                                   |             | 72       |                                  | 0.34            |                   |
| TANK 001 MT                                       | 4     | 510826-S                                 |             | 72       |                                  | 0.16            |                   |
| TANK 001 MT                                       | 4     | M8686010                                 |             | 1        |                                  | 42.08           |                   |
| TANK 001 MT                                       | 4     | M8686010-S                               |             | 1        |                                  | 6.99            |                   |
| TANK 001 MT                                       | 4     | U0005AU                                  |             | 1        |                                  | 0.00            |                   |
| Proprietary Information                           |       |                                          |             |          |                                  |                 |                   |

**Proposal Number:** 2015 001  
**Date:** 12/8/2016  
**Time:** 12:47:08 PM  
**Page:** 1

# Material Distribution Summary Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Material Estimator Edition

The Material Distribution Summary Report shows a proposal's material assignments in the timescale you select. The report uses an ad hoc layout, so you can choose what to include in it.

Depending on the options you select for the report, you can:

- Print monthly, quarterly, or annual data, or print the report with no timescale.
- Report a fiscal year that is different than the proposal's fiscal year.
- Enter a material selection to limit the report to specific materials.

The report also offers a Disclosure Format option that allows you to define how the direct and indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Material Distribution Summary Report:

**Content Options**

- Proposal: Advanced Tank, Ver. 0
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Resource Display: Default
- Use Bid Currency: N/A
- Bid Currency: N/A
- Disclosure Format: Direct Cost - Standard
- Fields included in the Ad Hoc Layout:
  - TASK ID
  - Period
  - Assembly/Part
  - Part Number
  - UM
  - Quantity
  - Unit Cost
  - Extended Cost

- Cost

### **Filter Options**

- Material Selection: None

### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: None
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                          |      |                                      |             |    |          |                                |               |        |
|------------------------------------------|------|--------------------------------------|-------------|----|----------|--------------------------------|---------------|--------|
| Proposal: Advanced Tank, Ver. 0          |      | Executive Business Services, Inc.    |             |    |          | Proposal Number: 2020 001      |               |        |
| RFQ Ref.: AA-2020                        |      | Material Distribution Summary Report |             |    |          | Date: 8/14/2024                |               |        |
| Proposal Manager: C. Layton              |      |                                      |             |    |          | Time: 12:15:47 PM              |               |        |
| Rate Tables: Tank Directs   Tank Burdens |      |                                      |             |    |          | Page: 1                        |               |        |
| Direct Cost - Standard                   |      |                                      |             |    |          | Fiscal Year: (Jan through Dec) |               |        |
| TASK ID                                  | Year | Assembly/Part                        | Part Number | UM | Quantity | Unit Cost                      | Extended Cost | Cost   |
| TANK 001 MT                              | 2020 | 4142H001                             | 4142H001    | EA | 3,853    | 0                              | 1,551         | 1,551  |
| TANK 001 MT                              | 2021 | 4142H001                             | 4142H001    | EA | 3,854    | 0                              | 1,551         | 1,551  |
| TANK 001 MT                              | 2022 | 4142H001                             | 4142H001    | EA | 963      | 0                              | 388           | 388    |
| TANK 001 MT                              | 2020 | 4142H001-S                           | 4142H001-S  | EA | 3,853    | 0                              | 717           | 717    |
| TANK 001 MT                              | 2021 | 4142H001-S                           | 4142H001-S  | EA | 3,854    | 0                              | 717           | 717    |
| TANK 001 MT                              | 2022 | 4142H001-S                           | 4142H001-S  | EA | 963      | 0                              | 179           | 179    |
| TANK 001 MT                              | 2020 | 21701-0A                             | 21701-0A    | GL | 227      | 36                             | 8,131         | 8,131  |
| TANK 001 MT                              | 2021 | 21701-0A                             | 21701-0A    | GL | 226      | 36                             | 8,095         | 8,095  |
| TANK 001 MT                              | 2022 | 21701-0A                             | 21701-0A    | GL | 57       | 36                             | 2,042         | 2,042  |
| TANK 001 MT                              | 2020 | 21701-0B                             | 21701-0B    | GL | 227      | 36                             | 8,131         | 8,131  |
| TANK 001 MT                              | 2021 | 21701-0B                             | 21701-0B    | GL | 226      | 36                             | 8,095         | 8,095  |
| TANK 001 MT                              | 2022 | 21701-0B                             | 21701-0B    | GL | 57       | 36                             | 2,042         | 2,042  |
| TANK 001 MT                              | 2020 | 21702-2A                             | 21702-2A    | qt | 227      | 59                             | 13,375        | 13,375 |
| TANK 001 MT                              | 2021 | 21702-2A                             | 21702-2A    | qt | 226      | 59                             | 13,316        | 13,316 |
| TANK 001 MT                              | 2022 | 21702-2A                             | 21702-2A    | qt | 57       | 59                             | 3,358         | 3,358  |
| TANK 001 MT                              | 2020 | 21702-2B                             | 21702-2B    | qt | 227      | 59                             | 13,375        | 13,375 |
| TANK 001 MT                              | 2021 | 21702-2B                             | 21702-2B    | qt | 226      | 59                             | 13,316        | 13,316 |
| TANK 001 MT                              | 2022 | 21702-2B                             | 21702-2B    | qt | 57       | 59                             | 3,358         | 3,358  |
| TANK 001 MT                              | 2020 | 21702-60                             | 21702-60    | GL | 227      | 10                             | 2,363         | 2,363  |
| TANK 001 MT                              | 2021 | 21702-60                             | 21702-60    | GL | 226      | 10                             | 2,353         | 2,353  |
| TANK 001 MT                              | 2022 | 21702-60                             | 21702-60    | GL | 57       | 10                             | 593           | 593    |
| TANK 001 MT                              | 2020 | 21702-80                             | 21702-80    | lb | 227      | 10                             | 2,270         | 2,270  |
| TANK 001 MT                              | 2021 | 21702-80                             | 21702-80    | lb | 226      | 10                             | 2,260         | 2,260  |
| TANK 001 MT                              | 2022 | 21702-80                             | 21702-80    | lb | 57       | 10                             | 570           | 570    |
| TANK 001 MT                              | 2020 | 21702-90                             | 21702-90    | pt | 227      | 43                             | 9,761         | 9,761  |
| TANK 001 MT                              | 2021 | 21702-90                             | 21702-90    | pt | 226      | 43                             | 9,718         | 9,718  |
| TANK 001 MT                              | 2022 | 21702-90                             | 21702-90    | pt | 57       | 43                             | 2,451         | 2,451  |
| TANK 001 MT                              | 2020 | 21766-8A                             | 21766-8A    | EA | 227      | 58                             | 13,193        | 13,193 |
| TANK 001 MT                              | 2021 | 21766-8A                             | 21766-8A    | EA | 226      | 58                             | 13,135        | 13,135 |
| TANK 001 MT                              | 2022 | 21766-8A                             | 21766-8A    | EA | 57       | 58                             | 3,313         | 3,313  |
| TANK 001 MT                              | 2020 | 21766-8B                             | 21766-8B    | EA | 444      | 58                             | 25,805        | 25,805 |
| TANK 001 MT                              | 2021 | 21766-8B                             | 21766-8B    | EA | 444      | 58                             | 25,805        | 25,805 |
| Proprietary Information                  |      |                                      |             |    |          |                                |               |        |

# Part Library Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Part Library Report uses an Ad Hoc Layout to print material information for all parts contained in the Common and Product libraries. The report is not proposal-specific.

Depending on the options you select for the report, you can:

- Report the associated costs.
- Report the parts from a specific library.
- Limit the report to a specific selection of parts.

The following options were used to generate the Part Library Report:

**Content Options**

- Display Associated Costs: No
- Resource Display: Default
- Fields included in the Ad Hoc Layout:
  - Part
  - Part Number
  - Description
  - UM
  - Base Unit Cost
  - Inventory Qty
  - Make/Buy
  - Resource

**Filter Options**

- Library: (Common)
- Material Selection: None

**Format Options**

- User Title Definition: Default

- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A





# Miscellaneous Reports

## Algorithm Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Algorithm Report prints the formulas of all the Algorithms in your database.

Depending on the options you select for the report, you can include:

- The formula of a specific Algorithm.
- The names of the indirect elements in the formula.
- The bases in the formula.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Algorithm Report:

**Content Options**

- Use Indirect Element Name in Formula: No
- Print Bases in Formula: No

**Filter Options**

- Algorithm: Tank Algo

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Algorithm Report**

Date: 7/30/2015

Time: 10:56:02 AM

Page: 1

Algorithm: Tank Algo

Description: Advanced Tank Algorithm

## Elements

| Order | Name           | Code | Description                    | Type       | Printable |
|-------|----------------|------|--------------------------------|------------|-----------|
| 1     | Labor Ovhd     | LOH  | Labor Overhead                 | Input      | Yes       |
| 2     | Mat Hnd OH     | MHO  | Material Handling OH           | Input      | Yes       |
| 3     | Tot Ovhd       | TOH  | Total Overhead                 | Cost Level | Yes       |
| 4     | Subtotal       | ST1  | Subtotal                       | Cost Level | Yes       |
| 5     | G&A IRD BP     | G&A  | G&A, IR&D / B&P                | Input      | Yes       |
| 6     | Tot Indrct     | TIN  | Total Indirect                 | Cost Level | Yes       |
| 7     | Est Cost       | ST2  | Estimated Cost                 | Cost Level | Yes       |
| 8     | Profit         | FEE  | Profit                         | Input      | Yes       |
| 9     | Cst + Fee      | ST3  | Total Cost + Fee               | Cost Level | Yes       |
| 10    | Mfg COM        | LCM  | Mfg Cost of Money              | Input      | Yes       |
| 11    | G&A COM        | FCM  | G&A Cost of Money              | Input      | Yes       |
| 12    | IntDiv Xfr COM | ICM  | Interdivisional Transfer FCCOM | Input      | Yes       |
| 13    | Total COM      | TCM  | Total COM                      | Cost Level | Yes       |
| 14    | Tot Price      | ST4  | Total Price                    | Cost Level | Yes       |

## COM Definitions

| Order | Title      | Element        | Base        |
|-------|------------|----------------|-------------|
| 1     | Mfg COM    | Mfg COM        | Direct Cost |
| 2     | G&A COM    | G&A COM        | Subtotal    |
| 3     | Intdiv COM | IntDiv Xfr COM | Direct Cost |

## Total Definitions

| Overhead | G&A        | Total Cost | Profit/Fee | COM       | Total Price |
|----------|------------|------------|------------|-----------|-------------|
| Tot Ovhd | G&A IRD BP | Est Cost   | Profit     | Total COM | Tot Price   |

## Formula

$[LOH] = [Direct Cost] * \{LOH\}$   
 $[MHO] = [Direct Cost] * \{MHO\}$   
 $[TOH] = [LOH] + [MHO]$   
 $[ST1] = [Direct Cost] + [LOH] + [MHO]$

# Audit Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Audit Report checks your proposal for missing or overridden data that may lead to inaccurate pricing results. The report shows:

- Resources that are missing direct, T&M, composite, or scheduled rates.
- Indirect elements that are missing indirect rates.
- Overridden indirect rates and overriding profit/fee rates.
- Trips that are missing distribution data.
- Tasks to which a trip has been assigned that do not have a resource with resource type *Labor* assigned to them.
- Overridden travel rates.
- Differences between the result and the spread amount on the **Formulas** tab.
- Current rate tables that are not assigned to the proposal.
- Proposal CERs that are defined but disabled in **Proposal Properties**.
- Data from a BOE Pro proposal that has been modified in ProPricer Contractor Edition Enterprise.

Depending on the options you select for the report, you can also:

- Include discontinued indirect rates in the audit for missing indirect rates.
- Enter start and end dates to limit the report to a specific period of performance.

- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

ProPricer 9.6.101.0 Report Samples

We created a specific proposal and tables with missing data to run this report. The following options were used to generate the Audit Report:

**Content Options**

- Proposal: Audit Tutorial, Ver. 0
- Items to Audit:
  - Direct Rates - Missing and Overridden
  - Indirect Rates - Missing and Overridden
  - Travel - Missing Labor and Distribution
- Resource Display: [Resource]
- Check Discontinued Indirect Rates: Yes

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: 01/2012
- End Date: 12/2015

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1

- Section: N/A



|                                                                                                                                                      |                                 |
|------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| <b>Executive Business Services, Inc.</b>                                                                                                             |                                 |
| <b>Audit Report</b>                                                                                                                                  |                                 |
| <b>Proposal:</b> Audit Proposal, Ver. 0                                                                                                              | <b>Proposal Number:</b> B&P-000 |
| <b>RFQ Ref.:</b> DCAA-000-000                                                                                                                        | <b>Date:</b> 1/11/2013          |
| <b>Proposal Manager:</b> Joe Shurance                                                                                                                | <b>Time:</b> 8:08:47 AM         |
| <b>Rate Tables:</b> Tank Directs   Tank Indirects                                                                                                    | <b>Page:</b> 1                  |
| <b>Period of Performance: 01/2012 - 01/2015</b>                                                                                                      |                                 |
| <b>Direct Rates - Missing</b>                                                                                                                        |                                 |
| Task T0011. Resource ENG01 is missing Direct Rate(s) for the following period(s):<br>01/2013 - 03/2013, 04/2014 - 06/2014                            |                                 |
| Task T0040. Resource ASSEM is missing Direct Rate(s) for the following period(s):<br>10/2014 - 12/2014                                               |                                 |
| Task T0041. Resource ENG02 is missing Direct Rate(s) for the following period(s):<br>01/2015                                                         |                                 |
| Task T0042. Resource ENG02 is missing Direct Rate(s) for the following period(s):<br>01/2015                                                         |                                 |
| Task T0051. Resource ASSEM is missing Direct Rate(s) for the following period(s):<br>10/2014 - 12/2014                                               |                                 |
| <b>Direct Rates - Overridden</b>                                                                                                                     |                                 |
| Task T0011. Resource ENG01 has overridden Direct Rate(s) for the following period(s):<br>01/2015                                                     |                                 |
| Task T0042. Resource ENG01 has overridden Direct Rate(s) for the following period(s):<br>01/2015                                                     |                                 |
| Task T0051. Resource ASSEM has overridden Direct Rate(s) for the following period(s):<br>01/2014 - 02/2014                                           |                                 |
| <b>Burden Rates - Missing</b>                                                                                                                        |                                 |
| Task T0011. Burden Pool SUB assigned to Resource SUB1 is missing rate(s) for the following Burden Element(s) and period(s):<br>(G&A: 2013)           |                                 |
| <b>Burden Rates - Overridden</b>                                                                                                                     |                                 |
| Task T0010. The Profit/Fee Factor is overridden. The override is 0.035000.                                                                           |                                 |
| Task T0011. The Profit/Fee Factor is overridden. The override is 0.035000.                                                                           |                                 |
| Task T0021. Burden Pool ENGR assigned to Resource SUPV has overridden rate(s) for the following Burden Element(s) and period(s):<br>(Profit: 2013)   |                                 |
| Task T0023. Burden Pool ENGR assigned to Resource PRGMGR has overridden rate(s) for the following Burden Element(s) and period(s):<br>(Profit: 2013) |                                 |
| Task T0023. Burden Pool ENGR assigned to Resource SUPV has overridden rate(s) for the following Burden Element(s) and period(s):<br>(Profit: 2013)   |                                 |
| Task T0024. Burden Pool ENGR assigned to Resource ENG02 has overridden rate(s) for the following Burden Element(s) and period(s):<br>(Profit: 2013)  |                                 |
| Task T0024. Burden Pool ENGR assigned to Resource SUPV has overridden rate(s) for the following Burden Element(s) and period(s):<br>(Profit: 2013)   |                                 |

# CER Factor Library Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The CER Factor Library Report prints a list of the CER factors in the CER Factor Library. The report is not proposal-specific, because the same CER factor can be used in various proposals. However, the report has a **Reconcile with Proposal** option that prints just the CER factors used in the current proposal.

The report incorporates an Ad Hoc Layout, so you can select which items to print. It also uses Group Sorting to organize how the information is displayed.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the CER Factor Library Report:

**Content Options**

- Reconcile with Proposal: No
- Fields included in the Ad Hoc Layout:
  - CER Factor
  - CER Factor Description
- Group Sorting: Default

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**CER Factor Library Report**

**Date:** 7/30/2015  
**Time:** 11:25:34 AM  
**Page:** 1

| <u>CER Factor</u> | <u>CER Factor Description</u> |
|-------------------|-------------------------------|
| Warranty Factors  | Warranty Cost Factors         |

Company Private

# CER Library Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The CER Library Report uses an Ad Hoc Layout to print the name and description of the CERs in the CER Library.

Depending on the options you select for the report, you can:

- Run the report for the proposal selected in the Navigation Pane.
- Sort the report by multiple fields in ascending or descending order.

The following options were used to generate the CER Library Report:

**Content Options**

- Reconcile with Proposal: No
- Ad Hoc Layout: Default
- Group Sorting: Default

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                                                       |                             |                                                                    |
|-----------------------------------------------------------------------|-----------------------------|--------------------------------------------------------------------|
| <b>Executive Business Services, Inc.</b><br><b>CER Library Report</b> |                             | <b>Date:</b> 3/1/2017<br><b>Time:</b> 8:37:14 AM<br><b>Page:</b> 1 |
| <b>CER Name</b>                                                       | <b>CER Description</b>      |                                                                    |
| Line Supervision                                                      | Production Line Supervision |                                                                    |
| Mnfg Engineering                                                      | Manufacturing Engineering   |                                                                    |
| Warranty                                                              | Warranty Costs              |                                                                    |
| Company Private                                                       |                             |                                                                    |

# Equipment/ODC Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

This report prints the equipment and ODC expense groups allocated in a proposal. It includes group and expense names, expense quantities and prices, and more.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Equipment/ODC Report:

**Content Options**

- Proposal: Advanced Tank, Ver. 0

**Format Options**

- User Title Definition: Default
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

Proposal: Advanced Tank, Ver. 0

RFQ Ref.: AA-2020

**Proposal Manager:** C. Layton

Currency: USD

**Executive Business Services, Inc.**

## Equipment/ODC Report

**Proposal Number:** 2020 001

**Date:** 4/16/2021

Time: 11:27:18 AM

Page: 1

### Office Equipment

## Expenses

| Name            | Description | UM    | Quantity | Unit Price | Total Price |
|-----------------|-------------|-------|----------|------------|-------------|
| Laptops         |             | Each  | 25.00    | 2,000.00   | 50,000.00   |
| Office Supplies |             | Month | 10.00    | 1,000.00   | 10,000.00   |

Proprietary Information

# Equipment/ODC Expense Library Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Equipment/ODC Expense Library Report uses an Ad Hoc Layout to print the information about each expense, including the name, description, unit of measurement, currency, and unit price.

Depending on the options you select for the report, you can:

- Run the report for the proposal selected in the Navigation Pane.
- Sort the report by multiple fields in ascending or descending order.

The following options were used to generate the Equipment/ODC Expense Library Report:

**Content Options**

- Reconcile with Proposal: No
- Fields included in the Ad Hoc Layout:
  - Expense
  - Description
  - UM
  - Currency
  - Unit Price
- Group Sorting: Default

**Format Options**

- User Title Definition: Default
- Display Company Logo: No
- Print Options: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| <div>Executive Business Services, Inc.</div> <div>Equipment/ODC Expense Library Report</div> <div>Date: 8/2/2021</div> <div>Time: 3:37:34 PM</div> <div>Page: 1</div> |                                 |              |          |            |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|--------------|----------|------------|
| Expense                                                                                                                                                               | Description                     | UM           | Currency | Unit Price |
| Box Truck                                                                                                                                                             | Corporate Box Truck             | Per Month    | USD      | 1,150.00   |
| Fuel                                                                                                                                                                  | Gasoline                        | Gallons      | USD      | 3.99       |
| Mileage                                                                                                                                                               | Transportation To Customer Site | Per Mile     | USD      | 0.57       |
| Van, 12 Passenger                                                                                                                                                     | Van, 12 Passenger               | Monthly Rate | USD      | 497.00     |
| Company Private                                                                                                                                                       |                                 |              |          |            |

# Folder Rights Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Folder Rights Report prints the Access Rights granted to each user for each user-defined folder. It also allows you to print only the rights that have been modified at the folder level.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Folder Rights Report:

**Filter Options**

- Folder Categories: All
- Show Modified User Rights Only: No

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Folder Rights Report**

Date: 7/21/2015  
Time: 9:50:12 AM  
Page: 1

**Folder:** Proposals\2014\2014

| User                 | User Description     | Access | Edit  | Add   | Delete |
|----------------------|----------------------|--------|-------|-------|--------|
| Bobbie Benson        |                      | [ x ]  | [ x ] | [ x ] | [ x ]  |
| Carol Connor         |                      | [ x ]  | [ ]   | [ x ] | [ ]    |
| Dan Davis            |                      | [ ]    | [ ]   | [ ]   | [ ]    |
| Erica Evans          |                      | [ x ]  | [ ]   | [ ]   | [ ]    |
| System Administrator | System Administrator | [ x ]  | [ x ] | [ x ] | [ x ]  |

**Folder:** Proposals\2015\2015

| User                 | User Description     | Access | Edit  | Add   | Delete |
|----------------------|----------------------|--------|-------|-------|--------|
| Bobbie Benson        |                      | [ x ]  | [ x ] | [ x ] | [ x ]  |
| Carol Connor         |                      | [ ]    | [ ]   | [ ]   | [ ]    |
| Dan Davis            |                      | [ x ]  | [ ]   | [ x ] | [ ]    |
| Erica Evans          |                      | [ x ]  | [ ]   | [ ]   | [ ]    |
| System Administrator | System Administrator | [ x ]  | [ x ] | [ x ] | [ x ]  |

**Folder:** Rates/Tables/Indirect Rates/2014

| User                 | User Description     | Access | Edit  | Add   | Delete |
|----------------------|----------------------|--------|-------|-------|--------|
| Bobbie Benson        |                      | [ x ]  | [ x ] | [ x ] | [ x ]  |
| Carol Connor         |                      | [ x ]  | [ ]   | [ ]   | [ ]    |
| Dan Davis            |                      | [ ]    | [ ]   | [ ]   | [ ]    |
| Erica Evans          |                      | [ ]    | [ ]   | [ ]   | [ ]    |
| System Administrator | System Administrator | [ x ]  | [ x ] | [ x ] | [ x ]  |

**Folder:** Rates/Tables/Indirect Rates/2015

| User                 | User Description     | Access | Edit  | Add   | Delete |
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| Bobbie Benson        |                      | [ x ]  | [ x ] | [ x ] | [ x ]  |
| Carol Connor         |                      | [ ]    | [ ]   | [ ]   | [ ]    |
| Dan Davis            |                      | [ x ]  | [ ]   | [ ]   | [ ]    |
| Erica Evans          |                      | [ ]    | [ ]   | [ ]   | [ ]    |
| System Administrator | System Administrator | [ x ]  | [ x ] | [ x ] | [ x ]  |



# Indirect Pool Library Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Indirect Pool Library Report prints a list of the indirect pools in the Indirect Pool Library. The report is not proposal-specific, because the same indirect pool can be used in various proposals. However, the report has a **Reconcile with Proposal** option that allows you to print just the indirect pools used in the current proposal.

The report incorporates an Ad Hoc Layout, so you can select which items to print. It also uses Group Sorting to organize how the information is displayed.

The following options were used to generate the Indirect Pool Library Report:

**Content Options**

- Reconcile with Proposal: No
- Fields included in the Ad Hoc Layout:
  - Indirect Pool
  - Indirect Pool Description
- Group Sorting: Default

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| Executive Business Services, Inc. |                           | Date: 11/2/2018<br>Time: 10:15:09 AM<br>Page: 1 |
|-----------------------------------|---------------------------|-------------------------------------------------|
| Indirect Pool Library Report      |                           |                                                 |
| Indirect Pool                     | Indirect Pool Description |                                                 |
| Eng Labor                         | Engineering Labor         |                                                 |
| Materials                         | Materials                 |                                                 |
| Mnfg Labor                        | Manufacturing Labor       |                                                 |
| ODCs                              | Other Direct Costs        |                                                 |
| Subcontracts                      | Subcontracts              |                                                 |
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# Locked Proposal Rights Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Locked Proposal Rights Report prints the associated permissions granted for locked proposals.

Depending on the options you select for the report, you can:

- Print the associated permissions of only the elements used in the proposal.
- Print only the overridden associated permissions.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Locked Proposal Rights Report:

**Content Options**

- Reconcile with Proposal: No
- Proposal: N/A

**Filter Options**

- Show Modified Security Items Only: No

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Locked Proposal Rights Report**

Date: 7/23/2013

Time: 9:05:02 AM

Page: 1

| <b>Security Items</b>     | <b>Access</b> | <b>Edit</b> | <b>Add</b> | <b>Delete</b> |
|---------------------------|---------------|-------------|------------|---------------|
| <b>Proposal Related</b>   | [ x ]         | [ * ]       | [ ]        | [ ]           |
| BOE Input                 | [ x ]         | [ x ]       |            |               |
| Build Title Table         | [ x ]         |             |            |               |
| Indirect Rate Overrides   | [ x ]         | [ ]         |            |               |
| CER Input                 | [ x ]         | [ ]         | [ ]        | [ ]           |
| Detail Material Input     | [ x ]         | [ ]         | [ ]        | [ ]           |
| Detail Travel Input       | [ x ]         | [ ]         | [ ]        | [ ]           |
| Direct Rate Overrides     | [ x ]         | [ ]         |            |               |
| Field Editing             | [ x ]         |             |            |               |
| Flex/Shift Proposal Data  | [ x ]         |             |            |               |
| Formula Input             | [ x ]         | [ ]         | [ ]        | [ ]           |
| General Proposal Data     | [ x ]         | [ x ]       |            |               |
| Quantity Redistribution   | [ x ]         |             |            |               |
| Rate Band Overrides       | [ x ]         | [ ]         |            |               |
| Resource Changes          | [ x ]         |             |            |               |
| Resource Distribution     | [ x ]         |             |            |               |
| Resource Input            | [ x ]         | [ ]         | [ ]        | [ ]           |
| Resource Selections       | [ x ]         | [ ]         | [ ]        | [ ]           |
| Resource Set Input        | [ x ]         | [ ]         | [ ]        | [ ]           |
| Resource Switching        | [ x ]         |             |            |               |
| Scheduled Rate Overrides  | [ x ]         | [ ]         |            |               |
| Show Indirect Cost        | [ x ]         |             |            |               |
| Show Direct Cost          | [ x ]         |             |            |               |
| SOW Input                 | [ x ]         | [ x ]       |            |               |
| Target Pricing            | [ x ]         |             |            |               |
| Task Input                | [ x ]         | [ ]         | [ ]        | [ ]           |
| Task Selections           | [ x ]         | [ ]         | [ ]        | [ ]           |
| Travel Switching          | [ x ]         |             |            |               |
| Update From Library       | [ x ]         |             |            |               |
| <b>Rate/Table Related</b> | [ x ]         | [ ]         | [ ]        | [ ]           |
| Algorithms                | [ x ]         | [ ]         | [ ]        | [ ]           |
| Asset Maintenance         | [ x ]         | [ ]         | [ ]        | [ ]           |

# Proposal Log Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Proposal Log Report prints general information for all proposals in the system or any combination of proposals that you select. The information includes the name of the proposal, proposal number, manager, customer number, contract type, start/end dates, rate tables, and notes. Depending on the report options you select, you can also print the names of any Title Tables assigned to the summary elements of the proposals, and you can print cost information for the proposals.

*Note: ProPricer keeps track of proposal changes at the system level in the Change Log.*

If you attached files to the **Notes** page in the **Proposal** folder of **Proposal Properties**, you can include the name of the attachment in the report, as well as print the contents of the attachment. To print the contents, select the **Print to Word** option, and then select the **Print Attachments** checkbox. Any text entered on the **Notes** page will print before the contents of the attachments. The attachments will print in the order in which they appear on the page.

- ProPricer will print an icon for any attachment that is not recognized as containing text or pictures.
- Valid file name extensions include: .txt, .doc, docx, .rtf, xls, .xlsx, .xlw, and .html. If using an HTML file, be sure to include any pictures referenced in the file.
- Valid images formats include: JPG, BMP, WMF, PNG, and GIF.

The following options were used to generate the Proposal Log Report:

**Content Options**

- Print Title Tables: Yes
- Print Proposal Notes Text: No
- Print Proposal Notes Attachment File Names: No
- Print Proposal Cost Information: Yes

**Filter Options**

- Proposal Selection: None

**Format Options**

- User Title Definition: Default
- Hours Decimal Places: 0
- Cost Decimal Places: 0
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A





# Rate Band Library Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Rate Band Library Report prints a list of the rate bands in the Rate Band Library. The report is not proposal specific, because the same rate band can be used in various proposals. However, the report has a **Reconcile with Proposal** option that allows you to print just the rate bands used in the current proposal.

The report incorporates an Ad Hoc Layout, so you can select which items to print. It also uses Group Sorting to organize how the information is displayed.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Rate Band Library Report:

**Content Options**

- Reconcile with Proposal: No
- Fields included in the Ad Hoc Layout:
  - Rate Band
  - Rate Band Description
- Group Sorting: Default

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Rate Band Library Report**

**Date:** 11/20/2014  
**Time:** 8:52:28 AM  
**Page:** 1

| <b>Rate Band</b> | <b>Rate Band Description</b> |
|------------------|------------------------------|
| TIER I           | Tier I Labor                 |
| TIER II          | Tier II Labor                |

Company Private

# Resource Library Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Resource Library Report prints a list of all the resources in the Resource Library, as well as specific resource information. The report is not proposal-specific, because the same resource can be used in various proposals. However, the report has a **Reconcile with Proposal** option that allows you to print just the resources used in the proposal.

The report incorporates an Ad Hoc Layout, so you can select which items to print. It also uses Group Sorting to organize how the information is displayed.

The following options were used to generate the Resource Library Report:

### **Content Options**

- Reconcile with Proposal: No
- Fields included in the Ad Hoc Layout:
  - Resource
  - Resource Description
  - Resource Type
  - Resource Class
  - Accounting Calendar
- Group Sorting: Default

### **Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Resource Library Report**

**Date:** 7/31/2015

**Time:** 9:16:41 AM

**Page:** 1

| <b>Resource</b>        | <b>Resource Description</b>       | <b>Resource Type</b> | <b>Accounting Calendar</b> |
|------------------------|-----------------------------------|----------------------|----------------------------|
| Assembly               | Final Assembly                    | Labor                |                            |
| Engineering Aide       | Engineering Aide and Techs        | Labor                |                            |
| Fabrication            | Fabrication, Line Operators       | Labor                |                            |
| IntDiv Xfr @ Cost      | Interdivisional Transfer at Cost  | Interdivisional      |                            |
| IntDiv Xfr @ Price     | Interdivisional Transfer at Price | Interdivisional      |                            |
| Junior Engineer        | Junior Engineer and Sr. Techs     | Labor                |                            |
| Metallurgist           | Metallurgist and Lab Specialists  | Labor                |                            |
| Program Manager        | Program Managers and Deputy PMs   | Labor                |                            |
| Purchased Parts        | Purchased Parts                   | Material             |                            |
| Quality Assurance      | Quality Assurance                 | Labor                |                            |
| Raw Materials          | Raw Materials                     | Material             |                            |
| Senior Engineer        | Senior Engineers and Scientists   | Labor                |                            |
| SUB--Assembly          | Final Assembly                    | Subcontractor        |                            |
| Subcontract Assemblies | Subcontract Assemblies            | Subcontractor        |                            |
| SUB--Fabrication       | Fabrication, Line Operators       | Subcontractor        |                            |
| SUB--Purchased Parts   | Purchased Parts                   | Subcontractor        |                            |
| SUB--Raw Materials     | Raw Materials                     | Subcontractor        |                            |
| Technical Writer       | Technical Writer                  | Labor                |                            |
| Travel                 | Travel                            | Travel               |                            |
| Warranty               | Warranty Coverage                 | Other                |                            |
| Company Private        |                                   |                      |                            |

# Resource Set Library Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Resource Set Library Report uses an Ad Hoc Layout to print the resource set names and descriptions from the Resource Set Library.

Depending on the options you select for the report, you can:

- Run the report for the proposal selected in the Navigation Pane.
- Sort the report by multiple fields in ascending or descending order.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Resource Set Library Report:

**Content Options**

- Reconcile with Proposal: No
- Ad Hoc Layout: Default
- Group Sorting: Default

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Resource Set Library Report**

**Date:** 6/29/2017  
**Time:** 10:53:08 AM  
**Page:** 1

| <u>Resource Set Name</u> | <u>Resource Set Description</u> |
|--------------------------|---------------------------------|
| Inspection               | Inspection Process              |

Company Private

# Role Rights Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Role Rights Report prints the roles registered in the system. The information includes the name of the role, the description of the role, and the proposal access granted.

Depending on the options you select for the report, you can:

- Print the users who have been assigned to the role.
- Print the Access Rights granted each role.
- Run the report for a specific role.

The following options were used to generate the Role Rights Report:

**Content Options**

- Print Associated Users: Yes
- Print Associated Permissions: Yes

**Filter Options**

- Role: None

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

# ProPricer 9.6.101.0 Report Samples

|                                                                                    |                   |                   |                                                                     |               |  |
|------------------------------------------------------------------------------------|-------------------|-------------------|---------------------------------------------------------------------|---------------|--|
| <b>Executive Business Services, Inc.</b><br><b>Role Rights Report</b>              |                   |                   | <b>Date:</b> 3/25/2019<br><b>Time:</b> 2:45:01 PM<br><b>Page:</b> 1 |               |  |
| <b>Role:</b> Level 1<br><b>Description:</b> Typical System Admin Role (All rights) |                   |                   | <b>Proposal Access:</b> Full                                        |               |  |
| <u>User</u>                                                                        | <u>Login Name</u> | <u>Last Login</u> |                                                                     |               |  |
| System Administrator                                                               | SYSADMIN          | 3/25/2019         |                                                                     |               |  |
| <b>Security Items</b>                                                              | <b>Access</b>     | <b>Edit</b>       | <b>Add</b>                                                          | <b>Delete</b> |  |
| <b>Comparison Project Related</b>                                                  | [ x ]             | [ x ]             | [ x ]                                                               | [ x ]         |  |
| Comparison Project Rights                                                          | [ x ]             | [ x ]             |                                                                     |               |  |
| Comparison Projects                                                                | [ x ]             | [ x ]             | [ x ]                                                               | [ x ]         |  |
| <b>Proposal Related</b>                                                            | [ x ]             | [ x ]             | [ x ]                                                               | [ x ]         |  |
| Activity Input                                                                     | [ x ]             | [ x ]             | [ x ]                                                               | [ x ]         |  |
| BOE Input                                                                          | [ x ]             | [ x ]             |                                                                     |               |  |
| Build Title Table                                                                  | [ x ]             |                   |                                                                     |               |  |
| CER Factor Overrides                                                               | [ x ]             | [ x ]             |                                                                     |               |  |
| CER Input                                                                          | [ x ]             | [ x ]             | [ x ]                                                               | [ x ]         |  |
| Detail Material Input                                                              | [ x ]             | [ x ]             | [ x ]                                                               | [ x ]         |  |
| Detail Travel Input                                                                | [ x ]             | [ x ]             | [ x ]                                                               | [ x ]         |  |
| Direct Rate Overrides                                                              | [ x ]             | [ x ]             |                                                                     |               |  |
| Exchange Rate Overrides                                                            | [ x ]             | [ x ]             |                                                                     |               |  |
| Field Editing (resource)                                                           | [ x ]             |                   |                                                                     |               |  |
| Field Editing (task)                                                               | [ x ]             |                   |                                                                     |               |  |
| Flex/Shift Proposal Data                                                           | [ x ]             |                   |                                                                     |               |  |
| Formula Input                                                                      | [ x ]             | [ x ]             | [ x ]                                                               | [ x ]         |  |
| Indirect Rate Overrides                                                            | [ x ]             | [ x ]             |                                                                     |               |  |
| Merge Proposals                                                                    | [ x ]             |                   |                                                                     |               |  |
| Override Indirect Pool                                                             | [ x ]             |                   |                                                                     |               |  |
| Override Profit/Fee                                                                | [ x ]             |                   |                                                                     |               |  |
| Override Rate Band                                                                 | [ x ]             |                   |                                                                     |               |  |
| <b>Proposal</b>                                                                    | [ x ]             | [ x ]             | [ x ]                                                               | [ x ]         |  |
| General                                                                            | [ x ]             | [ x ]             |                                                                     |               |  |
| Calendar                                                                           | [ x ]             | [ x ]             |                                                                     |               |  |
| Pricing                                                                            | [ x ]             | [ x ]             |                                                                     |               |  |
| <b>Three-Point Estimating</b>                                                      | [ x ]             | [ x ]             |                                                                     |               |  |
| General                                                                            | [ x ]             | [ x ]             |                                                                     |               |  |
| Rates                                                                              | [ x ]             | [ x ]             |                                                                     |               |  |
| <b>Summary Fields</b>                                                              | [ x ]             | [ x ]             |                                                                     |               |  |
| General                                                                            | [ x ]             | [ x ]             |                                                                     |               |  |
| Mapping                                                                            | [ x ]             | [ x ]             |                                                                     |               |  |
| Resource Fields                                                                    | [ x ]             | [ x ]             |                                                                     |               |  |
| Proposal Input                                                                     | [ x ]             | [ x ]             |                                                                     |               |  |
| Travel                                                                             | [ x ]             | [ x ]             |                                                                     |               |  |

# Spread Curve Library Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Spread Curve Library Report prints the weights of all the distribution curves in the Spread Curve Library. The curves are listed in alphanumeric order. The report also incorporates an Ad Hoc Layout, which allows you to select the items you want to include in it.

Depending upon the options you choose, you can:

- Print just the user-defined curves.
- Print a specific curve.
- Sort the report by multiple fields in ascending or descending order.

The following options were used to generate the Spread Curve Library Report:

**Content Options**

- Fields included in the Ad Hoc Layout:
  - Spread Curve
  - Description
  - Type
  - 1
  - 2
  - 3
  - 4
  - 5
  - 6
  - 7
  - 8
  - 9
  - 10
  - 11
  - 12

- Group Sorting: Default

#### **Filter Options**

- Show User Curves Only: No
- Curve: None

#### **Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



**Executive Business Services, Inc.**  
**Spread Curve Library Report**

Date: 7/31/2015  
 Time: 9:33:37 AM  
 Page: 1

| Spread Curve | Description          | Type   | 1      | 2      | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11     | 12     |
|--------------|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 05/95        | 5% Front - 95% Back  | System | 0.00   | 0.00   | 0.20   | 2.60   | 12.70  | 34.50  | 73.20  | 134.00 | 220.70 | 261.00 | 187.70 | 73.40  |
| 10/90        | 10% Front - 90% Back | System | 0.00   | 0.30   | 3.30   | 11.70  | 28.40  | 56.20  | 98.00  | 156.50 | 227.30 | 213.20 | 148.80 | 56.30  |
| 15/85        | 15% Front - 85% Back | System | 1.20   | 3.70   | 9.90   | 21.70  | 41.90  | 71.60  | 113.60 | 170.40 | 214.60 | 180.80 | 123.90 | 46.70  |
| 20/80        | 20% Front - 80% Back | System | 1.50   | 6.90   | 16.80  | 32.60  | 55.50  | 86.70  | 127.50 | 179.10 | 192.50 | 156.40 | 105.60 | 38.90  |
| 25/75        | 25% Front - 75% Back | System | 3.30   | 11.80  | 24.60  | 43.10  | 67.60  | 99.60  | 139.50 | 181.90 | 170.80 | 135.30 | 89.60  | 32.90  |
| 30/70        | 30% Front - 70% Back | System | 4.80   | 16.90  | 33.10  | 54.00  | 79.90  | 111.40 | 148.90 | 175.10 | 152.10 | 118.70 | 77.40  | 27.70  |
| 35/65        | 35% Front - 65% Back | System | 7.10   | 22.40  | 41.60  | 64.50  | 91.50  | 122.90 | 158.50 | 162.80 | 135.90 | 103.30 | 66.00  | 23.50  |
| 40/60        | 40% Front - 60% Back | System | 9.00   | 28.70  | 50.80  | 75.50  | 102.90 | 133.00 | 162.10 | 148.80 | 121.50 | 90.90  | 57.00  | 19.80  |
| 45/55        | 45% Front - 55% Back | System | 11.60  | 34.80  | 59.70  | 85.90  | 114.30 | 143.70 | 160.40 | 136.60 | 108.70 | 79.20  | 48.50  | 16.60  |
| 50/50        | 50% Front - 50% Back | System | 13.90  | 41.70  | 69.40  | 97.20  | 125.00 | 152.80 | 152.80 | 125.00 | 97.20  | 69.40  | 41.70  | 13.90  |
| 55/45        | 55% Front - 45% Back | System | 16.60  | 48.50  | 79.20  | 108.70 | 136.60 | 160.40 | 143.70 | 114.30 | 85.90  | 59.70  | 34.80  | 11.60  |
| 60/40        | 60% Front - 40% Back | System | 19.80  | 57.00  | 90.90  | 121.50 | 148.80 | 162.10 | 133.00 | 102.90 | 75.50  | 50.80  | 28.70  | 9.00   |
| 65/35        | 65% Front - 35% Back | System | 23.50  | 66.00  | 103.30 | 135.90 | 162.80 | 158.50 | 122.90 | 91.50  | 64.50  | 41.60  | 22.40  | 7.10   |
| 70/30        | 70% Front - 30% Back | System | 27.70  | 77.40  | 118.70 | 152.10 | 175.10 | 148.90 | 111.40 | 79.90  | 54.00  | 33.10  | 16.90  | 4.80   |
| 75/25        | 75% Front - 25% Back | System | 32.90  | 89.60  | 135.30 | 170.80 | 181.90 | 139.50 | 99.60  | 67.60  | 43.10  | 24.60  | 11.80  | 3.30   |
| 80/20        | 80% Front - 20% Back | System | 38.90  | 105.60 | 156.40 | 192.50 | 179.10 | 127.50 | 86.70  | 55.50  | 32.60  | 16.80  | 6.90   | 1.50   |
| 85/15        | 85% Front - 15% Back | System | 46.70  | 123.90 | 180.80 | 214.60 | 170.40 | 113.60 | 71.60  | 41.90  | 21.70  | 9.90   | 3.70   | 1.20   |
| 90/10        | 90% Front - 10% Back | System | 56.30  | 148.80 | 213.20 | 227.30 | 156.50 | 98.00  | 56.20  | 28.40  | 11.70  | 3.30   | 0.30   | 0.00   |
| 95/05        | 95% Front - 5% Back  | System | 73.40  | 187.70 | 261.00 | 220.70 | 134.00 | 73.20  | 34.50  | 12.70  | 2.60   | 0.20   | 0.00   | 0.00   |
| Dip          | Dip Curve            | User   | 152.80 | 125.00 | 97.20  | 69.40  | 41.70  | 13.90  | 13.90  | 41.70  | 69.40  | 97.20  | 125.00 | 152.80 |
| EVEN         | Flat Curve           | System | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

# Task Workflow Status Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Estimator Edition

Material Estimator Edition

The Task Workflow Status Report prints the current status of the tasks in the proposal.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Task Workflow Status Report:

**Content Options**

- Proposal: Advanced Tank, Ver. 0

**Filter Options**

- Task Selection: CLIN AB & AC

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

Proposal: Advanced Tank, Ver. 0

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects

**Executive Business Services, Inc.****Task Workflow Status Report**

Proposal Number: 2015 001

Date: 3/25/2019

Time: 2:49:56 PM

Page: 1

Task Selection: CLIN AB &amp; AC

TASK ID: TANK 001 01 - Program Management

Status: Open

Due Date:

TASK ID: TANK 001 02 - Financial Mangement

Status: Open

Due Date:

TASK ID: TANK 001 04 - Contracts &amp; Pricing

Status: Open

Due Date:

TASK ID: TANK 001 TR - Program Management Travel

Status: Open

Due Date:

TASK ID: TANK 001 WR - Program Warranty

Status: Open

Due Date:

TASK ID: TANK 002 01 - Software Planning

Status: Open

Due Date:

TASK ID: TANK 005 01 - Technical Publications

Status: Open

Due Date:

TASK ID: TANK 005 04 - Support Data

Status: Open

Due Date:

TASK ID: TANK 006 01 - Cardboard Mockup

Status: Open

Due Date:

TASK ID: TANK 007 01 - Destructive Mockup Test

Status: Open

Due Date:

# Termination Liability Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Termination Liability Report prints a monthly, quarterly, or an annual schedule of payments that will be due in the event of early contract cancellation. It displays a proposal's labor and non-labor costs separately, and non-labor costs can be further broken down by resource type.

The report also uses an Ad Hoc Layout, so you can choose which items to include in it.

Depending on the options you select for the report, you can:

- Summarize the data based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Report a fiscal year that is different than the proposal's fiscal year.
- Print cumulative values.
- Print the descriptions of the summary elements.
- Offset the costs by any number of months within the proposal's period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Enter start/end dates to limit the report to a specific period of performance.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

The following options were used to generate the Termination Liability Report:

### **Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Use Bid Currency: No
- Bid Currency: No
- Timescale: Monthly
- Fiscal Year Period: Jan through Dec
- Ad Hoc Layout: (Default)
- Print Summary Field Description: Yes
- Term Liability:
  - Labor Offset: 6
  - Labor Print: Yes

### **Filter Options**

- Task Selection: None

ProPricer 9.6.101.0 Report Samples

- Resource Selection: None
- Start Date: None
- End Date: None

**Format Options**

- User Title Definition: Default
- Percentage Decimal: 2
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Print Currency Symbol: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Termination Liability Report**

Proposal: Advanced Tank, Ver. 0

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects

Proposal Number: 2015 001

Date: 3/25/2019

Time: 2:52:58 PM

Page: 1

Period of Performance: 01/2017 - 03/2019

Grand Total Price: 9,426,190

Total Periods: 27

Labor Term Offset: 6

WBS: 1.1.A - Project Management

| Period   | Contract Period | Labor Cost | Labor Liability Cost | Non-Labor Cost | Non-Labor Liability Cost | Total Liability Cost |
|----------|-----------------|------------|----------------------|----------------|--------------------------|----------------------|
| Jan/2017 | 1               | 89,357     | 890,497              | 168,943        | 168,943                  | 1,059,441            |
| Feb/2017 | 2               | 103,542    | 169,043              | 166,294        | 166,294                  | 335,337              |
| Mar/2017 | 3               | 116,763    | 176,636              | 170,510        | 170,510                  | 347,146              |
| Apr/2017 | 4               | 128,991    | 183,561              | 189,360        | 189,360                  | 372,922              |
| May/2017 | 5               | 140,589    | 187,483              | 190,241        | 190,241                  | 377,725              |
| Jun/2017 | 6               | 151,020    | 179,510              | 188,875        | 188,875                  | 368,385              |
| Jul/2017 | 7               | 160,236    | 179,038              | 161,314        | 161,314                  | 340,353              |
| Aug/2017 | 8               | 169,043    | 167,798              | 164,270        | 164,270                  | 332,069              |
| Sep/2017 | 9               | 176,636    | 157,531              | 165,049        | 165,049                  | 322,580              |
| Oct/2017 | 10              | 183,561    | 148,367              | 164,877        | 164,877                  | 313,244              |
| Nov/2017 | 11              | 187,483    | 139,830              | 170,451        | 170,451                  | 310,282              |
| Dec/2017 | 12              | 179,510    | 131,865              | 170,662        | 170,662                  | 302,527              |
| Jan/2018 | 13              | 179,038    | 124,607              | 227,255        | 227,255                  | 351,862              |
| Feb/2018 | 14              | 167,798    | 117,969              | 241,539        | 241,539                  | 359,508              |
| Mar/2018 | 15              | 157,531    | 111,902              | 257,359        | 257,359                  | 369,262              |
| Apr/2018 | 16              | 148,367    | 106,818              | 269,728        | 269,728                  | 376,546              |
| May/2018 | 17              | 139,830    | 101,861              | 272,975        | 272,975                  | 374,837              |
| Jun/2018 | 18              | 131,865    | 97,701               | 265,518        | 265,518                  | 363,219              |
| Jul/2018 | 19              | 124,607    | 99,356               | 266,713        | 266,713                  | 366,069              |
| Aug/2018 | 20              | 117,969    | 96,216               | 269,778        | 269,778                  | 365,994              |
| Sep/2018 | 21              | 111,902    | 93,118               | 270,132        | 270,132                  | 363,250              |
| Oct/2018 | 22              | 106,818    |                      | 266,939        | 266,939                  | 266,939              |
| Nov/2018 | 23              | 101,861    |                      | 254,921        | 254,921                  | 254,921              |
| Dec/2018 | 24              | 97,701     |                      | 238,493        | 238,493                  | 238,493              |
| Jan/2019 | 25              | 99,356     |                      | 206,961        | 206,961                  | 206,961              |
| Feb/2019 | 26              | 96,216     |                      | 196,128        | 196,128                  | 196,128              |
| Mar/2019 | 27              | 93,118     |                      | 190,195        | 190,195                  | 190,195              |
|          |                 | 3,660,708  | 3,660,708            | 5,765,482      | 5,765,482                | 9,426,190            |



# Title Table Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Title Table Report prints a list of the elements in a Title Table. Child elements are indented to show the hierarchical structure of the table.

Depending on the options you select for the report, you can:

- Print the names of parent elements.
- Print the element descriptions.
- Run the report on a summary field that uses a Title Table in the currently selected proposal.
- Print only the elements from specific hierarchical levels.

The following options were used to generate the Title Table Report:

**Content Options**

- Include Parent: No
- Print Descriptions: Yes
- Print SOW/BOE Text: N/A

**Filter Options**

- Reconcile with Proposal: No
- Summary Field: N/A
- Title Table: Tank WBS
- Level Constrain: No

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| Executive Business Services, Inc. |                               | Date: 5/23/2018  |
|-----------------------------------|-------------------------------|------------------|
| Title Table Report                |                               | Time: 2:40:16 PM |
| Title Table:                      | Tank WBS                      | Page: 1          |
| Element                           | Description                   |                  |
| 0                                 | Total Program                 |                  |
| 1                                 | System Summary                |                  |
| 1.1                               | Management                    |                  |
| 1.1.A                             | Project Management            |                  |
| 1.2                               | Finance                       |                  |
| 1.2.A                             | Financial Management          |                  |
| 1.2.A.1                           | Financial Planning            |                  |
| 1.2.A.1.1                         | Pricing                       |                  |
| 1.3                               | Software Design               |                  |
| 1.3.A                             | Code Development              |                  |
| 1.3.A.1                           | Implementation and Deployment |                  |
| 1.4                               | Hardware Design               |                  |
| 1.4.A                             | CAD-CAM                       |                  |
| 2                                 | System Integration            |                  |
| 2.1                               | Integ, Assy, Test & Checkout  |                  |
| 2.1.A                             | Integration                   |                  |
| 2.1.A.1                           | Integration & Assy            |                  |
| 2.1.A.1.1                         | Human Factors Engr            |                  |
| 2.2                               | System Test                   |                  |
| 2.2.A                             | Tabletop Layout               |                  |
| 2.3                               | Data                          |                  |
| 2.3.A                             | Technical Publications        |                  |
| 2.3.B                             | Engineering Data              |                  |
| 2.3.C                             | Management Data               |                  |
| 2.3.D                             | Support Data                  |                  |
| 3                                 | System Test & Eval            |                  |
| 3.1                               | Operational Test              |                  |
| 3.1.A                             | Mockup                        |                  |
| 4                                 | Redesign Analysis             |                  |
| 4.1                               | Performance Analysis          |                  |
| 4.1.A                             | Test to failure               |                  |
| 4.2                               | Reliability Analysis          |                  |
| 4.2.A                             | Aging Test                    |                  |
| Proprietary Information           |                               |                  |

# User Profile Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The User Profile Report prints a list of the users registered in the system. The information includes the name they use to log in, the type of login they use, the number of times they've logged in, the date of the last log in, and the role assigned to the user. The profiles are listed in alphanumeric order.

Depending on the options you select for the report, you can:

- Print the Access Rights granted to the users.
- Run the report for a specific user.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the User Profile Report:

**Content Options**

- Print Associated Permissions: No

**Filter Options**

- User: None

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**User Profile Report**

Date: 6/3/2013  
Time: 10:49:54 AM  
Page: 1

*Bobbie Benson*

Login Name: Bobbie Benson  
Login Type: PROPRICER  
Role: Level 1

Logins: 193  
Last Login: 6/3/2013

*Carol Connor*

Login Name: Carol Connor  
Login Type: PROPRICER  
Role: Level 2

Logins: 193  
Last Login: 6/3/2013

*Dan Davis*

Login Name: Dan Davis  
Login Type: PROPRICER  
Role: Level 3

Logins: 193  
Last Login: 6/3/2013

*Erica Evans*

Login Name: Erica Evans  
Login Type: PROPRICER  
Role: Level 3

Logins: 193  
Last Login: 6/3/2013

*System Administrator - System Administrator*

Login Name: SYSADMIN  
Login Type: PROPRICER  
Role: Level 1

Logins: 965  
Last Login: 6/3/2013

Company Private

# Workflow Log Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Estimator Edition

Material Estimator Edition

The Workflow Log Report prints the details of each change in the status of a task. The report incorporates an Ad Hoc Layout, which allows you to select the items you want to include in it.

The following options were used to generate the Workflow Log Report:

### **Content Options**

- Proposal: Advanced Tank, Ver. 0
- Fields included in the Ad Hoc Layout:
  - Date
  - Time
  - Task ID
  - Tracking Action
  - Previous Status
  - Next Status
  - Signed?
  - Comment
  - Role
  - User

### **Filter Options**

- Task Selection: Tank 001 01

### **Format Options**

- User Title Definition: Default



ProPricer 9.6.101.0 Report Samples

- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Proposal:** Advanced Tank, Ver. 0

**RFQ Ref.:** AA-2015

**Proposal Manager:** C. Layton

**Rate Tables:** Tank Directs | Tank Indirects

## Executive Business Services, Inc.

### Workflow Log Report

**Proposal Number:** 2015 001

**Date:** 7/1/2015

**Time:** 11:28:20 AM

**Page:** 1

**Task Selection:** first

| <u>Date</u> | <u>Time</u> | <u>TASK ID</u> | <u>Tracking Action</u> | <u>Previous Status</u> | <u>Next Status</u> | <u>Signed?</u> | <u>Comment</u>               | <u>Role</u>     | <u>User</u>          |
|-------------|-------------|----------------|------------------------|------------------------|--------------------|----------------|------------------------------|-----------------|----------------------|
| 7/1/2015    | 8:23:33 AM  | TANK 001 01    | Advance                | Open                   | Task Data          |                |                              | Workflow Admin  | System Administrator |
| 7/2/2015    | 9:42:26 AM  | TANK 001 01    | Advance                | Task Data              | Estimates          |                | Ready for estimates.         | Task Owner      | Bobbie Benson        |
| 7/3/2015    | 9:45:51 AM  | TANK 001 01    | Advance                | Estimates              | Contracts Approval |                | Ready for contract approval. | Estimator       | Erica Evans          |
| 7/6/2015    | 9:47:11 AM  | TANK 001 01    | Advance                | Contracts Approval     | Pricing Approval   |                | Ready for pricing approval.  | Contracts Admin | Carol Connor         |
| 7/7/2015    | 9:48:59 AM  | TANK 001 01    | Advance                | Pricing Approval       | Complete           |                |                              | Pricer          | Dan Davis            |

# Workflow Roles Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Workflow Roles Report prints a list of the Workflow Roles, the tracking actions granted to each role, as well as the users assigned to them.

The following options were used to generate the Workflow Roles Report:

**Content Options**

- Proposal: Advanced Tank, Ver. 0
- Print Associated Users: Yes

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |                         |                                   |               |                       |                    |                           |               |                 |
|--------------------------------------------|-------------------------|-----------------------------------|---------------|-----------------------|--------------------|---------------------------|---------------|-----------------|
| Proposal: Advanced Tank, Ver. 0            |                         | Executive Business Services, Inc. |               |                       |                    | Proposal Number: 2015 001 |               |                 |
| RFQ Ref.: AA-2015                          |                         | Workflow Roles Report             |               |                       |                    | Date: 7/8/2015            |               |                 |
| Proposal Manager: C. Layton                |                         |                                   |               |                       |                    | Time: 10:54:20 AM         |               |                 |
| Rate Tables: Tank Directs   Tank Indirects |                         |                                   |               |                       |                    | Page: 1                   |               |                 |
| <u>Role</u>                                | <u>Role Description</u> | <u>Advance</u>                    | <u>Reject</u> | <u>Action Request</u> | <u>Action Done</u> | <u>Lock</u>               | <u>Unlock</u> | <u>Override</u> |
| Contracts Admin                            |                         | [ x ]                             | [ x ]         | [ ]                   | [ x ]              | [ ]                       | [ ]           | [ ]             |
| <u>User</u>                                | <u>User Description</u> |                                   |               |                       |                    |                           |               |                 |
| Carol Connor                               |                         |                                   |               |                       |                    |                           |               |                 |
| Estimator                                  |                         | [ x ]                             | [ x ]         | [ ]                   | [ x ]              | [ ]                       | [ ]           | [ ]             |
| <u>User</u>                                | <u>User Description</u> |                                   |               |                       |                    |                           |               |                 |
| Erica Evans                                |                         |                                   |               |                       |                    |                           |               |                 |
| Pricer                                     |                         | [ x ]                             | [ x ]         | [ ]                   | [ x ]              | [ ]                       | [ ]           | [ ]             |
| <u>User</u>                                | <u>User Description</u> |                                   |               |                       |                    |                           |               |                 |
| Dan Davis                                  |                         |                                   |               |                       |                    |                           |               |                 |
| Task Owner                                 |                         | [ x ]                             | [ x ]         | [ x ]                 | [ x ]              | [ x ]                     | [ x ]         | [ x ]           |
| <u>User</u>                                | <u>User Description</u> |                                   |               |                       |                    |                           |               |                 |
| Bobbie Benson                              |                         |                                   |               |                       |                    |                           |               |                 |
| Workflow Admin                             | Workflow Administrator  | [ x ]                             | [ x ]         | [ x ]                 | [ x ]              | [ x ]                     | [ x ]         | [ x ]           |
| <u>User</u>                                | <u>User Description</u> |                                   |               |                       |                    |                           |               |                 |
| System Administrator                       | System Administrator    |                                   |               |                       |                    |                           |               |                 |
| Proprietary Information                    |                         |                                   |               |                       |                    |                           |               |                 |

# Rate Reports

## CER Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The CER Report prints the Base and Derivative elements of the CERs in a CER Table.

Depending on the options you select for the report, you can:

- Customize the way elements are displayed.
- Run the report for the proposal selected in the Navigation Pane.
- Print only the data for a specific CER.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the CER Report:

**Content Options**

- Element Display: Default

**Filter Options**

- Reconcile with Proposal: No
- CER Table: Default
- CER: None

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**CER Report**

Date: 3/1/2017

Time: 10:54:15 AM

Page: 1

CER Table: Tank CERs

CER: Line Supervision - Production Line Supervision

Base Level: Hours

CER Factor:

**Base Elements**

| Action  | Category | Name - Description                        |
|---------|----------|-------------------------------------------|
| Include | Resource | Assembly - Final Assembly                 |
| Include | Resource | Fabrication - Fabrication, Line Operators |

**Derivative Elements**

| Name - Description                              | Factor   | CER Factor |
|-------------------------------------------------|----------|------------|
| Junior Engineer - Junior Engineer and Sr. Techs | 0.050000 |            |

CER: Mnfg Engineering - Manufacturing Engineering

Base Level: Hours

CER Factor:

**Base Elements**

| Action  | Category       | Name - Description                       |
|---------|----------------|------------------------------------------|
| Include | Resource Class | Manufacturing - Fabrication and Assembly |

**Derivative Elements**

| Name - Description                                | Factor   | CER Factor |
|---------------------------------------------------|----------|------------|
| Senior Engineer - Senior Engineers and Scientists | 0.020000 |            |

CER: Warranty - Warranty Costs

Base Level: Total Price

CER Factor: Warranty Factors

**Base Elements**

| Action  | Category      | Name - Description |
|---------|---------------|--------------------|
| Include | Resource Type | Interdivisional    |
| Include | Resource Type | Labor              |
| Include | Resource Type | Material           |
| Include | Resource Type | Other              |
| Include | Resource Type | Subcontractor      |
| Include | Resource Type | Travel             |

**Derivative Elements**

| Name - Description           | Factor   | CER Factor |
|------------------------------|----------|------------|
| Warranty - Warranty Coverage | 0.000000 |            |



# CER Factor Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The CER Factor Report prints the CER factors from a specific CER Factor Table. The report lists the factors in alphanumeric order. The factors are listed in tabular format, by CER factor and period (month, quarter, or year).

Depending on the options you select for the report, you can:

- Run the report for the current proposal.
- Print factor information for a specific year, or range of years.
- Print factor information for a specific CER factor.
- Print only the overriding factors.

The following options were used to generate the CER Factor Report:

**Content Options**

- Print Effective Date: No

**Filter Options**

- Reconcile with Proposal: No
- Print Overrides Only: No
- CER Factor Table: Warranty
- CER Factor: None
- Start Year: 2014
- End Year: 2021

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| Executive Business Services, Inc.        |          | Date: 8/6/2015   |
|------------------------------------------|----------|------------------|
| CER Factor Report                        |          | Time: 9:41:58 AM |
| CER Factor Table:                        | Warranty | Page: 1          |
| Warranty Factors - Warranty Cost Factors |          |                  |
| Year                                     | Factor   |                  |
| 2014                                     | 0.030000 |                  |
| 2015                                     | 0.035000 |                  |
| 2016                                     | 0.040000 |                  |
| 2017                                     | 0.045000 |                  |
| 2018                                     | 0.050000 |                  |
| 2019                                     | 0.055000 |                  |
| 2020                                     | 0.060000 |                  |
| 2021                                     | 0.065000 |                  |
| Company Private                          |          |                  |

# Direct Rate Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Direct Rate Report prints resource rates from a specific Direct Rate Table. Since Composite and T&M Rate Tables contain direct resource rates, ProPricer recognizes them as Direct Rate Tables and allows you to run the Direct Rate Report for them. However, you will see only the resulting rates. You will not see the rate structure, nor the constituent resources that comprise the rates. The report does not show resources with zero flat rates.

Here are a few things you can do with the options in this report:

- Run the report for the current proposal.
- Report a fiscal year that is different than the proposal's fiscal year.
- Print rate information by month, quarter, or year.
- Print rate information for a specific year, or range of years.
- Print rate information for a specific resource.
- Print only the overriding direct rates.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Direct Rate Report:

**Content Options**

- Timescale: Monthly
- Fiscal Year Period: Jan through Dec
- Print Rate Band Only: No
- Print Rate Band: No
- Print Effective Date: No
- Print Notes Text: No
- Print Notes Attachment File Names: No

**Filter Options**

- Reconcile with Proposal: No
- Direct Rate Table: Tank Directs
- Resource: None
- Start Year: 2012
- End Year: 2016

**Format Options**

- User Title Definition: Default
- Rates Decimal Places: 2

- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| Executive Business Services, Inc.                       |       |       |       |       |       |       |       |       |       |       |       |       | Date: 8/6/2015                 |
|---------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------------------------|
| Direct Rate Report                                      |       |       |       |       |       |       |       |       |       |       |       |       | Time: 9:44:34 AM               |
| Direct Rate Table: Tank Directs                         |       |       |       |       |       |       |       |       |       |       |       |       | Page: 1                        |
|                                                         |       |       |       |       |       |       |       |       |       |       |       |       | Fiscal Year: (Jan through Dec) |
| Assembly - Final Assembly                               |       |       |       |       |       |       |       |       |       |       |       |       |                                |
| Resource Class: Manufacturing Indirect Pool: Mnfg Labor |       |       |       |       |       |       |       |       |       |       |       |       |                                |
| Year                                                    | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |                                |
| 2014                                                    | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00 | 14.00                          |
| 2015                                                    | 14.70 | 14.70 | 14.70 | 14.70 | 14.70 | 14.70 | 14.70 | 14.70 | 14.70 | 14.70 | 14.70 | 14.70 | 14.70                          |
| 2016                                                    | 15.44 | 15.44 | 15.44 | 15.44 | 15.44 | 15.44 | 15.44 | 15.44 | 15.44 | 15.44 | 15.44 | 15.44 | 15.44                          |
| Engineering Aide - Engineering Aide and Techs           |       |       |       |       |       |       |       |       |       |       |       |       |                                |
| Resource Class: Engineering Indirect Pool: Eng Labor    |       |       |       |       |       |       |       |       |       |       |       |       |                                |
| Year                                                    | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |                                |
| 2014                                                    | 22.00 | 22.00 | 22.00 | 22.00 | 22.00 | 22.00 | 22.00 | 22.00 | 22.00 | 22.00 | 22.00 | 22.00 | 22.00                          |
| 2015                                                    | 23.10 | 23.10 | 23.10 | 23.10 | 23.10 | 23.10 | 23.10 | 23.10 | 23.10 | 23.10 | 23.10 | 23.10 | 23.10                          |
| 2016                                                    | 24.26 | 24.26 | 24.26 | 24.26 | 24.26 | 24.26 | 24.26 | 24.26 | 24.26 | 24.26 | 24.26 | 24.26 | 24.26                          |
| Fabrication - Fabrication, Line Operators               |       |       |       |       |       |       |       |       |       |       |       |       |                                |
| Resource Class: Manufacturing Indirect Pool: Mnfg Labor |       |       |       |       |       |       |       |       |       |       |       |       |                                |
| Year                                                    | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |                                |
| 2014                                                    | 20.00 | 20.00 | 20.00 | 20.00 | 20.00 | 20.00 | 20.00 | 20.00 | 20.00 | 20.00 | 20.00 | 20.00 | 20.00                          |
| 2015                                                    | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 | 21.00                          |
| 2016                                                    | 22.05 | 22.05 | 22.05 | 22.05 | 22.05 | 22.05 | 22.05 | 22.05 | 22.05 | 22.05 | 22.05 | 22.05 | 22.05                          |
| IntDiv Xfr @ Cost - Interdivisional Transfer at Cost    |       |       |       |       |       |       |       |       |       |       |       |       |                                |
| Resource Class: Other Costs Indirect Pool: ODCs         |       |       |       |       |       |       |       |       |       |       |       |       |                                |
| Year                                                    | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |                                |
| 2014                                                    | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00                           |
| 2015                                                    | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00                           |
| 2016                                                    | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00  | 1.00                           |
| Company Private                                         |       |       |       |       |       |       |       |       |       |       |       |       |                                |

# Exchange Rate Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Exchange Rate Report prints the exchange rates from a specific Exchange Rate Table. The exchange rates are listed in tabular format by currency and period (month, quarter, or year) if a timescale was entered for the table.

Depending on the options you select for the report, you can:

- Run the report for the current proposal.
- Print rate information for a specific year, or range of years.
- Print the inverse exchange rates.
- Print only the overriding exchange rates.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Exchange Rate Report:

**Filter Options**

- Reconcile with Proposal: No
- Print Overrides Only: N/A because we did not reconcile with the proposal.
- Exchange Rate Table: Tank Exchange Rates
- Print Inverse Rates: Yes
- Start Year: N/A since our table does not have a timescale.
- End Year: N/A since our table does not have a timescale.

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Exchange Rate Report**

Date: 12/20/2013

Time: 8:59:42 AM

Page: 1

Exchange Rate Table: Tank Exchange Rates

Base Currency: USD

| Exchange Rates (Based on USD) |          |          |          |          |          |          |            |           |
|-------------------------------|----------|----------|----------|----------|----------|----------|------------|-----------|
| Currency                      | USD      | AUD      | CAD      | CNY      | EUR      | GBP      | JPY        | MXN       |
| USD - US Dollar               | 1.000000 | 1.097635 | 1.061402 | 6.092360 | 0.735694 | 0.610836 | 102.459016 | 13.109596 |
| AUD - Australian Dollar       | 0.911050 | 1.000000 | 0.966990 | 5.550445 | 0.670254 | 0.556502 | 93.345287  | 11.943498 |
| CAD - Canadian Dollar         | 0.942150 | 1.034136 | 1.000000 | 5.739917 | 0.693134 | 0.575499 | 96.531762  | 12.351206 |
| CNY - Chinese Yuan            | 0.164140 | 0.180166 | 0.174219 | 1.000000 | 0.120757 | 0.100263 | 16.817623  | 2.151809  |
| EUR - Euro                    | 1.359260 | 1.491971 | 1.442721 | 8.281101 | 1.000000 | 0.830285 | 139.268443 | 17.819350 |
| GBP - Pound Sterling          | 1.637100 | 1.796938 | 1.737621 | 9.973803 | 1.204405 | 1.000000 | 167.735656 | 21.461720 |
| JPY - Yen                     | 0.009760 | 0.010713 | 0.010359 | 0.059461 | 0.007180 | 0.005962 | 1.000000   | 0.127950  |
| MXN - Mexican Peso            | 0.076280 | 0.083728 | 0.080964 | 0.464725 | 0.056119 | 0.046595 | 7.815574   | 1.000000  |

The number of units of the base currency one unit of the foreign currency will buy.

The inverse rates show the number of units of the foreign currency one unit of the base currency will buy.

The report also shows the rates of exchange for all the currencies. For example: One JPY equals:

0.010713 AUD  
 0.010359 CAD  
 0.059461 CNY  
 0.007180 EUR  
 0.005962 GBP  
 0.127950 MXN

# Indirect Rate Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Indirect Rate Report prints the rates of the indirect pools in a specific Indirect Rate Table. The report lists the indirect pools in alphanumeric order. The indirect rates are listed in tabular format, by pool and period (month, quarter, or year depending on the timescale of the table selected).

Depending on the options you select for the report, you can:

- Run the report for the current proposal.
- Print rate information for a specific year or range of years.
- Print rate information for a specific indirect pool.
- Print only the overriding indirect rates.

The following options were used to generate the Indirect Rate Report:

**Content Options**

- Print Effective Date: No
- Print Notes Text: No
- Print Notes Attachment File Names: No

**Filter Options**

- Reconcile with Proposal: No
- Print Overrides Only: No
- Indirect Rate Table: Tank Indirects
- Indirect Pool: None
- Start Year: 2014
- End Year: 2025

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| Executive Business Services, Inc.   |          |                  |          |          |          |          |
|-------------------------------------|----------|------------------|----------|----------|----------|----------|
| Indirect Rate Report                |          |                  |          |          |          |          |
| Indirect Rate Table: Tank Indirects |          | Date: 8/6/2015   |          |          |          |          |
|                                     |          | Time: 9:39:41 AM |          |          |          |          |
|                                     |          | Page: 1          |          |          |          |          |
| Eng Labor - Engineering Labor       |          |                  |          |          |          |          |
|                                     | 2014     | 2015             | 2016     | 2017     | 2018     | 2019     |
| Labor Overhead                      | 0.510000 | 0.511000         | 0.512000 | 0.513000 | 0.514000 | 0.515000 |
| G&A, IR&D / B&P                     | 0.080000 | 0.080000         | 0.080000 | 0.080000 | 0.080000 | 0.080000 |
| Profit                              | 0.100000 | 0.100000         | 0.100000 | 0.100000 | 0.100000 | 0.100000 |
| G&A Cost of Money                   | 0.003000 | 0.003000         | 0.003000 | 0.003000 | 0.003000 | 0.003000 |
| Materials - Materials               |          |                  |          |          |          |          |
|                                     | 2014     | 2015             | 2016     | 2017     | 2018     | 2019     |
| Material Handling OH                | 0.051000 | 0.051100         | 0.051200 | 0.051300 | 0.051400 | 0.051500 |
| G&A, IR&D / B&P                     | 0.080000 | 0.080000         | 0.080000 | 0.080000 | 0.080000 | 0.080000 |
| Profit                              | 0.200000 | 0.200000         | 0.200000 | 0.200000 | 0.200000 | 0.200000 |
| G&A Cost of Money                   | 0.003000 | 0.003000         | 0.003000 | 0.003000 | 0.003000 | 0.003000 |
| Mnfg Labor - Manufacturing Labor    |          |                  |          |          |          |          |
|                                     | 2014     | 2015             | 2016     | 2017     | 2018     | 2019     |
| Labor Overhead                      | 1.100000 | 1.110000         | 1.120000 | 1.130000 | 1.140000 | 1.150000 |
| G&A, IR&D / B&P                     | 0.080000 | 0.080000         | 0.080000 | 0.080000 | 0.080000 | 0.080000 |
| Profit                              | 0.150000 | 0.150000         | 0.150000 | 0.150000 | 0.150000 | 0.150000 |
| Mfg Cost of Money                   | 0.002000 | 0.002000         | 0.002000 | 0.002000 | 0.002000 | 0.002000 |
| G&A Cost of Money                   | 0.003000 | 0.003000         | 0.003000 | 0.003000 | 0.003000 | 0.003000 |
| ODCs - Other Direct Costs           |          |                  |          |          |          |          |
|                                     | 2014     | 2015             | 2016     | 2017     | 2018     | 2019     |
| G&A, IR&D / B&P                     | 0.080000 | 0.080000         | 0.080000 | 0.080000 | 0.080000 | 0.080000 |
| Profit                              | 0.100000 | 0.100000         | 0.100000 | 0.100000 | 0.100000 | 0.100000 |
| G&A Cost of Money                   | 0.003000 | 0.003000         | 0.003000 | 0.003000 | 0.003000 | 0.003000 |
| Interdivisional Transfer FCCOM      | 0.001000 | 0.001000         | 0.001000 | 0.001000 | 0.001000 | 0.001000 |
| Subcontracts - Subcontracts         |          |                  |          |          |          |          |
|                                     | 2014     | 2015             | 2016     | 2017     | 2018     | 2019     |
| G&A, IR&D / B&P                     | 0.080000 | 0.080000         | 0.080000 | 0.080000 | 0.080000 | 0.080000 |
| Profit                              | 0.100000 | 0.100000         | 0.100000 | 0.100000 | 0.100000 | 0.100000 |
| G&A Cost of Money                   | 0.003000 | 0.003000         | 0.003000 | 0.003000 | 0.003000 | 0.003000 |
| Company Private                     |          |                  |          |          |          |          |

# Proposal Rate Buildup Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Proposal Rate Buildup Report prints the buildup of the rates of the resources in the proposal. The buildup of the rate of each resource is shown on a single line.

***Note:** To run this report, you must have Access Rights to the Show Direct Cost and Show Indirect Cost permissions. If the proposal is locked, access must be granted to those permissions in the Locked Proposal Rights.*

The report incorporates an Ad Hoc Layout, which allows you to select the items you want to include in it.

Depending on the options you select for the report, you can:

- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Report a fiscal year that is different than the proposal's fiscal year.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Proposal Rate Buildup Report:

**Content Options**

- Timescale: None
- Fiscal Year Period: Jan through Dec
- Fields included in the Ad Hoc Layout:
  - Resource
  - Indirect Pool
  - Total Overhead
  - Subtotal
  - G&A, IR&D / B&P
  - Total Indirect
  - Estimated Cost
  - Profit
  - Total Cost + Fee
  - Mfg Cost of Money
  - G&A Cost of Money
  - Total COM
  - Total Price

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Year: None
- End Year: None

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



|                                            |              |                                   |          |                 |                |                |        |                           |                   |                   |           |             |
|--------------------------------------------|--------------|-----------------------------------|----------|-----------------|----------------|----------------|--------|---------------------------|-------------------|-------------------|-----------|-------------|
| Proposal: Advanced Tank, Ver. 0            |              | Executive Business Services, Inc. |          |                 |                |                |        | Proposal Number: 2015 001 |                   |                   |           |             |
| RFQ Ref.: AA-2015                          |              | Proposal Rate Buildup Report      |          |                 |                |                |        | Date: 12/7/2016           |                   |                   |           |             |
| Proposal Manager: C. Layton                |              |                                   |          |                 |                |                |        | Time: 4:35:13 PM          |                   |                   |           |             |
| Rate Tables: Tank Directs   Tank Indirects |              |                                   |          |                 |                |                |        | Page: 1                   |                   |                   |           |             |
| Rate Detail                                |              |                                   |          |                 |                |                |        |                           |                   |                   |           |             |
| Resource                                   | Burden Pool  | Total Overhead                    | Subtotal | G&A, IR&D / B&P | Total Indirect | Estimated Cost | Profit | Total Cost + Fee          | Mfg Cost of Money | G&A Cost of Money | Total COM | Total Price |
| Assembly                                   | Mnfg Labor   | 17.09                             | 32.37    | 2.59            | 19.68          | 34.96          | 5.24   | 40.21                     | 0.03              | 0.10              | 0.13      | 40.34       |
| Engineering Aide                           | Eng Labor    | 12.17                             | 35.96    | 2.88            | 15.05          | 38.83          | 3.88   | 42.72                     | 0.00              | 0.11              | 0.11      | 42.82       |
| Fabrication                                | Mnfg Labor   | 24.35                             | 46.13    | 3.69            | 28.04          | 49.82          | 7.47   | 57.30                     | 0.04              | 0.14              | 0.18      | 57.48       |
| IntDiv Xfr @ Cost                          | ODCs         | 0.00                              | 1.00     | 0.08            | 0.08           | 1.08           | 0.11   | 1.19                      | 0.00              | 0.00              | 0.00      | 1.19        |
| IntDiv Xfr @ Price                         | ODCs         |                                   |          |                 |                |                |        | 1.00                      | 0.00              | 0.00              | 0.00      | 1.00        |
| Junior Engineer                            | Eng Labor    | 13.81                             | 40.80    | 3.26            | 17.07          | 44.06          | 4.41   | 48.47                     | 0.00              | 0.12              | 0.12      | 48.59       |
| Metallurgist                               | Mnfg Labor   | 63.03                             | 119.47   | 9.56            | 72.59          | 129.02         | 19.35  | 148.38                    | 0.11              | 0.36              | 0.47      | 148.85      |
| Program Manager                            | Eng Labor    | 22.16                             | 65.47    | 5.24            | 27.40          | 70.71          | 7.07   | 77.78                     | 0.00              | 0.20              | 0.20      | 77.97       |
| Purchased Parts                            | Materials    | 0.05                              | 1.05     | 0.08            | 0.14           | 1.14           | 0.23   | 1.36                      | 0.00              | 0.00              | 0.00      | 1.37        |
| Quality Assurance                          | Mnfg Labor   | 29.99                             | 56.71    | 4.54            | 34.52          | 61.25          | 9.19   | 70.44                     | 0.05              | 0.17              | 0.22      | 70.66       |
| Raw Materials                              | Materials    | 0.05                              | 1.05     | 0.08            | 0.14           | 1.14           | 0.23   | 1.36                      | 0.00              | 0.00              | 0.00      | 1.37        |
| Senior Engineer                            | Eng Labor    | 16.74                             | 49.46    | 3.96            | 20.70          | 53.42          | 5.34   | 58.76                     | 0.00              | 0.15              | 0.15      | 58.91       |
| SUB--Assembly                              | Empty        | 0.00                              | 1.00     | 0.00            | 0.00           | 1.00           | 0.00   | 1.00                      | 0.00              | 0.00              | 0.00      | 1.00        |
| Subcontract Assemblies                     | Subcontracts | 0.00                              | 1.00     | 0.08            | 0.08           | 1.08           | 0.11   | 1.19                      | 0.00              | 0.00              | 0.00      | 1.19        |
| SUB--Fabrication                           | Empty        | 0.00                              | 1.00     | 0.00            | 0.00           | 1.00           | 0.00   | 1.00                      | 0.00              | 0.00              | 0.00      | 1.00        |
| SUB--Purchased Parts                       | Empty        | 0.00                              | 1.00     | 0.00            | 0.00           | 1.00           | 0.00   | 1.00                      | 0.00              | 0.00              | 0.00      | 1.00        |
| SUB--Raw Materials                         | Empty        | 0.00                              | 1.00     | 0.00            | 0.00           | 1.00           | 0.00   | 1.00                      | 0.00              | 0.00              | 0.00      | 1.00        |
| Technical Writer                           | Eng Labor    | 8.89                              | 26.25    | 2.10            | 10.99          | 28.36          | 2.84   | 31.19                     | 0.00              | 0.08              | 0.08      | 31.27       |
| Travel                                     | ODCs         | 0.00                              | 1.00     | 0.08            | 0.08           | 1.08           | 0.11   | 1.19                      | 0.00              | 0.00              | 0.00      | 1.19        |
| Warranty                                   | ODCs         |                                   |          |                 |                |                |        |                           |                   |                   |           | 1.00        |
| Proprietary Information                    |              |                                   |          |                 |                |                |        |                           |                   |                   |           |             |

# Proposal Rate Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

The Proposal Rate Report prints the direct rates and any indirect rate selected by year of the resources used in the proposal.

**Note:** *To run this report, you must have Access Rights to the Show Direct Cost and Show Indirect Cost permissions. If the proposal is locked, access must be granted to those permissions in the Locked Proposal Rights.*

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Print rate information by month, quarter, or year.
- Print rate information for a specific year, or range of years.
- Enter a resource selection to limit the report to the resources specified in the selection.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Proposal Rate Report:

**Content Options**

- Timescale: Quarterly
- Fiscal Year Period: Jan through Dec
- Indirect Rates to Print:
  - G&A, IR&D / B&P
  - Profit
- Print Notes Text: No
- Print Notes Attachment File Names: No

**Filter Options**

- Resource Selection: None
- Start Year: 2016
- End Year: 2016

**Format Options**

- User Title Definition: Default
- Rates Decimal Places: 2
- Auto Scale Font: Yes
- Page Number Format: Page N

- Start Page Number: 1
- Section: N/A

|                                            |                                   |                                   |         |         |         |                           |          |
|--------------------------------------------|-----------------------------------|-----------------------------------|---------|---------|---------|---------------------------|----------|
| Proposal: Advanced Tank, Ver. 0            |                                   | Executive Business Services, Inc. |         |         |         | Proposal Number: 2015 001 |          |
| RFQ Ref.: AA-2015                          |                                   | Proposal Rate Report              |         |         |         | Date: 8/6/2015            |          |
| Proposal Manager: C. Layton                |                                   |                                   |         |         |         | Time: 10:03:28 AM         |          |
| Rate Tables: Tank Directs   Tank Indirects |                                   |                                   |         |         |         | Page: 1                   |          |
| Fiscal Year 2016                           |                                   |                                   |         |         |         |                           |          |
| Resource                                   | Description                       | Jan-Mar                           | Apr-Jun | Jul-Sep | Oct-Dec | G&A, IR&D / B&P           | Profit   |
| Assembly                                   | Final Assembly                    | 15.44                             | 15.44   | 15.44   | 15.44   | 0.080000                  | 0.150000 |
| Engineering Aide                           | Engineering Aide and Techs        | 24.26                             | 24.26   | 24.26   | 24.26   | 0.080000                  | 0.100000 |
| Fabrication                                | Fabrication, Line Operators       | 22.05                             | 22.05   | 22.05   | 22.05   | 0.080000                  | 0.150000 |
| IntDiv Xfr @ Cost                          | Interdivisional Transfer at Cost  | 1.00                              | 1.00    | 1.00    | 1.00    | 0.080000                  | 0.100000 |
| IntDiv Xfr @ Price                         | Interdivisional Transfer at Price | 1.00                              | 1.00    | 1.00    | 1.00    | 0.080000                  | 0.100000 |
| Junior Engineer                            | Junior Engineer and Sr. Techs     | 27.56                             | 27.56   | 27.56   | 27.56   | 0.080000                  | 0.100000 |
| Metallurgist                               | Metallurgist and Lab Specialists  | 57.33                             | 57.33   | 57.33   | 57.33   | 0.080000                  | 0.150000 |
| Program Manager                            | Program Managers and Deputy PMs   | 44.10                             | 44.10   | 44.10   | 44.10   | 0.080000                  | 0.100000 |
| Purchased Parts                            | Purchased Parts                   | 1.00                              | 1.00    | 1.00    | 1.00    | 0.080000                  | 0.200000 |
| Quality Assurance                          | Quality Assurance                 | 26.46                             | 26.46   | 26.46   | 26.46   | 0.080000                  | 0.150000 |
| Raw Materials                              | Raw Materials                     | 1.00                              | 1.00    | 1.00    | 1.00    | 0.080000                  | 0.200000 |
| Senior Engineer                            | Senior Engineers and Scientists   | 33.08                             | 33.08   | 33.08   | 33.08   | 0.080000                  | 0.100000 |
| SUB--Assembly                              | Final Assembly                    | 1.00                              | 1.00    | 1.00    | 1.00    | 0.000000                  | 0.000000 |
| Subcontract Assemblies                     | Subcontract Assemblies            | 1.00                              | 1.00    | 1.00    | 1.00    | 0.080000                  | 0.100000 |
| SUB--Fabrication                           | Fabrication, Line Operators       | 1.00                              | 1.00    | 1.00    | 1.00    | 0.000000                  | 0.000000 |
| SUB--Purchased Parts                       | Purchased Parts                   | 1.00                              | 1.00    | 1.00    | 1.00    | 0.000000                  | 0.000000 |
| SUB--Raw Materials                         | Raw Materials                     | 1.00                              | 1.00    | 1.00    | 1.00    | 0.000000                  | 0.000000 |
| Technical Writer                           | Technical Writer                  | 17.64                             | 17.64   | 17.64   | 17.64   | 0.080000                  | 0.100000 |
| Travel                                     | Travel                            | 1.00                              | 1.00    | 1.00    | 1.00    | 0.080000                  | 0.100000 |
| Warranty                                   | Warranty Coverage                 | 1.00                              | 1.00    | 1.00    | 1.00    | 0.080000                  | 0.100000 |
| Proprietary Information                    |                                   |                                   |         |         |         |                           |          |

# Rate Band Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Rate Band Report prints the rates of the rate bands from a specific Rate Band Table. The report lists the rate bands in alphanumeric order. The rates are listed in tabular format by period (month, quarter, or year depending on the timescale of the table selected).

Depending on the options you select for the report, you can:

- Run the report for the current proposal.
- Report a fiscal year that is different than the proposal's fiscal year.
- Print rate information for a specific year, or range of years.
- Print rate information for a specific rate band.
- Print only the overriding rates.

**Executive Business Services, Inc.**  
**Rate Band Report**

Date: 11/19/2014  
Time: 8:48:22 AM  
Page: 1

Fiscal Year: (Jan through Dec)

**TIER I - Tier I Labor**

| Year | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2012 | 15.00 | 15.00 | 15.00 | 15.00 | 15.00 | 15.00 | 15.00 | 15.00 | 15.00 | 15.00 | 15.00 | 15.00 |
| 2013 | 15.53 | 15.53 | 15.53 | 15.53 | 15.53 | 15.53 | 15.53 | 15.53 | 15.53 | 15.53 | 15.53 | 15.53 |
| 2014 | 16.07 | 16.07 | 16.07 | 16.07 | 16.07 | 16.07 | 16.07 | 16.07 | 16.07 | 16.07 | 16.07 | 16.07 |
| 2015 | 16.63 | 16.63 | 16.63 | 16.63 | 16.63 | 16.63 | 16.63 | 16.63 | 16.63 | 16.63 | 16.63 | 16.63 |
| 2016 | 17.21 | 17.21 | 17.21 | 17.21 | 17.21 | 17.21 | 17.21 | 17.21 | 17.21 | 17.21 | 17.21 | 17.21 |
| 2017 | 17.82 | 17.82 | 17.82 | 17.82 | 17.82 | 17.82 | 17.82 | 17.82 | 17.82 | 17.82 | 17.82 | 17.82 |
| 2018 | 18.44 | 18.44 | 18.44 | 18.44 | 18.44 | 18.44 | 18.44 | 18.44 | 18.44 | 18.44 | 18.44 | 18.44 |
| 2019 | 19.08 | 19.08 | 19.08 | 19.08 | 19.08 | 19.08 | 19.08 | 19.08 | 19.08 | 19.08 | 19.08 | 19.08 |
| 2020 | 19.75 | 19.75 | 19.75 | 19.75 | 19.75 | 19.75 | 19.75 | 19.75 | 19.75 | 19.75 | 19.75 | 19.75 |
| 2021 | 20.44 | 20.44 | 20.44 | 20.44 | 20.44 | 20.44 | 20.44 | 20.44 | 20.44 | 20.44 | 20.44 | 20.44 |
| 2022 | 21.16 | 21.16 | 21.16 | 21.16 | 21.16 | 21.16 | 21.16 | 21.16 | 21.16 | 21.16 | 21.16 | 21.16 |
| 2023 | 21.90 | 21.90 | 21.90 | 21.90 | 21.90 | 21.90 | 21.90 | 21.90 | 21.90 | 21.90 | 21.90 | 21.90 |

**TIER II - Tier II Labor**

| Year | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2012 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 |
| 2013 | 25.88 | 25.88 | 25.88 | 25.88 | 25.88 | 25.88 | 25.88 | 25.88 | 25.88 | 25.88 | 25.88 | 25.88 |
| 2014 | 26.78 | 26.78 | 26.78 | 26.78 | 26.78 | 26.78 | 26.78 | 26.78 | 26.78 | 26.78 | 26.78 | 26.78 |
| 2015 | 27.72 | 27.72 | 27.72 | 27.72 | 27.72 | 27.72 | 27.72 | 27.72 | 27.72 | 27.72 | 27.72 | 27.72 |
| 2016 | 28.69 | 28.69 | 28.69 | 28.69 | 28.69 | 28.69 | 28.69 | 28.69 | 28.69 | 28.69 | 28.69 | 28.69 |
| 2017 | 29.69 | 29.69 | 29.69 | 29.69 | 29.69 | 29.69 | 29.69 | 29.69 | 29.69 | 29.69 | 29.69 | 29.69 |
| 2018 | 30.73 | 30.73 | 30.73 | 30.73 | 30.73 | 30.73 | 30.73 | 30.73 | 30.73 | 30.73 | 30.73 | 30.73 |
| 2019 | 31.81 | 31.81 | 31.81 | 31.81 | 31.81 | 31.81 | 31.81 | 31.81 | 31.81 | 31.81 | 31.81 | 31.81 |
| 2020 | 32.92 | 32.92 | 32.92 | 32.92 | 32.92 | 32.92 | 32.92 | 32.92 | 32.92 | 32.92 | 32.92 | 32.92 |
| 2021 | 34.07 | 34.07 | 34.07 | 34.07 | 34.07 | 34.07 | 34.07 | 34.07 | 34.07 | 34.07 | 34.07 | 34.07 |
| 2022 | 35.26 | 35.26 | 35.26 | 35.26 | 35.26 | 35.26 | 35.26 | 35.26 | 35.26 | 35.26 | 35.26 | 35.26 |
| 2023 | 36.50 | 36.50 | 36.50 | 36.50 | 36.50 | 36.50 | 36.50 | 36.50 | 36.50 | 36.50 | 36.50 | 36.50 |





ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Rate Band Report:

**Content Options**

- Timescale: Monthly
- Fiscal Year Period: Jan through Dec
- Print Effective Date: No

**Filter Options**

- Reconcile with Proposal: No
- Rate Band Table: Tutorial Bands
- Rate Band: None
- Start Year: 2012
- End Year: 2023

**Format Options**

- User Title Definition: Default
- Rates Decimal Places: 2
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

# Rate Buildup Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Rate Buildup Report prints the buildup of the rates of the resources in a Direct, Composite, or T&M Rate Table. It displays this data on an annual, quarterly, or monthly basis. The resources' rate buildup within each period is shown on a single line.

The report incorporates an Ad Hoc Layout, which allows you to select the items you want to include in it. It also uses Group Sorting, so you can control how the data in the report is organized.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Print a rate buildup using only the resources and rates from the proposal selected in the Navigation Pane.
- Print a rate buildup for a single resource.
- Enter start/end years to limit the report to a specific period of performance.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Rate Buildup Report:

**Content Options**

- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Fields included in the Ad Hoc Layout:
  - Resource
  - Effective Date
  - Indirect Pool
  - Year
  - Direct Rate
  - Total Overhead
  - Subtotal
  - Total Indirect
  - Estimated Cost
  - Total COM
  - Total Price
  - Total Cost Factor
  - Total Price Factor

- Group Sorting
  - Field: Resource Name
  - Direction: Ascending
- Print Notes Text: No
- Print Notes Attachment File Names: No

**Filter Options**

- Reconcile with Proposal: No
- Direct Rate Table: Tank Directs
- Resource: None
- Start Year: 2014
- End Year: 2019

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| Executive Business Services, Inc. |                |               |      |             |                |          |                |                |           |             | Date: 12/7/2016   |                    |
|-----------------------------------|----------------|---------------|------|-------------|----------------|----------|----------------|----------------|-----------|-------------|-------------------|--------------------|
| Rate Buildup Report               |                |               |      |             |                |          |                |                |           |             | Time: 4:22:21 PM  |                    |
| Direct Rate Table: Tank Directs   |                |               |      |             |                |          |                |                |           |             | Page: 1           |                    |
| Fiscal Year: (Jan through Dec)    |                |               |      |             |                |          |                |                |           |             |                   |                    |
| Resource                          | Effective Date | Indirect Pool | Year | Direct Rate | Total Overhead | Subtotal | Total Indirect | Estimated Cost | Total COM | Total Price | Total Cost Factor | Total Price Factor |
| Assembly                          | 1/1/2014       | Mnfg Labor    | 2014 | 14.00       | 15.40          | 29.40    | 17.75          | 31.75          | 0.12      | 36.63       | 27.22             | 31.40              |
| Assembly                          | 1/1/2014       | Mnfg Labor    | 2015 | 14.70       | 16.32          | 31.02    | 18.80          | 33.50          | 0.12      | 38.65       | 27.35             | 31.55              |
| Assembly                          | 1/1/2014       | Mnfg Labor    | 2016 | 15.44       | 17.29          | 32.72    | 19.90          | 35.34          | 0.13      | 40.77       | 27.48             | 31.70              |
| Assembly                          | 1/1/2014       | Mnfg Labor    | 2017 | 16.21       | 18.31          | 34.52    | 21.08          | 37.28          | 0.14      | 43.01       | 27.60             | 31.85              |
| Assembly                          | 1/1/2014       | Mnfg Labor    | 2018 | 17.18       | 19.58          | 36.76    | 22.53          | 39.70          | 0.14      | 45.80       | 27.73             | 32.00              |
| Assembly                          | 1/1/2014       | Mnfg Labor    | 2019 | 18.21       | 20.94          | 39.15    | 24.07          | 42.28          | 0.15      | 48.78       | 27.86             | 32.15              |
| Engineering Aide                  | 1/1/2014       | Eng Labor     | 2014 | 22.00       | 11.22          | 33.22    | 13.88          | 35.88          | 0.10      | 39.57       | 19.57             | 21.58              |
| Engineering Aide                  | 1/1/2014       | Eng Labor     | 2015 | 23.10       | 11.80          | 34.90    | 14.60          | 37.70          | 0.10      | 41.57       | 19.58             | 21.60              |
| Engineering Aide                  | 1/1/2014       | Eng Labor     | 2016 | 24.26       | 12.42          | 36.67    | 15.35          | 39.61          | 0.11      | 43.68       | 19.60             | 21.61              |
| Engineering Aide                  | 1/1/2014       | Eng Labor     | 2017 | 25.47       | 13.06          | 38.53    | 16.15          | 41.62          | 0.12      | 45.89       | 19.61             | 21.62              |
| Engineering Aide                  | 1/1/2014       | Eng Labor     | 2018 | 27.00       | 13.88          | 40.87    | 17.15          | 44.14          | 0.12      | 48.68       | 19.62             | 21.64              |
| Engineering Aide                  | 1/1/2014       | Eng Labor     | 2019 | 28.62       | 14.74          | 43.35    | 18.21          | 46.82          | 0.13      | 51.63       | 19.63             | 21.65              |
| Fabrication                       | 1/1/2014       | Mnfg Labor    | 2014 | 20.00       | 22.00          | 42.00    | 25.36          | 45.36          | 0.17      | 52.33       | 27.22             | 31.40              |
| Fabrication                       | 1/1/2014       | Mnfg Labor    | 2015 | 21.00       | 23.31          | 44.31    | 26.85          | 47.85          | 0.17      | 55.21       | 27.35             | 31.55              |
| Fabrication                       | 1/1/2014       | Mnfg Labor    | 2016 | 22.05       | 24.70          | 46.75    | 28.44          | 50.49          | 0.18      | 58.24       | 27.48             | 31.70              |
| Fabrication                       | 1/1/2014       | Mnfg Labor    | 2017 | 23.15       | 26.16          | 49.31    | 30.11          | 53.26          | 0.19      | 61.44       | 27.60             | 31.85              |
| Fabrication                       | 1/1/2014       | Mnfg Labor    | 2018 | 24.54       | 27.98          | 52.52    | 32.18          | 56.72          | 0.21      | 65.44       | 27.73             | 32.00              |
| Fabrication                       | 1/1/2014       | Mnfg Labor    | 2019 | 26.01       | 29.92          | 55.93    | 34.39          | 60.40          | 0.22      | 69.69       | 27.86             | 32.15              |
| IntDiv Xfr @ Cost                 | 1/1/2014       | ODCs          | 2014 | 1.00        | 0.00           | 1.00     | 0.08           | 1.08           | 0.00      | 1.19        | 12.96             | 14.30              |
| IntDiv Xfr @ Cost                 | 1/1/2014       | ODCs          | 2015 | 1.00        | 0.00           | 1.00     | 0.08           | 1.08           | 0.00      | 1.19        | 12.96             | 14.30              |
| IntDiv Xfr @ Cost                 | 1/1/2014       | ODCs          | 2016 | 1.00        | 0.00           | 1.00     | 0.08           | 1.08           | 0.00      | 1.19        | 12.96             | 14.30              |
| IntDiv Xfr @ Cost                 | 1/1/2014       | ODCs          | 2017 | 1.00        | 0.00           | 1.00     | 0.08           | 1.08           | 0.00      | 1.19        | 12.96             | 14.30              |
| IntDiv Xfr @ Cost                 | 1/1/2014       | ODCs          | 2018 | 1.00        | 0.00           | 1.00     | 0.08           | 1.08           | 0.00      | 1.19        | 12.96             | 14.30              |
| IntDiv Xfr @ Cost                 | 1/1/2014       | ODCs          | 2019 | 1.00        | 0.00           | 1.00     | 0.08           | 1.08           | 0.00      | 1.19        | 12.96             | 14.30              |
| IntDiv Xfr @ Price                | 1/1/2014       | ODCs          | 2014 | 1.00        |                |          |                |                | 0.00      | 1.00        |                   | 12.00              |
| IntDiv Xfr @ Price                | 1/1/2014       | ODCs          | 2015 | 1.00        |                |          |                |                | 0.00      | 1.00        |                   | 12.00              |
| IntDiv Xfr @ Price                | 1/1/2014       | ODCs          | 2016 | 1.00        |                |          |                |                | 0.00      | 1.00        |                   | 12.00              |
| IntDiv Xfr @ Price                | 1/1/2014       | ODCs          | 2017 | 1.00        |                |          |                |                | 0.00      | 1.00        |                   | 12.00              |
| IntDiv Xfr @ Price                | 1/1/2014       | ODCs          | 2018 | 1.00        |                |          |                |                | 0.00      | 1.00        |                   | 12.00              |
| IntDiv Xfr @ Price                | 1/1/2014       | ODCs          | 2019 | 1.00        |                |          |                |                | 0.00      | 1.00        |                   | 12.00              |
| Junior Engineer                   | 1/1/2014       | Eng Labor     | 2014 | 25.00       | 12.75          | 37.75    | 15.77          | 40.77          | 0.11      | 44.96       | 19.57             | 21.58              |
| Company Private                   |                |               |      |             |                |          |                |                |           |             |                   |                    |

# Rate Card Report

**This report is only available in the following editions of ProPricer™**

[Contractor Edition Enterprise](#)

[Contractor Edition Essentials](#)

The Rate Card Report prints all the resource and labor category information from the proposal's Rate Card. The rates and cost details are broken down by period, and labor categories are further broken down by their bases.

Depending on the options you select for the report, you can:

- Select which indirect elements to print.
- Print Rate Card information for a specific range of dates.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Rate Card report:

**Content Options**

- Indirect Elements to Print:
  - Health and Welfare
  - FICA
  - FUTA
  - Total Cost
  - Total Price

**Filter Options**

- Start Year: 2015
- End Year: 2017

**Format Options**

- User Title Definition: Default
- Rates Decimal Places: 2
- Cost Decimal Places: 2
- Cost Decimal Scale: None
- Print Currency Symbol: No
- Auto Scale Font: Yes

- Page Numbering Format: Page N
- Start Page Number: 1
- Section: N/A



ProPricer 9.6.101.0 Report Samples

|                                                          |  |  |                                   |  |  |  |  |  |                           |  |  |
|----------------------------------------------------------|--|--|-----------------------------------|--|--|--|--|--|---------------------------|--|--|
| Proposal: Advanced Tank, Ver. 0                          |  |  | Executive Business Services, Inc. |  |  |  |  |  | Proposal Number: 2015 001 |  |  |
| RFQ Ref.: AA-2015                                        |  |  | Rate Card Report                  |  |  |  |  |  | Date: 8/15/2016           |  |  |
| Proposal Manager: C. Layton                              |  |  |                                   |  |  |  |  |  | Time: 4:12:31 PM          |  |  |
| Rate Tables: Tank Directs   Tank Indirects               |  |  |                                   |  |  |  |  |  | Page: 1                   |  |  |
| Labor Category: Engineering - Engineering Labor Category |  |  |                                   |  |  |  |  |  |                           |  |  |
| Work Schedule: Union                                     |  |  |                                   |  |  |  |  |  |                           |  |  |
| Resource Class: Engineering                              |  |  |                                   |  |  |  |  |  |                           |  |  |
| Indirect Pool: Eng Labor                                 |  |  |                                   |  |  |  |  |  |                           |  |  |
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# Resource Set Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Resource Set Report prints the resource sets and corresponding elements from a Resource Set Table.

Depending on the options you select for the report, you can:

- Customize the way elements are displayed.
- Run the report for the proposal selected in the Navigation Pane.
- Print only the data for a specific resource set.

The report also incorporates an Ad Hoc Layout, which allows you to select the items you want to include in it.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Resource Set Report:

**Content Options**

- Ad Hoc Layout: Default
- Resource Display: Default

**Filter Options**

- Reconcile with Proposal: No
- Resource Set Table: Common
- Resource Set: None

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Resource Set Report**

Date: 6/28/2017

Time: 1:35:02 PM

Page: 1

Resource Set Table: Common

Resource Set: Inspection - Inspection Process

**Member Elements**

| Category | Name              | Description                     | Factor     | LCurve | Slope | Start Ref. Unit | End Ref. Unit |
|----------|-------------------|---------------------------------|------------|--------|-------|-----------------|---------------|
| Resource | Program Manager   | Program Managers and Deputy PMs | 0.250000   | None   |       |                 |               |
| Resource | Quality Assurance | Quality Assurance               | 4.000000   | None   |       |                 |               |
| Resource | Travel            | Travel                          | 350.000000 | None   |       |                 |               |

Company Private

# Scheduled Rate Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Scheduled Rate Report prints monthly scheduled rate details for a Scheduled Rate Table. The scheduled rates are shown in alphanumeric order. The rate details are shown by month and calendar year.

Depending on the options you select for the report, you can:

- Run the report for the current proposal.
- Print rate information for a specific year, or range of years.
- Print rate information for a specific scheduled rate.
- Print only the overriding scheduled rates.

The following options were used to generate the Scheduled Rate Report:

**Content Options**

- Print Effective Date: No

**Filter Options**

- Reconcile with Proposal: Yes
- Scheduled Rate Table: Scheduled Rate Table
- Scheduled Rate: None
- Start Year: 2015
- End Year: 2016

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| Executive Business Services, Inc.          |        |        |        |        |        |        |        |        |        |        |        | Date: 8/6/2015     |
|--------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------------|
| Scheduled Rate Report                      |        |        |        |        |        |        |        |        |        |        |        | Time: 11:09:51 AM  |
| Scheduled Rate Table: Scheduled Rate Table |        |        |        |        |        |        |        |        |        |        |        | Page: 1            |
| ENG I - Engineer I                         |        |        |        |        |        |        |        |        |        |        |        | Discount: 0.000000 |
| Year                                       | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec                |
| 2015                                       | 72.55  | 72.55  | 72.55  | 72.55  | 72.55  | 72.55  | 72.55  | 72.55  | 72.55  | 72.55  | 72.55  | 72.55              |
| 2016                                       | 74.43  | 74.43  | 74.43  | 74.43  | 74.43  | 74.43  | 74.43  | 74.43  | 74.43  | 74.43  | 74.43  | 74.43              |
| ENG II - Engineer II                       |        |        |        |        |        |        |        |        |        |        |        | Discount: 0.000000 |
| Year                                       | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec                |
| 2015                                       | 104.89 | 104.89 | 104.89 | 104.89 | 104.89 | 104.89 | 104.89 | 104.89 | 104.89 | 104.89 | 104.89 | 104.89             |
| 2016                                       | 107.62 | 107.62 | 107.62 | 107.62 | 107.62 | 107.62 | 107.62 | 107.62 | 107.62 | 107.62 | 107.62 | 107.62             |
| MNFG I - Manufacturing I                   |        |        |        |        |        |        |        |        |        |        |        | Discount: 0.000000 |
| Year                                       | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec                |
| 2015                                       | 51.14  | 51.14  | 51.14  | 51.14  | 51.14  | 51.14  | 51.14  | 51.14  | 51.14  | 51.14  | 51.14  | 51.14              |
| 2016                                       | 52.47  | 52.47  | 52.47  | 52.47  | 52.47  | 52.47  | 52.47  | 52.47  | 52.47  | 52.47  | 52.47  | 52.47              |
| MNFG II - Manufacturing II                 |        |        |        |        |        |        |        |        |        |        |        | Discount: 0.000000 |
| Year                                       | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec                |
| 2015                                       | 56.84  | 56.84  | 56.84  | 56.84  | 56.84  | 56.84  | 56.84  | 56.84  | 56.84  | 56.84  | 56.84  | 56.84              |
| 2016                                       | 58.32  | 58.32  | 58.32  | 58.32  | 58.32  | 58.32  | 58.32  | 58.32  | 58.32  | 58.32  | 58.32  | 58.32              |
| PRGMGR - Program Manager                   |        |        |        |        |        |        |        |        |        |        |        | Discount: 0.000000 |
| Year                                       | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec                |
| 2015                                       | 138.48 | 138.48 | 138.48 | 138.48 | 138.48 | 138.48 | 138.48 | 138.48 | 138.48 | 138.48 | 138.48 | 138.48             |
| 2016                                       | 142.08 | 142.08 | 142.08 | 142.08 | 142.08 | 142.08 | 142.08 | 142.08 | 142.08 | 142.08 | 142.08 | 142.08             |
| TECHWRITE - Technical Writer               |        |        |        |        |        |        |        |        |        |        |        | Discount: 0.000000 |
| Year                                       | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec                |
| 2015                                       | 67.85  | 67.85  | 67.85  | 67.85  | 67.85  | 67.85  | 67.85  | 67.85  | 67.85  | 67.85  | 67.85  | 67.85              |
| 2016                                       | 69.61  | 69.61  | 69.61  | 69.61  | 69.61  | 69.61  | 69.61  | 69.61  | 69.61  | 69.61  | 69.61  | 69.61              |
| Company Private                            |        |        |        |        |        |        |        |        |        |        |        |                    |

# Travel Rate Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Travel Rate Report prints the travel expenses from a Travel Rate Table. The report incorporates an Ad Hoc Layout, which allows you to select the items you want to include in it.

Depending on the options you select for the report, you can:

- Run the report for the current proposal.
- Print rate information for a single destination.
- Print only the overriding rates.

The destinations are presented in a list arranged in alphanumeric order. The rates are shown in columns by Travel Expense.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Travel Rate Report:

**Content Options**

- Resource Display: Default
- Fields included in the Ad Hoc Layout:
  - Destination
  - Resource
  - Airfare Rate
  - Per Diem Rate
  - Rental Car Rate
  - Mileage Rate
  - Hotel Rate
  - Miscellaneous Rate

**Filter Options**

- Reconcile with Proposal: No
- Print Overrides Only: N/A
- Travel Rate Table: Tank Travel
- Destination: None

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

Date: 8/6/2015  
Time: 11:05:04 AM  
Page: 1

**Travel Rate Table: Tank Travel**

Company Private

# Work Schedule Report

This report is only available in the following editions of ProPricer™

[Contractor Edition Enterprise](#)

[Contractor Edition Essentials](#)

The Work Schedule Report prints the details of each accounting calendar used in a specific Work Schedule Table. This includes data entered for rate modifiers and working hours. The report is not proposal-specific because the same Work Schedule Table can be used in various proposals. However, the report has a **Reconcile with Proposal** option that allows you to print the details of just the calendars used in the current proposal.

Depending on the options you select for the report, you can:

- Run the report for the current proposal selected in the Navigation Pane.
- Run the report for all accounting calendars in a Work Schedule Table.
- Print information for a specific accounting calendar.
- Print information for a specific year or range of years.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Work Schedule Report:

**Filter Options**

- Reconcile with Proposal: No
- Work Schedule Table: BM Work Schedule
- Accounting Calendar: None
- Start Year: 2020
- End Year: 2030

**Format Options**

- User Title Definition: Default
- Hours Decimal Places: 0
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Work Schedule Report**

Date: 11/3/2021

Time: 4:26:26 PM

Page: 1

Work Schedule Table: BM Work Schedule

Accounting Calendar: CBA - Collective Bargaining Agreement

| Year | Total<br>Hours | Holiday<br>Hours | PTO<br>Hours | Other<br>Hours | Non-<br>Prod<br>Hours | Available<br>Hours | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|------|----------------|------------------|--------------|----------------|-----------------------|--------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 2020 | 1,984          |                  |              |                | 0                     | 1,984              | 168 | 152 | 168 | 168 | 160 | 168 | 176 | 160 | 168 | 176 | 144 | 176 |
| 2021 | 2,080          | 40               | 120          | 40             | 200                   | 1,880              | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 |
| 2022 | 2,080          | 40               | 120          | 40             | 200                   | 1,880              | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 |
| 2023 | 2,080          | 40               | 120          | 40             | 200                   | 1,880              | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 |
| 2024 | 2,080          | 40               | 120          | 40             | 200                   | 1,880              | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 |
| 2025 | 2,080          | 40               | 120          | 40             | 200                   | 1,880              | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 |
| 2026 | 2,080          | 40               | 120          | 40             | 200                   | 1,880              | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 | 160 | 160 | 200 |
| 2027 | 1,984          |                  |              |                | 0                     | 1,984              | 152 | 152 | 176 | 176 | 160 | 168 | 168 | 168 | 168 | 168 | 160 | 168 |

Rate Modifier: 2nd Shift

Action: Multiply

| Name      | Action   | Value    | Currency |
|-----------|----------|----------|----------|
| 2nd Shift | Multiply | 0.250000 |          |

Rate Modifier: 3rd Shift

Action: Multiply

| Name      | Action   | Value    | Currency |
|-----------|----------|----------|----------|
| 3rd Shift | Multiply | 0.500000 |          |

Rate Modifier: Double Time

Action: Multiply

| Name        | Action   | Value    | Currency |
|-------------|----------|----------|----------|
| Double Time | Multiply | 1.000000 |          |

Rate Modifier: Hazard Pay

Action: Multiply

| Name       | Action   | Value    | Currency |
|------------|----------|----------|----------|
| Hazard Pay | Multiply | 0.100000 |          |

Rate Modifier: Overtime

Action: Multiply

| Name     | Action   | Value    | Currency |
|----------|----------|----------|----------|
| Overtime | Multiply | 0.500000 |          |

Company Private

# Summary Reports

## Annual Cost Summary Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Annual Cost Summary Report prints summarized costs for a single summary element or a combination of two summary elements, timephased by year. Each year of the reporting period is displayed in a separate column on the report. The summary field entries are printed on a single page or more depending on the volume of the report. If a summary element is not used in some years, the report prints zeroes for the respective expenses for those years. The report displays a total in the far right column for each combination of summary elements and a total at the bottom for each year.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the descriptions of the summary elements.
- Print the resources and descriptions.
- Enter start/end dates to limit the report to a specific period of performance.

- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Annual Cost Summary Report:

**Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Sub-Summary Field: None
- Fiscal Year Period: Jan through Dec
- Print Summary Field Description: Yes
- Print Resources: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Disclosure Format: Direct Cost - Standard
- Print Resource Description: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |            |                                   |           |            |                                          |  |
|--------------------------------------------|------------|-----------------------------------|-----------|------------|------------------------------------------|--|
| Proposal: Advanced Tank, Ver. 0            |            | Executive Business Services, Inc. |           |            | Proposal Number: 2015 001                |  |
| RFQ Ref.: AA-2015                          |            | Annual Cost Summary Report        |           |            | Date: 8/9/2015                           |  |
| Proposal Manager: C. Layton                |            |                                   |           |            | Time: 12:05:53 PM                        |  |
| Rate Tables: Tank Directs   Tank Indirects |            |                                   |           |            | Page: 1                                  |  |
| Direct Cost - Standard                     |            |                                   |           |            | Period of Performance: 01/2015 - 03/2017 |  |
|                                            |            |                                   |           |            | Fiscal Year: (Jan through Dec)           |  |
| WBS                                        | 2015       | 2016                              | 2017      | Total      |                                          |  |
| 1.1.A                                      | 2,380,460  | 3,061,759                         | 574,944   | 6,017,164  |                                          |  |
| 1.2.A                                      | 395,143    | 310,532                           |           | 705,675    |                                          |  |
| 1.2.A.1                                    | 481,709    | 511,702                           | 125,675   | 1,119,086  |                                          |  |
| 1.2.A.1.1                                  | 180,485    |                                   |           | 180,485    |                                          |  |
| 1.3.A                                      | 370,292    |                                   |           | 370,292    |                                          |  |
| 1.3.A.1                                    | 757,198    |                                   |           | 757,198    |                                          |  |
| 1.3.A.2                                    | 39,344     | 137,846                           |           | 177,189    |                                          |  |
| 1.4.A                                      |            | 3,505,503                         | 339,923   | 3,845,426  |                                          |  |
| 2.1.A.1.1                                  | 1,230,744  | 2,252,042                         | 329,260   | 3,812,047  |                                          |  |
| 2.3.A                                      | 864,666    | 904,566                           | 236,617   | 2,005,849  |                                          |  |
| 2.3.B                                      | 1,323,000  | 1,389,150                         | 364,652   | 3,076,802  |                                          |  |
| 2.3.C                                      | 1,638,000  | 1,719,900                         | 451,474   | 3,809,374  |                                          |  |
| 2.3.D                                      | 2,150,400  | 2,257,920                         | 592,704   | 5,001,024  |                                          |  |
| 2.3.E                                      |            | 8,820                             | 9,261     | 18,081     |                                          |  |
| 3.1.A                                      | 2,580,176  | 2,700,300                         | 706,606   | 5,987,082  |                                          |  |
| 3.1.B                                      | 4,291,684  |                                   |           | 4,291,684  |                                          |  |
| 3.1.C                                      |            | 7,733,208                         |           | 7,733,208  |                                          |  |
| 4.1.A                                      | 1,923,450  | 2,015,178                         | 527,871   | 4,466,499  |                                          |  |
| 4.2.A                                      | 1,923,450  | 2,015,178                         | 527,871   | 4,466,499  |                                          |  |
| 4.2.B                                      | 1,188,000  |                                   |           | 1,188,000  |                                          |  |
| 4.2.C                                      |            | 1,238,400                         |           | 1,238,400  |                                          |  |
| TOTALS                                     | 23,718,201 | 31,762,004                        | 4,786,856 | 60,267,062 |                                          |  |
| Proprietary Information                    |            |                                   |           |            |                                          |  |

# Detail Resource Rate Summary Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

The Detail Resource Rate Summary Report prints resource cost data by hourly rate within a fiscal year. It shows hours, rates, direct costs, and indirect expenses per resource. The hours and cost details are summarized for each fiscal year and for the proposal's entire period of performance.

***Note:** To run this report, you must have Access Rights to the Show Direct Cost and Show Indirect Cost permissions. If the proposal is locked, access must be granted to those permissions in the Locked Proposal Rights.*

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Summarize the data based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Detail Resource Rate Summary Report:

**Content Options**

- Summary Field: WBS
- Title Table/Mask Roll-Up: Yes
- Report Level Mask: 3
- Roll-Up Step Size: 0
- Perform Roll-Up: Yes
- Page Break: No
- Fiscal Year Period: Jan through Dec
- Year Page Break: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Print Indirect Rates: Yes

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None

- End Date: None

### **Format Options**

- User Title Definition: Default
- Hours Decimal Places: 0
- Rates Decimal Places: 2
- Indirect Rates Decimal Places: 6
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Print Currency Symbol: No
- Show Indirect Rates as %: No
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: 1

|                                            |                        |                                     |         |             |             |                     |                           |                           |                      |                |
|--------------------------------------------|------------------------|-------------------------------------|---------|-------------|-------------|---------------------|---------------------------|---------------------------|----------------------|----------------|
| Proposal: Advanced Tank, Ver. 0            |                        | Executive Business Services, Inc.   |         |             |             |                     | Proposal Number: 2015 001 |                           |                      |                |
| RFQ Ref.: AA-2015                          |                        | Detail Resource Rate Summary Report |         |             |             |                     | Date: 7/28/2016           |                           |                      |                |
| Proposal Manager: C. Layton                |                        |                                     |         |             |             |                     | Time: 11:32:18 AM         |                           |                      |                |
| Rate Tables: Tank Directs   Tank Indirects |                        |                                     |         |             |             |                     | Page: 1                   |                           |                      |                |
| Period of Performance: 01/2015 - 03/2017   |                        |                                     |         |             |             |                     |                           |                           |                      |                |
| Fiscal Year: (Jan through Dec)             |                        |                                     |         |             |             |                     |                           |                           |                      |                |
| WBS: 0 - Total Program                     |                        |                                     |         |             |             |                     |                           |                           |                      |                |
| Year                                       | Resource               | Period                              | Hours   | Hourly Rate | Direct Cost | Labor Overhead Rate | Labor Overhead            | Material Handling OH Rate | Material Handling OH | Total Overhead |
| 2015                                       |                        |                                     |         |             |             |                     |                           |                           |                      |                |
| Labor                                      |                        |                                     |         |             |             |                     |                           |                           |                      |                |
|                                            | Assembly               | 01/2015 - 12/2015                   | 137,250 | 14.70       | 2,017,575   | 1.110000            | 2,239,508                 | 0.000000                  | 0                    | 2,239,508      |
|                                            | Engineering Aide       | 01/2015 - 12/2015                   | 216,097 | 23.10       | 4,991,841   | 0.511000            | 2,550,831                 | 0.000000                  | 0                    | 2,550,831      |
|                                            | Fabrication            | 01/2015 - 12/2015                   | 132,000 | 21.00       | 2,772,000   | 1.110000            | 3,076,920                 | 0.000000                  | 0                    | 3,076,920      |
|                                            | Junior Engineer        | 01/2015 - 12/2015                   | 27,200  | 26.25       | 714,000     | 0.511000            | 364,854                   | 0.000000                  | 0                    | 364,854        |
|                                            | Metallurgist           | 01/2015 - 12/2015                   | 32,000  | 54.60       | 1,747,200   | 1.110000            | 1,939,392                 | 0.000000                  | 0                    | 1,939,392      |
|                                            | Program Manager        | 01/2015 - 12/2015                   | 35,080  | 42.00       | 1,473,360   | 0.511000            | 752,887                   | 0.000000                  | 0                    | 752,887        |
|                                            | Senior Engineer        | 01/2015 - 12/2015                   | 5,385   | 31.50       | 169,628     | 0.511000            | 86,680                    | 0.000000                  | 0                    | 86,680         |
|                                            | Technical Writer       | 01/2015 - 12/2015                   | 100,000 | 16.80       | 1,680,000   | 0.511000            | 858,480                   | 0.000000                  | 0                    | 858,480        |
| Material                                   |                        |                                     |         |             |             |                     |                           |                           |                      |                |
|                                            | Purchased Parts        | 01/2015 - 12/2015                   |         |             | 244,820     | 0.000000            | 0                         | 0.051100                  | 12,510               | 12,510         |
| Subcontractor                              |                        |                                     |         |             |             |                     |                           |                           |                      |                |
|                                            | Subcontract Assemblies | 01/2015 - 12/2015                   |         |             | 430,555     | 0.000000            | 0                         | 0.000000                  | 0                    | 0              |
| Travel                                     |                        |                                     |         |             |             |                     |                           |                           |                      |                |
|                                            | Travel                 | 01/2015 - 12/2015                   |         |             | 89,100      | 0.000000            | 0                         | 0.000000                  | 0                    | 0              |
| Interdivisional                            |                        |                                     |         |             |             |                     |                           |                           |                      |                |
|                                            | IntDiv Xfr @ Cost      | 01/2015 - 12/2015                   |         |             | 220,298     | 0.000000            | 0                         | 0.000000                  | 0                    | 0              |
| 2015 Total                                 |                        |                                     | 685,012 |             | 16,550,376  |                     | 11,869,551                |                           | 12,510               | 11,882,062     |
| 2016                                       |                        |                                     |         |             |             |                     |                           |                           |                      |                |
| Labor                                      |                        |                                     |         |             |             |                     |                           |                           |                      |                |
|                                            | Assembly               | 01/2016 - 12/2016                   | 243,901 | 15.44       | 3,764,612   | 1.120000            | 4,216,365                 | 0.000000                  | 0                    | 4,216,365      |
|                                            | Engineering Aide       | 01/2016 - 12/2016                   | 178,779 | 24.26       | 4,336,285   | 0.512000            | 2,220,178                 | 0.000000                  | 0                    | 2,220,178      |
|                                            | Fabrication            | 01/2016 - 12/2016                   | 218,648 | 22.05       | 4,821,188   | 1.120000            | 5,399,731                 | 0.000000                  | 0                    | 5,399,731      |
|                                            | Junior Engineer        | 01/2016 - 12/2016                   | 21,600  | 27.56       | 595,350     | 0.512000            | 304,819                   | 0.000000                  | 0                    | 304,819        |
|                                            | Metallurgist           | 01/2016 - 12/2016                   | 32,000  | 57.33       | 1,834,560   | 1.120000            | 2,054,707                 | 0.000000                  | 0                    | 2,054,707      |
|                                            | Program Manager        | 01/2016 - 12/2016                   | 35,758  | 44.10       | 1,576,928   | 0.512000            | 807,387                   | 0.000000                  | 0                    | 807,387        |
|                                            | Quality Assurance      | 01/2016 - 12/2016                   | 2,880   | 26.46       | 76,205      | 1.120000            | 85,349                    | 0.000000                  | 0                    | 85,349         |

# Element Matrix Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Element Matrix Report prints a crosscut of task input and cost information for the current proposal. The report is based on two summary elements. The information is presented in a rectangular array in which rows display the entries from the first summary element and columns, from the second. The array is divided into two parts. The upper part shows input and direct cost plus some indirect expenses, depending on the disclosure format selected. The lower part shows only indirect expenses.

Depending on the options you select for the report, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Element Matrix Report:

**Content Options**

- Side Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Top Summary Field: Bidder
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard

**Filter Options**

- Task Selection: None

- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

### Element Matrix Report

Page: 1

[illegible]

# Elements of Cost Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Elements of Cost Report summarizes the labor input data and direct cost details of a proposal, and it shows an analysis of the related indirect costs. The input and direct cost information is broken down into three types: Labor, Material, and Other. The Labor data is presented in the columns: Hours and Cost. Other includes Travel, Subcontractor, and Other. There is a separate column for every type, and the data from all columns is summed up in a Subtotal column. The percentages that appear on the right side of the report indicate the share of each entry in the overall price of the proposal.

Depending on the options you select for the report, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Elements of Cost Report:

**Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| Executive Business Services, Inc.          |           |            |                                          |            |            |      |
|--------------------------------------------|-----------|------------|------------------------------------------|------------|------------|------|
| Elements of Cost Report                    |           |            |                                          |            |            |      |
| Proposal: Advanced Tank, Ver. 0            |           |            | Proposal Number: 2015 001                |            |            |      |
| RFQ Ref.: AA-2015                          |           |            | Date: 8/9/2015                           |            |            |      |
| Proposal Manager: C. Layton                |           |            | Time: 12:12:01 PM                        |            |            |      |
| Rate Tables: Tank Directs   Tank Indirects |           |            | Page: 1                                  |            |            |      |
| Full Disclosure                            |           |            | Period of Performance: 01/2015 - 03/2017 |            |            |      |
| WBS                                        | Hours     | Cost       | Material                                 | Other      | Subtotal   |      |
| 1.1.A                                      | 64,000    | 1,831,653  |                                          | 85,294     | 1,916,947  | 3 %  |
| 1.2.A                                      | 25,200    | 675,675    |                                          | 30,000     | 705,675    | 1 %  |
| 1.2.A.1                                    | 32,400    | 879,086    | 60,000                                   | 90,000     | 1,029,086  | 2 %  |
| 1.2.A.1.1                                  | 8,190     | 163,485    |                                          | 17,000     | 180,485    | 0 %  |
| 1.3.A                                      | 11,520    | 288,792    |                                          | 81,500     | 370,292    | 1 %  |
| 1.3.A.1                                    | 27,765    | 635,198    | 30,000                                   | 62,000     | 727,198    | 1 %  |
| 1.3.A.2                                    | 5,000     | 177,189    |                                          |            | 177,189    | 0 %  |
| 1.4.A                                      | 188,853   | 3,530,426  |                                          | 315,000    | 3,845,426  | 7 %  |
| 2.1.A.1.1                                  | 141,240   | 2,831,047  | 315,000                                  | 616,000    | 3,762,047  | 7 %  |
| 2.3.A                                      | 90,000    | 1,855,849  |                                          | 100,000    | 1,955,849  | 4 %  |
| 2.3.B                                      | 135,000   | 3,076,802  |                                          |            | 3,076,802  | 6 %  |
| 2.3.C                                      | 135,000   | 3,809,374  |                                          |            | 3,809,374  | 7 %  |
| 2.3.D                                      | 273,600   | 5,001,024  |                                          |            | 5,001,024  | 9 %  |
| 2.3.E                                      | 1,000     | 18,081     |                                          |            | 18,081     | 0 %  |
| 3.1.A                                      | 273,600   | 5,587,082  | 100,000                                  | 200,000    | 5,887,082  | 11 % |
| 3.1.B                                      |           |            |                                          | 4,291,684  | 4,291,684  | 8 %  |
| 3.1.C                                      |           |            |                                          | 7,733,208  | 7,733,208  | 14 % |
| 4.1.A                                      | 145,440   | 4,266,499  | 40,000                                   | 120,000    | 4,426,499  | 8 %  |
| 4.2.A                                      | 145,440   | 4,266,499  | 40,000                                   | 120,000    | 4,426,499  | 8 %  |
| 4.2.B                                      | 42,000    | 1,008,000  |                                          | 180,000    | 1,188,000  | 2 %  |
| 4.2.C                                      | 42,000    | 1,058,400  |                                          | 180,000    | 1,238,400  | 2 %  |
|                                            | 1,787,248 | 40,960,159 | 585,000                                  | 14,221,686 | 55,766,845 |      |
| Labor Overhead                             |           | 32,518,230 | 0                                        | 0          | 32,518,230 |      |
| Material Handling OH                       |           | 0          | 29,932                                   | 0          | 29,932     |      |
| Total Overhead                             |           | 32,518,230 | 29,932                                   | 0          | 32,548,163 |      |
| Subtotal                                   |           | 73,478,389 | 614,932                                  | 14,221,686 | 88,315,008 |      |
| G&A, IR&D / B&P                            |           | 5,878,271  | 49,195                                   | 175,744    | 6,103,209  |      |
| Total Indirect                             |           | 38,396,502 | 79,127                                   | 175,744    | 38,651,372 |      |
| Estimated Cost                             |           | 79,356,660 | 664,127                                  | 14,397,430 | 94,418,217 |      |

# Fiscal Year Summary Report

This report is only available in the following editions of ProPricer™

[Contractor Edition Enterprise](#)

[Government Edition](#)

The Fiscal Year Summary Report prints summarized input and cost details for every fiscal year in your proposal. These details are displayed in a separate column for each fiscal year, and all years are summed in a column named **Total FY**. The input and direct cost information are broken down by resource types, and the indirect cost information is presented in the lower portion of the report.

The report also prints percentages along the right side and at the bottom of the report that provide the mix of priced elements (for example, labor hours, labor expenses, material), as they relate to the overall price of the proposal, as well as the funding requirements.

Depending on the options you select, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers a Cost Level option that allows you to define how the indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Fiscal Year Summary Report:

**Content Options**

- Fiscal Year Period: Jan through Dec
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Cost Level: Direct Cost

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes

- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

| Executive Business Services, Inc.          |            |            |                           |                                          |         |
|--------------------------------------------|------------|------------|---------------------------|------------------------------------------|---------|
| Fiscal Year Summary Report                 |            |            |                           |                                          |         |
| Proposal: Advanced Tank, Ver. 0            |            |            | Proposal Number: 2015 001 |                                          |         |
| RFQ Ref.: AA-2015                          |            |            | Date: 8/9/2015            |                                          |         |
| Proposal Manager: C. Layton                |            |            | Time: 11:57:59 AM         |                                          |         |
| Rate Tables: Tank Directs   Tank Indirects |            |            | Page: 1                   |                                          |         |
| Full Disclosure                            |            |            |                           | Period of Performance: 01/2015 - 03/2017 |         |
|                                            |            |            |                           | Fiscal Year: (Jan through Dec)           |         |
| Cost Elements                              | 2015       | 2016       | 2017                      | Total FY                                 |         |
| Labor Hours                                | 728,165    | 889,164    | 169,919                   | 1,787,248                                |         |
| Labor Cost                                 | 16,612,947 | 20,280,169 | 4,067,043                 | 40,960,159                               | 37.35 % |
| Material Cost                              | 244,820    | 290,914    | 49,266                    | 585,000                                  | 0.53 %  |
| Subcontractor Cost                         | 4,902,239  | 8,288,765  | 83,888                    | 13,274,892                               | 12.10 % |
| Travel Cost                                | 89,100     | 322,382    | 81,312                    | 492,794                                  | 0.45 %  |
| Interdivisional Cost                       | 220,298    | 194,751    | 38,951                    | 454,000                                  | 0.41 %  |
| Direct Cost                                | 22,069,404 | 29,376,981 | 4,320,460                 | 55,766,845                               |         |
| Labor Overhead                             | 12,404,744 | 16,765,358 | 3,348,128                 | 32,518,230                               | 29.65 % |
| Material Handling OH                       | 12,510     | 14,895     | 2,527                     | 29,932                                   | 0.03 %  |
| Total Overhead                             | 12,417,254 | 16,780,253 | 3,350,655                 | 32,548,163                               |         |
| Subtotal                                   | 34,486,658 | 46,157,234 | 7,671,115                 | 88,315,008                               |         |
| G&A, IR&D / B&P                            | 2,415,598  | 3,073,922  | 613,689                   | 6,103,209                                | 5.56 %  |
| Total Indirect                             | 14,832,852 | 19,854,175 | 3,964,345                 | 38,651,372                               |         |
| Estimated Cost                             | 36,902,256 | 49,231,157 | 8,284,805                 | 94,418,217                               |         |
| Profit                                     | 4,033,649  | 5,384,469  | 1,069,284                 | 10,487,402                               | 9.56 %  |
| IntDiv Xfr @ Price                         | 205,222    | 187,442    | 42,336                    | 435,000                                  | 0.40 %  |
| Total Cost + Fee                           | 41,141,127 | 54,803,067 | 9,396,425                 | 105,340,619                              |         |
| Mfg Cost of Money                          | 13,074     | 20,993     | 4,090                     | 38,157                                   | 0.03 %  |
| G&A Cost of Money                          | 90,585     | 115,272    | 23,013                    | 228,870                                  | 0.21 %  |
| Interdivisional Transfer FCC...            | 220        | 195        | 39                        | 454                                      | 0.00 %  |
| Total COM                                  | 103,879    | 136,460    | 27,142                    | 267,481                                  |         |
| Warranty                                   | 1,443,575  | 2,197,581  | 424,061                   | 4,065,217                                | 3.71 %  |
| Total Price                                | 42,688,581 | 57,137,109 | 9,847,628                 | 109,673,317                              |         |
|                                            |            |            |                           |                                          |         |
| % Price By FY                              | 38.92 %    | 52.10 %    | 8.98 %                    |                                          |         |

# Resource Element Matrix Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Resource Element Matrix Report prints resource input and cost information for every resource used in the current proposal. You can summarize the costs for a single summary element or a combination of two summary elements.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Print the descriptions of the summary elements.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Resource Element Matrix Report:

**Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Sub-Summary Field: None
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: N/A
- Perform Roll-Up: No
- Print Summary Field Description: No
- Resource Table: (By Resource)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A

- Disclosure Format: Direct Cost - Standard

### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |           |            |                                   |            |                  |            |             |            |                           |           |              |            |                                          |  |  |  |
|--------------------------------------------|-----------|------------|-----------------------------------|------------|------------------|------------|-------------|------------|---------------------------|-----------|--------------|------------|------------------------------------------|--|--|--|
| Proposal: Advanced Tank, Ver. 0            |           |            | Executive Business Services, Inc. |            |                  |            |             |            | Proposal Number: 2015 001 |           |              |            |                                          |  |  |  |
| RFQ Ref.: AA-2015                          |           |            | Resource Element Matrix Report    |            |                  |            |             |            | Date: 8/9/2015            |           |              |            |                                          |  |  |  |
| Proposal Manager: C. Layton                |           |            |                                   |            |                  |            |             |            | Time: 12:14:22 PM         |           |              |            |                                          |  |  |  |
| Rate Tables: Tank Directs   Tank Indirects |           |            |                                   |            |                  |            |             |            | Page: 1                   |           |              |            |                                          |  |  |  |
| Full Disclosure                            |           |            |                                   |            |                  |            |             |            |                           |           |              |            | Period of Performance: 01/2015 - 03/2017 |  |  |  |
| WBS                                        | Labor     |            | Assembly                          |            | Engineering Aide |            | Fabrication |            | Junior Engineer           |           | Metallurgist |            |                                          |  |  |  |
|                                            | Hrs/Units | Cost       | Hrs/Units                         | Cost       | Hrs/Units        | Cost       | Hrs/Units   | Cost       | Hrs/Units                 | Cost      | Hrs/Units    | Cost       |                                          |  |  |  |
| 1.1.A                                      | 64,000    | 1,831,653  |                                   |            | 48,000           | 1,146,068  |             |            |                           |           |              |            |                                          |  |  |  |
| 1.2.A                                      | 25,200    | 675,675    |                                   |            | 21,000           | 495,495    |             |            |                           |           |              |            |                                          |  |  |  |
| 1.2.A.1                                    | 32,400    | 879,086    |                                   |            | 27,000           | 644,663    |             |            |                           |           |              |            |                                          |  |  |  |
| 1.2.A.1.1                                  | 8,190     | 163,485    | 4,500                             | 66,150     | 3,000            | 69,300     |             |            |                           |           |              |            |                                          |  |  |  |
| 1.3.A                                      | 11,520    | 288,792    |                                   |            | 4,320            | 99,792     |             |            | 7,200                     | 189,000   |              |            |                                          |  |  |  |
| 1.3.A.1                                    | 27,765    | 635,198    | 750                               | 11,025     | 27,000           | 623,700    |             |            |                           |           |              |            |                                          |  |  |  |
| 1.3.A.2                                    | 5,000     | 177,189    |                                   |            |                  |            |             |            |                           |           |              |            |                                          |  |  |  |
| 1.4.A                                      | 188,853   | 3,530,426  | 107,000                           | 1,662,580  |                  |            | 74,400      | 1,641,129  |                           |           |              |            |                                          |  |  |  |
| 2.1.A.1.1                                  | 141,240   | 2,831,047  | 64,200                            | 980,086    | 10,000           | 238,765    | 57,800      | 1,259,003  | 1,600                     | 44,100    |              |            |                                          |  |  |  |
| 2.3.A                                      | 90,000    | 1,855,849  |                                   |            | 45,000           | 1,074,439  |             |            |                           |           |              |            |                                          |  |  |  |
| 2.3.B                                      | 135,000   | 3,076,802  |                                   |            | 45,000           | 1,074,439  |             |            | 45,000                    | 1,220,953 |              |            |                                          |  |  |  |
| 2.3.C                                      | 135,000   | 3,809,374  |                                   |            | 45,000           | 1,074,439  |             |            |                           |           |              |            |                                          |  |  |  |
| 2.3.D                                      | 273,600   | 5,001,024  | 90,000                            | 1,367,468  |                  |            | 90,000      | 1,953,525  |                           |           |              |            |                                          |  |  |  |
| 2.3.E                                      | 1,000     | 18,081     |                                   |            |                  |            |             |            |                           |           |              |            |                                          |  |  |  |
| 3.1.A                                      | 273,600   | 5,587,082  | 90,000                            | 1,367,468  | 90,000           | 2,148,878  | 90,000      | 1,953,525  |                           |           |              |            |                                          |  |  |  |
| 4.1.A                                      | 145,440   | 4,266,499  | 36,000                            | 546,987    | 36,000           | 859,551    | 36,000      | 781,410    |                           |           | 36,000       | 2,031,666  |                                          |  |  |  |
| 4.2.A                                      | 145,440   | 4,266,499  | 36,000                            | 546,987    | 36,000           | 859,551    | 36,000      | 781,410    |                           |           | 36,000       | 2,031,666  |                                          |  |  |  |
| 4.2.B                                      | 42,000    | 1,008,000  |                                   |            | 30,000           | 693,000    |             |            | 12,000                    | 315,000   |              |            |                                          |  |  |  |
| 4.2.C                                      | 42,000    | 1,058,400  |                                   |            | 30,000           | 727,650    |             |            | 12,000                    | 330,750   |              |            |                                          |  |  |  |
| TOTALS                                     | 1,787,248 | 40,960,159 | 428,450                           | 6,548,750  | 497,320          | 11,829,729 | 384,200     | 8,370,001  | 77,800                    | 2,099,803 | 72,000       | 4,063,332  |                                          |  |  |  |
| Labor Overhead                             |           | 32,518,230 |                                   | 7,322,090  |                  | 6,052,217  |             | 9,354,449  |                           | 1,074,215 |              | 4,538,276  |                                          |  |  |  |
| Total Overhead                             |           | 32,518,230 |                                   | 7,322,090  |                  | 6,052,217  |             | 9,354,449  |                           | 1,074,215 |              | 4,538,276  |                                          |  |  |  |
| Subtotal                                   |           | 73,478,389 |                                   | 13,870,840 |                  | 17,881,946 |             | 17,724,450 |                           | 3,174,018 |              | 8,601,608  |                                          |  |  |  |
| G&A, IR&D / B&P                            |           | 5,878,271  |                                   | 1,109,667  |                  | 1,430,556  |             | 1,417,956  |                           | 253,921   |              | 688,129    |                                          |  |  |  |
| Total Indirect                             |           | 38,396,502 |                                   | 8,431,757  |                  | 7,482,773  |             | 10,772,405 |                           | 1,328,136 |              | 5,226,404  |                                          |  |  |  |
| Estimated Cost                             |           | 79,356,660 |                                   | 14,980,507 |                  | 19,312,501 |             | 19,142,406 |                           | 3,427,939 |              | 9,289,736  |                                          |  |  |  |
| Profit                                     |           | 10,117,323 |                                   | 2,247,076  |                  | 1,931,250  |             | 2,871,361  |                           | 342,794   |              | 1,393,460  |                                          |  |  |  |
| Total Cost + Fee                           |           | 89,473,984 |                                   | 17,227,583 |                  | 21,243,751 |             | 22,013,767 |                           | 3,770,733 |              | 10,683,197 |                                          |  |  |  |
| Mfg Cost of Money                          |           | 38,157     |                                   | 13,098     |                  | 0          |             | 16,740     |                           | 0         |              | 8,127      |                                          |  |  |  |
| G&A Cost of Money                          |           | 220,435    |                                   | 41,613     |                  | 53,646     |             | 53,173     |                           | 9,522     |              | 25,805     |                                          |  |  |  |
| Proprietary Information                    |           |            |                                   |            |                  |            |             |            |                           |           |              |            |                                          |  |  |  |

# Resource Summary Report

**This report is only available in the following editions of ProPricer™**

[Contractor Edition Enterprise](#)

[Government Edition](#)

The Resource Summary Report prints the monthly input for every resource used in the current proposal. The information is presented by fiscal year with subtotals for each month and a yearly total.

The report is generated for a specific summary element, which allows you to view the resource input from different angles. Every new summary element will start a new page.

If there is no resource input for a specific month, the report will display zeros.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Report a fiscal year that is different than the proposal's fiscal year.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.



ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Resource Summary Report:

**Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Fiscal Year Period: Jan through Dec
- Resource Table: (By Type)
- Print Name if Description is missing: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes

- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |        |        |                                   |        |        |        |        |        |                           |        |        |        |            |
|--------------------------------------------|--------|--------|-----------------------------------|--------|--------|--------|--------|--------|---------------------------|--------|--------|--------|------------|
| Proposal: Advanced Tank, Ver. 0            |        |        | Executive Business Services, Inc. |        |        |        |        |        | Proposal Number: 2015 001 |        |        |        |            |
| RFQ Ref.: AA-2015                          |        |        | Resource Summary Report           |        |        |        |        |        | Date: 8/9/2015            |        |        |        |            |
| Proposal Manager: C. Layton                |        |        |                                   |        |        |        |        |        | Time: 12:17:14 PM         |        |        |        |            |
| Rate Tables: Tank Directs   Tank Indirects |        |        |                                   |        |        |        |        |        | Page: 1                   |        |        |        |            |
| Period of Performance: 01/2015 - 03/2017   |        |        |                                   |        |        |        |        |        |                           |        |        |        |            |
| Fiscal Year: (Jan through Dec)             |        |        |                                   |        |        |        |        |        |                           |        |        |        |            |
| Labor Assembly                             |        |        |                                   |        |        |        |        |        |                           |        |        |        |            |
| WBS                                        | Jan    | Feb    | Mar                               | Apr    | May    | Jun    | Jul    | Aug    | Sep                       | Oct    | Nov    | Dec    | Year Total |
| Fiscal Year: 2015                          |        |        |                                   |        |        |        |        |        |                           |        |        |        |            |
| 1.2.A.1.1                                  |        |        |                                   | 1,500  | 1,500  | 1,500  |        |        |                           |        |        |        | 4,500      |
| 1.3.A.1                                    |        |        |                                   |        |        | 750    |        |        |                           |        |        |        | 750        |
| 2.1.A.1.1                                  | 1,667  | 1,666  | 1,667                             | 1,667  | 1,666  | 1,667  | 1,667  | 1,666  | 1,667                     | 1,667  | 1,666  | 1,667  | 20,000     |
| 2.3.D                                      | 3,333  | 3,334  | 3,333                             | 3,333  | 3,334  | 3,333  | 3,333  | 3,334  | 3,333                     | 3,333  | 3,334  | 3,333  | 40,000     |
| 3.1.A                                      | 3,333  | 3,334  | 3,333                             | 3,333  | 3,334  | 3,333  | 3,333  | 3,334  | 3,333                     | 3,333  | 3,334  | 3,333  | 40,000     |
| 4.1.A                                      | 1,333  | 1,334  | 1,333                             | 1,333  | 1,334  | 1,333  | 1,333  | 1,334  | 1,333                     | 1,333  | 1,334  | 1,333  | 16,000     |
| 4.2.A                                      | 1,333  | 1,334  | 1,333                             | 1,333  | 1,334  | 1,333  | 1,333  | 1,334  | 1,333                     | 1,333  | 1,334  | 1,333  | 16,000     |
|                                            | 10,999 | 11,002 | 10,999                            | 12,499 | 12,502 | 13,249 | 10,999 | 11,002 | 10,999                    | 10,999 | 11,002 | 10,999 | 137,250    |
| Fiscal Year: 2016                          |        |        |                                   |        |        |        |        |        |                           |        |        |        |            |
| 1.4.A                                      | 1,065  | 2,761  | 4,473                             | 6,172  | 7,869  | 9,580  | 11,305 | 12,550 | 11,305                    | 9,580  | 7,869  | 8,172  | 92,701     |
| 2.1.A.1.1                                  | 1,667  | 1,666  | 1,667                             | 1,667  | 1,666  | 1,667  | 2,085  | 3,338  | 5,337                     | 7,888  | 6,864  | 3,688  | 39,200     |
| 2.3.D                                      | 3,333  | 3,334  | 3,333                             | 3,333  | 3,334  | 3,333  | 3,333  | 3,334  | 3,333                     | 3,333  | 3,334  | 3,333  | 40,000     |
| 3.1.A                                      | 3,333  | 3,334  | 3,333                             | 3,333  | 3,334  | 3,333  | 3,333  | 3,334  | 3,333                     | 3,333  | 3,334  | 3,333  | 40,000     |
| 4.1.A                                      | 1,333  | 1,334  | 1,333                             | 1,333  | 1,334  | 1,333  | 1,333  | 1,334  | 1,333                     | 1,333  | 1,334  | 1,333  | 16,000     |
| 4.2.A                                      | 1,333  | 1,334  | 1,333                             | 1,333  | 1,334  | 1,333  | 1,333  | 1,334  | 1,333                     | 1,333  | 1,334  | 1,333  | 16,000     |
|                                            | 12,064 | 13,763 | 15,472                            | 17,171 | 18,871 | 20,579 | 22,722 | 25,224 | 25,974                    | 26,800 | 24,069 | 21,192 | 243,901    |
| Fiscal Year: 2017                          |        |        |                                   |        |        |        |        |        |                           |        |        |        |            |
| 1.4.A                                      | 6,473  | 4,761  | 3,065                             |        |        |        |        |        |                           |        |        |        | 14,299     |
| 2.1.A.1.1                                  | 1,667  | 1,666  | 1,667                             |        |        |        |        |        |                           |        |        |        | 5,000      |
| 2.3.D                                      | 3,333  | 3,334  | 3,333                             |        |        |        |        |        |                           |        |        |        | 10,000     |
| 3.1.A                                      | 3,333  | 3,334  | 3,333                             |        |        |        |        |        |                           |        |        |        | 10,000     |
| 4.1.A                                      | 1,333  | 1,334  | 1,333                             |        |        |        |        |        |                           |        |        |        | 4,000      |
| 4.2.A                                      | 1,333  | 1,334  | 1,333                             |        |        |        |        |        |                           |        |        |        | 4,000      |
|                                            | 17,472 | 15,763 | 14,064                            |        |        |        |        |        |                           |        |        |        | 47,299     |
| Proprietary Information                    |        |        |                                   |        |        |        |        |        |                           |        |        |        |            |

# Scheduled Rate Summary Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Scheduled Rate Summary Report prints the proposal's scheduled rate and discounted rate information by fiscal year and summary element. It combines a summary format with ad hoc flexibility.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary field selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Report a fiscal year that is different than the proposal's fiscal year.
- Report a separate rate period if it differs from the fiscal year period.
- Show the discount at the bottom line.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Scheduled Rate Summary Report:

**Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Fiscal Year Period: Jan through Dec
- Rate Period: Jan through Dec
- Resource Table: (By Type, Summarized Non-Labor)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Fields included in the Ad Hoc Layout:
  - Element
  - Scheduled Rate
  - Hours

- Rate
- Discount
- Total
- Show Discount at bottom line: No
- Print Summary Page: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1

ProPricer 9.6.101.0 Report Samples

- Section: N/A

Proposal: Tank Scheduled Rates, Ver. 0

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects | Scheduled Rate  
Table**Executive Business Services, Inc.**  
**Scheduled Rate Summary Report**

Proposal Number: 2015 001

Date: 8/9/2015

Time: 12:20:07 PM

Page: 1

Period of Performance: 01/2015 - 03/2017

Fiscal Year: (Jan through Dec)

**Fiscal Year 2015****WBS: 1.1.A - Project Management**

| <u>Element</u>     | <u>Scheduled Rate</u> | <u>Hours</u> | <u>Discount</u> | <u>Total</u> |
|--------------------|-----------------------|--------------|-----------------|--------------|
| <b>Labor</b>       |                       |              |                 |              |
| Engineering Aide   | ENG I                 | 21,333       | 0.010000        | 886,830      |
| Program Manager    | PRGMGR                | 9,680        | 0.010000        | 731,646      |
| Total Labor        |                       | 31,013       |                 | 1,618,475    |
| Other              |                       |              |                 | 1,443,575    |
| Travel             |                       |              |                 | 23,608       |
| Interdivisional    |                       |              |                 | 19,042       |
| <b>Total 1.1.A</b> |                       | 31,013       |                 | 3,104,701    |

**WBS: 1.2.A - Financial Management**

| <u>Element</u>     | <u>Scheduled Rate</u> | <u>Hours</u> | <u>Discount</u> | <u>Total</u> |
|--------------------|-----------------------|--------------|-----------------|--------------|
| <b>Labor</b>       |                       |              |                 |              |
| Engineering Aide   | ENG I                 | 12,000       | 0.010000        | 498,849      |
| Program Manager    | PRGMGR                | 2,400        | 0.010000        | 181,400      |
| Total Labor        |                       | 14,400       |                 | 680,249      |
| Interdivisional    |                       |              |                 | 20,434       |
| <b>Total 1.2.A</b> |                       | 14,400       |                 | 700,684      |

**WBS: 1.2.A.1 - Financial Planning**

| <u>Element</u>       | <u>Scheduled Rate</u> | <u>Hours</u> | <u>Discount</u> | <u>Total</u> |
|----------------------|-----------------------|--------------|-----------------|--------------|
| <b>Labor</b>         |                       |              |                 |              |
| Engineering Aide     | ENG I                 | 12,000       | 0.010000        | 498,849      |
| Program Manager      | PRGMGR                | 2,400        | 0.010000        | 181,400      |
| Total Labor          |                       | 14,400       |                 | 680,249      |
| Material             |                       |              |                 | 32,372       |
| Interdivisional      |                       |              |                 | 87,680       |
| <b>Total 1.2.A.1</b> |                       | 14,400       |                 | 800,301      |

Proprietary Information



# Summary Element Detail Report

The Summary Element Detail Report prints resource input and cost information for a specific summary element from a proposal.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print SOW and BOE text.
- Print formulas and justification text and files entered on the **Formulas** tab.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Determine how the resources will be identified on the report.
- Select the summary fields you want to print.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Report a fiscal year that is different than the proposal's fiscal year.
- Print resource hours as equivalent heads.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses will be shown.

If you attached files to the **SOW** and/or **BOE** tabs, you can include the name of the attachment in the report, as well as print the contents of the attachment. To print the contents, select the **Print to Word** option, and then select the **Print Attachments** checkbox. Any text entered on the

**SOW** or **BOE** tabs will print before the contents of the attachments. The attachments will print in the order in which they appear on the respective tab.

*Notes:*

- *ProPricer will print an icon for any attachment that is not recognized as containing text or pictures.*
- *Valid file name extensions include: .txt, .doc, docx, .rtf, xls, .xlsx, .xlw and .html. If using an HTML file, be sure to include any pictures referenced in the file.*
- *Valid images formats include: JPG, BMP, WMF, PNG and GIF.*

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Summary Element Detail Report:

**Content Options**

- Summary Field: Bidder
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Summary Element Page Break: No
- Summary Fields to Print:
  - WBS
  - OBS
  - CLIN
- Print Resource Description: Yes
- Print Resource Hours: Yes
- Print Resource Units: Yes
- Print Resource Cost: Yes
- Report Sections:
  - Statement of Work

- Basis of Estimate
- Print Attachment File Names: None
- Print Task Notes Attachment File Names: None
- Print Justification Text: No
- Print Justification Attachments: None
- Print Equivalent Heads: No
- Print Detail Actual: No
- Print Resource Comments: No
- Timescale: Monthly
- Fiscal Year Period: Jan through Dec
- Resource Display: Default
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Disclosure Format: Direct Cost - Standard

**Filter Options**

- Task Selection: None

ProPricer 9.6.101.0 Report Samples

- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Summary Element Detail Report**

**Proposal:** Advanced Tank, Ver. 0  
**RFQ Ref:** AA-2015  
**Proposal Manager:** C. Layton  
**Rate Tables:** Tank Directs | Tank Indirects

**Proposal Number:** 2015 001  
**Date:** 8/9/2015  
**Time:** 12:22:47 PM  
**Page:** 1

**Direct Cost - Standard**

**Period of Performance: 01/2015 - 03/2017**

**BIDDER: ALDRIN - Alyson Aldrin**

TASK ID: TANK 005 01 - Technical Publications

**WBS:** 2.3.A

**OBS:** IOT&E

**CLIN:** 2015AB

**Statement of Work:**

**Basis of Estimate:**

| <u>Element</u>         | <u>Element Description</u>        | <u>Hours</u> | <u>Units</u> | <u>Cost</u> |
|------------------------|-----------------------------------|--------------|--------------|-------------|
| <b>Labor</b>           |                                   |              |              |             |
| Engineering Aide       | Engineering Aide and Techs        | 45,000       |              | 1,074,439   |
| Technical Writer       | Technical Writer                  | 45,000       |              | 781,410     |
| Total Labor            |                                   | 90,000       |              | 1,855,849   |
| <b>Subcontractor</b>   |                                   |              |              |             |
| Subcontract Assemblies | Subcontract Assemblies            |              |              | 50,000      |
| Total Subcontractor    |                                   |              |              | 50,000      |
| <b>Travel</b>          |                                   |              |              |             |
| Travel                 | Travel                            |              |              | 50,000      |
| Total Travel           |                                   |              |              | 50,000      |
| <b>Interdivisional</b> |                                   |              |              |             |
| IntDiv Xfr @ Price     | Interdivisional Transfer at Price |              |              | 50,000      |
| Total Interdivisional  |                                   |              |              | 50,000      |
| <b>TOTALS</b>          |                                   | 90,000       |              | 2,005,849   |

TASK ID: TANK 005 02 - Engineering Data

**WBS:** 2.3.B

**OBS:** IOT&E

**CLIN:** 2015AA

**Statement of Work:**

**Basis of Estimate:**

| <u>Element</u>   | <u>Element Description</u>    | <u>Hours</u> | <u>Units</u> | <u>Cost</u> |
|------------------|-------------------------------|--------------|--------------|-------------|
| <b>Labor</b>     |                               |              |              |             |
| Engineering Aide | Engineering Aide and Techs    | 45,000       |              | 1,074,439   |
| Junior Engineer  | Junior Engineer and Sr. Techs | 45,000       |              | 1,220,953   |
| Technical Writer | Technical Writer              | 45,000       |              | 781,410     |
| Total Labor      |                               | 135,000      |              | 3,076,802   |
| <b>TOTALS</b>    |                               | 135,000      |              | 3,076,802   |

TASK ID: TANK 005 03 - Management Data

**WBS:** 2.3.C

**OBS:** IOT&E

**CLIN:** 2015AA

**Statement of Work:**

**Basis of Estimate:**

| <u>Element</u>   | <u>Element Description</u>      | <u>Hours</u> | <u>Units</u> | <u>Cost</u> |
|------------------|---------------------------------|--------------|--------------|-------------|
| <b>Labor</b>     |                                 |              |              |             |
| Engineering Aide | Engineering Aide and Techs      | 45,000       |              | 1,074,439   |
| Program Manager  | Program Managers and Deputy PMs | 45,000       |              | 1,953,525   |
| Technical Writer | Technical Writer                | 45,000       |              | 781,410     |
| Total Labor      |                                 | 135,000      |              | 3,809,374   |
| <b>TOTALS</b>    |                                 | 135,000      |              | 3,809,374   |

Proprietary Information

# Task Reports

## Activity Detail Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Activity Detail Report is a proposal-specific report that prints Activity data by task. The Activity data includes the Activity ID and corresponding Activity, Start/End Dates, as well as the resource input and cost information.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print summary field information related to the task.
- Enter start and/or end dates to limit the report to a specific time period.
- Enter a task selection to limit the report to the tasks and specified in the selection.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

The following options were used to generate the Activity Detail Report:

**Content Options**

- Summary Fields to Print: None
- Resource Display: Default
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Disclosure Format: Direct Cost - Standard

**Filter Options**

- Task Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0



ProPricer 9.6.101.0 Report Samples

- Cost Decimal Scale: None
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Activity Detail Report**

**Proposal:** Advanced Tank, Ver. 0  
**RFQ Ref.:** AA-2015  
**Proposal Manager:** C. Layton  
**Rate Tables:** Tank Directs | Tank Burdens

**Proposal Number:** 2015 001  
**Date:** 8/9/2015  
**Time:** 12:55:34 PM  
**Page:** 1

**Period of Performance:** 01/2015 - 03/2017

**Start Date** 01/2016

**End Date:** 03/2017

**TASK ID: TANK 003 01 - Ergonomics**

| <u>Activity ID</u> | <u>Start Date</u>           | <u>End Date</u> | <u>Activities</u>         |                    |                    |             |  |
|--------------------|-----------------------------|-----------------|---------------------------|--------------------|--------------------|-------------|--|
| TANK 003 01a       | 01/2016                     | 03/2017         | Physical Ergonomics       |                    |                    |             |  |
| <u>Resource</u>    | <u>Description</u>          | <u>Curve</u>    | <u>Start Date</u>         | <u>End Date</u>    | <u>Hours/Units</u> | <u>Cost</u> |  |
| Assembly           | Final Assembly              | EVEN            | 01/2016                   | 03/2017            | 1,000              | 15,589      |  |
| Fabrication        | Fabrication, Line Operators | EVEN            | 01/2016                   | 03/2017            | 800                | 17,816      |  |
| <u>Activity ID</u> | <u>Start Date</u>           | <u>End Date</u> | <u>Activities</u>         |                    |                    |             |  |
| TANK 003 01b       | 01/2016                     | 03/2017         | Visual Ergonomics         |                    |                    |             |  |
| <u>Resource</u>    | <u>Description</u>          | <u>Curve</u>    | <u>Start Date</u>         | <u>End Date</u>    | <u>Hours/Units</u> | <u>Cost</u> |  |
| Assembly           | Final Assembly              | EVEN            | 01/2016                   | 03/2017            | 1,000              | 15,589      |  |
| Fabrication        | Fabrication, Line Operators | EVEN            | 01/2016                   | 03/2017            | 800                | 17,816      |  |
| <u>Activity ID</u> | <u>Start Date</u>           | <u>End Date</u> | <u>Activities</u>         |                    |                    |             |  |
| TANK 003 01c       | 01/2016                     | 03/2017         | Organizational Ergonomics |                    |                    |             |  |
| <u>Resource</u>    | <u>Description</u>          | <u>Curve</u>    | <u>Start Date</u>         | <u>End Date</u>    | <u>Hours/Units</u> | <u>Cost</u> |  |
| Assembly           | Final Assembly              | EVEN            | 01/2016                   | 03/2017            | 1,000              | 15,589      |  |
| Fabrication        | Fabrication, Line Operators | EVEN            | 01/2016                   | 03/2017            | 800                | 17,816      |  |
| <u>Resource</u>    | <u>Description</u>          |                 |                           | <u>Hours/Units</u> | <u>Cost</u>        |             |  |
| <b>Labor</b>       |                             |                 |                           |                    |                    |             |  |
| Assembly           | Final Assembly              |                 |                           | 3,000              | 46,768             |             |  |
| Fabrication        | Fabrication, Line Operators |                 |                           | 2,400              | 53,449             |             |  |
| Total Labor        |                             |                 |                           | 5,400              | 100,217            |             |  |
| <b>Total</b>       |                             |                 |                           | <b>5,400</b>       | <b>100,217</b>     |             |  |

# Bid Cost Worksheet Report

The Bid Cost Worksheet Report is a proposal-specific report that prints cost information for the tasks, based on a summary element. The report is useful for contract negotiations, and for the transition of an awarded contract from the proposal stage to the project management stage.

Summary element entries are reported in alphanumeric order, and every task or summary field entry is displayed on a separate page. The report is generally based on one of the following:

- Task ID. The report lists the task's name, description, duration, and summary fields; SOW and BOE texts; and input and cost information for each resource. Each task is reported on a separate page.
- Summary Field. The report lists the summary field's entry, description, duration, resource input information, and cost information. One page of the report may show data from a single task, but it may also include data from various tasks sharing the specified summary field entry.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print the descriptions of the resources.
- Print a Work Authorization space.
- Print the text entered on the SOW and/or BOE tabs.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Select the summary fields you want to print.

- Enter start and/or end dates to limit the report to a specific time period.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

If you attached files to the SOW and/or BOE tabs, you can include the name of the attachment in the report, as well as print the contents of the attachment. To print the contents, select the **Print to Word** option, and then select the **Print Attachments** checkbox. Any text entered on the **SOW** or **BOE** tabs will print before the contents of the attachments. The attachments will print in the order in which they appear on the respective tab.

**Notes:**

- *ProPricer will print an icon for any attachment that is not recognized as containing text or pictures.*
- *Valid file name extensions include: .txt, .doc, docx, .rtf, xls, .xlsx, .xlw and .html. If using an HTML file, be sure to include any pictures referenced in the file.*
- *Valid images formats include: JPG, BMP, WMF, PNG, and GIF.*

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Bid Cost Worksheet Report:

**Content Options**

- Summary Field: Task ID
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Print SOW/BOE Text: SOW and BOE
- Print Attachment File Names: None
- Print Task Notes Text: None
- Print Task Notes Attachment File Names: No
- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Disclosure Format: Direct Cost - Standard
- Print Work Authorization: Yes
- Print Resource Description: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                                                                                                                                                                                                                                                                                                                                                                                                      |               |                                                 |                  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|-------------------------------------------------|------------------|
| <b>Executive Business Services, Inc.</b>                                                                                                                                                                                                                                                                                                                                                                             |               |                                                 |                  |
| <b>Bid Cost Worksheet Report</b>                                                                                                                                                                                                                                                                                                                                                                                     |               |                                                 |                  |
| <b>Proposal:</b> Advanced Tank, Ver. 0                                                                                                                                                                                                                                                                                                                                                                               |               | <b>Proposal Number:</b> 2015 001                |                  |
| <b>RFQ Ref.:</b> AA-2015                                                                                                                                                                                                                                                                                                                                                                                             |               | <b>Date:</b> 8/9/2015                           |                  |
| <b>Proposal Manager:</b> C. Layton                                                                                                                                                                                                                                                                                                                                                                                   |               | <b>Time:</b> 12:57:43 PM                        |                  |
| <b>Rate Tables:</b> Tank Directs   Tank Indirects                                                                                                                                                                                                                                                                                                                                                                    |               | <b>Page:</b> 1                                  |                  |
| <b>Direct Cost - Standard</b>                                                                                                                                                                                                                                                                                                                                                                                        |               | <b>Period of Performance:</b> 01/2015 - 03/2017 |                  |
| <b>TASK ID:</b> TANK 001 01 - Program Management                                                                                                                                                                                                                                                                                                                                                                     |               | <b>Start Date:</b> 01/2015                      |                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                      |               | <b>End Date:</b> 03/2017                        |                  |
| <b>BIDDER:</b> OSBOURNE                                                                                                                                                                                                                                                                                                                                                                                              |               | <b>WBS:</b> 1.1.A                               |                  |
| <b>OBS:</b> EMD                                                                                                                                                                                                                                                                                                                                                                                                      |               | <b>CLIN:</b> 2015 AC                            |                  |
| <b>SUMMARY:</b> TOTAL                                                                                                                                                                                                                                                                                                                                                                                                |               |                                                 |                  |
| <b>Statement of Work:</b>                                                                                                                                                                                                                                                                                                                                                                                            |               |                                                 |                  |
| Your Statement of Work (SOW) should specify in clear, understandable terms the work to be done in developing or producing the goods or services to be delivered or performed in the task. The SOW is written to contain "what is to be done" in definitive and precise language and terminology. The purpose of a SOW is to detail the work requirements for a task that has deliverables and/or services performed. |               |                                                 |                  |
| <b>Basis of Estimate:</b>                                                                                                                                                                                                                                                                                                                                                                                            |               |                                                 |                  |
| <b>Resource</b>                                                                                                                                                                                                                                                                                                                                                                                                      | <b>Hours</b>  | <b>Units</b>                                    | <b>Cost</b>      |
| <b>Labor</b>                                                                                                                                                                                                                                                                                                                                                                                                         |               |                                                 |                  |
| Engineering Aide                                                                                                                                                                                                                                                                                                                                                                                                     | 48,000        |                                                 | 1,146,068        |
| Program Manager                                                                                                                                                                                                                                                                                                                                                                                                      | 16,000        |                                                 | 685,585          |
| Total Labor                                                                                                                                                                                                                                                                                                                                                                                                          | 64,000        |                                                 | 1,831,653        |
| <b>Interdivisional</b>                                                                                                                                                                                                                                                                                                                                                                                               |               |                                                 |                  |
| IntDiv Xfr @ Cost                                                                                                                                                                                                                                                                                                                                                                                                    |               |                                                 | 50,000           |
| IntDiv Xfr @ Price                                                                                                                                                                                                                                                                                                                                                                                                   |               |                                                 | 35,000           |
| Total Interdivisional                                                                                                                                                                                                                                                                                                                                                                                                |               |                                                 | 85,000           |
| <b>Total:</b>                                                                                                                                                                                                                                                                                                                                                                                                        | <b>64,000</b> |                                                 | <b>1,916,653</b> |
|                                                                                                                                                                                                                                                                                                                                                                                                                      |               |                                                 |                  |
| <b>Work Authorization:</b>                                                                                                                                                                                                                                                                                                                                                                                           |               |                                                 |                  |
| Program                                                                                                                                                                                                                                                                                                                                                                                                              | Date          | Functional                                      | Date             |
| Proprietary Information                                                                                                                                                                                                                                                                                                                                                                                              |               |                                                 |                  |

# CER Data Report

**This report is only available in the following editions of ProPricer™**

[Contractor Edition Enterprise](#)

[Contractor Edition Essentials](#)

[Government Edition](#)

The CER Data Report prints base and derivative resource data of the Cost Estimating Relationships used in a proposal. The data is summarized by summary field and timephased by year, quarter, or month.

The report incorporates an Ad Hoc Layout for the base resources, which allows you to select the items you want to include in it.

Depending on the options you select for the report, you can:

- Report a fiscal year that is different than the proposal's fiscal year.
- Print the description of the summary field.
- Print the description of the CER.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the name of the rate band entered for the derivative resources in the Direct Rate Table.
- Print the name of the indirect pool entered for the derivative resources.
- Print the currency entered for the derivative resources whose rate type is *Cost*.
- Sort the data by CER factor.
- Enter start/end dates to limit the report to a specific period of performance.



ProPricer 9.6.101.0 Report Samples

- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The following options were used to generate the CER Data Report:

**Content Options**

- Summary Field: TASK ID
- Hierarchical Mask/Roll-Up: No
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Resource Display: Default
- Print Summary Field Description: No
- Print CER Description: No
- Print Rate Band: N/A
- Print Indirect Pool: No
- Print Effective Date: No
- Print Currency: N/A
- Sort by CER Factor: No

## ProPricer 9.6.101.0 Report Samples

- Base Resource Display: Default
- Fields included in the Base Ad Hoc Layout:
  - Base Resource
  - Period
  - Base
  - Factor
  - Result

### **Filter Options**

- Task Selection: 004 01
- Resource Selection: None
- Start Date: None
- End Date: None

### **Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**CER Data Report**

**Proposal:** Advanced Tank, Ver. 0  
**RFQ Ref.:** AA-2015  
**Proposal Manager:** C. Layton  
**CER Factor Table:** Warranty

**Proposal Number:** 2015 001  
**Date:** 8/9/2015  
**Time:** 1:08:55 PM  
**Page:** 1

**Task Selection:** 004 01

**Period of Performance:** 01/2015 - 03/2017  
 Fiscal Year: (Jan through Dec)

**TASK ID: TANK 004 01**

**CER Name:** Line Supervision

**Resource:** Junior Engineer

| Base Resource                 | Period   | Base   | Factor   | Result |
|-------------------------------|----------|--------|----------|--------|
| Assembly                      | Jul/2016 | 418    | 0.050000 | 21     |
| Assembly                      | Aug/2016 | 1,672  | 0.050000 | 84     |
| Assembly                      | Sep/2016 | 3,670  | 0.050000 | 184    |
| Assembly                      | Oct/2016 | 6,221  | 0.050000 | 311    |
| Assembly                      | Nov/2016 | 5,198  | 0.050000 | 260    |
| Assembly                      | Dec/2016 | 2,021  | 0.050000 | 101    |
| Fabrication                   | Jul/2016 | 484    | 0.050000 | 24     |
| Fabrication                   | Aug/2016 | 1,618  | 0.050000 | 81     |
| Fabrication                   | Sep/2016 | 3,017  | 0.050000 | 151    |
| Fabrication                   | Oct/2016 | 3,978  | 0.050000 | 199    |
| Fabrication                   | Nov/2016 | 2,717  | 0.050000 | 136    |
| Fabrication                   | Dec/2016 | 986    | 0.050000 | 49     |
| <b>Total Junior Engineer</b>  |          |        |          | 1,600  |
| <b>Total Line Supervision</b> |          | 32,000 |          | 1,600  |

**CER Name:** Mnfg Engineering

**Resource:** Senior Engineer

| Base Resource                 | Period   | Base   | Factor   | Result |
|-------------------------------|----------|--------|----------|--------|
| Assembly                      | Jul/2016 | 418    | 0.020000 | 8      |
| Assembly                      | Aug/2016 | 1,672  | 0.020000 | 33     |
| Assembly                      | Sep/2016 | 3,670  | 0.020000 | 73     |
| Assembly                      | Oct/2016 | 6,221  | 0.020000 | 124    |
| Assembly                      | Nov/2016 | 5,198  | 0.020000 | 104    |
| Assembly                      | Dec/2016 | 2,021  | 0.020000 | 40     |
| Fabrication                   | Jul/2016 | 484    | 0.020000 | 10     |
| Fabrication                   | Aug/2016 | 1,618  | 0.020000 | 32     |
| Fabrication                   | Sep/2016 | 3,017  | 0.020000 | 60     |
| Fabrication                   | Oct/2016 | 3,978  | 0.020000 | 80     |
| Fabrication                   | Nov/2016 | 2,717  | 0.020000 | 54     |
| Fabrication                   | Dec/2016 | 986    | 0.020000 | 20     |
| <b>Total Senior Engineer</b>  |          |        |          | 640    |
| <b>Total Mnfg Engineering</b> |          | 32,000 |          | 640    |

# Detail CER Data Summary Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Detail CER Data Summary Report prints base and derivative resource data of the Cost Estimating Relationships in a proposal, as well as direct resource input data entered in the tasks. The data is summarized by summary field and timephased by year, quarter, or month.

The report incorporates an Ad Hoc Layout, which allows you to select the items you want to include in it.

Depending on the options you select for the report, you can:

- Summarize the data based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the description of the summary field.
- Report a fiscal year that is different than the proposal's fiscal year.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The following options were used to generate the Detail CER Data Summary Report:

### **Content Options**

- Summary Field: TASK ID
- Hierarchical Mask/Roll-Up: No
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Print Summary Field Description: No
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Resource Display: [Resource]
- Base Resource Display: [Resource]
- Fields included in the Ad Hoc Layout:
  - Resource
  - Resource Class
  - Base Resource
  - Base Resource Class

ProPricer 9.6.101.0 Report Samples

- Period
- Base
- Factor
- Result

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

**Format Options**

- User Title Definition: Default
- Hours Decimal Places: 0
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Detail CER Data Summary Report**

**Proposal:** Advanced Tank, Ver. 0  
**RFQ Ref.:** AA-2015  
**Proposal Manager:** C. Layton  
**CER Factor Table:** Warranty

**Proposal Number:** 2015 001  
**Date:** 12/8/2016  
**Time:** 1:59:04 PM  
**Page:** 4

**Period of Performance:** 01/2015 - 03/2017

Fiscal Year: (Jan through Dec)

**TASK ID:** TANK 001 04

| <u>Resource</u>               | <u>Resource Class</u> | <u>Base Resource</u> | <u>Base Resource Class</u> | <u>Period</u> | <u>Base</u> | <u>Factor</u> | <u>Result</u> |
|-------------------------------|-----------------------|----------------------|----------------------------|---------------|-------------|---------------|---------------|
| <b>Direct</b>                 |                       |                      |                            |               |             |               |               |
| Assembly                      | Manufacturing         |                      |                            | 2015          |             |               | 4,500         |
| <b>Total Direct</b>           |                       |                      |                            |               |             |               | 4,500         |
| <b>Total Assembly</b>         |                       |                      |                            |               |             |               | 4,500         |
| <b>Direct</b>                 |                       |                      |                            |               |             |               |               |
| Engineering Aide              | Engineering           |                      |                            | 2015          |             |               | 3,000         |
| <b>Total Direct</b>           |                       |                      |                            |               |             |               | 3,000         |
| <b>Total Engineering Aide</b> |                       |                      |                            |               |             |               | 3,000         |
| <b>Direct</b>                 |                       |                      |                            |               |             |               |               |
| Program Manager               | Admin                 |                      |                            | 2015          |             |               | 600           |
| <b>Total Direct</b>           |                       |                      |                            |               |             |               | 600           |
| <b>Total Program Manager</b>  |                       |                      |                            |               |             |               | 600           |
| <b>CER</b>                    |                       |                      |                            |               |             |               |               |
| Senior Engineer               | Engineering           | Assembly             | Manufacturing              | 2015          | 4,500       | 0.020000      | 90            |
| <b>Total CER</b>              |                       |                      |                            |               |             |               | 90            |
| <b>Total Senior Engineer</b>  |                       |                      |                            |               |             |               | 90            |



# Proposal CER Factors Report

**This report is only available in the following editions of ProPricer™**

[Contractor Edition Enterprise](#)

[Contractor Edition Essentials](#)

[Government Edition](#)

The Proposal CER Factors Report prints the CER factors used in the proposal. Factors can be categorized by multiple summary fields and by timescale in a column matrix format.

This report is designed to help you perform a comprehensive CER factor analysis of your proposal.

Depending on the options you select for the report, you can:

- Print monthly, quarterly, or annual data.
- Report a fiscal year that is different than the proposal's fiscal year.
- Print the descriptions of the summary fields.
- Enter a task selection to limit the report to specific tasks.
- Enter start/end dates to limit the report to a specific period of performance.

The following options were used to generate the Proposal CER Factors Report:

**Content Options**

- Summary Field: TASK ID
- Hierarchical Mask/Roll-Up: No
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Perform Roll-Up: No
- Page Break: No
- Timescale: Annual
- Fiscal Year Period: Jan through Dec
- Print Summary Field Description: No

**Filter Options**

- Task Selection: None
- Start Date: None
- End Date: None

**Format Options**

- User Title Definition: Default
- Auto Scale Font: Yes

ProPricer 9.6.101.0 Report Samples

- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                         |                       |                                   |          |          |          |                     |                   |
|-------------------------|-----------------------|-----------------------------------|----------|----------|----------|---------------------|-------------------|
| Proposal:               | Advanced Tank, Ver. 0 | Executive Business Services, Inc. |          |          |          | Page:               | 1                 |
| CER Table:              | Common                | Proposal CER Factors Report       |          |          |          | Date:               | 12/10/2018        |
| CER Factor Table:       | Warranty              |                                   |          |          |          | Time:               | 1:08:16 PM        |
| Period of Performance:  | 01/2017 - 03/2019     |                                   |          |          |          | Fiscal Year Period: | (Jan through Dec) |
| Timescale               | By Year               |                                   |          |          |          |                     |                   |
| CER Factor              | CER Description       | Effective Date                    | 2017     | 2018     | 2019     |                     |                   |
| TASK ID: TANK 001 04    |                       |                                   |          |          |          |                     |                   |
|                         |                       |                                   | 0.020000 | 0.000000 | 0.000000 |                     |                   |
| TASK ID: TANK 001 MT    |                       |                                   |          |          |          |                     |                   |
|                         |                       |                                   | 0.020000 | 0.020000 | 0.020000 |                     |                   |
| TASK ID: TANK 001 WR    |                       |                                   |          |          |          |                     |                   |
| Warranty Factors        | Warranty Cost Factors | 1/1/2014                          | 0.045000 | 0.050000 | 0.055000 |                     |                   |
| TASK ID: TANK 002 02    |                       |                                   |          |          |          |                     |                   |
|                         |                       |                                   | 0.020000 | 0.000000 | 0.000000 |                     |                   |
| TASK ID: TANK 003 01    |                       |                                   |          |          |          |                     |                   |
|                         |                       |                                   | 0.000000 | 0.020000 | 0.020000 |                     |                   |
| TASK ID: TANK 004 01    |                       |                                   |          |          |          |                     |                   |
|                         |                       |                                   | 0.000000 | 0.050000 | 0.000000 |                     |                   |
|                         |                       |                                   | 0.000000 | 0.020000 | 0.000000 |                     |                   |
| TASK ID: TANK 004 02    |                       |                                   |          |          |          |                     |                   |
|                         |                       |                                   | 0.020000 | 0.020000 | 0.020000 |                     |                   |
| TASK ID: TANK 005 04    |                       |                                   |          |          |          |                     |                   |
|                         |                       |                                   | 0.020000 | 0.020000 | 0.020000 |                     |                   |
| TASK ID: TANK 006 01    |                       |                                   |          |          |          |                     |                   |
|                         |                       |                                   | 0.020000 | 0.020000 | 0.020000 |                     |                   |
| TASK ID: TANK 007 01    |                       |                                   |          |          |          |                     |                   |
|                         |                       |                                   | 0.020000 | 0.020000 | 0.020000 |                     |                   |
| Proprietary Information |                       |                                   |          |          |          |                     |                   |

# Resource Allocation Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Resource Allocation Report is a proposal-specific report that prints information about the allocated resources.

Depending on the options you select for the report, you can:

- Print details of the distribution.
- Report a fiscal year that is different than the proposal's fiscal year.
- Print the description of the summary field.
- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The following options were used to generate the Resource Allocation Report:

### **Content Options**

- Print Resource Detail: No
- Timescale: Monthly
- Fiscal Year Period: Jan through Dec
- Summary Field: Task ID
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Print Summary Field Description: No
- Resource Display: Default

### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

### **Format Options**

ProPricer 9.6.101.0 Report Samples

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.  
Resource Allocation Report**

**Proposal:** Advanced Tank, Ver. 0

**RFQ Ref.:** AA-2015

**Proposal Manager:** C. Layton

**Proposal Number:** 2015 001

**Date:** 8/9/2015

**Time:** 1:23:27 PM

**Page:** 1

**Period of Performance:** 01/2015 - 03/2017

Fiscal Year: (Jan through Dec)

**Program Management - Management Allocation**

**Start Date:** 01/2015

**End Date:** 03/2017

**TASK ID:** TANK 001 01

| <u>Allocated Resource</u> | <u>Base Level</u>  | <u>Allocation Method</u> | <u>Allocation Cost Level</u> |
|---------------------------|--------------------|--------------------------|------------------------------|
| Program Manager           | Hours Only         | Month to Month           | Hours/Units/Cost             |
| <u>Resource</u>           | <u>Base Amount</u> | <u>Allocated Amount</u>  |                              |
| Engineering Aide          | 48,000             | 2.73                     |                              |
| Program Manager           | 16,000             | 0.93                     |                              |
| <b>Subtotal:</b>          | 64,000             | 3.66                     |                              |

**Start Date:** 01/2015

**End Date:** 09/2016

**TASK ID:** TANK 001 02

| <u>Allocated Resource</u> | <u>Base Level</u>  | <u>Allocation Method</u> | <u>Allocation Cost Level</u> |
|---------------------------|--------------------|--------------------------|------------------------------|
| Program Manager           | Hours Only         | Month to Month           | Hours/Units/Cost             |
| <u>Resource</u>           | <u>Base Amount</u> | <u>Allocated Amount</u>  |                              |
| Engineering Aide          | 21,000             | 1.19                     |                              |
| Program Manager           | 4,200              | 0.24                     |                              |
| <b>Subtotal:</b>          | 25,200             | 1.43                     |                              |

**Start Date:** 01/2015

**End Date:** 03/2017

**TASK ID:** TANK 001 03

| <u>Allocated Resource</u> | <u>Base Level</u>  | <u>Allocation Method</u> | <u>Allocation Cost Level</u> |
|---------------------------|--------------------|--------------------------|------------------------------|
| Program Manager           | Hours Only         | Month to Month           | Hours/Units/Cost             |
| <u>Resource</u>           | <u>Base Amount</u> | <u>Allocated Amount</u>  |                              |
| Engineering Aide          | 27,000             | 1.54                     |                              |
| Program Manager           | 5,400              | 0.31                     |                              |
| <b>Subtotal:</b>          | 32,400             | 1.84                     |                              |

**Start Date:** 04/2015

**End Date:** 06/2015

**TASK ID:** TANK 001 04

| <u>Allocated Resource</u> | <u>Base Level</u>  | <u>Allocation Method</u> | <u>Allocation Cost Level</u> |
|---------------------------|--------------------|--------------------------|------------------------------|
| Program Manager           | Hours Only         | Month to Month           | Hours/Units/Cost             |
| <u>Resource</u>           | <u>Base Amount</u> | <u>Allocated Amount</u>  |                              |
| Assembly                  | 4,500              | 0.24                     |                              |
| Engineering Aide          | 3,000              | 0.16                     |                              |
| Program Manager           | 600                | 0.03                     |                              |
| Senior Engineer           | 90                 | 0.00                     |                              |
| <b>Subtotal:</b>          | 8,190              | 0.44                     |                              |



# Summary Equivalent Head Distribution Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Summary Equivalent Head Distribution Report prints the distribution of the resources used in the current proposal with Rate Type *Hours* in equivalent heads. The report is generated for a specific summary field, which allows you to review the proposal from many different angles.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select, you can:

- Summarize the report, based on the hierarchy defined in the Title Table associated with the summary field selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

The following options were used to generate the Summary Equivalent Head Distribution Report:

### **Content Options**

- Summary Field: TASK ID
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Hours per Accounting Month: 0
- Resource Table: (By Resource)
- Print Name if Description is missing: No
- Print Resource Description: Yes

### **Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

### **Format Options**

ProPricer 9.6.101.0 Report Samples

- User Title Definition: Default
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |         |                                             |        |           |         |         |         |         |                           |         |         |        |
|--------------------------------------------|---------|---------------------------------------------|--------|-----------|---------|---------|---------|---------|---------------------------|---------|---------|--------|
| Proposal: Advanced Tank, Ver. 0            |         | Executive Business Services, Inc.           |        |           |         |         |         |         | Proposal Number: 2015 001 |         |         |        |
| RFQ Ref.: AA-2015                          |         | Summary Equivalent Head Distribution Report |        |           |         |         |         |         | Date: 8/9/2015            |         |         |        |
| Proposal Manager: C. Layton                |         |                                             |        |           |         |         |         |         | Time: 1:26:43 PM          |         |         |        |
| Rate Tables: Tank Directs   Tank Indirects |         |                                             |        |           |         |         |         |         | Page: 1                   |         |         |        |
| Period of Performance: 01/2015 - 03/2017   |         |                                             |        |           |         |         |         |         |                           |         |         |        |
| Resource/TASK ID                           | Jan     | Feb                                         | Mar    | Year 2015 |         | Jun     | Jul     | Aug     | Sep                       | Oct     | Nov     | Dec    |
| Labor                                      |         |                                             |        |           |         |         |         |         |                           |         |         |        |
| Assembly                                   |         |                                             |        |           |         |         |         |         |                           |         |         |        |
| TANK 001 04                                |         |                                             |        | 9.375     | 9.375   | 7.500   |         |         |                           |         |         |        |
| TANK 002 02                                |         |                                             |        |           |         | 3.750   |         |         |                           |         |         |        |
| TANK 004 02                                | 10.419  | 10.412                                      | 8.335  | 10.419    | 10.413  | 8.335   | 10.418  | 10.413  | 8.335                     | 10.419  | 10.412  | 8.335  |
| TANK 005 04                                | 20.831  | 20.838                                      | 16.665 | 20.831    | 20.838  | 16.665  | 20.831  | 20.837  | 16.665                    | 20.832  | 20.837  | 16.665 |
| TANK 006 01                                | 20.831  | 20.838                                      | 16.665 | 20.831    | 20.838  | 16.665  | 20.831  | 20.837  | 16.665                    | 20.832  | 20.837  | 16.665 |
| TANK 007 01                                | 8.331   | 8.338                                       | 6.665  | 8.331     | 8.338   | 6.665   | 8.331   | 8.337   | 6.665                     | 8.332   | 8.337   | 6.665  |
| TANK 008 01                                | 8.331   | 8.338                                       | 6.665  | 8.331     | 8.338   | 6.665   | 8.331   | 8.337   | 6.665                     | 8.332   | 8.337   | 6.665  |
| Total Assembly                             | 68.743  | 68.764                                      | 54.995 | 78.118    | 78.140  | 66.245  | 68.742  | 68.761  | 54.995                    | 68.747  | 68.760  | 54.995 |
| Engineering Aide                           |         |                                             |        |           |         |         |         |         |                           |         |         |        |
| TANK 001 01                                | 11.113  | 11.112                                      | 8.885  | 11.113    | 11.112  | 8.890   | 11.106  | 11.113  | 8.890                     | 11.112  | 11.113  | 8.885  |
| TANK 001 02                                | 6.250   | 6.250                                       | 5.000  | 6.250     | 6.250   | 5.000   | 6.250   | 6.250   | 5.000                     | 6.250   | 6.250   | 5.000  |
| TANK 001 03                                | 6.250   | 6.250                                       | 5.000  | 6.250     | 6.250   | 5.000   | 6.250   | 6.250   | 5.000                     | 6.250   | 6.250   | 5.000  |
| TANK 001 04                                |         |                                             |        | 6.250     | 6.250   | 5.000   |         |         |                           |         |         |        |
| TANK 002 01                                | 9.000   | 9.000                                       | 7.200  |           |         |         |         |         |                           |         |         |        |
| TANK 002 02                                |         |                                             |        | 56.250    | 56.250  | 45.000  |         |         |                           |         |         |        |
| TANK 004 02                                | 2.313   | 2.318                                       | 1.850  | 2.313     | 2.319   | 1.850   | 2.318   | 2.313   | 1.850                     | 2.319   | 2.312   | 1.850  |
| TANK 005 01                                | 10.419  | 10.412                                      | 8.335  | 10.419    | 10.413  | 8.335   | 10.418  | 10.413  | 8.335                     | 10.419  | 10.412  | 8.335  |
| TANK 005 02                                | 10.419  | 10.412                                      | 8.335  | 10.419    | 10.413  | 8.335   | 10.418  | 10.413  | 8.335                     | 10.419  | 10.412  | 8.335  |
| TANK 005 03                                | 10.419  | 10.412                                      | 8.335  | 10.419    | 10.413  | 8.335   | 10.418  | 10.413  | 8.335                     | 10.419  | 10.412  | 8.335  |
| TANK 006 01                                | 20.831  | 20.838                                      | 16.665 | 20.831    | 20.838  | 16.665  | 20.831  | 20.837  | 16.665                    | 20.832  | 20.837  | 16.665 |
| TANK 007 01                                | 8.331   | 8.338                                       | 6.665  | 8.331     | 8.338   | 6.665   | 8.331   | 8.337   | 6.665                     | 8.332   | 8.337   | 6.665  |
| TANK 008 01                                | 8.331   | 8.338                                       | 6.665  | 8.331     | 8.338   | 6.665   | 8.331   | 8.337   | 6.665                     | 8.332   | 8.337   | 6.665  |
| TANK 008 02                                | 15.625  | 15.625                                      | 12.500 | 15.625    | 15.625  | 12.500  | 15.625  | 15.625  | 12.500                    | 15.625  | 15.625  | 12.500 |
| Total Engineering Aide                     | 119.301 | 119.305                                     | 95.435 | 172.801   | 172.809 | 138.240 | 110.296 | 110.301 | 88.240                    | 110.309 | 110.297 | 88.235 |
| Fabrication                                |         |                                             |        |           |         |         |         |         |                           |         |         |        |
| TANK 004 02                                | 10.419  | 10.412                                      | 8.335  | 10.419    | 10.413  | 8.335   | 10.418  | 10.413  | 8.335                     | 10.419  | 10.412  | 8.335  |
| TANK 005 04                                | 20.831  | 20.838                                      | 16.665 | 20.831    | 20.838  | 16.665  | 20.831  | 20.837  | 16.665                    | 20.832  | 20.837  | 16.665 |
| TANK 006 01                                | 20.831  | 20.838                                      | 16.665 | 20.831    | 20.838  | 16.665  | 20.831  | 20.837  | 16.665                    | 20.832  | 20.837  | 16.665 |
| Proprietary Information                    |         |                                             |        |           |         |         |         |         |                           |         |         |        |

# Task Cost Summary Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Task Cost Summary Report prints cost information for the resources assigned to the tasks of the current proposal. Since it shows the task cost formation, it provides detailed proposal visibility at the resource level, which is useful for auditing and fact finding. The report is generated for a specific summary element, which allows you to review the proposal from many different angles.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select, you can:

- Print the average rates of the resources and descriptions.
- Summarize the report, based on the hierarchy defined in the Title Table associated with the summary element selected.
- Summarize the data with the Report Level Mask and Roll Up options.
- Select the summary fields you want to print.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Print a Summary Page.

The report offers Disclosure Format and Cost Level options that provide various possibilities for disclosing direct and indirect expenses.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Task Cost Summary Report:

**Content Options**

- Summary Field: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: No
- Perform Roll-Up: No
- Resource Table: (Bye Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Disclosure Format: Direct Cost - Standard
- Cost Level: Direct Cost
- Print Resource Rates: Yes
- Print Resource Description: No
- Print Summary Page: No

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



| Executive Business Services, Inc.<br>Task Cost Summary Report |             |                                          |           |
|---------------------------------------------------------------|-------------|------------------------------------------|-----------|
| Proposal: Advanced Tank, Ver. 0                               |             | Proposal Number: 2015 001                |           |
| RFQ Ref.: AA-2015                                             |             | Date: 8/9/2015                           |           |
| Proposal Manager: C. Layton                                   |             | Time: 1:39:38 PM                         |           |
| Rate Tables: Tank Directs   Tank Indirects                    |             | Page: 1                                  |           |
| Full Disclosure                                               |             | Period of Performance: 01/2015 - 03/2017 |           |
| WBS: 1.1.A - Project Management                               |             | Start Date: 01/2015                      |           |
|                                                               |             | End Date: 03/2017                        |           |
| Resource                                                      | Hours/Units | Avg Rate                                 | Cost      |
| Labor                                                         |             |                                          |           |
| Engineering Aide                                              | 48,000      | 23.88                                    | 1,146,068 |
| Program Manager                                               | 16,004      | 42.85                                    | 685,743   |
| Total Labor                                                   | 64,004      |                                          | 1,831,811 |
| Travel                                                        |             |                                          |           |
| Travel                                                        |             |                                          | 35,294    |
| Total Travel                                                  |             |                                          | 35,294    |
| Interdivisional                                               |             |                                          |           |
| IntDiv Xfr @ Cost                                             |             |                                          | 50,000    |
| Total Interdivisional                                         |             |                                          | 50,000    |
| Direct Cost                                                   |             |                                          | 1,917,105 |
| Labor Overhead                                                |             |                                          | 937,130   |
| Total Overhead                                                |             |                                          | 937,130   |
| Subtotal                                                      |             |                                          | 2,854,236 |
| G&A, IR&D / B&P                                               |             |                                          | 228,339   |
| Total Indirect                                                |             |                                          | 1,165,469 |
| Estimated Cost                                                |             |                                          | 3,082,575 |
| Profit                                                        |             |                                          | 308,257   |
| IntDiv Xfr @ Price                                            |             |                                          | 35,000    |
| Total Cost + Fee                                              |             |                                          | 3,425,832 |
| G&A Cost of Money                                             |             |                                          | 8,563     |
| Interdivisional Transfer FCCOM                                |             |                                          | 50        |
| Total COM                                                     |             |                                          | 8,613     |
| Warranty                                                      |             |                                          | 4,065,517 |
| Total Price                                                   |             |                                          | 7,499,962 |
| Proprietary Information                                       |             |                                          |           |

# Task Detail Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

The Task Detail Report summarizes the direct cost and total price of each task in a proposal, and it shows an analysis of the related indirect costs. Labor costs and material costs are printed separately, and both are further broken down by resource class. Resource input data from the Resources tab and the Activities tab is also shown in this report.

The material information displayed in the Task Detail Report includes the full hierarchical structure of assemblies. The components are printed by level with descriptive and cost-related data, such as vendor name, quantity, unit cost, etc.

***Note:** This is a resource-driven report, so it only prints materials that generate cost.*

Depending on the options you select for the report, you can:

- Print summary field information related to the task.
- Print Task Notes information.
- Print materials and their associated costs.
- Print cost details of resources in specific classes with the Labor Indicator and Material Indicator options.
- Report a fiscal year that is different than the proposal's fiscal year.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.
- Enter start/end dates to limit the report to a specific period of performance.

ProPricer 9.6.101.0 Report Samples

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

The following options were used to generate the Task Detail Report:

### **Content Options**

- Summary Fields to Print: None
- Print Task Notes Text: No
- Print Task Notes Attachment File Names: No
- Print Materials: No
- Display Associated Costs: N/A
- Labor Indicator: None
- Material Indicator: None
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Fiscal Year Period: Jan through Dec
- Print Resource Rates: Yes
- Print Resource Hours/Units: Yes

### **Filter Options**

- Task Selection: None
- Resource Selection: None

ProPricer 9.6.101.0 Report Samples

- Start Date: None
- End Date: None
- Suppress 0 Values: Yes

**Format Options**

- User Title Definition: Default
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Print Currency Symbol: No
- Hours Decimal Places: 0
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: 1

Proposal: Advanced Tank, Ver. 0

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects

**Executive Business Services, Inc.**  
**Task Detail Report**

Proposal Number: 2015 001

Date: 8/1/2016

Time: 7:38:36 AM

Page: 1

Period of Performance: 01/2015 - 03/2017

Fiscal Year: (Jan through Dec)

| Task                           | Description        | Cost      | Profit   | Total Price |
|--------------------------------|--------------------|-----------|----------|-------------|
| TANK 001 01                    | Program Management | 1,881,653 | 0.100000 | 3,392,125   |
| Labor Overhead                 |                    | 937,049   |          |             |
| Total Overhead                 |                    | 937,049   |          |             |
| Subtotal                       |                    | 2,818,703 |          |             |
| G&A, IR&D / B&P                |                    | 225,496   |          |             |
| Total Indirect                 |                    | 1,162,546 |          |             |
| Estimated Cost                 |                    | 3,044,199 |          |             |
| Profit                         |                    | 304,420   |          |             |
| IntDiv Xfr @ Price             |                    | 35,000    |          |             |
| Total Cost + Fee               |                    | 3,383,619 |          |             |
| G&A Cost of Money              |                    | 8,456     |          |             |
| Interdivisional Transfer FCCOM |                    | 50        |          |             |
| Total COM                      |                    | 8,506     |          |             |
| Total Price                    |                    | 3,392,125 |          |             |

| Labor                                                | Hours  | Rate | Cost      | Profit   | Total Price |
|------------------------------------------------------|--------|------|-----------|----------|-------------|
| Total Labor                                          | 64,000 |      | 1,881,653 |          | 3,392,125   |
| Admin                                                | Qty    | Rate | Cost      | Profit   | Total Price |
| Program Manager - Program Managers and Deputy PMs    | 16,000 |      | 685,585   | 0.100000 | 1,234,120   |
| Total Admin                                          |        |      | 685,585   |          | 1,234,120   |
| Engineering                                          | Qty    | Rate | Cost      | Profit   | Total Price |
| Engineering Aide - Engineering Aide and Techs        | 48,000 |      | 1,146,068 | 0.100000 | 2,063,405   |
| Total Engineering                                    |        |      | 1,146,068 |          | 2,063,405   |
| Other Costs                                          | Qty    | Rate | Cost      | Profit   | Total Price |
| IntDiv Xfr @ Cost - Interdivisional Transfer at Cost |        |      | 50,000    | 0.100000 | 59,600      |
| Total Other Costs                                    |        |      | 50,000    |          | 94,600      |

Proprietary Information

# Task Text Report

This report is only available in the following editions of ProPricer™

Contractor Edition Enterprise

Government Edition

Estimator Edition

Material Estimator Edition

The Task Text Report prints the text entered on **SOW**, **BOE** and **Notes** tabs by task for the current proposal, as well as the names of the files attached to the tabs. Every task is displayed on a separate page.

The following options were used to generate the Task Text Report:

**Content Options**

- Print SOW Text: Yes
- Print SOW Attachment File Names: No
- Print BOW Text: Yes
- Print BOW Attachment File Names: No
- Print Task Notes Text: No
- Print Task Notes Attachment File Names: No

**Filter Options**

- Task Selection: None

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



|                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|
| <b>Executive Business Services, Inc.</b>                                                                                                                                                                                                                                                                                                                                                                                                          |                                  |
| <b>Task Text Report</b>                                                                                                                                                                                                                                                                                                                                                                                                                           |                                  |
| <b>Proposal:</b> Advanced Tank, Ver. 0                                                                                                                                                                                                                                                                                                                                                                                                            | <b>Proposal Number:</b> 2015 001 |
| <b>RFQ Ref.:</b> AA-2015                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>Date:</b> 8/9/2015            |
| <b>Proposal Manager:</b> C. Layton                                                                                                                                                                                                                                                                                                                                                                                                                | <b>Time:</b> 1:42:32 PM          |
| <b>Rate Tables:</b> Tank Directs   Tank Indirects                                                                                                                                                                                                                                                                                                                                                                                                 | <b>Page:</b> 1                   |
| <b>TASK ID: TANK 001 01 - Program Management</b>                                                                                                                                                                                                                                                                                                                                                                                                  |                                  |
| <b>Statement of Work:</b><br>Your Statement of Work (SOW) should specify in clear, understandable terms the work to be done in developing or producing the goods or services to be delivered or performed in the task. The SOW is written to contain "what is to be done" in definitive and precise language and terminology. The purpose of a SOW is to detail the work requirements for a task that has deliverables and/or services performed. |                                  |
| <b>Basis of Estimate:</b>                                                                                                                                                                                                                                                                                                                                                                                                                         |                                  |
| Proprietary Information                                                                                                                                                                                                                                                                                                                                                                                                                           |                                  |

# Timephased Task Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

The Timephased Task Report prints the monthly resource cost spread for all tasks in the current proposal. The report incorporates an Ad Hoc Layout, which allows you to select the items you want to include in it.

The report also uses a Resource Table. Resource Tables allow you to define the layout and format of the task resources. You can use a System Resource Table or create your own.

Depending on the options you select for the report, you can:

- Print just a Total Cost Summary page per task. No resource data will be shown.
- Print the descriptions of the resources.
- Enter start/end dates to limit the report to a specific period of performance.
- Enter a task and/or resource selection to limit the report to the tasks and/or resources specified in the selection.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal. The Bid Level option allows you to choose the level at which the costs will be converted.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Timephased Task Report:

**Content Options**

- Resource Table: (By Type)
- Print Name if Description is missing: No
- Use Bid Currency: No
- Bid Currency: N/A
- Bid Level: N/A
- Fields included in the Ad Hoc Layout:
  - Date
  - Hours/Units
  - Direct Cost
- Print Summary Page Only: No
- Print Resource Description: Yes

**Filter Options**

- Task Selection: None
- Resource Selection: None
- Start Date: None
- End Date: None

- Suppress 0 Values: Yes

### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

|                                            |             |                                                             |                                          |  |
|--------------------------------------------|-------------|-------------------------------------------------------------|------------------------------------------|--|
| Proposal: Advanced Tank, Ver. 0            |             | Executive Business Services, Inc.<br>Timephased Task Report | Proposal Number: 2015 001                |  |
| RFQ Ref.: AA-2015                          |             |                                                             | Date: 8/9/2015                           |  |
| Proposal Manager: C. Layton                |             |                                                             | Time: 1:44:51 PM                         |  |
| Rate Tables: Tank Directs   Tank Indirects |             |                                                             | Page: 1                                  |  |
| TASK ID: TANK 001 01 - Program Management  |             |                                                             | Period of Performance: 01/2015 - 03/2017 |  |
| Labor                                      |             |                                                             |                                          |  |
| Engineering Aide                           |             |                                                             |                                          |  |
| Date                                       | Hours/Units | Direct Cost                                                 |                                          |  |
| 01/2015                                    | 1,778       | 41,072                                                      |                                          |  |
| 02/2015                                    | 1,778       | 41,072                                                      |                                          |  |
| 03/2015                                    | 1,777       | 41,049                                                      |                                          |  |
| 04/2015                                    | 1,778       | 41,072                                                      |                                          |  |
| 05/2015                                    | 1,778       | 41,072                                                      |                                          |  |
| 06/2015                                    | 1,778       | 41,072                                                      |                                          |  |
| 07/2015                                    | 1,777       | 41,049                                                      |                                          |  |
| 08/2015                                    | 1,778       | 41,072                                                      |                                          |  |
| 09/2015                                    | 1,778       | 41,072                                                      |                                          |  |
| 10/2015                                    | 1,778       | 41,072                                                      |                                          |  |
| 11/2015                                    | 1,778       | 41,072                                                      |                                          |  |
| 12/2015                                    | 1,777       | 41,049                                                      |                                          |  |
| 01/2016                                    | 1,778       | 43,125                                                      |                                          |  |
| 02/2016                                    | 1,778       | 43,125                                                      |                                          |  |
| 03/2016                                    | 1,778       | 43,125                                                      |                                          |  |
| 04/2016                                    | 1,777       | 43,101                                                      |                                          |  |
| 05/2016                                    | 1,778       | 43,125                                                      |                                          |  |
| 06/2016                                    | 1,778       | 43,125                                                      |                                          |  |
| 07/2016                                    | 1,778       | 43,125                                                      |                                          |  |
| 08/2016                                    | 1,778       | 43,125                                                      |                                          |  |
| 09/2016                                    | 1,777       | 43,101                                                      |                                          |  |
| 10/2016                                    | 1,778       | 43,125                                                      |                                          |  |
| 11/2016                                    | 1,778       | 43,125                                                      |                                          |  |
| 12/2016                                    | 1,778       | 43,125                                                      |                                          |  |
| 01/2017                                    | 1,777       | 45,256                                                      |                                          |  |
| 02/2017                                    | 1,778       | 45,282                                                      |                                          |  |
| 03/2017                                    | 1,778       | 45,282                                                      |                                          |  |
| Proprietary Information                    |             |                                                             |                                          |  |

# Travel Reports

## Detail Group Travel Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Estimator Edition

Material Estimator Edition

The Detail Group Travel Report prints rates and costs for all trips in the proposal, based on a specific summary element. Each trip is reported separately, and thin lines divide the trips that are in the same summarized group. New groups of trips begin on new pages.

Depending on the options you select, you can:

- Summarize the data, based on the hierarchy defined in the Title Table assigned to the summary element selected.
- Summarize the data with the Report Level Mask and Roll-Up options.
- Print the Travel Settings.
- Determine how the resources will be identified on the report.
- Enter a task selection to limit the report to the tasks specified in the selection.
- Enter start and/or end dates to limit the report to a specific time period.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Detail Group Travel Report:

**Content Options**

- Summary Element: WBS
- Report Level Mask: 0
- Roll-Up Step Size: 0
- Hierarchical Mask/Roll-Up: Yes
- Perform Roll-Up: No
- Include Travel Settings: Yes
- Print Rental Car Summary: No
- Resource Display: Default
- Use Bid Currency: No
- Bid Currency: N/A
- Disclosure Format: Direct Cost - Standard

**Filter Options**

- Task Selection: None
- Start Date: None
- End Date: None

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



ProPricer 9.6.101.0 Report Samples

| Executive Business Services, Inc.          |          |                                                                |        |       |
|--------------------------------------------|----------|----------------------------------------------------------------|--------|-------|
| Detail Group Travel Report                 |          |                                                                |        |       |
| Proposal: Advanced Tank, Ver. 0            |          | Proposal Number: 2015 001                                      |        |       |
| RFQ Ref.: AA-2015                          |          | Date: 7/29/2015                                                |        |       |
| Proposal Manager: C. Layton                |          | Time: 10:49:13 AM                                              |        |       |
| Rate Tables: Tank Directs   Tank Indirects |          | Page: 1                                                        |        |       |
| Travel Rate Table: Tank Travel             |          |                                                                |        |       |
| Direct Cost - Standard                     |          | Period of Performance: 01/2015 - 03/2017                       |        |       |
| Travel Settings                            |          |                                                                |        |       |
| Weekly Rental Car: Rate                    |          | Per Diem Factors                                               |        |       |
| Days Per Week: 5.00                        |          | One Day Trip: 1.0000                                           |        |       |
| People Per Car: 3                          |          | Multi Day Trip First Day: 1.0000                               |        |       |
| Misc. Qty Formula: People*Days             |          | Last Day: 1.0000                                               |        |       |
| WBS: 1.1.A                                 |          |                                                                |        |       |
| Trip: FRP Review                           |          | Destination: UT Park City - UT Park City Summit                |        |       |
| Description: Full Rate Production Review   |          |                                                                |        |       |
| Cost Element                               | Resource | Quantity                                                       | Rate   | Cost  |
| Airfare                                    | Travel   | 2.00                                                           | 317.00 | 634   |
| Per Diem                                   | Travel   | 6.00                                                           | 71.00  | 426   |
| Rental Car                                 | Travel   | 3.00                                                           | 91.00  | 273   |
| Mileage                                    | Travel   | 0.00                                                           | 0.0000 | 0     |
| Hotel                                      | Travel   | 4.00                                                           | 99.00  | 396   |
| Miscellaneous                              | Travel   | 6.00                                                           | 0.00   | 0     |
| Total Travel Item:                         |          |                                                                |        | 1,729 |
| Number of Trips: x                         |          |                                                                |        | 2     |
| FRP Review Totals:                         |          |                                                                |        | 3,458 |
| Trip: IOT&E                                |          | Destination: NV Stateline - NV Stateline, Douglas, Carson City |        |       |
| Description: Initial Op Test and Eval      |          |                                                                |        |       |
| Cost Element                               | Resource | Quantity                                                       | Rate   | Cost  |
| Airfare                                    | Travel   | 3.00                                                           | 140.00 | 420   |
| Per Diem                                   | Travel   | 15.00                                                          | 61.00  | 915   |
| Rental Car                                 | Travel   | 5.00                                                           | 97.00  | 485   |
| Mileage                                    | Travel   | 0.00                                                           | 0.0000 | 0     |
| Hotel                                      | Travel   | 12.00                                                          | 88.00  | 1,056 |
| Miscellaneous                              | Travel   | 15.00                                                          | 0.00   | 0     |
| Total Travel Item:                         |          |                                                                |        | 2,876 |
| Number of Trips: x                         |          |                                                                |        | 3     |
| IOT&E Totals:                              |          |                                                                |        | 8,628 |
| Proprietary Information                    |          |                                                                |        |       |

# Detail Travel Report

The Detail Travel Report prints trip costs per task in the current proposal. Each trip is reported separately, and lines divide the trips that are in the same task. Every next task begins on a new page.

Depending on the options you select, you can:

- Print the Travel Settings.
- Determine how the resources will be identified on the report.
- Select the summary fields you want to print.
- Enter a task selection to limit the report to the tasks specified in the selection.
- Enter start and/or end dates to limit the report to a specific time period.

The report also offers a Disclosure Format option that allows you to define how the indirect expenses will be shown.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Detail Travel Report:

**Content Options**

- Include Travel Settings: Yes
- Print Rental Car Summary: No
- Resource Display: Default
- Use Bid Currency: No
- Bid Currency: N/A
- Disclosure Format: Direct Cost - Standard

**Filter Options**

- Task Selection: None
- Start Date: None
- End Date: None

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes

- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

ProPricer 9.6.101.0 Report Samples

Executive Business Services, Inc.

Detail Travel Report

Proposal: Advanced Tank, Ver. 0

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects

Travel Rate Table: Tank Travel

Proposal Number: 2015 001

Date: 7/30/2015

Time: 9:36:49 AM

Page: 1

Direct Cost - Standard

Period of Performance: 01/2015 - 03/2017

Travel Settings

Weekly Rental Car: Rate

Days Per Week: 5.00

People Per Car: 3

Misc. Qty Formula: People\*Days

Per Diem Factors

One Day Trip: 1.0000

Multi Day Trip First Day: 1.0000

Last Day: 1.0000

TASK ID: TANK 001 TR - Program Management Travel

BIDDER: OSBOURNE

OBS: EMD

SUMMARY: TOTAL

WBS: 1.1.A

CLIN: 2015AC

Start Date: 01/2015

End Date: 03/2017

Trip: FRP Review

Trip Date: 08/2015

Description: Full Rate Production Review

Destination: UT Park City - UT Park City Summit

Cost Element

Resource

Quantity

Rate

Cost

Airfare

Travel

2.00

317.00

634

Per Diem

Travel

6.00

71.00

426

Rental Car

Travel

3.00

91.00

273

Mileage

Travel

0.00

0.0000

0

Hotel

Travel

4.00

99.00

396

Miscellaneous

Travel

6.00

0.00

0

Total Travel Item:

1,729

Number of Trips: x

1

Totals:

1,729

Trip: FRP Review

Trip Date: 09/2015

Description: Full Rate Production Review

Destination: UT Park City - UT Park City Summit

Cost Element

Resource

Quantity

Rate

Cost

Airfare

Travel

2.00

317.00

634

Per Diem

Travel

6.00

71.00

426

Rental Car

Travel

3.00

91.00

273

Mileage

Travel

0.00

0.0000

0

Hotel

Travel

4.00

99.00

396

Miscellaneous

Travel

6.00

0.00

0

Total Travel Item:

1,729

Number of Trips: x

1

Totals:

1,729

Proprietary Information

# Summary Travel Report

The Summary Travel Report prints trip details for all tasks in the current proposal, and you can specify how to group the trips. The report incorporates an Ad Hoc Layout which allows you to select the fields included in it.

Depending on the options you select, you can:

- Print the Travel Settings.
- Enter a task selection to limit the report to the tasks specified in the selection.
- Enter start and/or end dates to limit the report to a specific time period.
- Sort the report by multiple fields in ascending or descending order.
- Print descriptions and comments.
- Print trip resources.
- Print resource fields.
- Print travel expense data (quantities, rates, costs, and resources).

The report also offers a Disclosure Format option that allows you to define how the direct and indirect expenses will be shown.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Summary Travel Report:

**Content Options**

- Include Travel Settings: Yes
- Group by: Task & Description
- Use Bid Currency: No
- Bid Currency: N/A
- Disclosure Format: Direct Cost - Standard
- Fields included in the Ad Hoc Layout:
  - Task ID
  - Trip
  - Destination
  - Date
  - People
  - Days
  - Trip Cost
  - Trips
- Group Sorting: Default

**Filter Options**

- Task Selection: None
- Start Date: None
- End Date: None

#### **Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A



|                                                             |            |                                   |                                  |                                          |       |           |       |
|-------------------------------------------------------------|------------|-----------------------------------|----------------------------------|------------------------------------------|-------|-----------|-------|
| Proposal: Advanced Tank, Ver. 0                             |            | Executive Business Services, Inc. |                                  | Proposal Number: 2015 001                |       |           |       |
| RFQ Ref.: AA-2015                                           |            | Summary Travel Report             |                                  | Date: 7/30/2015                          |       |           |       |
| Proposal Manager: C. Layton                                 |            |                                   |                                  | Time: 10:13:59 AM                        |       |           |       |
| Rate Tables: Tank Directs   Tank Indirects                  |            |                                   |                                  | Page: 1                                  |       |           |       |
| Travel Rate Table: Tank Travel                              |            |                                   |                                  |                                          |       |           |       |
| Direct Cost - Standard                                      |            |                                   |                                  | Period of Performance: 01/2015 - 03/2017 |       |           |       |
| Travel Settings                                             |            |                                   |                                  |                                          |       |           |       |
| Weekly Rental Car: Rate                                     |            |                                   | Per Diem Factors                 |                                          |       |           |       |
| Days Per Week: 5.00                                         |            |                                   | One Day Trip: 1.0000             |                                          |       |           |       |
| People Per Car: 3                                           |            |                                   | Multi Day Trip First Day: 1.0000 |                                          |       |           |       |
| Misc. Qty Formula: People*Days                              |            |                                   | Last Day: 1.0000                 |                                          |       |           |       |
| Task & Description: TANK 001 TR - Program Management Travel |            |                                   |                                  |                                          |       |           |       |
| TASK ID                                                     | Trip       | Destination                       | Date                             | People                                   | Days  | Trip Cost | Trips |
| TANK 001 TR                                                 | FRP Review | UT Park City                      | 08/2015                          | 2                                        | 3.00  | 1,729     | 1     |
| TANK 001 TR                                                 | FRP Review | UT Park City                      | 09/2015                          | 2                                        | 3.00  | 1,729     | 1     |
| TANK 001 TR                                                 | IOT&E      | NV Stateline                      | 03/2015                          | 3                                        | 5.00  | 2,876     | 1     |
| TANK 001 TR                                                 | IOT&E      | NV Stateline                      | 04/2015                          | 3                                        | 5.00  | 2,876     | 1     |
| TANK 001 TR                                                 | IOT&E      | NV Stateline                      | 05/2015                          | 3                                        | 5.00  | 2,876     | 1     |
| TANK 001 TR                                                 | Sys Demo   | AZ Kayenta                        | 11/2015                          | 4                                        | 4.00  | 3,868     | 1     |
| TANK 001 TR                                                 | Sys Demo   | AZ Kayenta                        | 12/2015                          | 4                                        | 4.00  | 3,868     | 1     |
| TANK 001 TR                                                 | Sys Demo   | AZ Kayenta                        | 01/2016                          | 4                                        | 4.00  | 3,868     | 1     |
| TANK 001 TR                                                 | Sys Demo   | AZ Kayenta                        | 11/2016                          | 4                                        | 4.00  | 3,868     | 1     |
| TANK 001 TR                                                 | Sys Demo   | AZ Kayenta                        | 12/2016                          | 4                                        | 4.00  | 3,868     | 1     |
| TANK 001 TR                                                 | Sys Demo   | AZ Kayenta                        | 01/2017                          | 4                                        | 4.00  | 3,868     | 1     |
| TOTALS                                                      |            |                                   |                                  | 37                                       | 45.00 | 35,294    | 11    |
| TOTALS                                                      |            |                                   |                                  | 37                                       | 45.00 | 35,294    | 11    |
| Proprietary Information                                     |            |                                   |                                  |                                          |       |           |       |

# Travel Distribution Matrix Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Government Edition

Estimator Edition

Material Estimator Edition

The Travel Distribution Matrix Report prints the distribution of all trips per task in the current proposal. The trip information is divided into three parts. The upper part displays trip cost data. This information will often be the same as the general cost information entered for the respective destination. Trip rates, however, can be entered independently of destination rates or modified, so often times the specific trip costs and the destination costs will differ. The second part shows the distribution of trips across the entire duration of the task in a calendar-like format. The last part shows the total cost for the particular trip in the particular task.

Depending on the options you select, you can:

- Print the Travel Settings.
- Select the summary fields you want to print.
- Enter a task selection to limit the report to the tasks specified in the selection.
- Enter start and/or end dates to limit the report to a specific time period.

If your proposal uses more than one currency, you can use the Bid Currency option to convert the calculated costs to any currency contained in the Exchange Rate Table assigned to the proposal.

The following options were used to generate the Travel Distribution Matrix Report:

**Content Options**

- Include Travel Settings: Yes
- Print Rental Car Summary: No
- Use Bid Currency: No
- Bid Currency: N/A

**Filter Options**

- Task Selection: None
- Start Date: None
- End Date: None

**Format Options**

- User Title Definition: Default
- Print Currency Symbol: No
- Cost Decimal Places: 0
- Cost Decimal Scale: (none)
- Auto Scale Font: Yes
- Page Number Format: Page N
- Start Page Number: 1

- Section: N/A

ProPricer 9.6.101.0 Report Samples

Executive Business Services, Inc.

Travel Distribution Matrix Report

Proposal: Advanced Tank, Ver. 0

RFQ Ref.: AA-2015

Proposal Manager: C. Layton

Rate Tables: Tank Directs | Tank Indirects

Travel Rate Table: Tank Travel

Proposal Number: 2015 001

Date: 7/30/2015

Time: 10:23:29 AM

Page: 1

Period of Performance: 01/2015 - 03/2017

Travel Settings

Weekly Rental Car: Rate

Days Per Week: 5.00

People Per Car: 3

Misc. Qty Formula: People\*Days

Per Diem Factors

One Day Trip: 1.0000

Multi Day Trip First Day: 1.0000

Last Day: 1.0000

Task: TANK 001 TR

Description: Program Management Travel

BIDDER: OSBOURNE

OBS: EMD

SUMMARY: TOTAL

Start Date: 01/2015

End Date: 03/2017

WBS: 1.1.A

CLIN: 2015AC

Trip: FRP Review

Destination: UT Park City - UT Park City Summit

Description: Full Rate Production Review

| Cost Element  | Quantity | Rate   | Cost  |
|---------------|----------|--------|-------|
| Airfare       | 2.00     | 317.00 | 634   |
| Per Diem      | 6.00     | 71.00  | 426   |
| Rental Car    | 3.00     | 91.00  | 273   |
| Mileage       | 0.00     | 0.5600 | 0     |
| Hotel         | 4.00     | 99.00  | 396   |
| Miscellaneous | 6.00     | 0.00   | 0     |
|               |          |        | 1,729 |

Trip Distribution Matrix (Number of Trips)

| Year | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug   | Sep   | Oct | Nov | Dec | Total |
|------|-----|-----|-----|-----|-----|-----|-----|-------|-------|-----|-----|-----|-------|
| 2015 | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 1     | 1     | 0   | 0   | 0   | 2     |
|      | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 1,729 | 1,729 | 0   | 0   | 0   | 3,458 |

Total Cost for Trip FRP Review:

3,458

Total Number of Trips:

2

Average Cost per Trip:

1,729

Proprietary Information

# Travel Library Report

**This report is only available in the following editions of ProPricer™**

Contractor Edition Enterprise

Contractor Edition Essentials

Government Edition

The Travel Library Report prints the destinations from the Travel Library. The report is not proposal specific. However, you can print just the destinations used in the proposal.

The report incorporates an Ad Hoc Layout, so you can select which items to print. It also uses Group Sorting to organize how the information is displayed.

ProPricer 9.6.101.0 Report Samples

The following options were used to generate the Travel Library Report:

**Content Options**

- Reconcile with Proposal: No
- Fields included in the Ad Hoc Layout:
  - Destination
  - Description
- Group Sorting: Default

**Format Options**

- User Title Definition: Default
- Page Number Format: Page N
- Start Page Number: 1
- Section: N/A

**Executive Business Services, Inc.**  
**Travel Library Report**

**Date:** 7/30/2015

**Time:** 10:26:36 AM

**Page:** 1

| <u>Destination</u> | <u>Destination Description</u>     |
|--------------------|------------------------------------|
| AZ Kayenta         | AZ Kayenta Navajo                  |
| NV Stateline       | NV Stateline, Douglas, Carson City |
| UT Park City       | UT Park City Summit                |

Company Private